



4 Design Selections Meeting



Who Attends Design Selections?

- Customer(s): Individuals on the Sales Agreement.
 - Realtors are welcome to accompany their client.
 - Any additional people who attend will kindly be asked to wait in the lobby.
- Esperanza Homes Design Consultant

What’s the Purpose of the Design Selections Meeting?

- Select Design options for your future home, such as:
 - Interior & Exterior Finishes
 - Electrical & Plumbing Options
 - Landscape Package
 - Appliance Package
 - Freestanding Tub – *availability varies by floor plan.*
 - Tray Ceilings – *availability varies by floor plan.*

How Long is the Design Selections Meeting?

- The Design Selections Meeting will take approximately up to 2.5 hours to complete.
 - To provide the best experience, arrivals more than 15 minutes late will be rescheduled.

How Do You Prepare?

- Discuss with your Sales Consultant your Pre-Approval and current budget.
- Explore your future community to view exterior options prior to appointment.
- Utilize the Exterior Visualizer to view Exterior Options at www.EsperanzaHomes.com.
- Review the *Esperanza Homes Design Selections Book*
- Complete the Design Selections Wish List below, with some of your favorite options.
 - Pricing is not listed in the *Design Selections Book* as pricing fluctuates.

What’s Next?

- Our Design Coordinator will reach out to you to schedule Step #5 - Final Design Meeting.
 - The meeting will be during business hours (8:30 am – 5:00 pm), Monday – Friday.
 - You’ll have at least 7 days to review your selections before your Final Design Review.
 - The meeting is recommended to be in person to ensure the best experience.
- A 50% deposit is due after Final Design. Your Sales Consultant will send a link for payment.

Design Selections Wish List

Exterior

Interior
