



ECONOMIC DEVELOPMENT FOR CENTRAL OREGON

An aerial photograph of a river festival in Bend, Oregon. The foreground shows a large, dense crowd of people on a grassy area. In the middle ground, a wide river is filled with numerous people on kayaks and rafts. The background shows a residential and commercial area with buildings and trees under a clear blue sky.

# 2018 CENTRAL OREGON ECONOMIC PROFILE

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## Welcome to our Tri-County Region

Welcome to Central Oregon! Where the commute times are short and breathtaking views await you at every turn. The region features dramatic snow-capped mountain ranges and high desert plateaus within Deschutes, Crook, and Jefferson counties.

Located halfway between San Francisco and Seattle, the hottest small-metropolitan market in the U.S. is Central Oregon. In 2017 alone, the Bend-Redmond area had the nation’s #1 GDP growth (8.1%), the 2nd fastest job growth (5.9%), and the 6th fastest population growth (4.9%). With these factors in mind, both *Forbes* and the *Milken Institute* ranked us as the nation’s Top Overall Performer.

Central Oregon is pulling extraordinary talent and capital, transforming into a diverse and highly entrepreneurial business ecosystem. Lured by natural scenic beauty and big city amenities (world-class health care, education, dining) without big city costs or hassle, people are learning that having a true work-life balance is possible. Employees are happier; companies are more innovative and capital-efficient. All in a region dominated by small to mid-sized firms that compete globally – and win.



# CENTRAL OREGON OVERVIEW

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**Regional Population:**  
(2017 estimates from Portland State University)

**228,225**



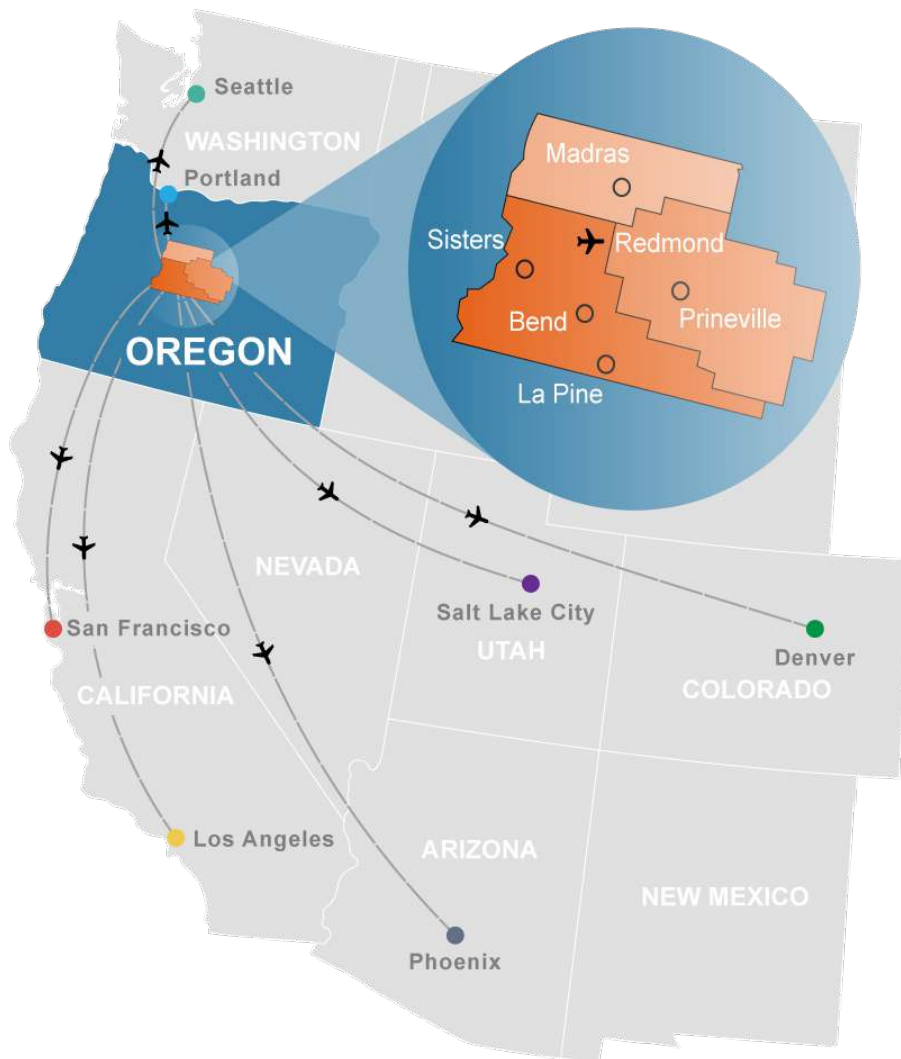
**Regional Labor Force:**  
(Seasonally adjusted total for May from Oregon Employment Department)

