Christina Brinkmann

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Research Interests

Labor and Finance, Corporate Finance, Financial Markets, Labor Economics

References

| Prof. Farzad Said University of Bonn saidi@uni-bonn.de | Columbia University xavier.giroud@gsb.columbia.edu | Prof. Simon Jäger MIT sjaeger@mit.edu |
|--|---|---------------------------------------|
| Education | | |
| since $10/2020$ | Ph.D. Candidate, Bonn Graduate School of Eco (submitted) Ph.D. Thesis "Essays on Financial and | |

| | Advised by Prof. Farzad Saidi |
|-------------------|--|
| 01/2023 - 06/2023 | Visiting Ph.D. Scholar, Columbia Business School |
| | Hosted by Prof. Xavier Giroud |

10/2018 – 09/2020 M.Sc. in Economic Research, University of Bonn Integrated into the BGSE doctoral program

09/2016 – 04/2017 Exchange Student, University of Toronto

10/2014 - 11/2017 **B.Sc. in Economics**, University of Bonn (2017) B.Sc. Thesis "On Symmetric and Asymmetric In

(2017) B.Sc. Thesis "On Symmetric and Asymmetric Information in Models of a Decentralized Asset Market"

10/2013 - 02/2018 **B.Sc. in Mathematics**, University of Bonn

(2016) B.Sc. Thesis "The Birth of a Bubble in Incomplete Financial Markets Modeled by Shifting Martingale Measures", based on a paper in Finance and Stochastics and cited in its revised version

Work and Research Experience

| since $10/2024$ | University of Bonn, Post-Doctoral Researcher Institute of Finance and Statistics |
|-------------------|---|
| 01/2021 - 09/2024 | University of Bonn, Young ECONtribute (YEP) Student ECONtribute (Cluster of Excellence) Reinhard Selten Institute |
| 07/2018 - 10/2018 | European Central Bank (ECB), Frankfurt, <i>Trainee</i> Monetary Analysis Division (Directorate General Economics) |
| 08/2015 - 10/2015 | Centre for European Economic Research (ZEW), Mannheim, <i>Intern</i> Department "Economics of Innovation and Industrial Dynamics" |
| 06/2012 - 06/2012 | BrandMaker (software company), Karlsruhe, <i>Intern</i> |

Do Firms Hedge Human Capital? (Job Market Paper, November 2024)

Presented at the EFA Doctoral Tutorial 2024

I study how firms' labor hoarding, driven by their reliance on firm-specific human capital, affects their hedging of other business risks. Leveraging German administrative data on short-time work, combined with matched employer-employee data and firm financial information, I develop a firm-level measure of hoarded labor. I formalize the hypothesized risk trade-off in a stylized model featuring demand uncertainty and uncertainty around an unrelated price risk that can be hedged at a cost. Empirically, labor-hoarding firms exhibit larger comovements of their cash flows (CF) with demand fluctuations, illustrating the upside potential of hoarded labor functioning as a capacity increase. However, labor hoarding is not linked to higher overall CF volatility; instead, it is linked to reduced foreign-exchange (FX) risk as one specific price risk. FX risk can substantially contribute to CF volatility, especially for smaller, globally exporting firms that are sensitive to the driving forces of labor hoarding suggested by the model: idiosyncratic demand risk and reliance on firm-specific human capital. I instrument hoarded labor with proxies for firm-specific human capital and find that firms hedge their FX risk more in response to greater labor hoarding. These findings offer a new perspective on firms' willingness to assume risk in the context of labor market rigidities and institutions.

