

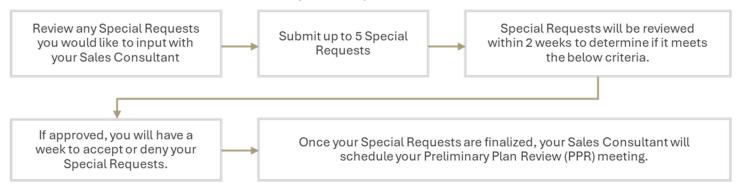
What's the Purpose of Finalizing Floor Plan Options?

Here you will explore the available Structural & Flex options offered for your specific floor plan.
Your Sales Consultant will guide you through selecting your options using the Interactive Floor
Plan. This is also your opportunity to submit any Special Requests you may have.

What are Structural, Flex, & Special Requests?

- Structural:
 - i.e., Third Car Garage, Covered Patio, 5' Storage, Fireplace *varies by plan & subdivision*
- Flex:
 - i.e., Optional Powder Bath, Bedroom in Lieu of Study, 10x10 Flatwork
- Special Requests:
 - Esperanza Homes gives you the opportunity to add a personal touch through our Special Request Process (see below) (i.e., Add Pocket Door in Lieu of Door, add closet in Study)

Special Request Process



Criteria for Special Requests:

- A maximum of 5 Special Requests can be made.
- The customer is to provide a sketch for each special request submitted.
- Changes Not Allowed:
 - Exterior walls (i.e., change in square footage or structural additions)
 - Load bearing walls.
 - Front elevation of home (i.e., changes in windows, doors, or any parts of the front)
 - Moving of rough-in plumbing (in-ground plumbing) or HVAC
 - Changes to bathroom or kitchen layouts
 - Any products in Special Request must be a standard product used by Esperanza Homes.

Why do Esperanza Homes have guidelines for Special Requests?

 We believe that our catalog of Structural & Flex options enables you to create a unique home. We understand you may have specific change requests; the above criteria ensure requests have minimal impact on build time and provide the best customer experience.

What's Next?

Your Sales Consultant will schedule your Preliminary Plan Review (PPR) meeting!