**114,520**



**Bend-Redmond MSA GDP Per Capita:**  
(2016 estimate from the Bureau of Economic Analysis)  
\*Bureau of Economic Analysis data is only available for the Bend-Redmond MSA

**\$51,647**



Access to and from our region has never been easier with four national carriers flying 50 segments daily to seven international airports. The best part? Travel through the Redmond airport is a breeze.

# POPULATION



## Central Oregon has been among the fastest growing regions anywhere in the U.S.

In-migration has been the dominating factor in the region’s growth with approximately 6,000 new residents every year moving to the area from all over the country. At the same time, the region’s ability to attract young families has resulted in strong birth rates.

POPULATION CHANGES FOR CENTRAL OREGON		
Area	Percent Change 2010 - 2017	Net Migration % 2010 - 2017
Oregon	8.1%	73.7%
Counties		
Deschutes County	16.0%	89.4%
Jefferson County	6.8%	58.5%
Crook County	5.4%	126.3%

Source: Population Research Center, PSU, April 2018. (April 1, 2010 to July 1, 2017)

*“Net migration is one of Oregon’s competitive advantages as we have historically been able to attract new residents to the state, expanding the labor force.”*

**Damon Runberg**  
Regional Economist,  
State of Oregon Employment  
Department



# NEW RESIDENTS, NEW IDEAS & NEW ENERGY

**#6**  
**FASTEST**  
**POPULATION**  
**GROWTH IN**  
**THE U.S.**

- U.S. CENSUS, 2018,  
 2017 DATA

With over 4 million visitors flocking to Central Oregon each year, it proves a great introduction to our region's culture, lifestyle, and a great first impression for businesses. Central Oregon and the Bend-Redmond MSA continually top the nation in population growth. While our population grows, so does our workforce. We're cultivating a community that has consciously decided to live here and work towards making our region an even better place to live.

## POPULATION TOTALS FOR CENTRAL OREGON

Area	1990	2000	2010	2015	2016	2017
<b>Oregon</b>	2,842,321	3,421,399	3,837,300	4,013,845	4,076,350	4,141,100
<b>Crook County</b>	14,111	19,184	21,020	21,085	21,580	22,105
<b>Deschutes County</b>	74,958	115,367	157,905	170,740	176,635	182,930
<b>Bend</b>	20,447	52,029	76,740	81,310	83,500	86,765
<b>La Pine</b>	<i>Not yet incorporated</i>		1,660	1,670	1,675	1,730
<b>Redmond</b>	7,165	13,481	26,225	27,050	27,595	28,265
<b>Sisters</b>	708	959	2,040	2,280	2,390	2,540
<b>Unincorporated</b>	46,638	48,898	51,240	53,151	61,475	63,630
<b>Jefferson County</b>	13,676	19,009	21,750	22,445	22,790	23,190
<b>Tri-County Total</b>	102,745	153,560	200,675	214,270	221,005	228,225





Source: Population Research Center, PSU. 1990 and 2000 Census numbers are for April 1 of that year; 2013-2017 data are for July 1 of that year.

# MOVE

We guide employers outside the region through the relocation process as a resource for regional data, incentives, talent, site selection, and A-Z problem solving.

## Business Cost Comparison

Oregon offers more incentive programs to traded-sector businesses (companies that sell products or services outside the area) than Washington and California combined. Even without taking those incentives into consideration, Oregon is still a more cost-effective choice for doing business. Contact EDCO for a detailed look at the business costs in Central Oregon.

		OR	CA	WA
Avg. Electricity Rate (¢/kWh)		6.03¢	11.78¢	4.60¢
Avg. Natural Gas Rate (\$/kcf)		\$5.43	\$7.00	\$7.39
State & Local Sales Tax Rate		None	8.5%	9.2%
State Business Tax Climate Index		#10	#48	#17

Sources: Tax Foundation 2017, US Energy Information Association (Natural Gas) 2017, US Energy Information Association (Electricity) 2017



*"EDCO's involvement in the High Desert Proving Grounds project proved important to the expansion of Daimler Trucks North America LLC's presence in Central Oregon. EDCO's expertise in jurisdictional approval processes and incentives was key for DTNA's development of this site. It was an absolute pleasure to partner with EDCO to achieve DTNA's goals."*

