

# F<sup>1</sup>RST GRADUATE

Annual Report | FY 2017-18

*Our Students. Our Future. #OurSanFrancisco*



## FG Mission

First Graduate's mission is to help students become the first generation in their families to graduate from college ready to pursue meaningful careers. First Graduate is a nonprofit in the heart of San Francisco's Mission neighborhood dedicated to supporting, empowering, and enabling first generation college students to graduate from college. 12-year free program recruiting students in 6th grade. Offerings include homework and study support, test prep, school evaluation, field trips and school/university visits, scholarship and internship access, community building, career presentations from industry professionals, and more.

## About FG

First Graduate envisions a future in which all families in San Francisco and beyond can establish a college-going tradition. We believe that a college degree is the best way to break the cycle of poverty within families, build a productive, educated workforce, and foster an engaged and active citizenry. To reach our vision, First Graduate helps San Francisco students become the first in their families to graduate from college prepared to pursue meaningful careers.

First Graduate works exclusively with aspiring first generation college graduates, students whose parents have never completed college. Parental education is the major predictor of children's educational attainment and, as a result, their long-term economic success. We have built an effective college access program that currently reaches more than 900 San Francisco-based students and their parents utilizing a high touch, long-term approach. We make a 12 year commitment to our students starting the summer after 6th grade through the completion of college-the only program in San Francisco that provides this free continuum of college access and success coaching. Our high school graduates enroll in college, and 72% of them graduate from college within six years, compared to 11% of first generation college graduates nationally.

In the San Francisco Unified School District, only two of 10 students have parents with a college degree. With your help, we can change their futures for generations to come. With companies in the Bay Area needing qualified, educated talent, our work has never been more important.



# Our Approach

We use a high-touch method, giving each student free personalized coaching throughout the year.

We work with students for 10 to 12 years - from the time they are rising seventh graders through college graduation and into their first careers.

We are embedded at Everett Middle School and James Denman Middle School from which we recruit rising seventh graders.

## Academic Support

Each student receives free academic instruction and homework help each year through both school-year and summer academic sessions.

## Career Exploration

Our students participate in career panels and events, resume writing and networking workshops, job shadow days, and mock interviews to gain exposure to career opportunities available to degree holders.

## Coaching & Guidance

Our team tracks progress and works closely with students, families, tutors, mentors, teachers, and partner organizations to make sure that our students are successfully completing each step on the way to becoming college graduates.

## College Support

We communicate with students consistently to ensure they are persisting through college and connecting with resources on campus. We also help our college students find paid summer internships.

## Family Engagement

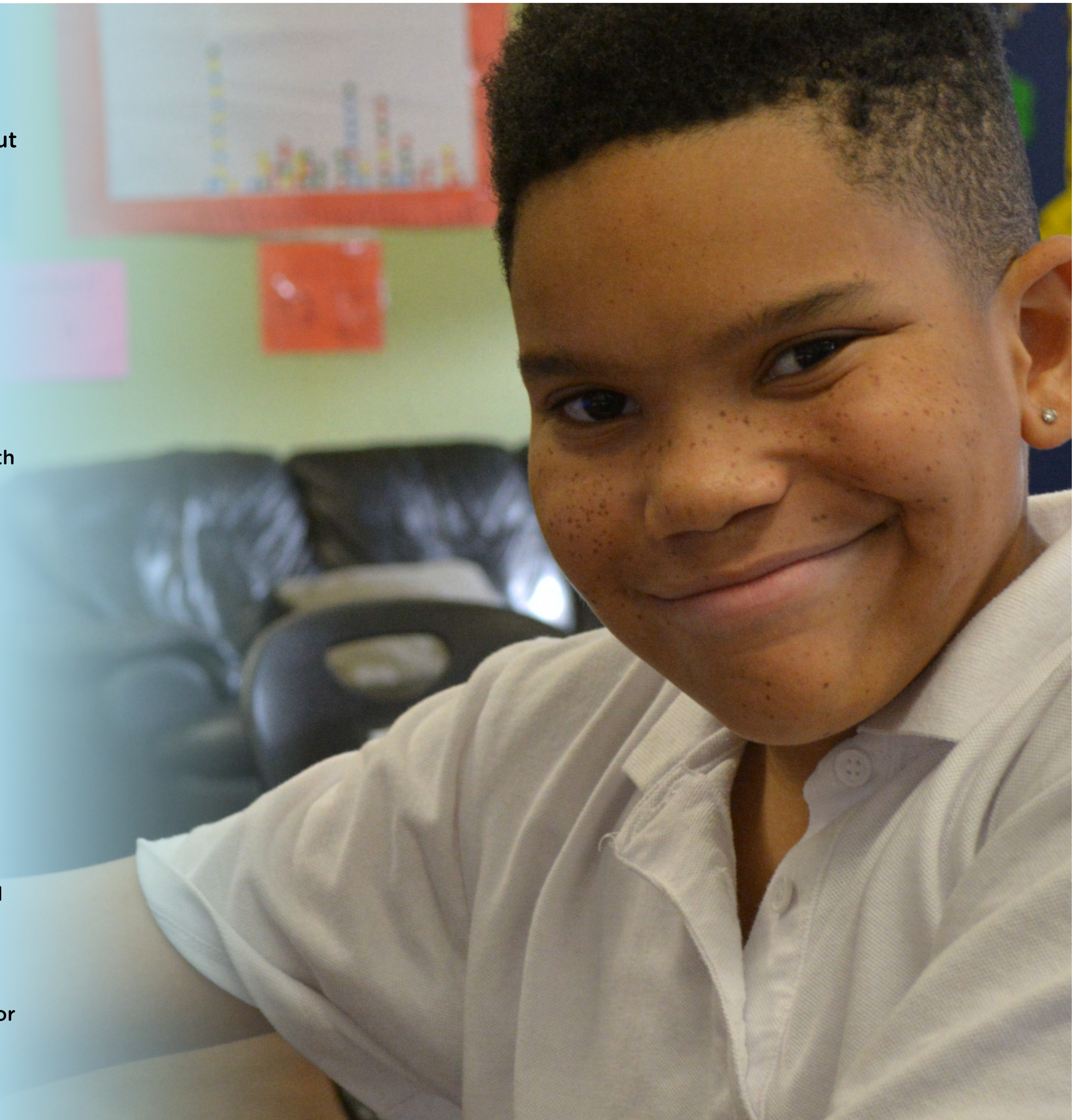
Students' families learn how they can support their children while they are on the path to become first generation college graduates. Our active Parent Association helps welcome new families to First Graduate, provides peer support, and creates fun activities for First Graduate families.

