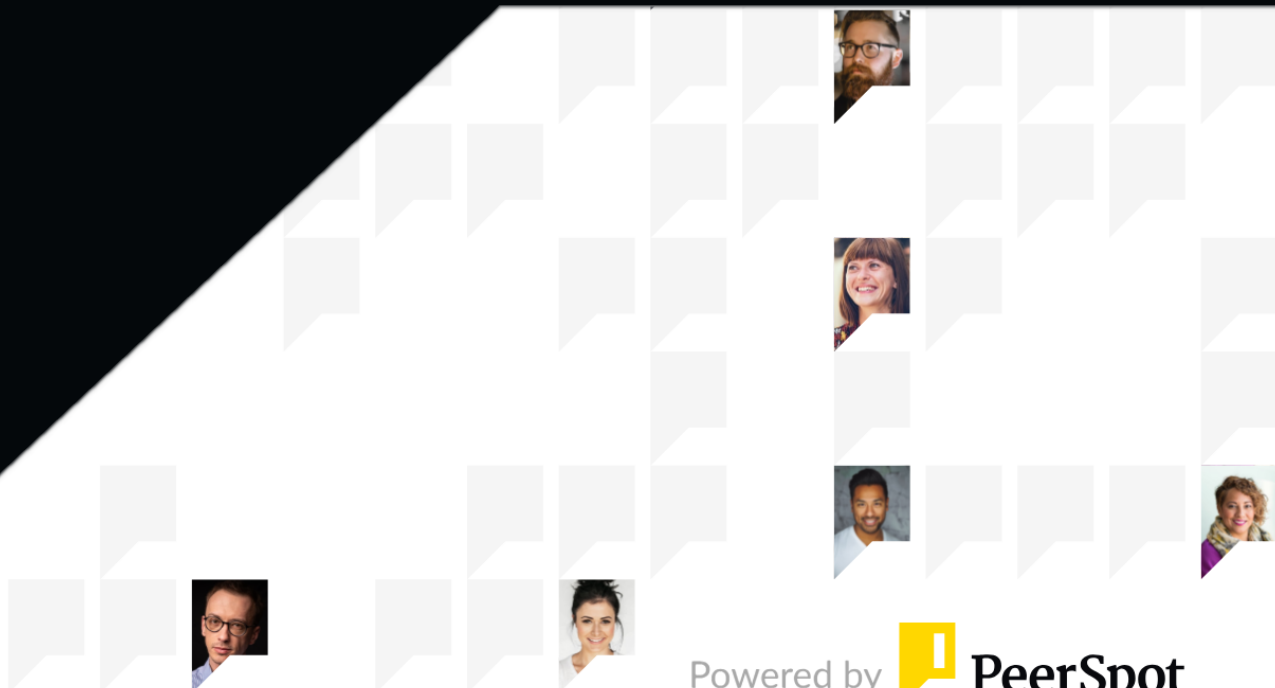


aws marketplace

Palo Alto Networks VM-Series

Reviews, tips, and advice from real users

November 2024



Powered by  PeerSpot



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Product recap



Palo Alto Networks VM-Series

Palo Alto Networks VM-Series Recap

Palo Alto Networks VM-Series is a highly effective advanced threat protection (ATP) solution and firewall that can be hosted on cloud computing technologies designed by many different companies. It decreases the amount of time that it will take administrators to respond to threats. Users that deploy VM-series have 70% less downtime than those who use similar firewalls. Neither protection nor efficiency are concerns when this next-generation firewall is in play.

VM-Series is being deployed to protect both public and private cloud environments. This level of flexibility empowers organizations to run the environment or environments that best meet their needs without worrying that they are going to be exposed to digital threats due to the environment that they choose.

In the public cloud, users of Palo Alto Networks VM-Series can automate their deployment and dynamically scale up their environment while experiencing a consistent level of protection. This dynamic scalability means that they also integrate their security into their DevOps workflows so that their security can keep up with their activities and requirements. Users of private cloud environments can set up security policies that can be automated to be provisioned as the need arises. Organizations don't need to slow down when they deploy VM-Series because it makes the task of defending them so simple that they can set their defenses and forget that they are even there.

