

# **CENTRO ESCOLAR UNIVERSITY**

Office of the Corporate Secretary

September 27, 2012

MS. JUSTINA F. CALLANGAN Acting Director Corporation Finance Department Securities and Exchange Commission SEC Building, EDSA, Greenhills Mandaluyong City

Dear Ms. Callangan:

We reply to your letter dated September 3, 2012 which we received on September 20, 2012.

Pursuant to your directive, attached is Centro Escolar University's Amended 2012 First Quarter Report ended June 30, 2012 (SEC Form 17-Q). For your reference, below is a summary of SEC's comments with CEU's responses:

	SEC Comment	CEU Reply
1.	Interim Statements of Comprehensive Income	Please see page 9
2.	Statement of Changes in Equity	Please see page 12
3.	PFRS 9	Please see page 18
4.	Schedule showing financial soundness Indicators	Please see pages 2-3 and 38
5.	Signatures Principal Financial/Accounting Officer/Controller	Please see page 7

Thank you.

Very truly yours,

CESAR F. TAN Assistant Corporate Secretary

cc: Ms. Janet A. Encarnacion Head, Disclosure Department The Philippine Stock Exchange, Inc. Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

#### Manila

9 Mendiola Street, San Miguel, Manila Tel. Nos.: (632) 735-6861 to 71 Telefax: (632) 735-6860; 736-8857 E-mail: ceuadmission@ceu.edu.ph

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#### Malolos

KM. 44 McArthur Highway, Malolos, Bulacan Tel. No.: (6344) 791-6359 Telefax: (6344) 791-5100; 791-9233; 760-3203 E-mail: jmalvaro@ceu.edu.ph  Granted Full Autonomy by the Commission on Higher Education (CHED)
PACUCOA awardee for having the highest number of Level III accredited programs as certified by FAAP
Philippine Quality Awards Recipient for Proficiency in Quality Management System MANILA AND MALOLOS CAMPUSES ARE



SEC Number

PSE CODE File Number

# **CENTRO ESCOLAR UNIVERSITY**

Company's Full Name

9 Mendiola Street San Miguel, Manila Company's Address

735-68-61 to 71 Telephone Number

March 31 Fiscal Year Ending (Month & Day)

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE, SRC RULE 17(2)(b) THEREUNDER

Form Type

(Amendment Designation [If applicable])

#### First Quarter Report - June 30, 2012

Period Ended Date

#### N/A

(Secondary License Type and File Number)

cc: Philippine Stock Exchange

1093

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17 – Q QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC 17(2)(b)THEREUNDER

1.	For the quarterly period ended	June 30, 2012
2.	Commission identification number	1093
3.	BIR Tax identification No.	240-000-531-126
4.	Exact name of registrant as specified in its charter	CENTRO ESCOLAR UNIVERSITY
5.	Province, country or other jurisdiction of incorporation or organization	Manila, Philippines
6.	Industry Classification Code	(SEC Use only)
7.	Address of registrant's principal office	9 Mendiola St. San Miguel, Manila
8.	Registrant's telephone number, including area code:	(02) 735-68-61 to 71
9.	Former name, former address and former fiscal year, if change since last report	N/A
10	Securities registered pursuant to Section 8 and 12 of the	e Code, or Sections 4 and 8 of the RSA

Title of Each Class	Number of shares of common stock outstanding
	and amount of debt outstanding

**Common Shares** 

372,414,400

11. Are any or all of the securities listed on the Philippine Stock Exchange?

Yes [√] No [ ]

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [√] No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [√] No []

# Part I. FINANCIAL INFORMATION

## Item I. FINANCIAL STATEMENTS

The financial statements are attached to this SEC Form 17-Q.

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the unaudited financial statements of the University for the three months ended June 30, 2012(First quarter of the University).

## **RESULTS OF OPERATIONS**

For the three months ended June 30, 2012, the University had a gross revenue of P=224,420,909 and a net loss of P=23,567,269.

Three months ended June 30, 2012 versus Three months ended June 30, 2011.

For the three months ended June 30, 2012, the revenues amounted to  $\neq$ 224,420,909 as compared to  $\neq$ 220,028,118 for the same period in 2011. Net loss of  $\neq$ 23,567,269 was registered for the three months ended June 30, 2012 as compared to  $\neq$ 32,719,105 net loss for the same period in 2011.

Operating expenses decreased to 247,988,178 for the three months period ended June 30, 2012 from  $\Huge{252,747,224}$  for the same period in 2011.

# **KEY PERFORMANCE INDICATORS (KPI)**

Basic performance indicators are employed and comparisons are then made against internal targets and the previous periods performance.

Performance	First Quarter June 2012	First Quarter June 2011	Manner of computation	Significance
Revenue Growth	3.12%	-11.29%	Difference between current and last year's tuition and other fees divided by last year's revenues	Measures revenue growth
Return on Revenue	-11.52%	-16.49%	Net income divided by tuition and other school fees	Shows how much profit is derived from every peso of tuition and other school fees

Dividend Pay- out Ratio	0	-569.11%	Dividends divided by net income	Indicates how earnings support dividend payment
Return on Equity	99%	-1.40%	Net income divided by average total stockholder's equity	Measures extent of profit earned
Return on Assets	-0.69%	-0.94%	Net income divided by average total assets	Measures use of assets to generate income

#### LIQUIDITY

The principal sources of liquidity of the University are cash generated from operations. The principal uses of liquidity for payment of liabilities, operating expenditures, capital expenditures and cash dividends.

The University's cash balance on June 30, 2012 increased to  $\neq$ 311,693,777 from  $\neq$ 209,522,046 as of March 31, 2012.

The University has always relied on internally generated cash to fund its working capital needs and capital expenditures.

The University's current ratio stands at 0.90:1 as of June 30, 2012. The University does not anticipate any liquidity problems in the next 12 months as it consistently maintains a strong cash position.

There is no trend/event or uncertainty that will have a material impact on the company's liquidity, net sales, revenues, and income from continuing operations.

The internal sources of liquidity are tuition and miscellaneous fees, the registrant being a university.

There is no event that will trigger direct or contingent financial obligation that is material to the University, including any default or acceleration of an obligation.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the University with unconsolidated entities for the year ended June 30, 2012.

## MATERIAL COMMITMENTS FOR CAPITAL EXPENDITURES

For SY 2012-2013, CEU approved the total renovation of Student Affairs office and improvement of ISC ground floor. Also approved were the construction of Clinical Lab extension, renovation and improvement of Psychology Dept. and Music Dept. and total renovation and improvement of the friendship study area.

#### Segment Reporting

The University operates in three geographical segments – Manila, Malolos and Makati campuses. The financial information on the operations of these segments are based on segment assets, segment property and equipment (net), segment liabilities, segment revenues, operating expenses and net income/loss.

# FINANCIAL CONDITION

The current assets of the University as of the first quarter ended June 30, 2012 were P757,030,704 as compared with P243,963,733 on March 31, 2012. The increase in current assets of P513,066,971 over March 31, 2012 balance was mainly due to increase in tuition fee collections and other receivables.