## Mentoring

Students gain insight into college choices and professional careers from college educated volunteers. Younger First Graduate students connect with older students and benefit from peer mentoring.

## School Counseling

We help students with the rigorous high school application process and support their successful transition into 9th grade. We also provide intensive college counseling, standardized test preparation, college application planning, financial aid workshops for students and parents, access to summer enrichment programs, college visits, and help researching and finding college scholarships.



# College Graduates Class of 2018



**Anni Wen**

Barnard College

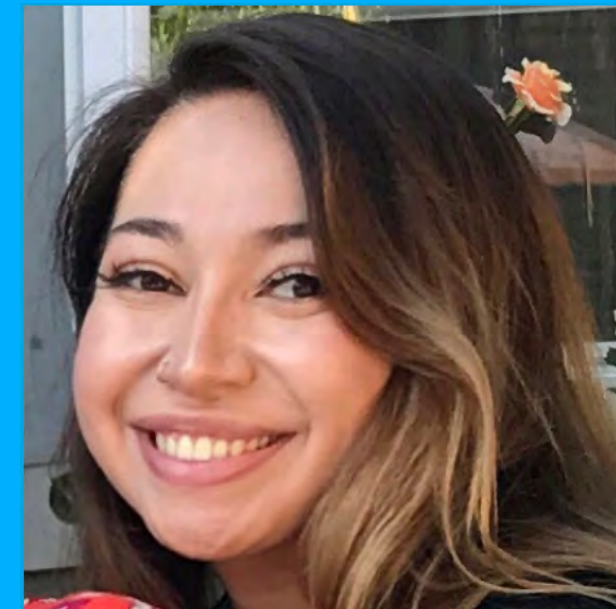
*B.A., in East Asian Studies*



**Christopher Yip**

San Francisco State University

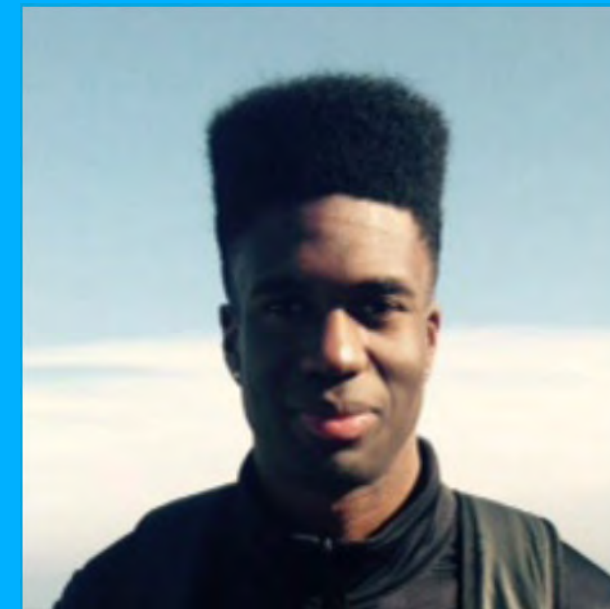
*B.A., in Cinema*



**Diana Chavez**

University of San Francisco

*B.A., in Business & Legal Studies*



**Douglas Snoddy**

San Francisco State University

*B.S., in Kinesiology*



**Emily Lin**

University of California,  
Irvine

*B.A., in International Studies &  
Business Administration*



**Evelyn Orozco**

University of California,  
Davis

*B.S., in Human Development &  
B.A., in Communications*



**Imani Renee Peyton**

Fresno State University

*B.S., in Kinesiology Exercise  
Science*



**Valery Vallin**

St. Mary's College of California

*B.S., Business Administration &  
Digital Media*



**Lesly Ann Llarena**

University of California,  
Berkeley

*B.A., in Political Science*



**Leigh Ann Llarena**

University of California,  
Berkeley

*B.A., in Geography*



**Keri Jasmine Ngo**

Boston University

*B.A., Biochemistry &  
Molecular Biology*



**Kat Nuñez**

California State Polytechnic  
University, Pomona

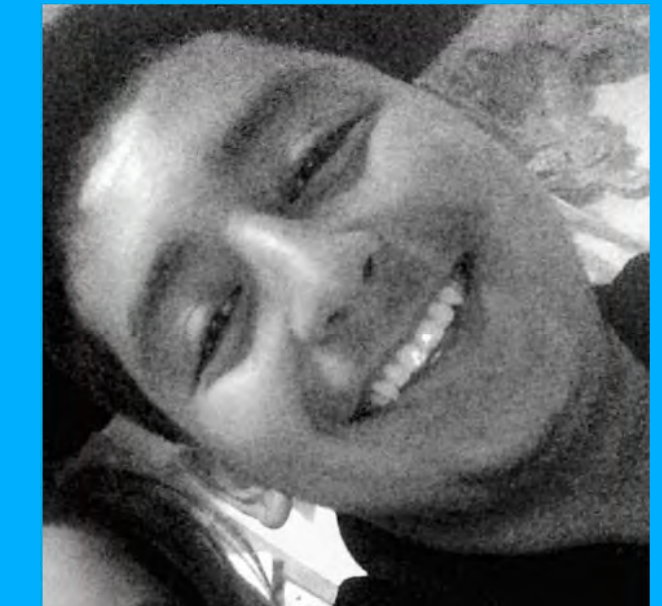
*B.S., Plant Science*



**Joanie Cheung**

University of California,  
Merced

*B.S., in Management &  
Business Economics*



**Jahzel Castillo**

University of California,  
Merced

*B.S., in Mechanical  
Engineering*

# College Students & Colleges Attending in 2018

Air Force Academy  
Trinh Lewis

Baylor University  
Shevann Steuben

California State  
Polytechnic University,  
Pomona  
Daniela Guzman-Mayo

California Polytechnic State  
University, San Luis Obispo  
Runjia Chen  
Jacob Ruiz