**- Matt Markstaller, Manager – Properties and Building Management, Daimler Trucks North America**

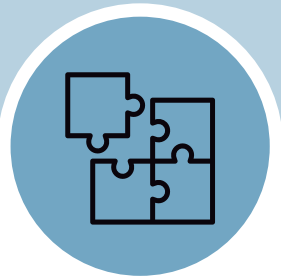
## Case Study: DAIMLER

In 2014, Daimler Trucks North America (DTNA) started a world-wide search for a site to build a state-of-the-art \$18.7 million test facility. EDCO worked closely with DTNA throughout the extensive process, navigating site selection, tax incentives and expanding the local Enterprise Zone boundary, among other things. Billed as the High Desert Proving Grounds, DTNA chose Madras, Oregon for the 87-acre site which includes a 3.5-mile Durability Test Track, allowing engineers to simulate a typical vehicle's million-mile lifespan in just six months. The facility opened in May 2017 – a timeline that would not have been possible without help from EDCO. This project was also awarded the 2016 Business Development Success Story of The Year by the Oregon Economic Development Association (OEDA).



## RELOCATE & EXPAND

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Get connected to our growing industry clusters that include: Brew, Bio, Rec, Tech, Aviation/ Aerospace, Building Products, Automotive, and Advanced Manufacturing.



Our tools to help your company include: linking with the local supply chain, finding talent, incentives, business finance, and more.



We help you navigate the regional and local real estate market, infrastructure, and permitting processes.




## WHY CENTRAL OREGON?

When compared against its neighbors to the north and south, Oregon's overall business costs rank significantly lower. Average electricity rates, natural gas rates, state & local sales tax rates, and business tax climates in particular are significantly lower than other states in the Pacific Northwest.

For a relocating business, Central Oregon has a reputation for welcoming new companies without sacrificing workforce, talent, quality healthcare, transportation, or infrastructure. EDCO's resources and connections can help your business make the right decisions when choosing a new home.

# START

We mentor and advise scalable young companies from concept to exit on issues such as access to capital, critical expertise, and business strategy.



*"EDCO was there from the very beginning. The Bend Venture Conference forced us to take the ideas behind CushCore® and get serious about how we wanted to form our business. If it wasn't for EDCO's resources, it might have taken another year to get the company up and running. They got us rolling - pun intended!"*

- Adam Krefting, Founder and CEO – CushCore®

## Case Study: CUSH CORE

In 2016, the idea of Adam Krefting launching another startup was off in the distance. His company Kreft Moto was taking off and was a full-time endeavor. After a meeting with EDCO, Krefting's view changed. EDCO's resources connected him with the largest angel conference in the West, the Bend Venture Conference, giving him the push he needed to start his newest venture, CushCore®. Through EDCO, Krefting was also introduced to a new Central Oregon resident, Dan Hallada, who would become the second employee and Co-Founder at the newly-formed startup. The two founders pitched during the Bend Venture Conference – and won. CushCore® walked away with a \$15,000 cash prize that allowed the company to purchase their first molds and start production.

Today, CushCore® is revolutionizing the mountain bike industry with their patent pending "tire suspension" systems designed to optimize tire performance while minimizing flat tires and rim damage. CushCore® was recognized by Vital MTB as 2017 Product of the Year and is selling globally with plans to expand their product line in the next six months.



# ENTREPRENEURIAL SUPPORT



A driving force for our economic performance is a collaborative and inclusive entrepreneurial community. This is supported via the number of new business registrations, which has outpaced far larger cities. Bend registered one new business for every 28 residents in 2017 - nearly twice the state average.

The region is large enough to support the resources and access to capital that help new entrepreneurs get started, while still being small enough that those resources are interconnected to support businesses as they grow. Unique to Central Oregon, given its size, are the numerous community resources and assets that are available. A few of these assets managed by EDCO include monthly Central Oregon PubTalks, the Stable of Experts, plus the largest angel conference in the West, the Bend Venture Conference.