Users gain a deep level of visibility when they deploy Palo Alto Networks VM-Series. App-ID technology enables organizations to see their network traffic on the application level and spot threats that might be trying to sneak in through vulnerable points in their defenses. It also leverages Palo Alto Networks WildFire and advanced threat protection to block the threats before they can escalate.

Palo Alto Networks VM-Series Features:

- Central management system - It has a central management system that enables users to set up and control their security operations from one location. Users don't need to search for the tools that they need. This system allows for security consistency and complete control without requiring businesses to spend large periods of time to do so.

- Blacklisting and whitelisting - Organizations can utilize blacklisting and whitelisting tools to ensure that their network traffic only contains the type of traffic that they want to be present. These tools make it possible for them to set specific web traffic sources as being either undesirable and thus blocked from entering their network or desirable and thus allowed to enter.
- Automation feature - The product's automation feature can automate many critical functions that users would otherwise have to handle manually. Security policy updates are an example of a function that users can automate.

Reviews from Real Users:

Palo Alto Networks VM-Series is a solution that stands out when compared to other similar solutions. Two major advantages that it offers are its ability to protect users without degrading the efficiency with which their networks perform and its centralized management system.

Jason H., the director of information technology at Tavoca Inc, writes, "There is no noticeable trade-off between security and network performance. In fact, so far, we've not seen any negative network performance with it. We're very impressed in that regard."

An information technology manager at a tech services company says, "We use Palo Alto's Panorama centralized management system. We have an on-prem firewall where Panorama is very good for pulling logs in from the cloud so we can see what is going on. It gives us visibility into that as well as shows us what attacks are coming in. Palo Alto's Panorama centralized management system simplifies our security posture based on our requirements. Instead of manually pulling logs, then generating them into readable formats, it gives us the console in a readable format to view."

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Palo Alto Networks VM-Series's most valuable feature is the visibility of the environment.”



Hendrik-Du Plooy

Regional Manager at Saber1

- ✓ “The tool's cloud version makes application migration easy.”



Ittipol Wichaidej

Solution sales at a tech services company with 11-50 employees

- ✓ “We can monitor the traffic manually and detect threats. Additionally, we can block different IP addresses and URLs.”



Ahmed MohammedKhan

Network secur eng at Qatar Free Zone

- ✓ “It is an easy-to-scale product.”



MADAPALA JOSHIKA

Network Engineer at Peristent Systems

- ✓ “Centralized management is valuable because it allows us to configure settings in one location and apply them across all three locations.”



Imrankhan Pathan

Technology Specialist at YASH Technologies

- ✓ “With the improved visibility we now have, the traffic is being properly monitored, which means that we are better able to manage it. These are improvements that we saw very quickly.”



Shrijendra Shakya

C.T.O at Sastra Network Solution Inc. Pvt. Ltd.

- ✓ “Palo Alto Networks VM-Series is very easy to use.”



Alexandru Sireteanu

Assistant Professor at Facultatea de Economie și Administrarea Afacerilor din Iași

What users had to say about valuable features:

“This is a firewall product and every OEM has claims about their special features. This device is very user-friendly and offers ease of monitoring. Changes to the configuration happen quickly. There is a single pane of glass for reporting, which is quite good. The interface is user-friendly.”

[Read full review](#) 

Shrijendra Shakya

C.T.O at Sastra Network Solution Inc. Pvt. Ltd.

“Palo Alto Networks VM-Series is very easy to use. It takes maybe one week to learn how it works, but the suite itself is very flexible. After you install it, it's very easy to use because of the intuitive web interface. It's great for me at the moment. I have all I need. All the traffic is very well filtered, and I believe it's the future of the firewall.

”

[Read full review](#) 

Alexandru Sireteanu

Assistant Professor at Facultatea de Economie și Administrarea Afacerilor din Iași

“The VM series has an advantage over the physical version because we are able to change the sources that the machine has, such as the amount of available RAM. With a physical machine, you cannot the resources without adding something to the machine.

The management can be done from a single console window.”

