



*Making the Magic of
Christmas Since 1968*

**2023
Christmas Tree
Lot Supplies
Catalog**



1-888-487-8288
(719) 530-9096
pursellmfg.com
sales@pursellmfg.com



CONTENTS

Resale Items

Preservatives	9
Removal Bags	10
Floor Mats	11
Flock Jugs	10
Funnels	11
Reindeer & Snowmen	12-13
Wreath Hangers	11



Tree Stands & Accessories

Cinco Stands	14
Rebar Stands	16-18
Wood Stands	20-21
Noblett Stands	15
Bigfoot Stands	22-23
Wire Tree Stands	19
Display Arms	19



Flock & Accessories

Snow Force Flock Machine	28
Marathon & Pinnacle Flock	24
Flock Effects	25-26
Poly Tubing	27
Flock Machinery & Parts	28-31
Airborne Snow Effects	29



Netting & Balers



Wreath Making

Wreath Rings	35
Wreath Decor	36-37
Ribbon	36
Bows	10, 36
Pine Cones	37



Lot Operation

Customer Attraction	7-8
Banners and Flags	7-8
Signs, lot/species	39
Sales Tags	38
Shaker	44
Lot Lights	39
Flame Retardant	40
Load Divider	42



The Pursell Mfg. Story

Making the Magic of Christmas Since 1968



First facility near Grants Pass, Oregon c.1970



Loading stands on a truck of trees, 1973



Paul, Richard & Alan Pursell setting up shop in CO, c.1999



Zach, Erik, Graham, Kyle, Will and Brandon making rebar stands this year.



Kevin Torline family



Jesse Snyder family



Alan Pursell family



Paul Pursell family

In 1968 Pursell Manufacturing was founded by Bill and Richard Pursell (father & son) near Grants Pass, Oregon. From the start, their focus was on innovation, quality products, and superior customer service.

The Christmas Tree supply industry was revolutionized when Bill and Richard innovated a new process to mass produce high quality wooden Christmas Tree stands, which soon became the most popular method of standing trees in the American West. Pursell Manufacturing quickly became well known nationally as a reliable supplier of quality Christmas Tree supplies at a very competitive price.

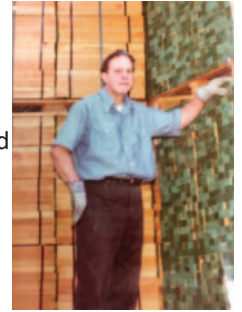
Over 5 decades, that same dedication to innovation, quality, and service has been on display as we developed nail-on water bowls, tree preservative, flock, rebar stands and our own lines of netting. Paul and Alan Pursell took on leadership roles and the company moved to Colorado in the year 1999. Jim Lightfoot came onboard a few years later, and our product line expanded rapidly. The acquisitions of TNI Netting in 2014 and Holiday Sales in 2018 expanded our presence in the Christmas Tree Lot Supply Industry and solidify our valuable long term relationships with both vendors and customers.

Recently we brought on 3 very capable leaders to carry on the legacy and culture of Pursell Manufacturing: Doug Martin as Supply Chain Manager, Kevin Torline as Sales Manager, Jesse Snyder as General Manager of PMc and Alexis Cardenas as GM of our Cellulose Division. Richard, Alan and Paul all continue to provide direction and resources to the company.

As we look at the current stability of our organization, our combined 6-acre, 75,000 square foot facilities, and the great friendships we have built with our customers in the many years since 1968, we are reminded of what hard work, dedication to innovation, quality products, and superior customer service can do.

Pursell Manufacturing takes great pride in what we produce. We put our name on many products, and we stand behind what we produce and distribute. This year we are well stocked on nearly 300 quality items for profitable Christmas Tree lots. We are ready to help you make your businesses more profitable.

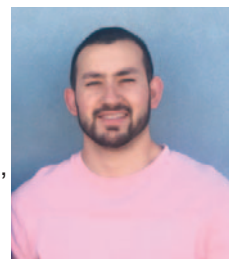
We are very blessed. We offer thanks to all our associates and customers over the past five decades! We hope you continue to choose Pursell Manufacturing for all your Christmas Tree lot supplies in the years to come. — *The Pursell Family*



Bill and Richard Pursell



Working a trade show with Jim Lightfoot, 2014.