Receivables from tuition and other fees increased by £407,855,366 because majority of enrollees in the first semester of school year 2012 to 2013 were on installment basis. There were collectibles during the periodical examinations of the students.

	June 2012	March 2012
Students	425,206,484	17,351,118
Accrued interest receivable	1,482,722	173,533
Others	7,194,443	8,978,227
	433,883,649	26,502,878
Less allowance for doubtful		
accounts	2,974,277	2,974,277
	430,909,372	23,528,601

This account consists of:

The total current liabilities of the University as of June 30, 2012 were ₽842,708,341, higher by ₽523,935,746 from the balance as of March 31, 2012.

Deferred tuition fee and other school fees as of the first quarter of 2012 were  $\pm$ 550,456,591. This amount was due to enrollment for the first semester of school year 2012-2013. These items were recognized as income upon realization and accrued until the end of first semester.

Unappropriated Retained Earnings decreased by ₽23,567,269 due to net loss for the first quarter ended June 30, 2012.

The nature and amount of items affecting assets, liabilities, equity, net income and cash flow are ordinary and occur in the usual course of company operations.

There is no significant element of income or loss arising from continuing operations.

There are no material changes in the estimates of amounts reported in prior interim periods of the current financial year. Thus, there is no effect on the amounts reflected in the current interim period.

There have been no material events subsequent to the end of the interim period, nor any other changes in the composition of the issuer. Also, there are no changes in contingent liabilities or contingent assets since the last annual balance sheet date. Neither does there exist any material contingencies or events that are material to the understanding of the

current interim period.

CEU operations are generally affected by seasonality. There is usually a 10% to 12% drop in the number of students in the second semester, as compared to the first semester. There are generally fewer students enrolled during summer months.

There are no issuances, repurchases or repayments of debt and equity securities.

Drop in enrollment, a seasonal aspect, had a material effect on the financial condition or results of operations of the university.

#### ADDITIONAL DISCLOSURES

In view of the global financial conditions, Centro Escolar University hereby assesses its financial risk exposures on its financial instruments as of date of these financial statements.

- 1. Financial Risk
  - a. Currency risk
    - i. The majority of the University's short-term investments is maintained in peso government securities and time deposits. As of the end of June 2012, P206,040,364 worth of money market placements were maintained in peso government securities and time deposits.
    - ii. As of the end of June 2012, US\$328,373 were maintained in dollar time deposits. The University maintains these deposits in order to service its academic purchases from the United States. Examples of these purchases are library books, subscriptions as well as purchases of equipment used in education.
  - b. Interest risk
    - i. In 2006, the company purchased the Seaboard Centre Condominium from Allysum Realty Corporation, Seaboard-Eastern Insurance Co., Inc., and Charm Scene, Limited. The purchase price was fixed at ₱500million. There was a down payment of ₱100 million and the balance was payable in 10 years at ₱40 million per year. There was a fixed advanced interest of ₱100 million, which was imputed in the purchase price. Except for the advanced interest, there were no further cash outlays for interest for this transaction.
  - c. Credit risk
    - i. The University's clientele is composed of students who are admitted to the University only upon full or installment payment of tuition fees. When the student failed to pay for his/her tuition fee, the University allows the student to take the examination but withhold his grades and clearance until the student settled his accounts.
    - ii. The University maintains policies on providing for doubtful accounts. As of the end of June 2012, the provision for doubtful accounts was at P2.9 million.
  - d. Market risk

- i. As of the end of June 2012, the University foresees no market risk until the end of its fiscal year March 31, 2013.
- e. Liquidity risk
  - i. The University maintains a sufficient cash balance to sustain its operations as well as provide dividends for shareholders. The University foresees no liquidity risk.
- 2. Disclosure regarding financial instruments

PFRS 9, Financial Instruments: Classification and Measurement, effective for annual periods beginning on or after January 1, 2015. PFRS 9, as issued in 2010, reflects the first phase of the work on the replacement of PAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in PAS 39. In subsequent phases, hedge accounting and impairment of financial assets will be addressed with the completion of this project.

After careful consideration of the result of its impact evaluation, the Group decided not to early adopt PFRS 9 for its 2013 reporting ahead of its effectivity date and therefore do not reflect the impact of the said standard on its quarterly financial statements. The Group will conduct another impact evaluation using the consolidated financial statements as of and for the year ended March 31, 2013. Should the Group decide to early adopt the said standard for its 2014 financial reporting, its interim consolidated financial statements as of and for the period ending March 31, 2014 will reflect application of the requirement under the said standard and will contain the qualitative and quantitative discussions of the results of the Group's impact evaluation.

Except for the short-term placements as described above, the University maintains no other financial instruments.

#### DIVIDEND DECLARATION

There is no dividend declared .

#### EARNINGS/LOSS PER SHARE

The loss per share is  $\neq 0.06$  based on the outstanding common shares of 372,414,400 for the three months period ended June 30, 2012 and of  $\neq 0.09$  for the same period of June 30, 2011.

# PART II. OTHER INFORMATION

There are no other information not otherwise previously reported on SEC Form 17-C.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### **CENTRO ESCOLAR UNIVERSITY**

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MA. CRIS VINA D. PADOLINA President and Vice Chairman

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CESAR F. TAN Principal Financial Officer

Date \_\_\_\_\_ SEP 2 7 2012

Date SEP 2 7 2012

#### CENTRO ESCOLAR UNIVERSITY BALANCE SHEET As of June 30, 2012 (With Comparative Figures for March 31, 2012)

	Unaudited June 2012	Audited March 2012
ASSETS		
Current Assets		
Cash and cash equivalents	311,693,777	209,522,046
Tuition and other receivables - net	430,909,372	23,528,601
Inventories	9,547,032	7,455,321
Other current assets	4,880,523	3,457,765
Total Current Assets	757,030,704	243,963,733
Noncurrent Assets		
Property and Equipment	2,884,396,049	2,892,648,868
Other assets	13,550,643	9,046,546
Total Noncurrent Assets	2,897,946,692	2,901,695,414
	3,654,977,396	3,145,659,147
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities		
Accounts payable and accrued expenses	159,425,693	182,352,122
Dividends payable	78,404,922	81,757,198
Current portion of long-term liability	40,000,000	40,000,000
Income tax payable	14,421,135	14,663,275
Deferred tuition fees	550,456,591	0
Total Current Liabilities	842,708,341	318,772,595
Noncurrent Liabilities		
Long-term liability	127,413,746	123,717,899
Deferred income tax liability -net	224,668,920	224,668,920
Retirement liability	110,810,895	105,556,970
Total Noncurrent Liabilities	462,893,561	453,943,789
Total Liabilities	1,305,601,902	772,716,384
Stockholders' Equity		
Capital stock	372,414,400	372,414,400
Additional paid-in capital	664,056	664,056
Revaluation increment in property	1,242,637,773	1,242,637,773
Revaluation reserve on available-for-sale financial assets	188,858	188,858
Retained earnings		207 027 670
Unappropriated	283,470,407	307,037,676
Appropriated	450,000,000	450,000,000
Total Stockholders' Equity	2,349,375,494	2,372,942,763
	3,654,977,396	3,145,659,147

