

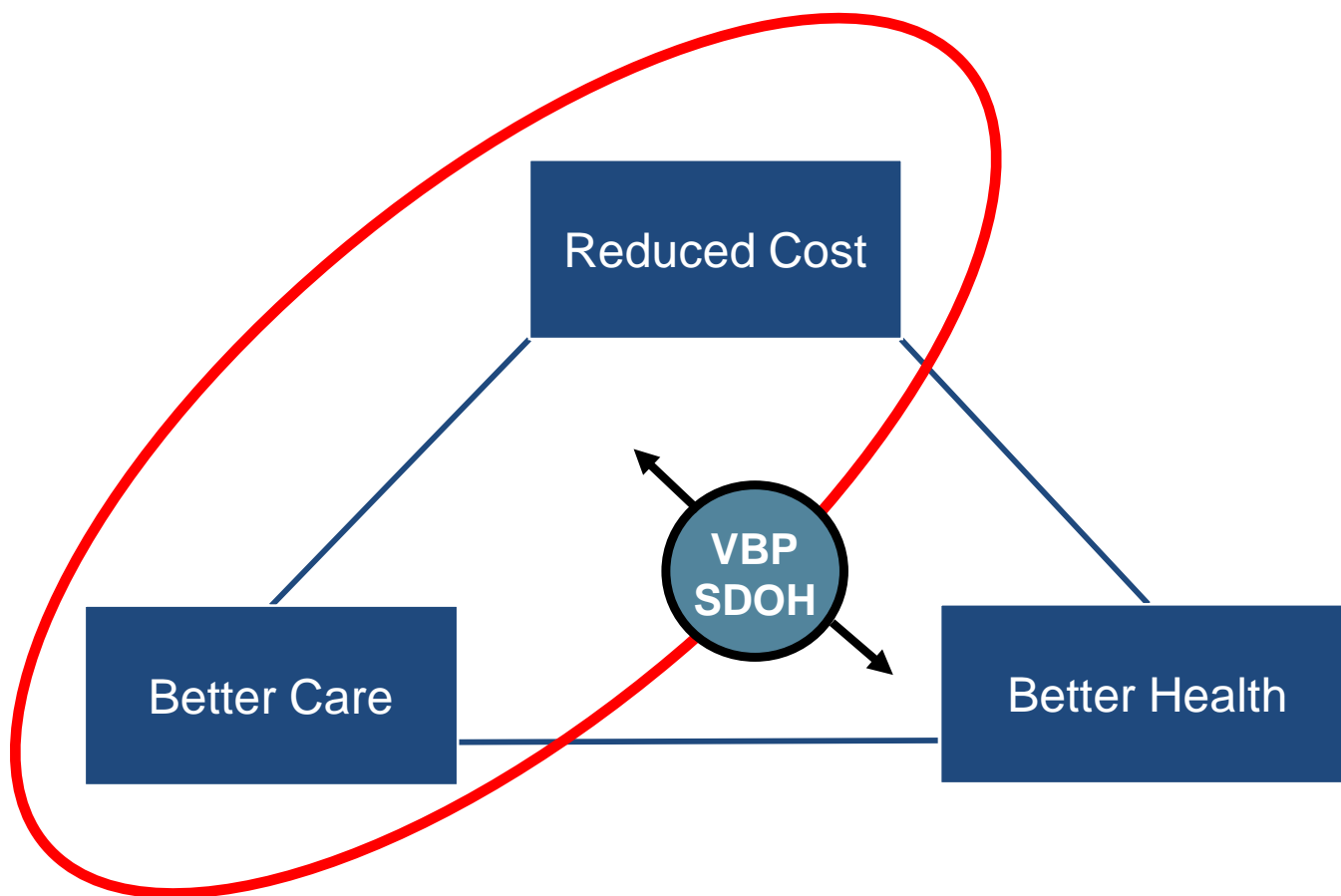
North Carolina's Blueprint for Buying Health

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**Secretary, NC Department of Health
and Human Services**

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We focus on healthcare. But not *Health*.



