

# Sign Contract

Current Meeting Step #1 – Sign Contract Next Meeting Step #2 – Finalize Floor Plan Options

## Who Attends Your Contract Signing?

- Customer(s): Individuals on the Sales Agreement.
- Esperanza Homes Sales Consultant

## What's the Purpose of Contract Signing?

- Select floor plan (Model & Elevation) from our extensive catalog.
- Pick your desired lot in the community you are purchasing.
- Determine house orientation (left or right-side garage).
- Make \$5,000 Initial Earnest Deposit via secure payment link or personal check.
- Sign contract!

## How Long is the Contract Signing?

- The Contract Signing will take approximately 1 hour to complete.

## How Do You Prepare?

- Prequalify through our Stonewood Home Lending team.
- Browse <u>www.EsperanzaHomes.com</u> to view the specific floor plans offered and elevations.
- View available lots on the Community Map at <u>www.EsperanzaHomes.com</u> and determine the top lots you have interest in. By clicking the individual lots you can view which floor plans are available on the lot.

## What's Next?

- Review the Interactive Plan at <u>www.EsperanzaHomes.com</u> of the floor plan you have selected to check out the various Structural & Flex options offered.
- Next Meeting <u>Step #2 Finalize Floor Plan Options</u> with your Sales Consultant. This will be your last opportunity to add any Structural, Flex, or Special Request options to ensure your home stays on schedule and you have the best experience.

## **Contract Signing Notes:**