

## What They Don't Teach You About Running a Business When Taking Your Computer Science Degree

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#### The Ericsson Years





## Branding





## **Branding**





Training and Consulting Ltd

## **Branding**





## Don't Put All Your Eggs In One Basket



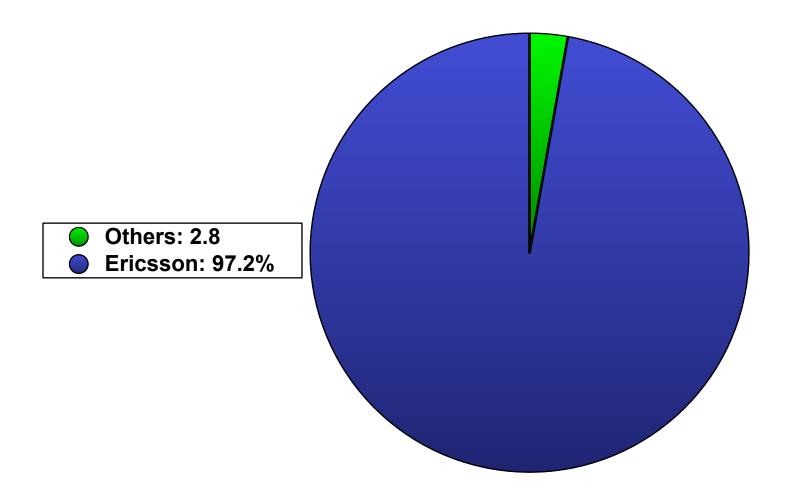


## Don't Put All Your Eggs In One Basket





#### Turnover 1999 - 2000

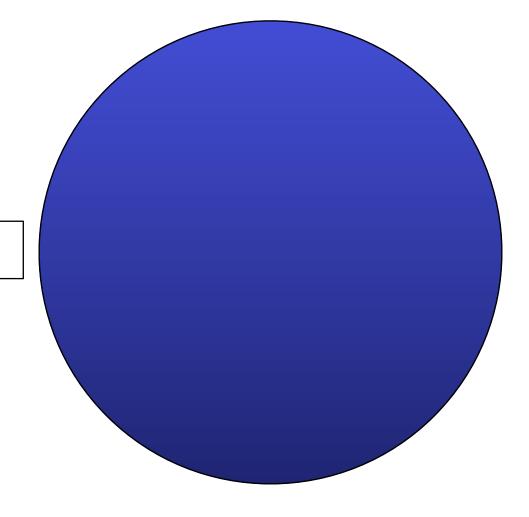




### Turnover 2001

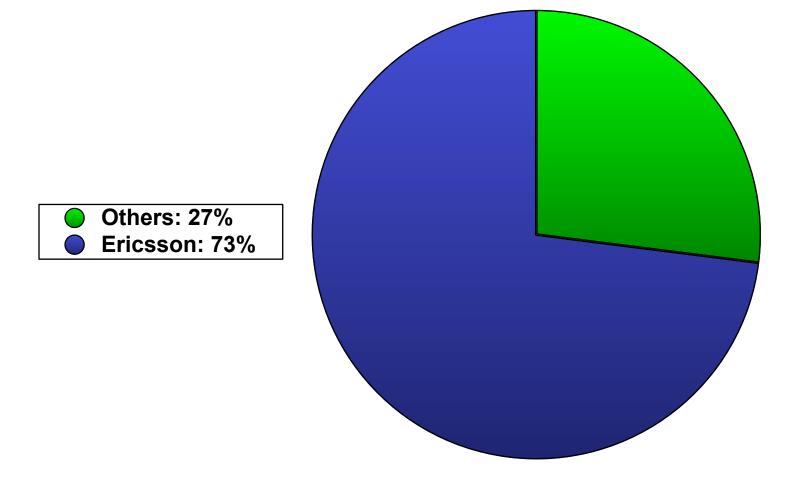


**Ericsson: 100%** 



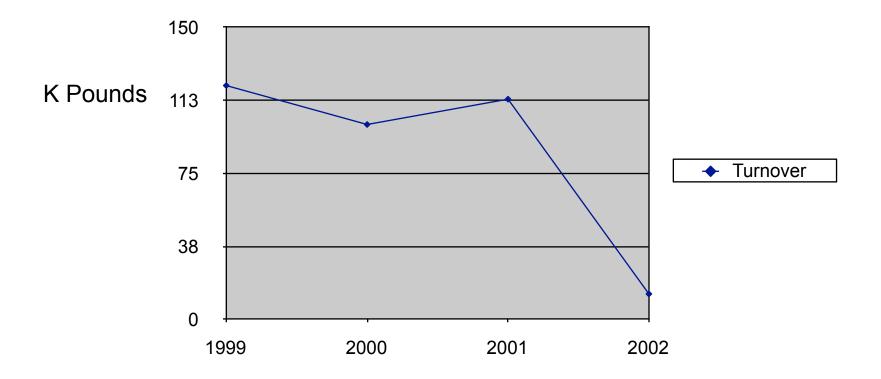