#### CENTRO ESCOLAR UNIVERSITY STATEMENT OF INCOME FOR THE THREE MONTHS PERIOD ENDED JUNE 30, 2012 AND 2011

	3 mos. Ended June 2012	3 mos. Ended June 2011
REVENUES		
Tuition and other school fees	204,562,553	198,368,636
Interest income	802,902	1,803,234
Auxiliary services	11,172,008	11,555,563
Miscellaneous	7,883,446	8,300,686
	224,420,909	220,028,118
EXPENSES		
General and administrative expenses	244,292,331	252,747,224
Interest expense	3,695,847	0
	247,988,178	252,747,224
NET INCOME (LOSS)	(23,567,269)	(32,719,105)
Earnings (loss) Per Share	(0.06)	(0.09)

#### CENTRO ESCOLAR UNIVERSITY STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS PERIOD ENDED JUNE 30, 2012 AND 2011

_	3 mos. Ended June 2012	3 mos. Ended June 2011
NET INCOME (LOSS)	(23,567,269)	(32,719,105)
OTHER COMPREHENSIVE INCOME(LOSS) Revaluation increment on land Income tax effect	0 0	0 0
TOTAL COMPREHENSIVE INCOME (LOSS)	(23,567,269)	(32,719,105)

#### CENTRO ESCOLAR UNIVERSITY STATEMENT OF CASH FLOWS FOR THE THREE MONTHS PERIOD ENDED JUNE 30, 2012 AND 2011

	3 mos. Ended June 2012	3 mos. Ended June 2011
CASH FLOWS FROM OPERATING		
ACTIVITIES		
Net income	(23,567,269)	(32,719,105)
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation	17,190,260	18,017,527
Interest expense	3,695,847	
Changes in operating assets and liabilities:		
Decrease (increase) in:		
Tuition and other receivables	(407,380,771)	(410,615,071)
Inventories	(2,091,711)	(1,060,508)
Other current assets	(1,422,758)	(3,767,883)
Increase (decrease) in:		
Accounts payable and	(22.026.420)	(10, 206, 495)
accrued expenses	(22,926,429) (3,352,276)	(19,296,485) 185,928,065
Dividends payable Income tax payable	(3,352,278) (242,140)	165,926,065 0
Retirement liability	(242,140) 5,253,925	7,898,899
Deferred tuition and other school fees	550,456,591	560,330,854
Net cash provided by operating activities	115,613,269	304,716,293
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property and equipment	(8,937,441)	(5,863,206)
Other assets	(4,504,097)	0
Net cash used in investing activities	(13,441,538)	(5,863,206)
CASH FLOWS FROM FINANCING		
ACTIVITIES		
Payment of cash dividends	0	(186,207,200)
Cash used in financing activities	0	(186,207,200)
NET INCREASE IN CASH AND CASH		
EQUIVALENTS	102,171,731	112,645,887
CASH AND CASH EQUIVALENTS AT		
BEGINNING	209,522,046	259,576,548
CASH AND CASH EQUIVALENTS AT END		
OF FIRST QUARTER	311,693,777	372,222,435

# CENTRO ESCOLAR UNIVERSITY AGING OF ACCOUNTS RECEIVABLE As of June 30, 2012

School Year	Amount	Percent
2012-2013 First Semester	401,677,883	95.54%
2011-2012	23,528,601	4.46%
Total	425,206,484	100.00%

# CENTRO ESCOLAR UNIVERSITY STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY As of June 30, 2012 (With Comparative Figures for June 2011)

	June 2012	June 2011
CAPITAL STOCK = P1 par value		
Authorized - 800,000,000 shares		
Issued - 372,414,400 shares	372,414,400	372,414,400
155000 072,414,400 510105	072,414,400	072,414,400
ADDITIONAL PAID-IN CAPITAL	664,056	664,056
REVALUATION INCREMENT IN PROPERTY	1,242,637,773	1,242,637,773
UNREALIZED GAIN ON AVAILABLE-FOR-SALE		
INVESTMENT	188,858	171,708
RETAINED EARNINGS		
Unappropriated		
Balance at beginning of year	307,037,676	382,343,124
Comprehensive Income (Loss)	(23,567,269)	(32,719,105)
Other Comprehensive Income(Loss)	0	0
Total Comprehensive Income(Loss)	(23,567,269)	(32,719,105)
Cash dividends	0	(186,207,200)
Balance at end of quarter	283,470,407	130,697,714
Appropriated		
Balance at beginning of year	450,000,000	450,000,000
Balance at end of quarter	709,903,138	580,697,714
TOTAL STOCKHOLDERS' EQUITY	2,349,375,494	2,196,585,651

# CENTRO ESCOLAR UNIVERSITY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

The accompanying consolidated financial statements include the accounts of Centro Escolar University (the University) and its wholly owned subsidiary, Centro Escolar University Hospital Inc. (the Hospital) (collectively referred to as the Group).

The University, a publicly listed entity, was organized on June 3, 1907 to establish, maintain, and operate an educational institution or institutions for the instruction and training of the youth in all branches of the arts and sciences, offering classes in primary, secondary, and tertiary levels.

In accordance with Commission on Higher Education (CHED) Memorandum Order No. 32, the University was granted autonomy status to be in force and in effect for five school years beginning the first semester of school year 2007 to 2008. Under this existing autonomy status, the University is free from monitoring and evaluation activities of the CHED and has the privilege to determine and prescribe curricular programs, among other benefits as listed in the memorandum order. The three general criteria used by the CHED for the selection and identification of institutions which shall receive autonomy status are institutions: (a) established as centers of excellence or centers of development and/or with Federation of Accrediting Agencies of the Philippines Level III Accredited programs; (b) with outstanding overall performance of graduates in the government licensure examinations; and (c) with long tradition of integrity and untarnished reputation.

The University invested in the Hospital, which was incorporated on June 10, 2008. The Hospital is consolidated beginning 2009. The primary purpose of the Hospital is to establish, maintain and operate a hospital, medical and clinical laboratories and such other facilities that shall provide healthcare or any method of treatment for illnesses or abnormal physical or mental health in accordance with advancements in modern medicine and to provide education and training facilities in the furtherance of the health-related professions. As of June 30, 2012, the Hospital has not yet started operations.

The registered principal office of the Group is 9 Mendiola Street, San Miguel, Manila.

#### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The accompanying consolidated financial statements are prepared using the historical cost basis, except for land, which is carried at revalued amount and available-for-sale (AFS) financial assets which are measured at fair value.

The consolidated financial statements are presented in Philippine Peso (₱), which is also the Group's functional currency.