California State University,  
Fresno  
José Bobadilla

California State University,  
Los Angeles  
Edgar Tolico-Mendoza

California State University,  
Sacramento  
Spurgeon Wright

California State University,  
Sonoma  
Saeed Shawasheh  
William Pitts  
Krystal Siliezar

California State University,  
Stanislaus  
Hilda Gonzalez

Chabot Community  
College  
Ruben Aguayo  
Deandra Crawford

Chico State University  
Victor Martinez

Clark University  
Tina Chiem

Berkeley City College  
Nicolas Soto

City College of  
San Francisco  
Valeria Aguilon  
Sarah Bruce  
Selena Contreras  
Vinny Diep  
Omar Estanislao  
Sonja Flores  
Trina Lewis  
Maria (Isabel) Milan  
Flavia Mora  
Owen Muqattash  
Jorge Ortiz  
Miguel Perez  
Ryland Tom  
Katie Truong  
Abraham Vallin  
Angela Wong  
Shirley Wong

College of Marin  
Adrielle Serrano

College of San Mateo  
Vivian Gin

Denison University  
Florence Go

Georgetown University  
Bianca Rodriguez

Holy Names University  
Gisselle Ortega

Johns Hopkins University  
Samrawit Beyene

Kalamazoo College  
Anderson Gonzalez  
Giulliana Jew

Mills College  
Nadia Bourdoud  
Alexia Lopez

New York University  
Lara Ares

Ohio Wesleyan University  
Ariana Campos

San Francisco State  
University  
Jonathan Alvarenga  
Mellany Alvarez  
Victor Andrade  
Karla Galo  
David Lin  
Yoselin Martinez  
Stephanie Miramontes  
Phillip Mo  
Gerardo Nunez  
Marcela Ortiz  
Olivia Owens  
Christopher Perez

San José State University  
Raissa Brito  
Edgar Estanislao

Simmons College  
Gabby Molina

Skyline College  
Rosa Estrella  
Saeeda Shawasheh  
Daniel Flores

Smith College  
Kitty Chen

United States Air Force  
Gideon Molina

University of California,  
Berkeley  
BiQi Lin  
Annie Chen  
Serena Chen

University of California,  
Davis  
Tanusree Chakraborty  
Diane Ha  
Cheryl Mai  
Annie Xu

University of California,  
Merced  
Alena Byers  
Stephen Huynh  
Heisel Paredes  
Daisy Urbina  
Laura Barbosa

University of California,  
San Diego  
Nathan Apolonio  
Reina Chen  
Ceci Jian Feng  
Sally U  
Robert Zhou

University of California,  
Santa Barbara  
Julian Apolonio  
Brian Ngo  
Jason Ngo

University of California,  
Santa Cruz  
Kidist Benyam  
Andy Huang  
Kelly Lee  
Alejandra Ramos  
Frida Resendiz  
Alejandra Rubio

