

















A decision-making matrix to identify the best rebate management solution for your business

To use this decision-making matrix, answer each question on the left using a scale of 1-5, which you'll note in the right column of the table.

				
1	2	3	4	5
STRONGLY DISAGREE	DISAGREE	SORT OF AGREE	AGREE	STRONGLY AGREE

Total up your responses for a final score.

Complete the decision-making matrix below for each rebate management software vendor, and then narrow down the vendors with the highest scores.

	The rebate management software will allow me more time to negotiate the most beneficial deals.	<input type="text"/>
	The rebate management software allows me to track rebates in real time.	<input type="text"/>
	The rebate management software provides a thorough audit trail.	<input type="text"/>
	The rebate management software is likely to improve cash flow.	<input type="text"/>
	The rebate management software will reduce the number of people involved in the process.	<input type="text"/>
	The software will make the rebate management process faster and more efficient for my business.	<input type="text"/>
	The rebate management software can track deal performance on a daily basis	<input type="text"/>
	The rebate management software allows me to collect digital signatures for my agreements.	<input type="text"/>
	The rebate management software will help to integrate the finance, commercial, and purchasing teams into one platform	<input type="text"/>
	The rebate management software allows me to calculate more complex deals.	<input type="text"/>
	The rebate management software will allow my business to streamline approvals.	<input type="text"/>
	I trust the vendor behind the rebate management software to onboard my team and troubleshoot any issues we may have using the software.	<input type="text"/>
	The rebate management software provides forecasting and reporting capabilities.	<input type="text"/>
	The rebate management software integrates well with other software solutions in my company's existing tech stack.	<input type="text"/>
	The rebate management software is within my budget.	<input type="text"/>
	The rebate management software allows me to collaborate with my trading partners.	<input type="text"/>
	The rebate management software makes remote working a breeze.	<input type="text"/>
	FINAL SCORE	<input type="text"/>