[Read full review](#) 

Verified user

Network Security Engineer at a tech vendor with 51-200 employees

“What I like about the VM-Series is that you can launch them in a very short time. You don't have to wait for the hardware to route for them to be staged and installed. From that perspective, it's easy to launch and it's good because it is more scalable.

The product is quite responsive.”

[Read full review](#) 

Goran Aleksic

Senior Network Engineer at a tech services company with 51-200 employees

“The most valuable feature is that you can launch it in a very short time. You don't have to wait for the hardware to arrive and get it staged and installed. From that perspective, it is easy to launch. It is also scalable.”

[Read full review](#) 

Goran Aleksic

Senior Network Engineer at a tech services company with 51-200 employees

ROI

Real user quotes about their ROI:

“We have already seen ROI.

We continue using it, because the concept was at six months, we should receive value back out of it. If the value is seen, only then would we continue using it. It is two years later, and we still continue using it.”

[Read full review](#) 

Sachin Sheth

Director of Cloud Security at a tech services company with 10,001+ employees



“We use Palo Alto to provide remote access, and we've been able to provide access for hundreds of users with a very short build out time. In the past, this would take a lot longer. Now, we don't have to wait for a physical box, etc.”

[Read full review](#) 

Dan Rabinowitz

Director of Infrastructure at Arcadia.io

Use Case

“We use Palo Alto Networks VM-Series primarily for security purposes. It helps us with URL filtering, domain blocking, threat analysis, and detecting vulnerabilities.”

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Ahmed MohammedKhan

Network secur eng at Qatar Free Zone

“We use the solution for network protection. Previously, I worked for a physical organization, but last year we moved to a Proof of Concept. Following the POC, we had to deploy the solution in three different geographical locations. We deployed all of the Palo Alto solutions in the hub environment and connected them to another node.”

[Read full review](#) 

Imrankhan Pathan

Technology Specialist at YASH Technologies

“I am the guy they call up first for the central infrastructure and configuration of the malware, firewall, and main applications, and I use Palo Alto Networks VM-Series for that.”

[Read full review](#) 

Alexandru Sireteanu

Assistant Professor at Facultatea de Economie și Administrarea Afacerilor din Iași

“We are a solution provider and the Palo Alto VM-Series is one of the products that we implement for our customers. Our customers use this virtualized next-generation firewall as part of their security solution.”

[Read full review](#) 

Verified user

Network Security Engineer at a tech vendor with 51-200 employees

“We are a service provider and I work on both shared firewall and dedicated firewall solutions for our customers. The primary focus is firewall threat protection. The rest of the features are used, albeit not too much. At this moment, it is not an overly complicated or advanced solution.

”

[Read full review](#) 

Goran Aleksic

Senior Network Engineer at a tech services company with 51-200 employees

“We mostly use it for threat protection. Currently, I'm working on virtual solutions, and it is deployed on the cloud. We have three people who work with this solution.

I have previously worked on the shared firewall as well as dedicated firewall solutions, where we deployed it on-premises as well as on the cloud. ”

[Read full review](#) 

Goran Aleksic

Senior Network Engineer at a tech services company with 51-200 employees

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“I rate the initial setup process an eight out of ten. It takes eight hours to complete and requires one security engineer to execute the process. The deployment involves setting up security policies. The on-premise installation is simple. However, VM installation is complicated in terms of the network interface.”

[Read full review](#) 

Ahmed MohammedKhan

Network secur eng at Qatar Free Zone

“Palo Alto's installation process is easy because we use Panorama tool to manage it. We can communicate and implement traffic policies, filtering, and other specific options with its help.

It requires two to three engineers and takes two days to complete the deployment. For maintenance, it requires a team of two engineers.”

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MADAPALA JSHIKA

Network Engineer at Peristent Systems

“The initial setup is very straightforward and we had no issues with it. It is not complex because the procedures are properly defined, the documentation is available, and there is proper support. Our initial setup took about 15 days, which included migrating all of the data.

Our deployment is ongoing, as we are adding policies and dealing with updates on a day to day basis. We have a very complex environment that includes a firewall for the data center, as well as for the distribution networks.