Source: The Health Initiative

North Carolina's Alignment to “Buy Health”

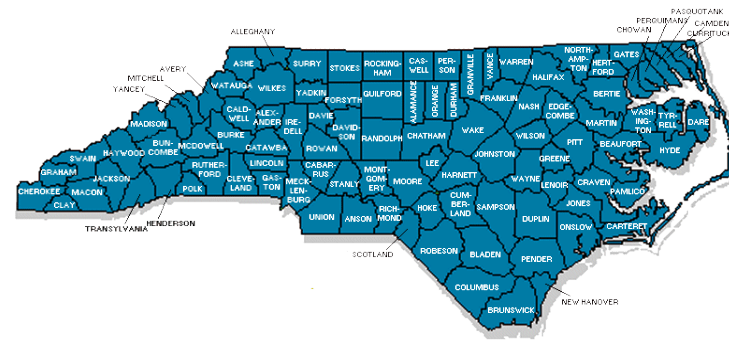
1. Commitment to a clear vision of health

Alignment of incentives and initiatives that lead to action

Alignment of cross-sector infrastructure investments

Vision for “buying better health”

“We envision a North Carolina that optimizes health and well-being for all people by effectively stewarding our resources that bridge our communities and our health care system.”



“Buying Health” Across Our Department

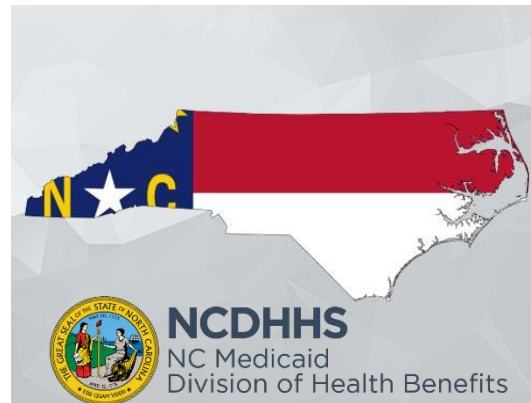
Early Childhood Action Plan



Medicaid Transformation



Opioid Action Plan

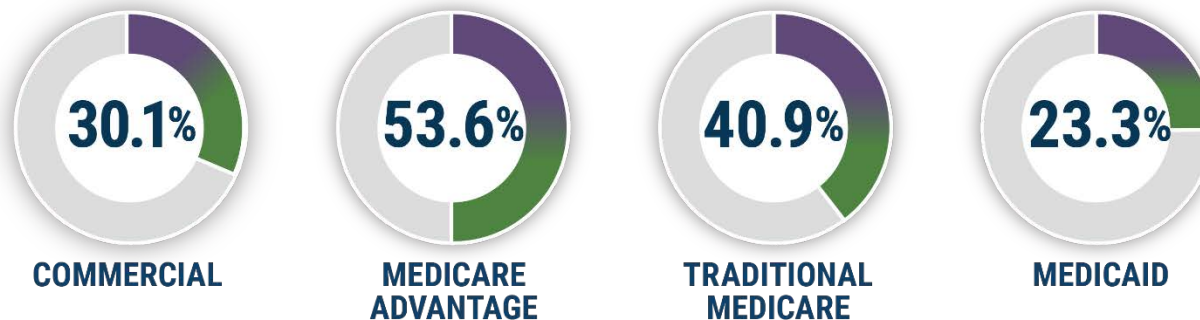


“To improve the health of North Carolinians through an innovative, whole-person centered, and well-coordinated system of care that addresses both the medical and non-medical drivers of health.”

National and Statewide Alignment around Value

- **35.8% of U.S. health care payments were value-based in 2018, up from 23% in 2015**

Percentage of Healthcare Payments in Level 3 or 4 Payment Models by Payer (2018)



In North Carolina:

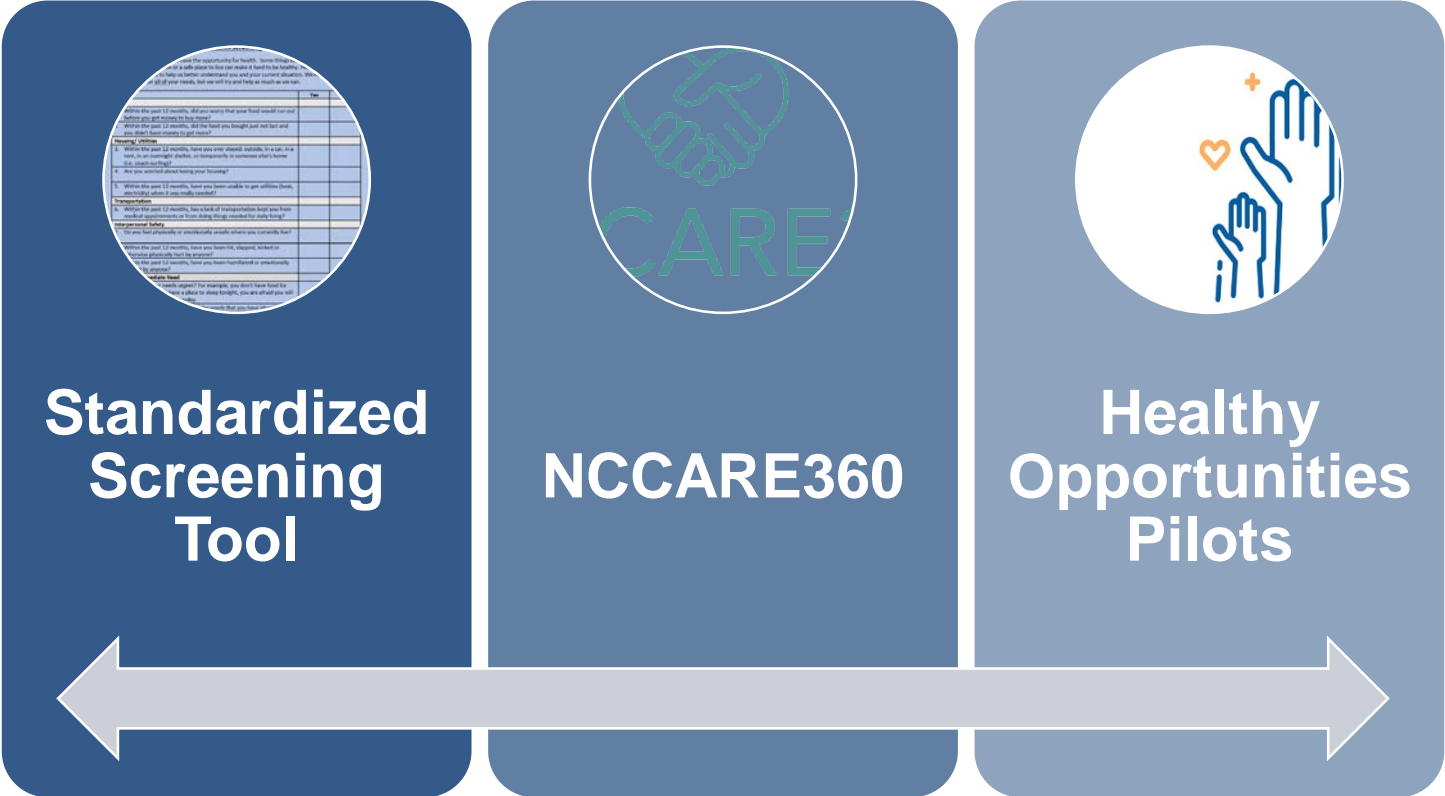
- **30 Medicare and 6 commercial-only ACOs operating in the state**
- **Blue Premier value based contracts with 7 health systems**
- **Participation of other commercial payers in ACOs**

Source: "APM Measurement: Progress of Alternative Payment Models", HCP-LAN, 2019. Survey responses were voluntary.

NC Medicaid's Move to Value

- **Physical and Behavioral Health Integration**
- **Primary Care and Local Care Management Investment**
 - Advanced Medical Home Program
- **Value-Based Payments**
 - By end of Year 2 in managed care, PHPs' expenditures must:
 - Increase by 20 percentage points, OR
 - Represent at least 50% of total medical expenditures
- **Unified Quality Strategy**
 - Aligned metrics; focus on total cost of care

Building the Infrastructure to “Buy Health”



Standardized Screening

- **Goals**

- Routine identification of unmet health-related resource needs
- Statewide collection of data

- **Development**

- Technical Advisory Group
- Public Comment period
- Field tested in 18 clinical sites

- **Implementation**

- Recommended to be used across settings and populations
- Launch of Managed Care: Health plans required to include in Care Needs Assessment

Health Screening

We believe everyone should have the opportunity for health. Some things like not having enough food or reliable transportation or a safe place to live can make it hard to be healthy. Please answer the following questions to help us better understand you and your current situation. We may not be able to find resources for all of your needs, but we will try and help as much as we can.