#### Statement of Compliance

The accompanying consolidated financial statements are prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### **Basis of Consolidation**

The consolidated financial statements include the financial statements of the University and its wholly owned subsidiary, the Hospital, which were incorporated in the Philippines.

The financial statements of the Hospital are prepared for the same reporting year as the University.

A subsidiary is consolidated when control is transferred to the Group and ceases to be consolidated when control is transferred out of the Group. Control is presumed to exist when the University owns more than 50% of the voting power of an entity unless in exceptional cases, it can be clearly demonstrated that such ownership does not constitute control. The consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. All intercompany balances and transactions, intercompany profits and unrealized gains and losses have been eliminated in the consolidation.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous year except for the adoption of the following new and amended standards, interpretations and improvements to PFRS mandatory for financial years beginning on or after January 1, 2011. These new and amended standards, interpretations and improvements to PFRS did not have any impact on the accounting policies, financial position or performance of the Group.

New and Amended Standards and Interpretations

- Philippine Accounting Standard (PAS) 24, Related Party Disclosures (Amendment)
- PAS 32, Financial Instruments: Presentation (Amendment)
- Philippine Interpretation of International Financial Reporting Interpretation Committee (IFRIC) 14, *Prepayments of a Minimum Funding Requirement* (Amendment)
- Philippines Interpretation IFRIC 19, *Extinguishing Financial Liabilities with Equity Instruments*
- Philippine Interpretation IFRIC 13, Customer Loyalty Programmes (determining the fair value of award credits)

Improvements to PFRS in 2010

- PFRS 3, Business Combinations
- PFRS 7, Financial Instruments: Disclosures
- PAS 1, Presentation of Financial Statements
- PAS 27, Consolidated and Separate Financial Statements
- PAS 34, Interim Financial Reporting

New standards and interpretations that have been issued but are not yet effective

Standards or interpretations issued but are not yet effective as of March 31, 2012 are listed below. The Group intends to adopt these standards and interpretations when they become effective. Except as otherwise stated, the Group does not expect the adoption of these new standards and interpretations to have a significant impact on its financial statements.

- PAS 12, Income Taxes Recovery of Underlying Assets (Amendment), effective for annual period beginning on or after January 1, 2012. It clarified the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that deferred tax on investment property measured using the fair value model in PAS 40, Investment Property, should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, it introduces the requirement that deferred tax on non-depreciable Assets that are measured using the revaluation model in PAS 16, Property, Plant and Equipment, always be measured on a sale basis of the asset. The Group does not expect the adoption of this standard to have significant impact on its financial statements since the deferred tax assets on the "Group's land carried at revalued amount is already measured on a sale basis of the asset.
- PAS 1, Financial Statement Presentation Presentation of Items of Other Comprehensive Income (Amendment), effective for annual periods beginning on or after July 1, 2012. The amendments to PAS 1 change the grouping of items presented in other comprehensive income (OCI). Items that could be reclassified (or "recycled") to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items that will never be reclassified.
- PAS 28, Investments in Associates and Joint Ventures (as revised in 2011), effective for annual periods beginning on or after January 1, 2012. As a consequence of the new PFRS 11, Joint Arrangements, and PFRS 12, PAS 28 has been renamed PAS 28, Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates.
- PFRS 7, Financial Instruments: Disclosures Enhanced Derecognition Disclosure Requirements, effective for annual periods beginning on or after January 1, 2012. The amendment requires additional disclosure about financial assets that have been transferred but not derecognized to enable the user of the Group's financial statements to understand the relationship with

those assets that have not been derecognized and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognized assets to enable the user to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognized assets.

- PAS 27, Separate Financial Statements (as revised in 2011), effective for annual periods beginning on or after January 1, 2013. As a consequence of the new PFRS 10, Consolidated Financial Statements, and PFRS 12, Disclosure of Interests in Other Entities, what remains of PAS 27 is limited to accounting for subsidiaries, jointly controlled entities and associates in separate financial statements.
- PAS 19, *Employee Benefits (Amendment)*, effective for annual periods beginning on or after January 1, 2013. Amendments to PAS 19 range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and rewording. The Group is currently assessing the impact of the amendment to PAS 19.
- PFRS 7, Financial Instruments: Disclosures Offsetting Financial Assets and Financial Liabilities. These amendments require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or 'similar agreement', irrespective of whether they are set-off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum Quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:
  - a. The gross amounts of those recognized financial assets and recognized financial liabilities;
  - b. The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
  - c. The net amounts presented in the statement of financial position;
  - d. The amounts subject to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
    - i. Amounts related to recognized financial instruments that do not meet some or all of the offsetting criteria in PAS 32; and
    - ii. Amounts related to financial collateral (including cash collateral); and
  - e. The net amount after deducting the amounts in (d) from the amounts in (c) above.

The amendments to PFRS 7 are to be retrospectively applied for annual periods beginning on or after January 1, 2013.

- PFRS 10, Consolidated Financial Statements, effective for annual periods beginning on or after January 1, 2013. PFRS 10 replaces the portion of PAS 27, Consolidated and Separate Financial Statements, that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12, Consolidation Special Purpose Entities. PFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in PAS 27. The Group is currently assessing the impact of the amendment to PFRS 10.
- PFRS 11, Joint Arrangements, effective for annual periods beginning on or after January 1, 2013. PFRS 11 replaces PAS 31, Interest in Joint Ventures, and SIC-13, Jointly-controlled Entities – Non-monetary Contributions by Ventures. PFRS 11 removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method.
- PFRS 12, Disclosure of Interests in Other Entities, effective for annual periods beginning on or after January 1, 2013. PFRS 12 includes all of the disclosures that were previously in PAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in PAS 31 and PAS 28. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required.
- PFRS 13, *Fair Value Measurement,* effective for annual periods beginning on or after January 1, 2013. PFRS 13 establishes a single source of guidance under PFRS for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted.
- Philippine Interpretation IFRIC 20, *Stripping Costs in the Production Phase of a Surface Mine,* effective for annual periods beginning on or after January 1, 2013. This interpretation applies to waste removal costs that are incurred in surface mining activity during the production phase of the mine ("production stripping costs") and provides guidance on the recognition of production stripping costs as an asset and measurement of the stripping activity asset.

- PAS 32, *Financial Instruments: Presentation Offsetting Financial Assets and Financial Liabilities.* These amendments to PAS 32 clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments to PAS 32 are to be retrospectively applied for annual periods beginning on or after January 1, 2014.
- PFRS 9, Financial Instruments: Classification and Measurement, effective for annual periods beginning on or after January 1, 2015. PFRS 9, as issued in 2010, reflects the first phase of the work on the replacement of PAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in PAS 39. In subsequent phases, hedge accounting and impairment of financial assets will be addressed with the completion of this project.

After careful consideration of the result of its impact evaluation, the Group decided not to early adopt PFRS 9 for its 2013 reporting ahead of its effectivity date and therefore do not reflect the impact of the said standard on its quarterly financial statements. The Group will conduct another impact evaluation using the consolidated financial statements as of and for the year ended March 31, 2013. Should the Group decide to early adopt the said standard for its 2014 financial reporting, its interim consolidated financial statements as of and for the period ending March 31, 2014 will reflect application of the requirement under the said standard and will contain the qualitative and quantitative discussions of the results of the Group's impact evaluation.

Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate. This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or The interpretation requires that revenue on through subcontractors. construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, Construction Contracts, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The Securities and Exchange Commission (SEC) and the Financial Reporting Standards Council (FRSC) has deferred the effectivity of this interpretation until the final Revenue standard is issued by International Accounting and Standards Board and an evaluation of the requirements of the final revenue standard against the practices of the Philippine real estate industry is completed.

The Registrant has no knowledge of any seasonal aspects that had a material effect on the financial condition or results of the operations.

#### **Summary of Significant Accounting Policies**

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and are subject to an insignificant risk of change in value.

#### Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). NRV is the estimated selling price in the ordinary course of business, less costs of marketing and distribution. Cost includes the invoice amount, freight and other incidental costs and is determined using the first-in, first-out method.

#### **Financial Assets and Liabilities**

#### Date of Recognition

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

#### Initial Recognition

Financial assets and financial liabilities are recognized initially at fair value. Transaction costs are included in the initial measurement of all financial assets and liabilities, except for financial instruments which are classified at FVPL.

As of June 30, 2012 and March 31, 2012, the Group has no financial asset or liability at FVPL and HTM financial assets.

#### 'Day 1' difference

Where the transaction price in a non-active market is different from the fair value based on other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value ('Day 1' difference) in the profit and loss unless it qualifies for recognition as some other type of assets. In cases where transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the profit and loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

#### Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are carried at amortized cost in the consolidated statement of financial position. Amortization is determined using the effective interest rate method and is included under interest income in the profit and loss. The losses arising from impairment of such financial assets are recognized in the profit and loss. Gains and losses are recognized in the profit and loss when the loans and receivables are derecognized or impaired, as well as through the amortization process.

Included under this category are the Group's cash and cash equivalents and tuition and other receivables.

#### AFS Financial Assets

AFS financial assets are non-derivative instruments that are either designated in this category or are not classified in any of the other categories. AFS financial assets are carried at fair value in the consolidated statement of financial position.

Changes in the fair value of such assets are accounted for as other comprehensive income until the investment is derecognized or until the investment is determined to be impaired at which time the cumulative gain or loss previously recognized as other comprehensive income is included in the profit and loss.

Classified under this category are the Group's investments in equity shares.

#### Other Financial Liabilities

Other financial liabilities pertain to issued financial instruments or their components that are not classified or designated at FVPL and contain contractual obligations to deliver cash or another financial asset to the holder.

After initial recognition, these liabilities are subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate.

Other financial liabilities consist primarily of accounts payable and accrued expenses, dividends payable and long-term liability.

#### Impairment of Financial Assets

The Group assesses at each statement of financial position date whether a financial asset or a group of financial assets is impaired.

#### Assets Carried at Amortized Cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss is recognized in the profit and loss.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the

asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the profit and loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

#### AFS Financial Assets

If an AFS financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortization) and its current fair value, less any impairment loss previously recognized in the profit and loss, is transferred from other comprehensive income to the profit and loss. Reversals in respect of equity instruments classified as AFS financial assets are not recognized in the profit and loss. Increases in fair value after impairment are recognized under other comprehensive income.

#### Derecognition of Financial Assets and Liabilities

#### Financial Assets

The derecognition of financial asset takes place when the Hospital has either (a) transferred substantially all the risks and rewards of the ownership or (b) when it has neither transferred nor retained substantially all the risks and rewards but it no longer has control over the assets or a portion of the asset.

#### Financial Liabilities

A financial liability is derecognized when the obligation under the liability expires, is discharged or cancelled.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, where the related assets and liabilities are presented gross in the consolidated statement of financial position.

#### Property and Equipment

Property and equipment, except for land, are carried at cost less accumulated depreciation and amortization and any impairment in value. The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Land is carried at revalued amount. Valuations are performed with sufficient regularity to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

Any revaluation surplus net of tax effect is included under other comprehensive income except to the extent that it reverses a revaluation decrease of the same asset previously

recognized in the profit and loss, in which case the increase is recognized in the profit and loss. A revaluation decrease is recognized in the profit and loss, except to the extent that it offsets an existing surplus on the same asset recognized under other comprehensive income.

Construction in progress, included in property and equipment, is stated at cost. This includes cost of building construction. Construction in progress is not depreciated until such time that the relevant assets are completed and put into operational use.

Expenditures incurred after the property and equipment have been put into operations, such as repairs and maintenance and overhaul cost, are normally charged to income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation of property and equipment is computed using the straight-line method over 10 years except for buildings, which are depreciated over 50 years.

Leasehold improvements are amortized over the useful lives of the improvements or the lease term, whichever is shorter.

The useful life and depreciation and amortization method are reviewed at least at each statement of financial position date to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When assets are retired or otherwise disposed of, the cost of the related accumulated depreciation and amortization and accumulated provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

#### Impairment of Nonfinancial Assets

The carrying values of nonfinancial assets (i.e., property and equipment) are reviewed for impairment when events or changes in circumstances indicate the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the profit and loss.

A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the recoverable amount of an asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation or amortization) had no impairment loss been recognized for the asset in prior years. Any reversal of an impairment loss is credited to current operations.

#### Other Current Assets

#### Advances to suppliers and contractors

Advances to suppliers and contractors represent amounts paid to suppliers and contractors for purchases not yet received as of statement of financial position date. This is subsequently reversed to asset or expense accounts when the asset or services are received.

#### Prepayments

Prepayments are initially measured at the amounts paid and subsequently recognized as expense over the period on which the prepayments apply.

#### Income Taxes

#### Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantially enacted at the statement of financial position date.

#### Deferred Income Tax

Deferred income tax is provided using the liability method on all temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused NOLCO can be utilized.

The carrying amount of deferred income tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply on the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of financial position date.

Deferred income tax assets and liabilities are offset, if a legally enforceable right exists to offset current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

#### Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

#### Tuition and Other School Fees

Tuition and other school fees are recognized as income when earned over the corresponding school term.

#### Interest Income

Revenue is recognized as the interest accrues taking into account the effective yield on the asset.

# Auxiliary Services and Miscellaneous Income

Revenue is recognized when services are rendered.

#### Retirement Costs

Retirement costs on the Group's defined benefit retirement plan are actuarially computed using the projected unit credit valuation method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. Actuarial valuations are conducted with sufficient regularity, with option to accelerate when significant changes to underlying assumptions occur.

Retirement cost includes current service cost, interest cost, expected return on any plan assets, actuarial gains and losses to the extent recognized, past service cost to the extent recognized and the effect of any curtailment or settlement. Actuarial gains and losses are recognized as income or expense using the corridor approach. The excess of the net cumulative actuarial gains and losses over the greater of 10% of the present value of the defined benefit obligation at the end of the previous reporting period and of 10% of the fair value of any plan assets is distributed over the expected average remaining working life of the employees as income or expense.