University of Portland  
Hector Ramos Diaz

University of San  
Francisco  
Jacky Huang  
Tracy Huo  
Karla Torres

University of the Pacific  
Jessica Huo

Wesleyan University  
Jose Sanchez

# High School Graduates & Schools Attending in 2018

**Nafisa Adams**  
KIPP Bayview Academy  
*University of California, Los Angeles*

**April Alonso**  
KIPP Bayview Academy  
*University of California, Riverside*

**Fatima Anasse**  
Mission High School  
*University of California, Los Angeles*

**Marlon Araujo Bolanos**  
Deer Valley High School  
*Los Medanos Community College*

**Itzy Arroyo**  
KIPP Bayview Academy  
*University of California, Merced*

**Julia Avila**  
Gateway High School  
*George Washington University*

**Adolfo Barrales**  
Lowell High School  
*University of San Francisco*

**Jahniece Belton**  
Phillip & Sala Burton  
Academic High School  
*Sonoma State University*

**Amanda Bibiano**  
Lowell High School  
*City College of San Francisco*

**Randy Cazarez**  
Mission High School  
*San Francisco State University*

**Zorayda Chavez**  
Lowell High School  
*City College of San Francisco*

**Eric Chen**  
Lowell High School  
*City College of San Francisco*

**Luis Colmenares**  
KIPP Bayview Academy  
*California State University, Long Beach*

**Antonio Diaz**  
Lowell High School  
*San Francisco State University*

**Tatiana Escobar**  
Galileo Academy of Science & Technology  
*Mills College*

**Edin Haddis**  
Gateway High School  
*University of California, Merced*

**Winnie Hu**  
Galileo Academy of Science & Technology  
*University of California, Davis*

**Luorong Lamu**  
Lowell High School  
*Mills College*

**Donna Li**  
Thurgood Marshall High School  
*Kalamazoo College*

**Lessly Lopez**  
KIPP Bayview Academy  
*University of California, Davis*

**Jordan Mai**  
Galileo Academy of Science & Technology  
*University of California, Santa Cruz*

**Jonathan Mancía**  
Gateway High School  
*University of California, Santa Cruz*

**Angelina Morazan**  
Abraham Lincoln High School (SF)  
*California State University, East Bay*

**Raymond Ngo**  
Lowell High School  
*Carnegie Mellon University*

**Kevin Resendiz**  
KIPP Bayview Academy  
*California State University, Northridge*

**Jennifer Reyes**  
KIPP Bayview Academy  
*University of California, Riverside*

**Julio Rodriguez**  
Gateway High School  
*California State University, Northridge*

**Karen Rodriguez**  
Lowell High School  
*San Francisco State University*

**Ethan Romero**  
KIPP Bayview Academy  
*University of California, Irvine*

**Marcos Ruiz**  
Abraham Lincoln High School (SF)  
*University of California, Los Angeles*

**Alex Soto**  
Leadership High School  
*San Francisco State University*

**Melissa Tam**  
George Washington High School  
*California State University, Long Beach*

**Christine Wong**  
Lowell High School  
*University of California, Irvine*

**Brittany Woods**  
Abraham Lincoln High School (SF)  
*Sacramento State University*

**Miguel Yanez**  
Lowell High School  
*University of California, Riverside*

**Chaoming Zhang**  
Lowell High School  
*San Jose State University*

**Fountine Zhao**  
Lowell High School  
*University of California, Irvine*



# Sophomore Spotlight: Noemi & Lizbeth

**NOEMI**  
Gateway High School

**College Wish List:** Loyola Marymount University, University of San Francisco, San Francisco State University, UC Riverside, UC San Diego, UC Irvine, CSU Long Beach

**Areas of Interest:** Psychology, Sociology

**Activities:** FG  
*Noemi played volleyball for 3 years*



**LIZBETH**  
Gateway High School

**College Wish List:** San Jose State University, University of San Francisco, San Francisco State University, UC Riverside, UC San Diego, UC Irvine, CSU Long Beach

**Areas of Interest:** Child Development, Psychology

**Activities:** FG  
*She enjoys traveling and learning about different cultures*

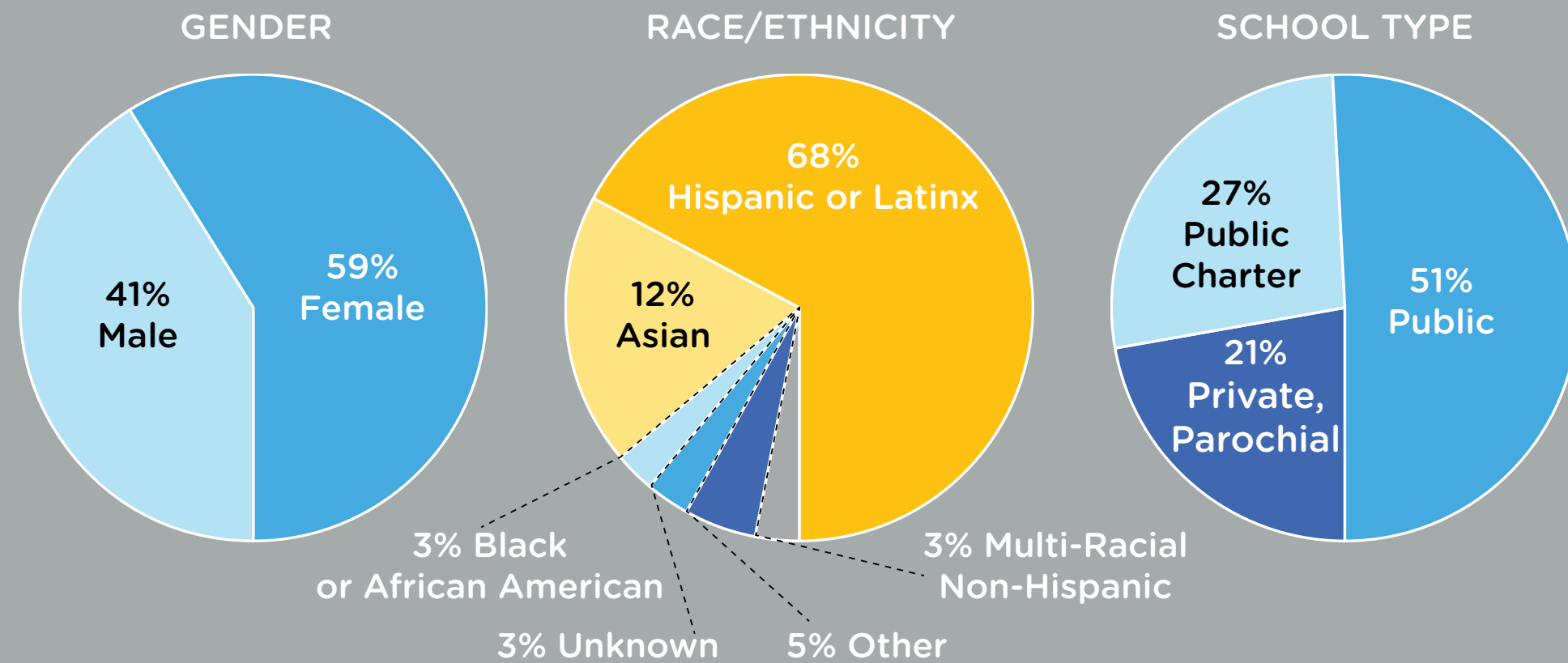
I graduated college from the University of California, Merced as a first-generation student. I studied Management & Business Economics and last November I accepted an operations analyst position at Goldman Sachs in Salt Lake City. I joined First Graduate when I was in 6th grade and have been very fortunate to have amazing mentors and staff who have contributed to my growth as an individual.

Coming from an immigrant family where my parents do not speak any English, First Graduate has invested endless efforts in making sure my parents and I understood the college process and helped me stay on the right path to success.

First Graduate helped me find my confidence to be the best possible version of myself. All of the challenges I have faced have made me stronger. We first-gen students are trailblazers, paving our own path and writing our own story. We are role models and leaders who can inspire other students within our community. We come from humble beginnings, but our opportunities are now endless.

