

Simplify Special Pricing Agreements

enable

For manufacturers and distributors to gain market share and offer competitive prices in challenging market conditions, special pricing agreements (SPAs) serve as a valuable tactic. However, relying on traditional administration in spreadsheets and ERPs is time-consuming and unscalable.

Enable provides a cloud-based solution to efficiently and profitably manage SPAs.



Streamlined Workflow

Minimize the time spent on manual administration with key processes optimized.



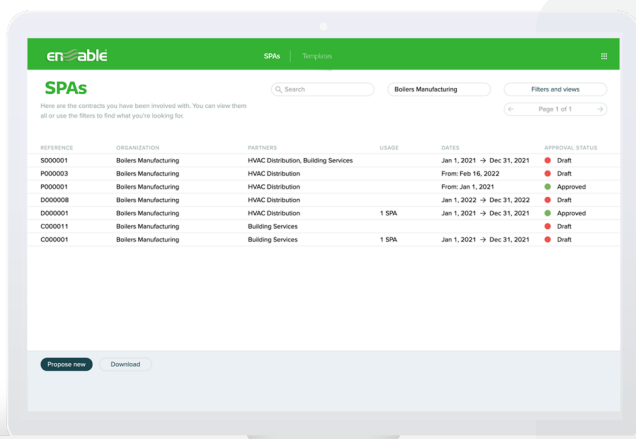
Increased Profits

Reduce financial losses due to miscalculations with automated calculations & agreement reports.



Simplified Collaboration

Exchange critical data such as price lists & claims with partners from one shared platform.



“At Geberit, we are currently using Excel to manage SPAs which is slow and not fit for purpose. Enhanced visibility of discounts is key for us, so we are introducing more control with Enable’s special pricing solution, to drive efficiency and better decision making across the business.”



Christine Morris

Finance & Administration Director
Geberit

Improve management of SPAs with an optimized process:

1

Easily import existing agreements

2

Manage all agreements from a single repository

3

Exchange partner data through the collaborator portal

4

Automatically calculate & submit support claims

5

Gain insights from reports & dashboards

Ready to learn more? Reach out to our experts at hello@enable.com.