”

[Read full review](#) 

Shrijendra Shakya

C.T.O at Sastra Network Solution Inc. Pvt. Ltd.

“Palo Alto Networks VM-Series is a VMware appliance and very simple to install. It must be turned on to change the default password and to configure the IP address, and that is all. After that, it's easy because it has a very intuitive web interface.”

[Read full review](#) 

Alexandru Sireteanu

Assistant Professor at Facultatea de Economie și Administrarea Afacerilor din Iași


“The initial setup is straightforward. It doesn't take too long to deploy, although every company their own set of requirements. For example, the level of compliance varies between companies.”

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Verified user

Senior Network Architect at a manufacturing company with 5,001-10,000 employees

“I have found the initial setup to be okay. But, then again, I have been using Palo Alto firewalls since 2014, so it's hard for me to say if it is difficult to become familiar with or not.”

[Read full review](#) 

Goran Aleksic

Senior Network Engineer at a tech services company with 51-200 employees

Customer Service and Support

“Pala Alto has very good support. Generally, the response is very good and they address our issues as soon as we contact them. For example, they assisted us during our deployment and it was a very good experience.

My only complaint about the support has to do with complications that we had with communication. Sometimes, support was done over email, and because of the difference in time zone, there was occasionally a long gap in time before we got the proper response.

”

[Read full review](#) 

Shrijendra Shakya

C.T.O at Sastra Network Solution Inc. Pvt. Ltd.

“Technical support is okay. It's the same across the board, you have good techs and you have bad techs.

At times, it's a little slow in getting back to us, but nothing out of the norm.”

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Barbara Kipp

Manager, Information Technology at SWPA Corp

“I've had to reach out to technical support many times. Sometimes, I find that it can take a while to reach support, or for them to get back to us. This is especially true on weekends and holidays. Other than that, it's been pretty good. We're pretty satisfied with the level of support we get.”

[Read full review](#) 

Verified user

Technology Specialist at Accretive Technologies Pvt Ltd

“It depends on the person you get on the call from technical support, but many times I have gotten good people on the call. Sometimes, you get some bad experiences. Most of the time, it has been good.”

[Read full review](#) 

Pradeep Kurra

Cloud Practice Engineer at a outsourcing company with 51-200 employees

“The technical support is extremely good. They are a 10 out of 10, not only because of their fast response time, but their knowledgeable personnel as well. They have knowledge regarding very specific issues.

When we finish creating tickets in the support portal, there are a lot of knowledge-based documents. They answer almost immediately, calling you back about 10 minutes later. When creating a support ticket, I always get a quick answer.”

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Christian Amaya

Support Engineer & IT Professional at SISAP

“I have not had to call the technical support yet, which makes me very happy. Their pre-sale team, who assisted us initially, consists of very responsive, kind people. ”

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Rene Ortega

System Engineer at a tech consulting company with 501-1,000 employees

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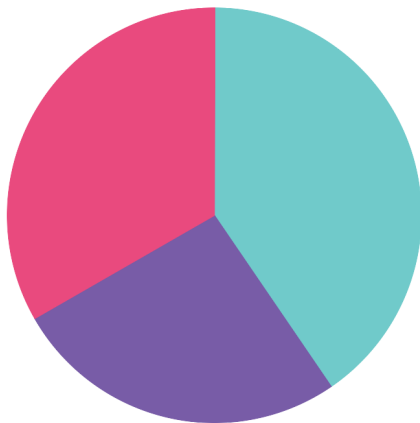
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Manufacturing Company

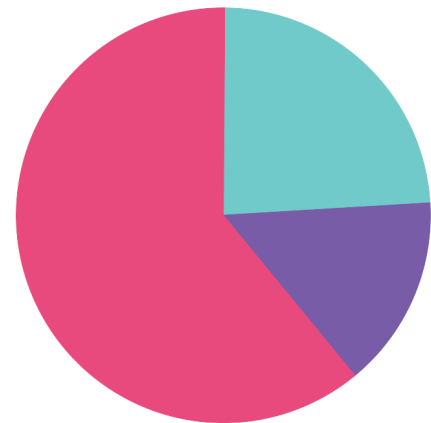
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