~ Joanie Cheung, FG Graduate 2018

## Sophomore Class Breakdown at FG



*"I have come to learn how significant it is to be a first-generation student."*

## Joanie's Story

# FG's Structure

## Board of Directors

**Dave Marsey**  
*President*

President, Global Client  
Director at Essence

**Sherry Archer**  
*Vice President*

Principal, Archer  
Consulting

**Seth Steinberg**  
*Vice President*

Principal, Digital Arts Law

**Renu Agrawal**  
*Treasurer*

Executive Vice President  
& COO, Financial  
Institutions Group, Wells  
Fargo

**Siddharth Alexander**  
Managing Director,  
Investment Portfolio,  
Wells Fargo

**Ryan Baum**

Director of Strategy, Jump  
Associates

**Neera Bhat**  
Managing Director,  
Accenture

**Elizabeth Halimah**

Associate Vice Provost for  
Diversity & Engagement,  
University of California  
Office of the President

**Mark Hamilton**  
CEO & Founder, Hamilton  
Zanze

**Sara Lannin**

Strategic Partnerships,  
Dropbox

**Mark Levy**  
Public Speaker,  
Consultant & Crew  
Member at Backstage  
Capital

**Cheryl Porro**

Senior Vice President,  
Technology & Products,  
Salesforce.com  
Foundation

**Hanish Rathod**  
*Director of Global Go-  
To-Marketing Strategy,*  
Zendesk

**Danesh Mead**

Associate, McKinsey &  
Company

**Stefan Zorn**

Vice President, Customer  
Success, Globality



### Founder

Ann-Eve Hazen

### Founding Board Member

Anaflor Graham

### Executive Director

José G. Rivas

### Staff

Chris Aldaco  
Mario Castro  
Terri Forman  
Ivan Garcia  
Marcel Glover  
Karina Gutierrez  
Marlan Hines  
Marriah Humphrey  
Katlin Kane

Sasha Klimczak  
Tony Leonard  
Sha'Kuana Ona  
Aileen Pagdanganan  
Michael Paz  
Ann Schnuer  
Jayda Shuavarnnasri  
Katie Tremper  
Tammy Yan

### Interns

Alejandro Montes  
Olivia Owens  
Nesley Rojo



**LONG-TERM  
PERSPECTIVE**

12-year commitment  
to each student  
enrolled

San Francisco based

**FOCUS ON FAMILIES**

Help families  
understand the  
education/school  
process

Help students find  
scholarships

**BEYOND THE  
COHORT**

We reach students  
and families across  
San Francisco

We collaborate with  
community partners

**FIRST CAREER  
EXPOSURE &  
EXPERIENCE**

Corporate partners  
expose students to  
types of jobs available  
with a college degree

We help students find  
internships in high  
school and college

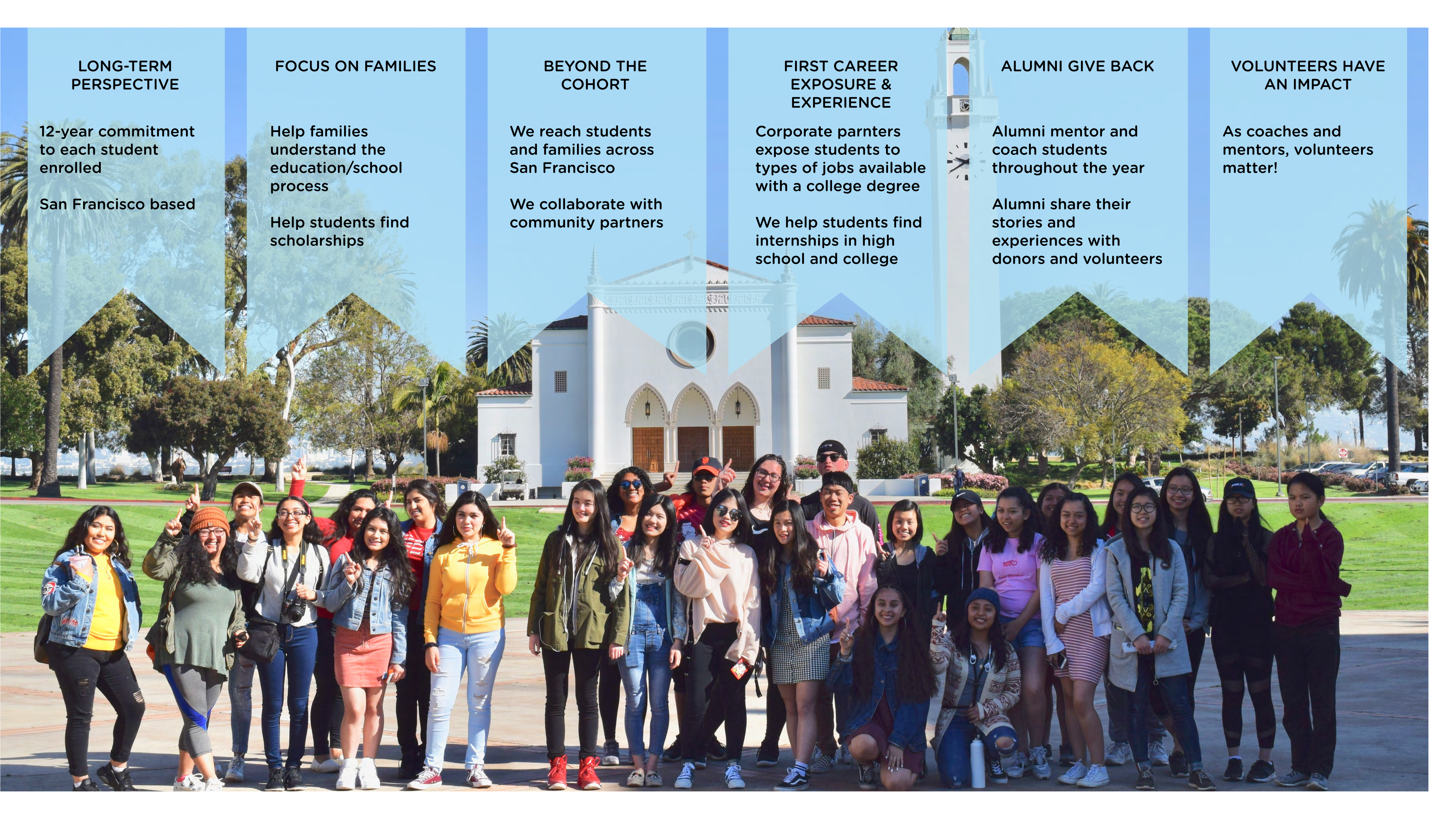
**ALUMNI GIVE BACK**

Alumni mentor and  
coach students  
throughout the year

Alumni share their  
stories and  
experiences with  
donors and volunteers

**VOLUNTEERS HAVE  
AN IMPACT**

As coaches and  
mentors, volunteers  
matter!



