

BUSINESS OUTCOME

Increase Operational Efficiency

Automate and collaborate to free up valuable resource across the organization.



Accelerate month end accounts

- How long on average does it take to consolidate and accrue rebates at month / quarter end?
- Are the finance team able to easily access all the data required efficiently and expediently?



Simple deal creation

- How time consuming is the process in creating and documenting supplier deals?
- What quantity of people are typically involved in this process and how long does each deal take to create?



Instant deal visibility

- How easily are you able to gain insight into the status of a deal?
- What effort is required to get answers to questions a department may have on a deal?



Streamline deal approval

- What is the current process for gaining deal approval internally and externally to your supplier?
- How long does this process take on average for each deal?



Effective dispute resolution

- How many rebate payment disputes did you have to resolve last year with partners?
- How many FTE hours on average does it take to close out a disputed rebate payment?



Automate forecasting and accruals

- What degree of confidence do you have in the accuracy of your accruals forecast?
- How long does it take to run this process, and would you like to run it more efficiently and frequently?

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