

# Before & after implementing Enable



enable

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## Before

1. Manually inputting and calculating your rebate data into multiple spreadsheets increases the risk of errors and miscalculations.

1.



After  
With a centralized deal repository all of your rebates and B2B deals are in one place, resulting in greater visibility and increased operational efficiency.

2. Lack of collaboration with trading partners, relying on them to tell you what you are owed, causing endless disputes.

2.



After  
A collaboration platform gives you the ability to communicate with your trading partners and see the status of each deal.

3. Contracts being filed away or lost in a mountain of email threads, resulting in time lost and a lack of clarity surrounding your deal approvals.

3.



After  
With all your deal approvals for each trading partner stored and signed off on one platform you'll never lose a contract again.

4. Dependencies on key people in your team to explain how your deals operate and are managed.

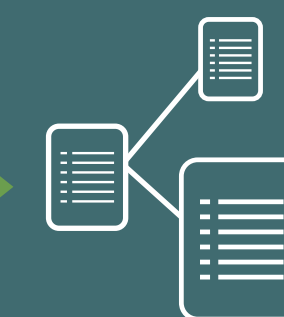
4.



After  
Everyone in your team has access to the same platform and is fully trained on how to use it. Meaning you can minimize risk.

5. Reporting and forecasting on your deals is time consuming and due to lack of insights, can't always be trusted.

5.



After  
Review your current and future deal performance by generating a wide range of reports to drive negotiations and make data-driven decisions.