**56K** There are 56,000 students in SFUSD

**2/10** ONLY 2 of 10 students have parents who are college graduates

**74%** 74% are AT or BELOW the 200% poverty line

**11%** Only 11% of first generation students graduate from college, nationally

**49K** 49,000 students in SFUSD could become FIRST GRADUATES!!!

# **FG** ENTER F<sup>1</sup>ST GRADUATE

**72%** 72% of FG students graduate from college

**61%** Among the FG18 cohort, our newest class, 61% of students are immigrants or children of immigrants



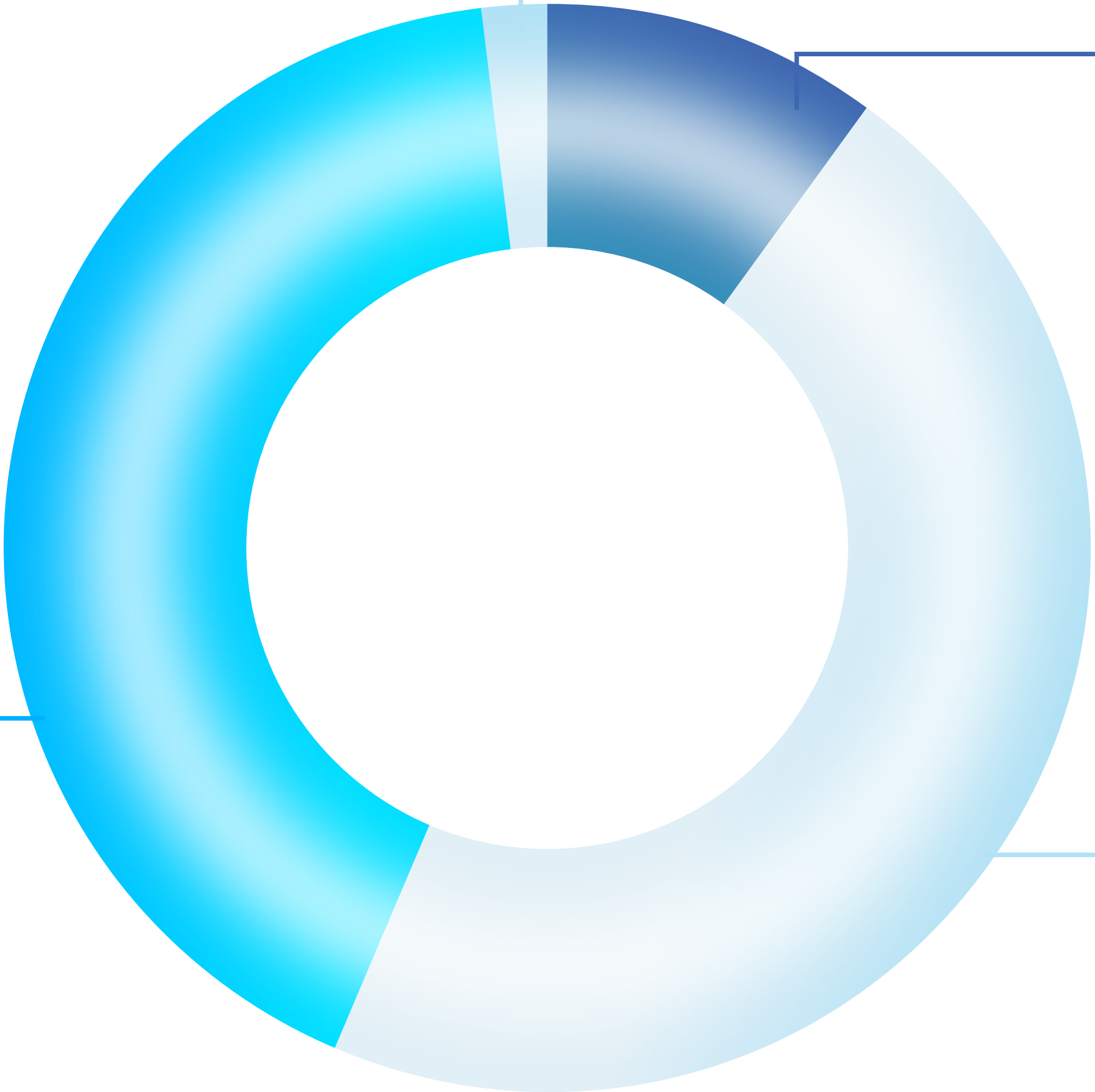
# FG Revenues FY 17-18

1.7%  
Other

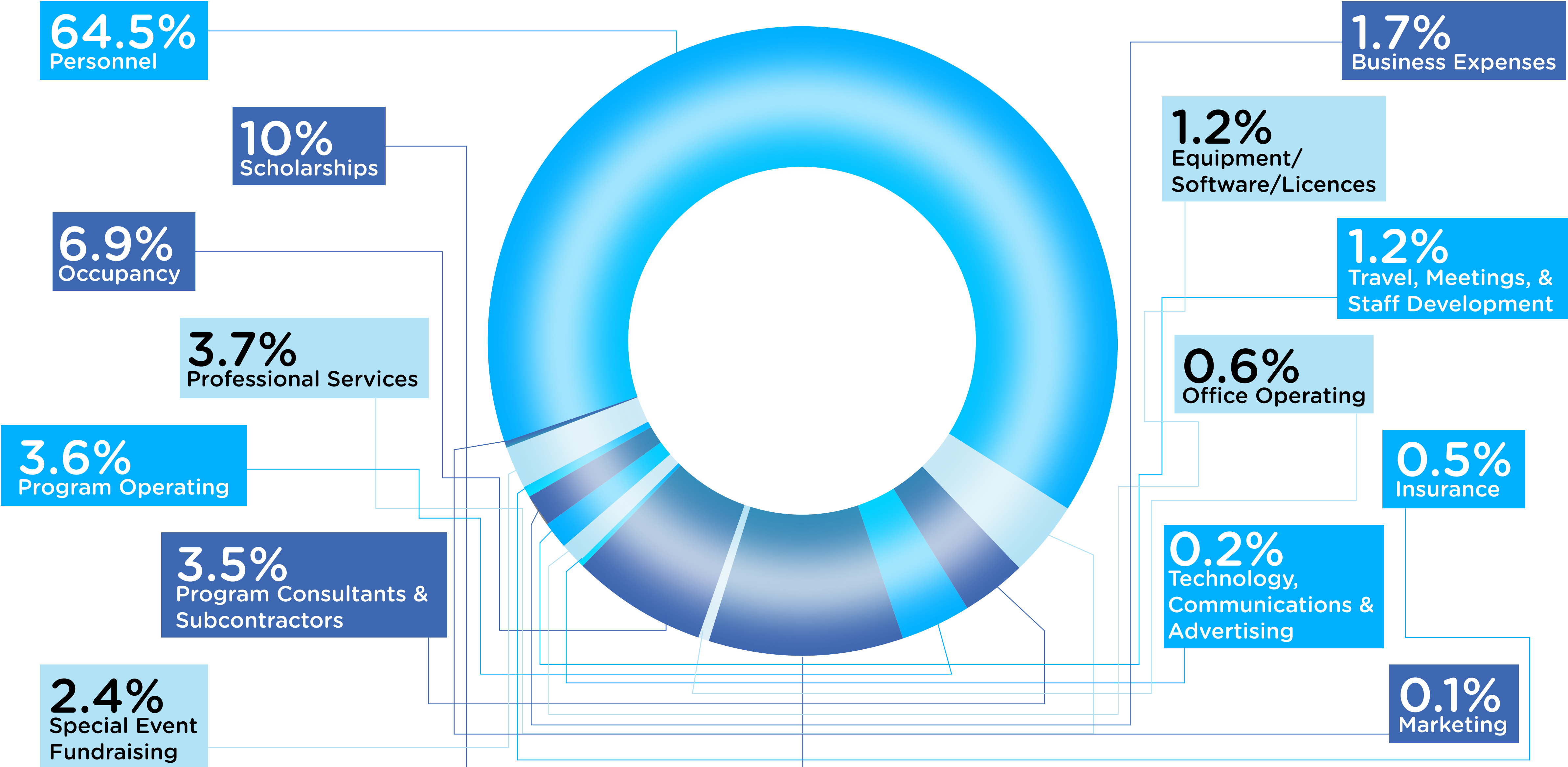
10.1%  
Corporate

46.3%  
Foundation

41.9%  
Individual



# FG's Budget & Expenses FY 17-18



# FG's Wall of Gratitude: Donors in FY 2017-2018

## Individuals

Renu Agrawal & David Weber  
Siddharth & Kim Alexander  
Marvell Allen  
Cindy Alvarez  
Hazel & Marc Anker  
Anonymous  
Sylvia Aranda  
Sherry Archer  
Emily and David Bailard  
Maureen Barry  
Valerie Barth  
Jeanne and Bill Barulich  
Zachary Barulich & Derek Jacobsen  
Ryan Baum  
Bansi Bazaz  
Roger Becker  
Julia Berman  
Neera Bhat  
Sheetal Bhat  
Krupal Bhatt  
Kerry Blacker & John P. Murnane  
Cece Blase  
Sara Bohannon  
Kevin Boland &  
Megan Black Boland  
Sarane Bowen  
Billy Bob Bowman  