The liability recognized in the consolidated statement of financial position with respect to the defined benefit retirement plan is the present value of the defined benefit obligation at the statement of financial position date and actuarial gains and losses not recognized less past service cost not yet recognized and the fair value of the plan asset0073. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using rates that have terms to maturity approximating the terms of the related retirement liability.

The past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested. If the benefits are vested immediately following the introduction of, or changes to, a retirement plan, past service cost is recognized immediately.

#### Borrowing Costs

Borrowing costs are generally expensed as incurred. Borrowing costs that are directly attributable to the acquisition, development, improvement and construction of a property that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the property.

The capitalization of borrowing costs as part of the cost of the property: (a) commences when the expenditures and borrowing costs for the property are incurred and activities that are necessary to prepare the property for its intended use; (b) is suspended during extended periods in which active development, improvement and construction of the property are interrupted; and (c) ceases when substantially all the activities necessary to prepare the property for its intended use are complete.

#### <u>Equity</u>

Capital stock is measured at par value for all shares issued. When the University issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

When the shares are sold at a premium, the difference between the proceeds and the par value is credited to "Additional Paid-in Capital" account. When shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the University, the shares shall be measured either at the fair value of the shares issued or fair value of the liability settled, whichever is more reliably determinable.

Retained earnings represent accumulated earnings of the Group less dividends declared. Unappropriated retained earnings represent accumulated earnings available for dividend declaration subject to certain adjustments per SEC Memorandum Circular No. 11, Series of 2008 while appropriated retained earnings represent portion appropriated by the University's BOD for expansion of school facilities and laboratory equipment, payment of long-term liability and contribution to the retirement fund.

#### Expense Recognition

Expenses are recognized in the profit and loss when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Expenses are recognized in the consolidated statement of income:

• On the basis of a direct association between the costs incurred and the earning of specific items of income;

• On the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or

• Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statement of financial position as an asset.

#### Operating Leases

Leases where the lessor retains substantially all the risks and benefits of the ownership of the asset are classified as operating leases. Lease payments are recognized on a straightline basis over the lease term or based on a certain percentage of the net income of the leased property, pursuant to the terms of the lease contracts.

#### Foreign Currency Transactions and Translations

Transactions denominated in foreign currencies are recorded in Philippine Peso based on the exchange rates prevailing at the transaction dates. Foreign currency denominated monetary assets and liabilities are translated to Philippine Peso at exchange rates prevailing at the statement of financial position date. Foreign exchange differentials between rate at transaction date and rate at settlement date or statement of financial position date of foreign currency denominated monetary assets or liabilities are credited to or charged against current operations.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Foreign currency exchange gains or losses are recognized in the profit and loss.

#### Basic and Diluted Earnings Per Share (EPS)

Basic EPS amounts are calculated by dividing net income by the weighted average number of ordinary shares outstanding during the year.

Diluted EPS is computed by dividing net income by the weighted average number of common shares outstanding during the year and adjusted for the effect of dilutive options and dilutive convertible preferred shares, if any.

#### Segment Reporting

The Group's operating businesses are organized and managed separately according to the geographic locations, designated as the Group branches, with each segment representing a strategic business unit that offers varying courses depending on demands of the market. Financial information on business segments is presented in Note 19.

#### Provisions

A provision is recognized only when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and, a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

## Events after the Statement of Financial Position Date

Post year-end events that provide additional information about the Group's position at statement of financial position date (adjusting events) are reflected in the consolidated financial statements, if any. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 3. Significant Accounting Judgments and Estimates

The preparation of the accompanying consolidated financial statements in compliance with PFRS requires management to make judgments, estimates and assumptions that affect the

amounts reported in the consolidated financial statements and accompanying notes. Future events may occur which can cause the assumptions used in arriving at those estimates to change. The effects of any changes in estimates will be reflected in the consolidated financial statements as they become reasonably determinable. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgment

In the process of applying the Group's accounting policies, management has made the judgment below apart from those involving estimations, which has the most significant effect on the amounts recognized in the consolidated financial statements:

#### **Operating Lease - Group as Lessee**

The Group has entered into lease on premises it uses for its Makati-Buendia campus. The Group has determined based on an evaluation of (a) the terms and condition of the arrangement, (b) the economic life of the asset as against the lease term and (c) the minimum lease payments of the contract as against the fair value of the asset, that all significant risks and rewards of ownership of the properties are not transferrable to the Group and so accounts for the contract as operating lease.

#### **Operating Lease - Group as Lessor**

The Group has entered into commercial property leases on its Mendiola campus. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risk and rewards of ownership of these properties and so accounts for the contracts as operating leases.

#### Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation and uncertainty at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### Estimating Allowance for Doubtful Accounts

The Group maintains allowance for doubtful accounts at a level considered adequate to provide for potential uncollectible receivables. The level of the allowance for doubtful accounts is evaluated by management on the basis of factors affecting the collectibility of the receivables. In addition, a review of the age and status of receivables, designed to identify accounts to be provided with allowance, is made on a continuous basis. The carrying value of tuition and other receivables as of June 30, 2012 and March 31, 2012 amounted to P 430.90 million and P23.52 million, respectively.

#### Estimating Useful Lives of Property and Equipment

The Group estimates the useful lives of its property and equipment based on the year over which these assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. It is possible that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The carrying value of property and equipment as of June 30, 2012 and March 31, 2012 amounted to ₱2,884.40 million and ₱2,892.65 million, respectively.

#### Estimating Retirement Obligation and Other Retirement Benefits

The determination of the Group's obligation and cost for retirement and other retirement benefits is dependent on selection of certain assumptions used by actuaries in calculating such amounts.

Those assumptions are described in Note 16 and include among others, discount and salary increase rates. While the Group believes that the assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions materially affect retirement obligations.

Retirement liability amounted to ₱110.81 million and ₱105.56 million as of June 30, 2012 and March 31, 2012.

#### Revaluation of Land

The Group engaged the services of an independent appraiser to determine the fair values of its land carried at revalued amount. Key assumptions used by the independent appraiser are disclosed in Note 9. Increase in revaluation increment on land recognized as other comprehensive income amounted to ₱368.79 million, net of tax, in 2010 and nil in both 2009 and 2008. The revalued amount of land included under property and equipment in the consolidated statements of financial position amounted to ₱1,569.16 million and ₱1,569.16 million as of June 30, 2012 and March 31, 2012, respectively .

#### 4. Cash and Cash Equivalents and Short-term Investments

This account consists of:

	June 2012	March 2012
Cash on hand and in banks	81,104,118	88,734,882
Short-term deposits	230,589,659	120,787,164
	311,693,777	209,522,046

Cash in banks earns interest at the prevailing bank deposit rates. Short-term deposits are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term deposit rates.