METROPOLITAN AREAS WHERE FIRST FINANCINGS ARE RISING				
Area	National Rank	% Change (Annualized) 2013-2017	National Rank	% Change (Annualized) 2009-2014
Des Moines - West Des Moines	1	7.7%	No Rank	0.0%
Lexington-Fayette, KY	1	7.7%	23	7.5%
Boulder, CO	3	5.4%	No Rank	0.0%
<b>Bend-Redmond, OR</b>	<b>4</b>	<b>5.3%</b>	<b>3</b>	<b>31.6%</b>
Columbus, OH	7.5%	4.7%	18	12.3%

Source: Startupsusa.org, April 2018. (April 1, 2010 to July 1, 2017)

While the general trend shows that the total amount of startup funding is down across the country, this is not the case in Central Oregon, according to the Center for American Entrepreneurship. Deschutes County placed #4 among all U.S. metros for growth in first financings of startups from 2013-14 to 2016-17.



# GROW

We partner with local traded-sector companies to help them grow and expand, offering them the very same incentives and assistance as relocation projects.



*"EDCO has proven to be an irreplaceable asset as our company continues to grow here in Central Oregon. With over 18 years of history with EDCO / REDI, I personally cannot imagine doing business in Central Oregon without them, as I consider them a trusted business partner."*

**-Steve Bettis, VP Operations, Medline ReNewal**

## Case Study: **MEDLINE**

From startup to expansion to acquisition, Medline ReNewal is an economic development success story for Central Oregon. Founded in 1997 as MediSISS, the company launched with the revolutionary idea of transforming single-use medical devices into reusable assets. After nearly two decades of growth, the company's reputation in the healthcare industry attracted the interest of the largest privately held manufacturer and distributor of medical supplies. In 2012, they were acquired and became Medline ReNewal. With this new growth came new challenges, and the need for more space with readily available options limited. Redmond Economic Development Inc. (REDI), in collaboration with EDCO, quickly aligned city leadership, state government and local support. From incentives to land availability, REDI and EDCO worked alongside Medline to develop a plan. After months of collaboration, the company purchased 12 acres in Redmond's Industrial Park, and in July 2017, construction on a custom designed 50,000 square foot facility was completed, with room for future growth. Without community support, this project could have relocated to another region, but the willingness of all committed parties secured Central Oregon as the location of Medline ReNewal's current and future operations.



**#2**  
**FASTEST JOB**  
**GROWTH IN**  
**THE U.S.**

- BLS, 2017

**AVERAGE ANNUAL MANUFACTURING  
EMPLOYMENT GROWTH (2013-2017)**

U.S.	4%
Oregon	8%
Bend - Redmond, OR MSA	29%

Source: State of Oregon Employment Department, 2018

Private sector employment growth in the region was **26% higher** than Oregon's average over the last 10 years, and is projected to **grow by 18%** through 2024.

- Business Oregon's Regional Competitive Industry Analysis, 2016

## Workforce Development



### Youth Career Connect: Linking Students, Employers, and Educators

Through our 400+ one-on-one meetings with businesses each year, we could see several years ago that progress was needed to better prepare our emerging workforce. Today, educators, businesses, chambers, workforce leaders, economic development organizations, and other non-profits have formed the blueprint for a robust, region-wide internship program called Youth Career Connect.



Photo Credit: Joshua Langlais

The premise: expose high school, college, and university students to meaningful work opportunities and good things will happen. Good things are happening – more than 110 students in the first year were placed in internships by coordinators across the tri-county region. The goal: lead the nation in engaging students with meaningful work experiences. We're just getting started, but the collective progress and how it's changing the perceptions of both students and employers is already remarkable.



**DESCHUTES COUNTY**  
**#1**  
**COUNTY RECEIVING MOST INVESTMENT IN OREGON**  
 -SMARTASSET, 2018

*"Bend enjoys a truly collaborative environment. Everyone is not only supportive of each other, but excited to see one another grow. We share the same trails, rivers, and slopes and ultimately share a similar vision to help Bend succeed."*

**Scott Allan**  
 GM, Hydro Flask

The combination of a collaborative culture, a supportive attitude among government and economic development agencies, and a location that attracts talent and investment all help Central Oregon compete.

INCOMING INVESTMENT BY COUNTY IN OREGON						
Rank	County	Business Growth	GDP Growth (millions)	New Building Permits (per 1,000 homes)	Federal Funding (per capita)	Incoming Investment Index
1	Deschutes	11.1%	\$1,181	26.5	\$333	63.28
2	Multnomah	6.1%	\$4,816	15.0	\$898	48.53
3	Washington	5.9%	\$2,728	14.8	\$404	46.22
4	Clackamas	5.1%	\$2,081	15.0	\$646	45.23
9	Crook	3.7%	\$90	10.5	\$389	36.95
16	Jefferson	3.1%	\$66	5.7	\$198	30.57
	<b>Oregon Totals</b>	<b>1.7%</b>	<b>\$613</b>	<b>6.9</b>	<b>\$342</b>	

Source: SmartAsset, 2018



# TRANSPORTATION



## AIR

Redmond Municipal Airport (RDM; [www.flyrdm.com](http://www.flyrdm.com)) provides commercial air service with 25 daily round-trip flights to Denver, Los Angeles, Phoenix, Portland, Salt Lake City, San Francisco, and Seattle via four carriers (Alaska, American, Delta and United).