	Yes	No
Food		
1. Within the past 12 months, did you worry that your food would run out before you got money to buy more?		
2. Within the past 12 months, did the food you bought just not last and you didn't have money to get more?		
Housing/ Utilities		
3. Within the past 12 months, have you ever stayed: outside, in a car, in a tent, in an overnight shelter, or temporarily in someone else's home (i.e. couch-surfing)?		
4. Are you worried about losing your housing?		
5. Within the past 12 months, have you been unable to get utilities (heat, electricity) when it was really needed?		
Transportation		
6. Within the past 12 months, has a lack of transportation kept you from medical appointments or from doing things needed for daily living?		
Interpersonal Safety		
7. Do you feel physically or emotionally unsafe where you currently live?		
8. Within the past 12 months, have you been hit, slapped, kicked or otherwise physically hurt by anyone?		
9. Within the past 12 months, have you been humiliated or emotionally abused by anyone?		
Optional: Immediate Need		
10. Are any of your needs urgent? For example, you don't have food for tonight, you don't have a place to sleep tonight, you are afraid you will get hurt if you go home today.		
11. Would you like help with any of the needs that you have identified?		

NCCARE360 Coordinated Network

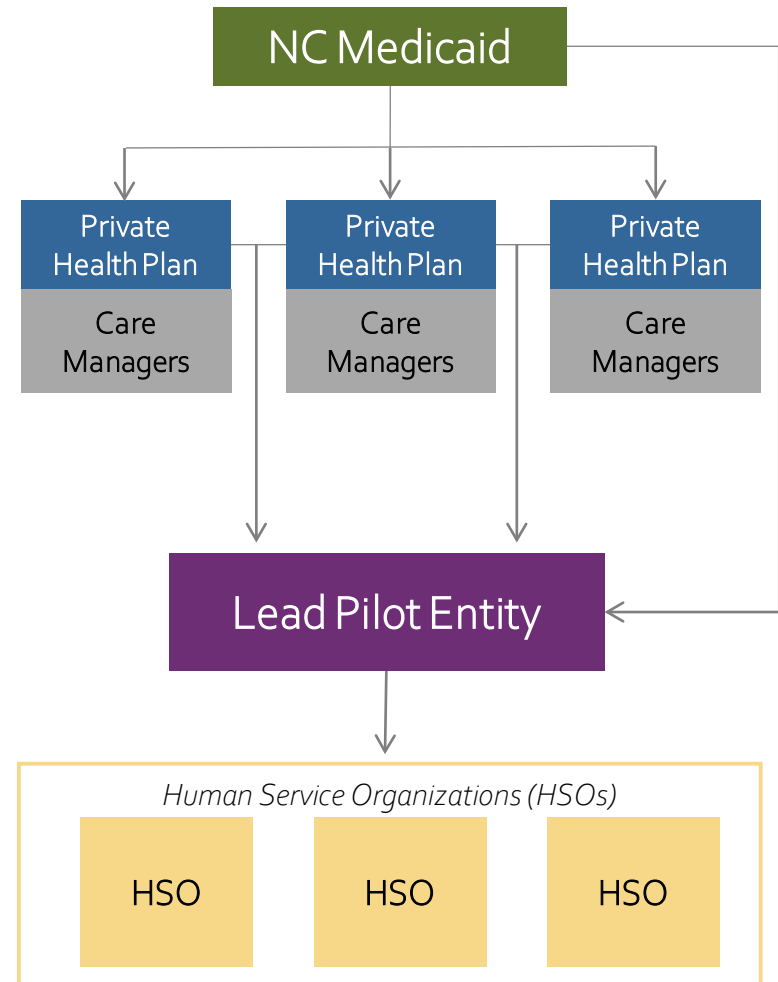
A **coordinated network** that connects providers (such as health care providers, insurers, or community organizations) through a shared technology platform to:

- **Communicate** in real-time
- **Make electronic referrals**
- **Securely share client information**
- **Track outcomes together**



Medicaid Pilots to “Buy Health”

- Up to **\$650M investment** from Medicaid to “buy” **housing, food, transportation & interpersonal safety-related interventions** in order to improve health and reduce costs.
- Unique opportunity for **data and evidence generation**.
- Embedded in the new managed care structure
- RFP for the Lead Pilot Entity released November 5th



Challenges Ahead

- **Political uncertainty**
- **Change management across many organizations**
- **Data infrastructure modernization**
- **Culture change takes commitment and time**

North Carolina's Alignment to “Buy Health”

1. Commitment to a clear vision of health

Alignment of incentives and initiatives that lead to action

Alignment of cross-sector infrastructure investments

Achieving better health is a choice.



Recognizing our Shared Commitment:

- **To the vision of “buying health”**
- **To partnership and alignment**
- **To the children, families and communities that we serve**

Questions?



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