# 5. Tuition and Other Receivables

This account consists of:

	June 2012	March 2012
Students	425,206,484	17,351,118
Accrued interest receivable	1,482,722	173,533
Others	7,194,443	8,978,227

	433,883,649	26,502,878
Less allowance for doubtful		
accounts	2,974,277	2,974,277
	430,909,372	23,528,601

Other receivables comprise of Meralco refund and advances and loans to faculty members and employees, which are collectible through salary deductions.

The allowance pertains to the Group's tuition fee receivable which was impaired through collective assessment.

# 6. Inventories

This account consists of:

	June 2012	March 2012
Uniforms and outfits	5,322,438	3,372,675
Materials production	2,684,679	2,472,912
Supplies	1,539,915	1,609,734
	9,547,032	7,455,321

# 7. Other Current Assets

This account consists of:

	June 2012	March 2012
Prepayment	4,880,523	3,015,663
Others	0	442,102
	4,880,523	3,457,765

# 8. Available-for-Sale Financial Assets

This account pertains to investment in equity shares consisting mostly of shares that are quoted in the stock market. The revaluation reserve on AFS financial assets included in the stockholders' equity amounted to ₱0.16 million and ₱0.16 million as of June 30, 2012 and March 31, 2012, respectively.

# 9. Property and Equipment

This account consists of:

		Addition	
	March 2012	(deductions)	June 2012
Cost:			
Land	188,455,363	0	188,455,363
Land improvements	29,035,222	0	29,035,222
Buildings and improvements	1,500,519,355	558,106	1,501,077,461
Furniture and equipment	405,212,110	4,331,889	409,543,999
Laboratory equipment	258,501,202	1,460,147	259,961,349
Library books	81,853,389	1,087,299	82,940,688
Transportation equipment	8,239,827	1,500,000	9,739,827
Auxiliary power equipment	9,048,135	0	9,048,135
	2,480,864,603	8,937,441	2,489,802,044
Less accumulated depreciation	977,447,711	17,190,260	994,637,971
	1,503,416,892	(8,252,819)	1,495,164,073
Appraisal increase:			
Land	1,380,708,637	0	1,380,708,637
Land improvements	93,609	0	93,609
Buildings and improvements	2,761,229	0	2,761,229
	1,383,563,475	0	1,383,563,475
Less accumulated depreciation	2,854,838	0	2,854,838
	1,380,708,637	0	1,380,708,637
Construction in progress	8,523,339	0	8,523,339
	2,892,648,868	(8,252,819)	2,884,396,049

# 10. Accounts Payable and Accrued Expenses

This account consists of:

	June 2012	March 2012
Accounts payable	123,076,110	136,777,625
Accrued expenses	28,539,275	35,086,677
Deposits	1,226,163	1,230,652
Others	6,584,145	9,257,168
	159,425,693	182,352,122

Others include miscellaneous payables for culminating fees and alumni fees, among others.

# 11. Long-term Liability

As of June 30, 2012, this account consists of:

	June 2012	March 2012
Long-term liability	188,308,283	188,308,283
Less prepaid interest	20,894,537	24,590,384
	167,413,746	163,717,899
Less current portion of long-term		
liability	40,000,000	40,000,000
	127,413,746	123,717,899

The long-term liability for the property acquired in 2007 amounting to ₱500 million consists of ₱100 million prepaid interest and ₱400 million, payable in 10 annual installment of ₱40 million each payable every July 5 starting 2007 until fully paid on July 5, 2016. In case of delay in the payment of annual installment, the Group will pay interest to the vendor based on annual treasury bills rate plus 5% and penalty of 12% per annum.

The long-term liability is carried at discounted value using a discount rate of 9.70%. The interest and bank charges paid in advance in 2007 were booked under prepaid interest which is a contra account of the long-term liability. This account will be amortized over the term of the obligation using effective interest rate method.

## 12. Stockholders' Equity

Capital Stock

The University's capital stock consists of the following number of shares:

	2012
Common shares - ₽1 par value	
Authorized	800,000,000
Issued	372,414,400
Outstanding	372,414,400

Appropriated Retained Earnings

The University's appropriated retained earnings consist of the following:

Appropriations for:

Expansion of school facilities and laboratory equipment	₽250,000,000
Payment of long-term liability	200,000,000
	₽450,000,000

# 13. Tuition and Other School Fees

This account consists of:

	204,562,553	198,368,634
Income from other school services	46,142,690	39,971,838
Other fees	66,874,447	74,697,955
Tuition fees	91,545,416	83,698,841
	June 2012	June 2011

Other fees include registration fees, health services fees, library fees, laboratory fees, development fees, practicum fees, internship fees and review fees. Income from other school services comprise of fees for diploma and certificates, transcript of records, student handbooks, identification cards, entrance and qualifying examinations and various collections for specific items or activities.

#### 14. Miscellaneous Income

Miscellaneous Income include rent, foreign currency exchange gains, swimming fee, dental pre-board, dental materials, photograph fee, handling fee, insurance fee and others.

#### 15. General and Administrative Expenses

This account consists of:

	June 2012	<u>June 2011</u>
Salaries, SSS contributions and other		
employee benefits	129,111,800	136,144,574
Light and water	19,620,011	13,601,658
Depreciation and amortization	17,258,300	18,017,527
Development	6,496,993	7,775,715
Library	7,808,792	6,889,216
Rental	4,295,848	6,296,767
Janitorial and security services	6,731,440	6,309,697
Transportation and communications	8,150,901	7,262,114
Retirement expense	5,253,925	7,898,899

Recruitment and placement	4,999,012	5,117,233
Stationery and office supplies	4,969,784	3,827,208
Publications	146,752	273,894
Management information	1,995,682	1,532,188
Repairs and maintenance	5,270,178	4,632,306
Guidance and counseling	1,988,905	3,801,952
Laboratory	413,446	9,221,590
Instructional and academic expenses	1,554,373	1,768,535
Entertainment, amusement and		
recreation	1,716,125	2,236,671
Insurance	520,547	221,525
Directors' and administrative committee	1,331,310	1,578,175
Professional fees	734,854	1,052,077
Registration expenses of students	732,529	838,220
Membership fees and dues	2,619,172	118,665
Comprehensive and oral examinations	270,130	273,235
Affiliation	156,100	89,911
Miscellaneous	10,145,422	5,967,672
	244,292,331	252,747,224

# 16. Retirement Plan

The Group has a funded, noncontributory retirement plan which provides for death, disability and retirement benefits for all of its permanent employees. The annual contributions to the retirement plan consist of a payment covering the current service cost for the year plus payments toward funding the unfunded actuarial liabilities.

## 17. Income Taxes

The current provision for income tax represents the 10% income tax on special corporations.

The significant components of the Group's net deferred income tax liabilities follow:

	2012
Deferred income tax assets on:	
Accrued retirement benefit	₽ 10,555,697
Unamortized excess of contribution over normal cost	5,494,608
Allowance for doubtful accounts	297,427
Unrealized foreign currency exchange loss - net	-
	16,347,732
Deferred income tax liabilities on:	
Revaluation increment on land	138,070,864
Undepreciated cost of property and equipment	102,916,197

Unrealized foreign currency exchange gain	29,591
	241,016,652
Net deferred income tax liabilities	₽ 224,668,920

The Group claims the tax deductions from capital expenditures for tax purposes when incurred.