## RAIL

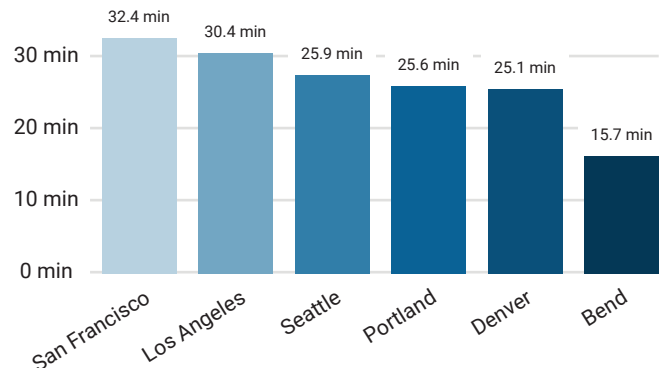
Burlington Northern-Santa Fe (BNSF), Union Pacific (UPRR) and the City of Prineville Railway (COPR) provide direct connections for shipping to any market in the United States, Canada, and Mexico.



## FREIGHT

U.S. Highways 97 and 20 are two of the state's major trucking routes, with access to major metro areas with connections to Interstate 5 (N-S) and Interstate 84 (E-W).

### Average Commute Times

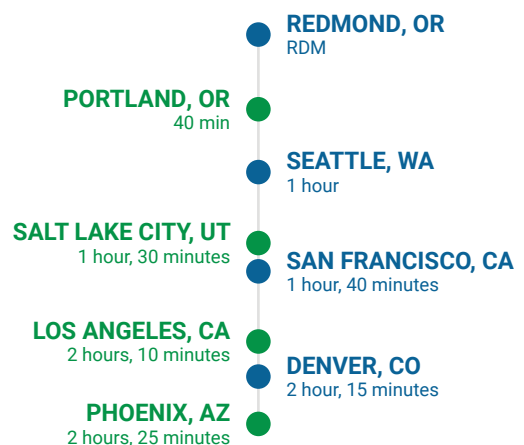


The Central Oregon average commute time is **21 minutes** each way, saving the average worker **over 1 work week per year!**

### Travel Time & Distance by Car



### Travel Time By Air







## UTILITIES

Because most of our region has been built new in the past two decades, our telecommunications infrastructure is one of the Northwest's most technologically advanced, meeting business and telecommuting requirements for capacity, redundancy, and reliability.

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## EDUCATION

Central Oregon is well-recognized for its high level of education, with some of the best K-12 public schools in the nation. In 2017, the Bend-La Pine school district's average SAT scores surpassed the national average by over 100 points. Additionally, our higher education opportunities abound. From Oregon State University-Cascades recent expansion, to Central Oregon Community College's four campuses in the region, there are opportunities for all to obtain a quality education.

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## HEALTHCARE

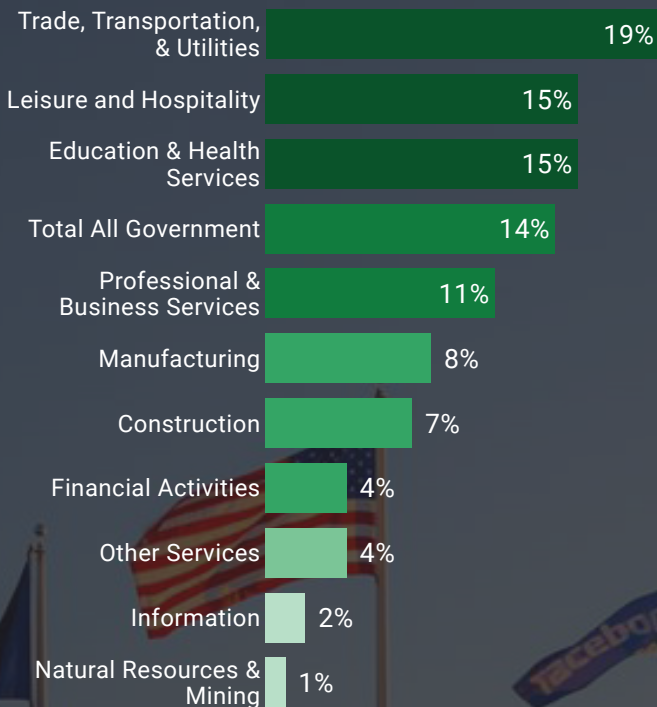
Top quality healthcare is one of Central Oregon's crown jewels. St. Charles Health System is the largest healthcare provider in the region, and is also the largest employer with over 4,100 employees across the tri-county area. A network of more than 100 clinics and specialty practices further support the community.