Short-Time Work Extensions (NBER Working Paper, November 2024)

with Simon Jäger, Moritz Kuhn, Farzad Saidi, and Stefanie Wolter

Governments use short-time work (STW) schemes to subsidize job preservation during crises. We study the take-up of STW and its effects on worker outcomes and firm behavior using German administrative data from 2009 onward. We examine two dimensions of policy variation: STW eligibility and extensions of potential benefit duration (PBD). Workers above retirement age, ineligible for STW, show identical employment trajectories to eligible peers when their employer uses STW. A reform doubling PBD from 6 to 12 months did not affect average employment stability. Control firms, ineligible for the extension, lowered wages persistently compared to treated firms. Across cells, larger wage effects corresponded with smaller employment effects, consistent with downward wage flexibility preventing layoffs. Our research designs reveal that STW extensions in Germany did not significantly improve short- or long-term employment outcomes.

Differences in Default Risks and Competition in Insurance Markets (Working Paper, August 2024)

Earlier versions:

ECONtribute Discussion Paper (No.153, 2023), CRC TR 224 Discussion Paper (No.444, 2022)

I study incentives for insurance sellers to ensure solvency when insurer default risk is a quality dimension of the insurance product. In the model, insurance sellers choose default risks before competing for heterogeneously risk-averse clients. I show that a unique price equilibrium exists for any pair of default risks, with the low-default-risk insurer earning larger profits. Different from standard vertical product differentiation, market discipline in the choice of default risk emerges: the first mover chooses a low default risk, and the second mover follows with a (potentially small) default risk gap. The model captures essential features of over-the-counter derivatives markets, where derivatives are akin to insurance products offered by dealers, typically large banks. I discuss the results in the context of over-the-counter derivatives markets.

Affiliations, Fellowships, and Honors

| since 11/2024 | ECONtribute, Associated Member |
|-----------------|--|
| 2023 | Scholarship for Research Stays Abroad, German Academic Exchange Service |
| since $05/2022$ | Institute for Employment Research (IAB), Guest Researcher Research Institute of the German Federal Employment Agency |
| 2022 | ECONtribute Travel Grants (for seven week-long research stays at the IAB) |
| since 03/2021 | Collaborative Research Center (CRC) Transregio 224, Fellow Cooperation between the University of Bonn and the University of Mannheim |
| 2018 - 2020 | Full Stipend, Bonn Graduate School of Economics |
| 2017 | All-OUA Academic Award, Ontario University Athletics 2016-2017 Women's Foil Fencing Roster at the University of Toronto |
| 2016 - 2017 | Stipend for Exchange Program (tuition coverage abroad), University of Bonn |
| 2014 - 2020 | German Academic Scholarship Foundation ($Studienstiftung$), $Fellow$ |

Teaching Experience and Service

| 2021 - 2024 | TA for Financial Markets and Institutions (Bachelor), University of Bonn |
|-------------|---|
| 2021 - 2023 | Wharton Research Data Services (WRDS) Department Representative |
| 2020 | Tutor for Financial Markets and Institutions (Bachelor), University of Bonn |
| 2017 | Tutor for $Intermediate\ Microeconomics\ B$ (Bachelor), University of Bonn |

Presentations

| 2024 | EFA Doctoral Tutorial, Bonn Finance Seminar, Bonn-Frankfurt-Mannheim PhD Conference |
|------|---|
| 2023 | Columbia Business School PhD Seminar |
| 2022 | Bonn Finance Seminar, YEP Seminar |
| 2021 | Bonn Finance Seminar, 14th RGS Doctoral Conference in Economics, |
| | London School of Economics Future of FMI: PhD and Early Career Roundtable, |
| | 8th CRC TR 224 Workshop for Young Researchers |

Summer Schools

| 2021 | Big-Data Initiative in International Macro-Finance, Stanford University |
|------|--|
| 2021 | Mitsui Center Summer School on Structural Estimation in Corporate Finance, |
| | University of Michigan |

Personal

| Citizenship | German |
|-----------------|---|
| Date of Birth | January 1, 1995 |
| Software Skills | Python, Stata; basic knowledge in R, Matlab |
| Languages | German (native), English (Cambridge Certificate C2), Spanish (a little rusty) |