## Turnover 2002





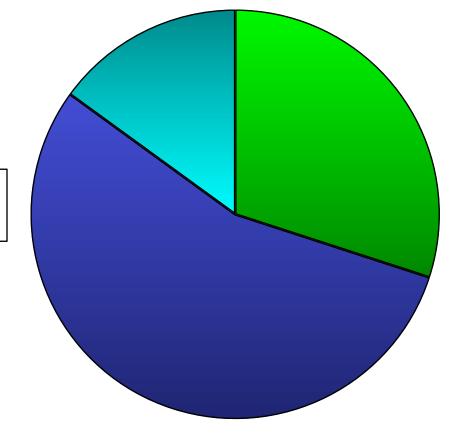
#### Turnover Year 1 - Year 4





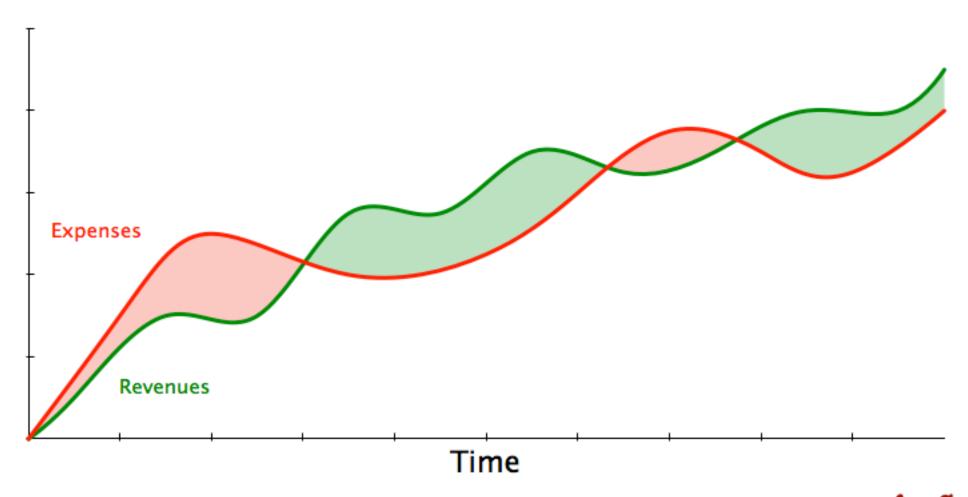
#### Turnover 2005

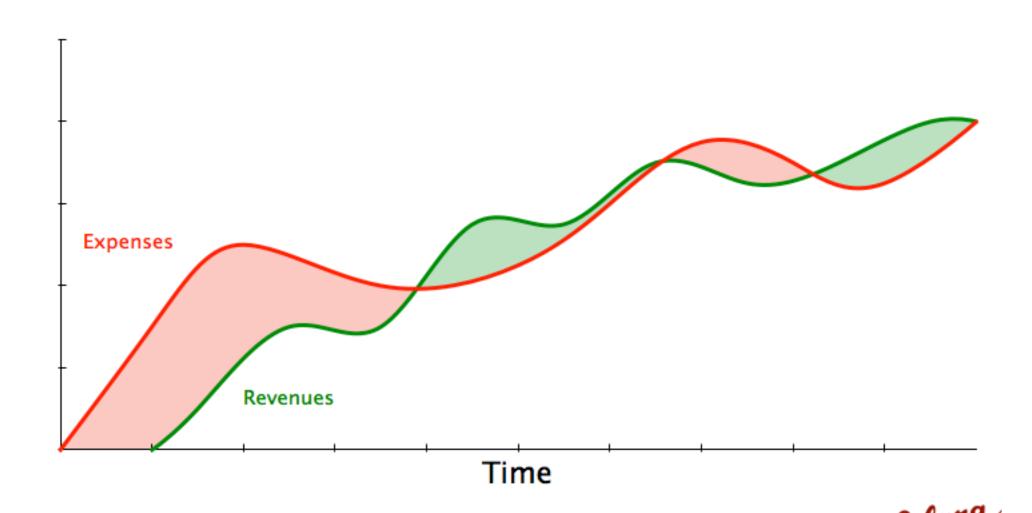


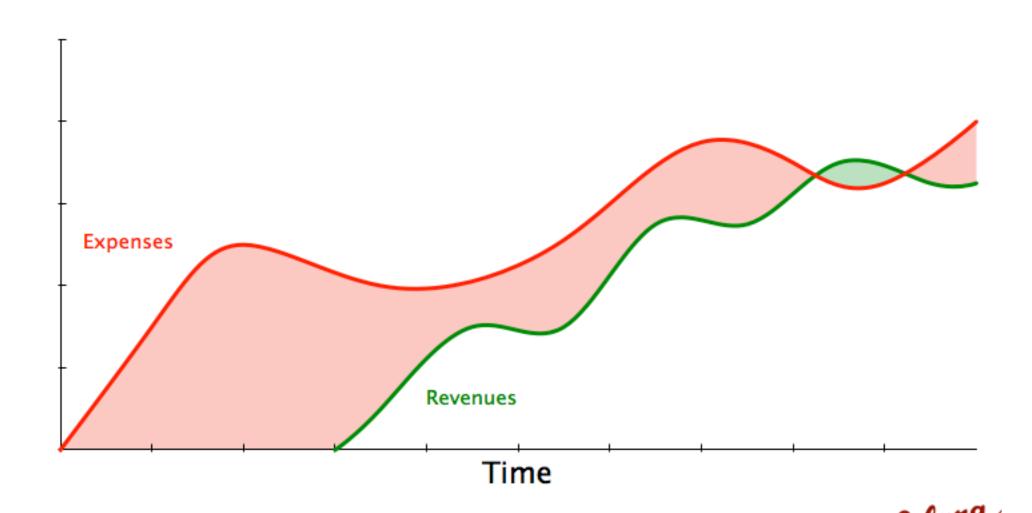












## **Enthusiasm**



#### **Your Business Partners**









## **Employee Value**



## **Employee Value**



#### **Vision**

Making Erlang the programming language of choice for scalable, fault tolerant, distributed systems on everything from embedded to super computers.



## Mission



#### Mission

Erlang Solutions delivers consultancy, development, integration and worldwide support for products and services based on the Erlang programming language. With unrivalled experience in the field, Erlang Solutions is the only company able to offer a total solution for creating and deploying robust, reliable and scalable services using Erlang.



## **Embrace Change**



#### Products vs. Services



#### Research & Contact with Universities



























## Integrity & Customer Loyalty





## What's Your Exit Strategy?





#### What Does The Future Hold?





## Questions





# Thank You!

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