# TOP EMPLOYERS

## CENTRAL OREGON RANKED #1 IN THE NATION FOR GDP GROWTH AT 8.1%

- Bureau of Economic Analysis, 2016

### 2017 Central Oregon Industry Composition



According to the Oregon Employment Department, 78% of Oregon establishments have nine or fewer employees and the average private establishment employs 11 people.

Still, a number of large employers operate successfully here, tapping into Central Oregon's ever-expanding workforce, the overall low cost of doing business, and business-friendly local governments. This year, the top 50 private companies collectively employ more than 21,000 Central Oregonians, or roughly 19% of the region's current total employment.

Rank		2018 Central Oregon Largest 50 Private Employers	Employees	
2018	2017		2018	2017
1	1	St. Charles Health System	4,183	4,437
2	3	Sunriver Resort	1,100	1,000
3	5	Bright Wood Corporation	986	915
4	4	Les Schwab	926	926
5	2	Safeway - Regional	878	1,013
6	6	Mt. Bachelor	840	770
7	8	Fred Meyer - Regional	628	652
8	7	McDonald's - Regional	615	748
9	12	IBEX	540	540
10	9	Summit Medical Group	538	634
T-11	13	Consumer Cellular	440	500
T-11	T-16	PCC Schlosser	450	396
13	14	Opportunity Foundation	381	413
14	15	JELD-WEN Windows and Doors	375	400
15	T-16	Bend Research (Lonza)	361	396
16	19	Black Butte Ranch	360	352
17	20	Deschutes Brewery	340	341
18	21	Costco	339	310
19	22	Mosaic Medical	303	304
20	NL	Eagle Crest	300	NC
21	10	Walmart	281	628
22	25	BendBroadband / TDS Telecom	280	280
23	23	Brasada Ranch	275	300
24	47	U.S. Bank	261	142
25	27	G5	258	260
26	29	Bi-Mart - Regional	254	252
27	30	The Center (Ortho/Neuro)	252	243
T-28	31	Contact Industries	250	229
T-28	NL	Kah Nee Ta Resort	250	120
30	42	Navis	237	171
31	NL	10 Barrel Brewing	236	NC
32	32	Epic Air	230	226
33	33	PacificSource	223	223
T-34	35	Albertson's	220	209
T-34	T-38	Riverhouse on the Deschutes	220	195
36	34	Keith Manufacturing Co.	210	210
37	T-36	Facebook	201	200
T-38	T-36	Athletic Club of Bend	200	200
T-38	NL	Tetherow	200	NC
40	T-38	Touchmark at Mt. Bachelor Village	196	195
41	26	First Interstate Bank	191	264
42	40	Neighbor Impact	190	187
43	43	Medline ReNewal	182	165
44	44	Ray's Food Place	181	161
45	41	Indian Head Casino	180	185
46	NL	J Bar J Youth Services	174	NC
47	NL	Sunriver Owners Association	162	NC
48	NL	High Lakes Health Care	157	96
T-49	T-45	Sunriver Brewing Company	150	100
T-49	T-45	Target - Regional	150	150

NL = Not Listed  
 NC = Not Counted  
 T = Tied



# FOUNDATIONS OF CENTRAL OREGON'S ECONOMY

## BREW (Craft Brewing, Distilling, and Fermentation)

- Central Oregon is home to breweries, both big and small, with Deschutes Brewery topping the list, brewing over 370,000 barrels in 2016.
- 30 breweries, 4 cideries, and 13 distilleries in the region
- Bend has more breweries per capita than Portland, Oregon
- With nearly 77,000 visitors a week and 3.3 million visitors a year, it's safe to say this is a region that really knows (and loves) its craft beer.