Travis Brenner  
Joseph Brescia  
Sir or Madam  
Eric Buonassisi  
Scott and Rachel Burger  
Lucien Chan & Joanna Gonsalves  
Caroline Chau  
Jiaqing Chen  
Eli Chi  
Stephen Chiang  
Bryan Christmas  
Liza Chu  
Louis CK  
Margaret Cohen  
Carrie Collins  
Lincoln & Laura Collins  
Kevin Crane  
Cory Creath  
David Currie & Kathleen Haley  
Paul S. Daniels & Stephen E. Cole  
Gopa Dasari

Cristel Anne De Rouwray  
Anne de Schweinitz  
Mario Diaz  
TJ Dieveney  
Tue Doan  
Preston Dodd  
Bob Doris  
James Duffy  
Judy & Rick Dunn  
Sandra & Ken Eggers  
Dana & Robert Emery  
Don & Karen Engle  
Elise Everett  
David Fleishhacker  
James Forbes  
Hallie Forman  
Terri Forman  
Donna Mae Foronda  
Lisa Frender  
Laura Ganadan  
Ash Garcia  
Ivan Garcia  
Scott Gates  
Pat Gill  
Patricia Gill  
David & Meagan Given  
Jeanne Glennon  
Marcel Glover  
Kate Godfrey  
Everett C. Golden III &  
Nancy Dickson  
Cornelia Gonzales  
Anaflor & Paul Graham  
Penelope Greenberg  
Ralph Guggenheim  
Simin Haik  
Elizabeth Halimah &  
McCrae Parker  
C. Richard & Donna R. Hamilton  
Mark Hamilton & Lauri Paul  
Lisa Hamilton  
Dan & Kristen Hardy  
Elizabeth Foster & Michael Harris  
Sheri & Peter Harris  
Hilary Hartman  
Ann-Eve Hazen  
Brandt Hazen  
Adrienne Herman  
Jessica Herman  
Niki Herr & Maria Angiano