## 18. Operating Lease

#### Group as Lessee

On July 29, 2004, the Group entered into a 25-year operating lease which commenced on January 1, 2005 with Philtrust Bank for the lease of its building in Makati. The contract requires for ₱24.00 million fixed minimum annual rentals plus a percentage of the annual income of the Group's Makati-Buendia campus.

#### Group as Lessor

The Group leases out portions of its spaces to concessioners which is renewable every two (2) years.

# **19. Segment Reporting**

The University operates in geographical segments. Financial information on the operations of these segments are summarized as follows:

June 2012

June 2012	Mendiola	Malolos	Makati- Gil Puyat	Makati- Legaspi	Total
Segment assets	2,170,659,156	776,802,987	111,570,084	595,945,169	3,654,977,396
Segment property and equipment –					
net	1,558,269,627	720,658,258	70,538,041	534,930,123	2,884,396,049
Segment liabilities	964,511,613	48,552,446	59,037,725	233,500,118	1,305,601,902
Segment revenues	168,320,680	26,047,618	14,251,654	15,800,957	224,420,909
Operating expenses	188,969,573	20,580,846	20,487,353	17,950,406	247,988,178
Depreciation expense	11,214,100	1,844,440	1,120,736	3,010,984	17,190,260
Net income (loss)	(20,648,923)	5,466,802	(6,235,699)	(2,149,449)	(23,567,269)
June 2011					
			Makati-	Makati-	
	Mendiola	Malolos	Gil Puyat	Legaspi	Total
Segment assets	2,231,354,088	797,820,161	112,668,870	596,467,983	3,738,311,102
Segment property and equipment –					
net	1,581,090,836	723,898,614	69,743,992	538,506,947	2,913,240,389
Segment liabilities	1,120,695,106	76,070,170	60,598,673	251,642,397	1,509,006,346
Segment revenues	143,606,148	20,282,643	17,601,102	16,778,743	198,268,636
Operating expenses	192,456,033	23,732,991	27,219,479	9,338,721	252,747,224
Depreciation expense	12,002,090	2,124,867	966,129	2,924,441	18,017,527
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#### 20. Related Party Transactions

Parties are related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions; and the parties are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

Transaction with related parties are made at terms similar to those offered to third parties.

In the ordinary course of business, the Group has transactions with Philtrust Bank, an affiliate under common control, as follow:

- a. Lease of a building in Makati as lessee
- b. Savings account and short-term investments.

The Group avails of advertising services of Manila Bulletin Publishing Corporation, an affiliate under common control.

There are no agreements between the Group and any of its directors and key officers providing for benefits upon termination of employment, except for such benefits to which they may be entitled under the Group's retirement plan.

## 21. Basic/Diluted EPS

The income and share data used in the basic/diluted EPS computations are as follows:

	June 2012	June 2011
Net income(loss)(a)	(23,567,269)	(32,719,105)
Weighted average number of outstanding		
common shares(b)	372,414,400	372,414,400
Basic/diluted earnings (loss) per share (a/b)	(0.06)	(0.09)

There were no dilutive financial instruments during the year.

#### 22. Financial Assets and Liabilities

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

- Cash and cash equivalents, tuition and other receivables and accounts payable and accrued expenses due to short-term nature of these accounts, the fair values approximate the carrying amounts.
- AFS financial assets fair values of quoted AFS financial assets are based on quoted prices published in markets. Fair values of unquoted AFS financial assets approximate carrying amounts due to the unpredictable nature of future cash flows and lack of suitable methods of arriving at reliable fair value.
- Long-term liability fair value is estimated using the discounted cash flow methodology using the prevailing risk free rates plus the applicable spread.

#### 23. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, receivables, AFS investments and long-term liability. The main purpose of these financial instruments is to raise funds for the Group's operations and capital expenditures. The Group has various other financial instruments such as tuition and other receivables and accounts payable and accrued expenses that arise directly from operations.

The main risk arising from the Group's financial instruments are credit risk, liquidity risk, foreign currency risk and interest rate risk.

#### Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur financial loss.

The Group's risk management policy to mitigate credit risk on its accounts receivable from students include the refusal of the Group to release pertinent records like examination permit, transcript of records and transfer credentials, if applicable, until the student's account is cleared/paid. As of balance sheet date, there are no significant concentrations of credit risk.

#### Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial assets and liabilities. Liquidity risk may result from a counterparty failing on repayment of a contractual obligation or inability to generate cash inflows as anticipated.

The Group seeks to manage its liquidity risk to be able to meet its operating cash flow requirements, finance capital expenditures and maturing debts. As an inherent part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover its short-term and long-term funding requirements, the Group intends to use internally generated funds.

#### Foreign Currency Risk

The Group's foreign exchange risk results primarily from movements in the prevailing exchange rate between the Philippine Peso (PHP) and the United States Dollar (USD). The revenues and the operating expenses of the Group are denominated in PHP. However, the Group maintains certain deposits with banks which are denominated in USD.

The Group closely monitors the movements in the USD/PHP exchange rate and makes a regular assessment of future foreign exchange movements. The Group then manages the balance of its USD-denominated deposits based on this assessment.

There is no other impact on the Group's equity other than those already affecting income before income tax.

#### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives and policies or processes during the years ended March 31, 2012 and June 30, 2012.

The Group monitors capital using a debt-to-equity ratio which is debt divided by total stockholder's equity. The Group includes within debt, interest-bearing loans and accounts payable and accrued expenses.

The following table shows how the Group computes for its debt-to-equity ratio as of June 30, 2012 and March 31, 2012:

	June 2012	March 2012
Accounts payable and accrued expenses(a)	159,425,693	182,352,122
Long-term liability (b)	167,413,746	163,717,899
Liabilities (c)	326,839,439	346,070,021
Total Stockholders' Equity (d)	2,349,375,494	2,372,942,763
Debt-to-Equity ratio (c/d)	0.14:1	0.15:1

#### CENTRO ESCOLAR UNIVERSITY LIST OF FINANCIAL RATIOS June 30, 2012

Current ratio	Current assets Current Liabilities	First Quarter June 2012 0.90:1	First Quarter June 2011 0.81:1
Debt to equity ratio	Accounts Payable+Accrued Expenses+Interest bearing loans Total Equity (capital)	0.14:1	0.15:1
Interest rate coverage	Net income before income tax Interest expense	-6.38	0
Revenue growth	(Current period tuition+other school fees)-(Prior period tuition+other school fees) Prior period tuition + other school fees	3.12%	-11.29%
Return on Revenue	Net income Tuition + other school fees	-11.52%	-16.49%
Return on Equity	Net Income Average Stockholders' Equity	-0.99%	-1.40%
Return on assets	Net Income Average total assets	-0.69%	-0.94%