- Brewers Association, 2017, Oregon Brewers Guild, 2017, Forbes, 2016

**10 BARREL  
BREWING CO**

**DESCHUTES  
BREWERY**



**#1  
BEST CRAFT  
BEER TOWNS  
IN AMERICA**

-MATADOR NETWORK, 2016

**#2  
LARGEST HOP  
GROWING  
STATE 2016**

-OREGON BREWERS  
GUILD, 2017

**TOP 10  
UNIQUE  
DESTINATIONS  
FOR CRAFT  
SPIRITS**

-TRAVELOCITY, 2017

## BIO (Pharmaceutical, Research and Manufacturing, Medical Devices, and Bioscience Software)

Producing everything from titanium implants to cutting edge research in new drug treatments, our bioscience industry has been experiencing double-digit year-over-year employment growth for the past several years. Quietly, Central Oregon's bioscience industry has grown to more than 35 companies employing 1,300 people. The region's lifestyle has proven capable of attracting world-class talent that purposely moves here and stays.



**ThermoFisher  
SCIENTIFIC**

**Lonza**

**PHILIPS**

## REC (Outdoor Gear & Apparel)

- Central Oregon is home to a diverse array of outdoor recreation companies, with some of the best-known names in the industry calling the region home.
- 100+ outdoor industry businesses
- Home to the Oregon Outdoor Alliance (OOA), dedicated to connecting & cultivating Oregon's outdoor industry
- The country's first dedicated startup incubator for the outdoor industry, Bend Outdoor Worx
- Home to Bend Outdoor Worx BreakOut, the only funding event in the U.S. focused solely on outdoor product companies
- The country's only four year degree for outdoor product development
- Oregon is the fourth state in the U.S. to set up an office devoted to outdoor recreation



**BEST  
MULTI-SPORT  
TOWN IN THE U.S.**

- OUTSIDE MAGAZINE, 2017

## TECH (Software, Electronics, IT & Data Centers and Renewable/Alternative Energy)

- Including software companies, electronics manufacturers, alternative/energy services and more, the region is home to more than 130 tech companies
- More than four dozen software companies now call the region home
- "Bend hosts a growing tech sector, which should see the gains from the development of local talent through Oregon State University-Cascades."  
*- The Milken Institute 2017 Best Small Cities*
- "Bend ranked #16 among U.S. metro areas for high-tech startup density."  
*- The Kauffman Foundation*



**#2**

**NUMBER OF HIGH-  
TECH INDUSTRIES**

-MILKEN INSTITUTE, 2017



# FOUNDATIONS OF CENTRAL OREGON'S ECONOMY

## Aviation/Aerospace (Aircraft and related components)

The production of light aircraft in Central Oregon spans back more than 30 years and over that time, 25 aircraft have moved through the process of design on paper to flight – many in scaled production. And along with these aircraft many suppliers of specialized equipment have followed. Our region's "special sauce" in the industry? Composite (carbon fiber) fabrication and innovation that make our original equipment manufacturers and supply chain companies unique on a national and even global scale. But it's not all just manufacturing. We have some of the most successful flight training programs in the country with both fixed wing and helicopter flight schools serving the global industry.



## Building Products (Windows, Doors, Moldings, and Specialty Products)

For much of the region's economic history, wood products manufacturing was the dominant industry employing Central Oregonians and forming the foundation for other business activity. While we've diversified dramatically over the past three decades, the manufacturing of products used in residential and commercial construction still plays a very important role for the tri-county economy. Competing on a global scale, businesses in this industry have innovated and automated their way to becoming leaders in their respective sub-industries.

The region, like Oregon in general, is salted with many specialty wood products companies including cabinet manufacturing, custom furniture, and even our own cluster of musical instrument businesses.



## Automotive

Make no mistake, we're not the next Detroit of auto manufacturing, however, we do have a number of innovative companies in the automotive sector. Les Schwab Tire Centers, with its headquarters in Bend and several million square feet of distribution in Prineville is one such example. Founded here in 1950, it has grown to one of the largest tire retailers in the western U.S. Meanwhile, German-based Daimler is growing its presence in the U.S. with a state-of-the-art truck proving grounds in Madras. A host of small but successful specialty automotive companies call the region home, making everything from race car fuel tanks and push rods to performance components for trucks, motorcycles, and propulsion systems.



## Advanced Manufacturing

Somewhat of a catch-all for a number of established and emerging companies in a widely diverse set of sectors, the region has dozens of manufacturers that are leaders among their peers. Specialties include metal fabrication, precision machining, Swiss machining, industrial coatings, 3-D metal printing, materials conveying systems and technology, and clean room design and manufacturing.