Herman & Jane Howerton  
Edith & Howard Spindler  
Cassy Huang  
Peter Hummer  
Sandy Huynh  
Laura Hyde Page  
Madeleine Jacobs  
Marsha Jaeger  
Breanna Johnson  
Rozanne Junker  
Sumit Kallo  
Jenny Kao  
Laura Day Katz  
Liloo Kaul  
Maggie & Thom Kay  
Susan Keller & Mark Bregman  
Art Kern  
Sonu Killam  
Eugene Kim  
Laura Kim  
Laura King  
David Kirp  
Kate Klimczak  
Sasha Klimczak & Reilly Dunn  
Randy Koss & Amy Payne  
Nicole C. Kowalski &  
Steven M. Dunphy  
Barbara Lannin  
Sara Lannin  
Ann & Richard Lanzerotti  
Maggie Laush  
Abigail & Anthony Leonard  
Stephanie & Tim Leonard  
Stephanie Leonard  
Diane & James Levy  
Mark & Lindsay Levy  
Cutwater LLC  
Michelle Loreta de Mola  
Lindsay Luke  
Alexander &  
Bonnie Michelle MacKie  
Fred MacMurray  
Ivan Magana  
Pradeep Mahdevu  
Luke Mallinson  
David Marsey  
Frank Martinez  
Mariam Martirosyan  
Roger Mathey  
Harry & Anne Matthews

Craig & Lorraine Mautner  
Gracie & Jonathan McBride  
Deborah McCuiston  
Danesha & Winter Mead III  
Daisy Medina  
Kat Michie  
Garrett Miller  
William Mitchel & Amy Worth  
Linda Montano  
Guy Mullenbach  
Narang Family  
Jay Newman  
Marci Novegrod  
Marsha O'Bannon  
Raymond & Jane Oleson  
Olivia Owens  
Randi Pace  
Sandra Park  
Pamela Pasquan  
Jamie Patton  
Jeremy Paul  
Catherine Pazemenas  
D. Bruce & Jerilyn M. Peart  
Tom Persons & Susan Tsang Persons  
Elizabeth Peters  
Adrienne Petratis  
Georgene Petri  
Zinia Picazo  
Edward Pierce  
Mallory Poittock  
Tom & Gwen Price  
Tom Ransom  
Hanish Rathod & Priya Varma  
Carole Ravenscraft  
Preeti Razdan  
Bart Rhoades  
Mark Riley  
Jack & Sandy Ripsteen  
Jose Rivas  
Nicholas Robins & Tracy Freedman  
Gabriela Rodriguez  
Greg Rolfes  
Vicky Wu Rosen  
Brad Rosenberg  
Fran Rubenstein  
Williams Rueter  
Christopher J. Russell  
Sophia Sabharwal  
ErinBlythe Sanders  
Catherine Sanger

Ann Schnuer & Lus Mendel  
Beau & Stephanie Schwab  
Brenda Senturia & Gary Cooper  
William Serenbetz  
Gina Shaw  
Richard & Alice Shelton  
John & Judy Sherwood  
Dara Shulman  
Jonathan Simpson-Bint  
Puja Singh  
Kendall & Alex Wilson  
Tucker Serenbetz & Matt Soisson  
John Spensieri  
Seth & Jill Steinberg  
Tavi Steinhardt  
Stephen P. Stern  
Sally Stocks  
Andrew Stoltzfus  
Sydney Strader  
Andy Tay  
Christine & John Telischak  
Simin Test  
Sara Thorpe & Rich Fike  
Archma Tikku  
Michael Tomura  
Katie Tremper & Lee Trampleasure  
Vincent Tzeng  
United Way of the Bay Area  
United Way of the Greater Triangle  
Lorena Uriarte  
Alejandro, Valery, Alexis &  
Abraham Vallin  
Sabine Van der Sluis  
Michael Verhecke  
Shelly Vernick  
Sravan Verrapanane  
Johanna Villanueva  
Cindy Vu  
Shoua Vue  
Gina & Dan Waldman  
Peggy Walton  
Jane Wattenberg & Sam Chase  
Amanda Weitman &  
Chris Heffelfinger  
Elizabeth White  
Todd Williams  
Anne Wilson  
Danielle & Gary Wohl  
Sandra Mellow Wolf  
Al Yuen

Tony and Julie Zanze  
Alison Zarrow  
Stefan & Elena Zorn

## Foundations

Caerus Foundation, Inc.  
California Wellness Foundation  
Callison Foundation  
Epic Foundation  
Fleishhacker Foundation  
Gerson & Barbara Bakar  
Philanthropic Fund  
HRJ Consulting Ltd.  
Margoese Foundation  
Quest Foundation  
Quest Fund  
Stupski Foundation  
The Walther Foundation  
Warriors Community Foundation  
Bright Fund Foundation  
Elaine and Vincent Bell Foundation  
James Irvine Foundation  
Jennifer Peak Barker Family Fund  
Porter E. & Helenmae Thompson  
Foundation  
Serenbetz Family Foundation  
The Barulich Family Foundation  
The Morris Dantzker Foundation  
Woodward Family Foundation

## Corporations

Acacia Property Corporation  
Amazon Smile  
Dolby  
Fremont Group Foundation  
Google  
Hamilton Zanze & Co.  
Jump Associates  
Salesforce Foundation  
Schwab Charitable  
United Way of the Bay Area  
University of California, Office of the  
President  
Wells Fargo  
Accenture  
Monsanto Fund  
Morrison & Foerster Foundation  
Wellington Management Foundation

Wells Fargo Foundation  
Workday Foundation  
Benevity  
Sports Basement  
State Bird Provisions  
Wells Fargo  
Hartley Corporation  
DigitasLBI  
Dodge & Cox Investment Managers  
Ranger Pipelines, Inc.  
Twitter  
PG&E  
Capital Partnerships, Inc.  
Ranger Pipelines, Inc.

# FIRST GRADUATE



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