# LIFESTYLE

Central Oregon is blessed with a rare mix of city amenities and restful isolation. It offers the slower speed of a small town with a medical community and infrastructure not normally seen in a region of its size. Additionally, Central Oregon residents maintain a work/life balance that is difficult to achieve elsewhere.

**BEST  
PLACES  
TO LIVE ON  
\$55,000**  
-SMARTASSET, 2017

**#1  
SMALL CITIES  
FOR BUSINESS  
AND CAREERS**  
-FORBES, 2016

**#1  
BEST PERFORMING  
SMALL CITY IN  
THE U.S.**  
-MILKEN INSTITUTE, 2016 & 2017

**BEST  
MULTI-SPORT  
TOWN**  
-OUTDOOR MAGAZINE, 2017

**#14  
WORLD'S BEST  
SKI TOWNS**  
-NATIONAL GEOGRAPHIC, 2017

**#8  
15 BEST  
PLACES TO LIVE  
IN THE U.S.**  
-NEW YORK POST, 2016

30 Golf Courses



Miles and miles of trails



Thriving Arts & Culture Scene



30 Breweries & counting



300 Days of Sunshine



# ABOUT EDCO

Founded in 1981, EDCO is a non-profit corporation supported by private and public members and stakeholders. Our mission is to create a diversified local economy and a strong base of middle-class jobs in Central Oregon.

To do this, we focus on helping companies do the following:

**MOVE.** We guide employers outside the region through the relocation process as a resource for regional data, incentives, talent, site selection, and more.

**START.** We mentor and advise scalable young companies from concept to exit on issues such as access to capital, critical expertise, and business strategy.

**GROW.** We partner with local traded-sector companies to help them grow and expand.

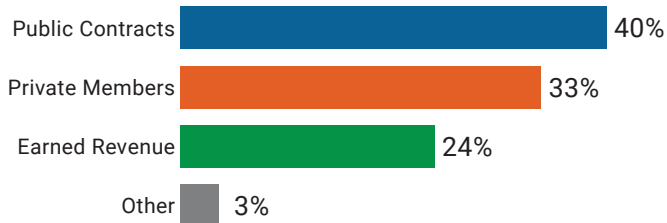
## EDCO Platinum Members

AmeriTitle  
 BendTel  
 Cascade Natural Gas  
 Central Electric  
 Cooperative, Inc.  
 Central Oregon  
 Community College  
 City of Bend  
 City of La Pine  
 City of Madras /  
 Jefferson County  
 City of Prineville / Crook  
 County  
 City of Redmond  
 City of Sisters  
 Combined  
 Communications  
 Deschutes County  
 First Interstate Bank  
 Mid Oregon Credit Union  
 OSU-Cascades  
 Pacific Power  
 Schwabe, Williamson &  
 Wyatt  
 SGA CPA's & Consultants  
 St. Charles Health  
 Systems  
 U.S. Bank

## EDCO'S RESULTS

Fiscal Year	Companies	Jobs (New & Retained)	New Capital Investment
2017 - 2018	28	240	\$192.6 million
2016 - 2017	44	776	\$600.5 million
2015 - 2016	36	266	\$24.2 million
2014 - 2015	35	594	\$102.6 million
2013 - 2014	30	590	\$210.9 million
2012 - 2013	29	1,136	\$340.0 million
<b>Totals</b>	<b>192</b>	<b>3561</b>	<b>\$1.278 billion</b>

## EDCO'S Funding Sources



## Additional information available at [EDCOINFO.COM](http://EDCOINFO.COM)

- Upcoming networking events, luncheons, conferences, and more
- EDCO Info Hub: current comprehensive data for Central Oregon
- Stable of Experts: a network of seasoned professionals with a passion for start-ups and small businesses
- Success stories from regional businesses
- Business news on EDCO's blog

## EDCO Contact Information

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### Sisters

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### La Pine/Sunriver

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The logo features the word "EDCO" in a large, white, sans-serif font. To its right, the words "MOVE", "START", and "GROW" are stacked vertically in a smaller, white, sans-serif font. The background is a scenic landscape with snow-capped mountains, a dense forest, and pine trees in the foreground.

**EDCO** MOVE  
START  
GROW

705 SW BONNETT WAY  
SUITE 1000  
BEND, OR 97702  
541.388.3236

[EDCOINFO.COM](http://EDCOINFO.COM)

[#EDCOINFO](https://twitter.com/EDCOINFO)

[@EDCOINFO](https://www.instagram.com/EDCOINFO)