Alexis Cardenas, GM Cellulose Division

The Pursell Advantage

What You Will Get From Us

Our Values

- Family Values and Work Ethic
- Long-Term Relationships
- Decades of Experience and Reliability
- Great People Ready to Work With You

Sales & Customer Service Team



Kevin
kevin@pursellmfg.com



Deb
Deb@pursellmfg.com



Alexis
Alexis@pursellmfg.com

Up-Front Pricing

- Published Volume Price Breaks
- Simple, Disclosed Flat Rate Freight
- We buy in high volume and pass the savings to you
- No Hidden Fees

One Shipping Location

- One Shipment, ONE Freight Bill
- Well Stocked Inventory
- Well Managed Systems
- Consolidated Volume Freight Pricing

Efficiency

- Prompt Freight Quotes
- Volume Discounts
- Convenient Delivery Windows
- Most Orders Ship Complete and Same-Day

We Manufacture

- We Make Most of Our Products
- We Design and Produce with 50+ years of Industry Experience
- Our Name and Reputation Goes on Our Products
- Rock Bottom Pricing



Augie and Ben and Zach: our production, warehouse and fulfillment team leaders.

FLAT RATE FREIGHT

ON ORDERS OVER \$3,500

Orders over \$3,500 will be assessed a flat percentage of the gross invoice total in order to cover fuel cost. Not free freight but pretty darn close considering trucking and fuel prices these days. Each order will be delivered to a single location. Less than \$3,500 orders will be invoiced with full freight charge per selected carrier. We will select the lowest cost carrier for you. If you wish to ship with a different carrier, please say so and we will charge you the difference. Our primary carriers are FedEx Freight and Old Dominion along with others.

Zone 1: Freight will be a flat 3% of gross invoice (e.g. if your invoice totals \$3500, your freight charge will be \$105 <nearly all states except the states listed in zone 2 below>

Zone 2: Freight will be a flat 6% of gross invoice (e.g. if your invoice totals \$3,500 your freight charge will be \$210) <CT, FL, MA, ME, NH, NY, RI, VT> (percentage rates above are based on fuel surcharges as of the time this catalog went to print and subject to change. See website for any updates)



Flat Rate Freight applies to Contiguous US States

TIRED OF HIDDEN SHIPPING FEES?

No Hidden Shipping Fees for you to discover later. Our products are shipped from a single location with no surprise shipping charges. We disclose everything up front so you know your costs.

KNOW YOUR DELIVERED PRICE!!

PRICING GUIDE

HOW OUR PRICING STRUCTURE WORKS



WHOLESALE PRICE
This is the base price for all orders under \$7,000. Remember, if your order is over \$3,500 we ship it to you at a **FLAT RATE**

VOLUME DISCOUNTS
As your order goes over the \$7,000, \$15,000 levels, the following price breaks apply, along with **FLAT RATE FREIGHT**

Prices by the case pack

Item	Bag	Wholesale	>\$7,000	>\$15,000
Marathon Flock	1	34.00	31.45	28.90

Note: Some listed prices are subject to change due to sudden market fluctuations. We maintain large inventories to prevent price changes, but we will inform you of changes in product prices if necessary when you order.

New Products For 2023



FULL COLOR
BANNERS

WHITE GROUND COVER,
great for snowscapes!
PG. 28



AIRBORNE
SNOW
BLOWERS
PG. 28



Pursell Manufacturing Environmental Impact Statement



We believe in the importance of taking care of our customers and making environmentally friendly decisions for our planet. We are continuously making improvements in our business practices that will make a positive impact, whether it is worldwide or in our local community. We primarily use sustainable raw materials that are renewable or biodegradable in nature and locally sourced as often as possible. We are familiar with the source materials that we use because we manufacture or closely oversee the production of the vast majority of items that we sell. We source materials from the USA whenever possible, not China.

- Renewable, repurposed and recovered flock materials.
- Locally sourced renewable and repurposed timber products from wildfire mitigation.
- We repurpose all of our timber leftovers, such as sawdust and firewood, often for needy families.
- Biodegradable and recyclable (level 4) netting yarn.
- We have sourced Certified Recycled or Repurposed plastic resins for several of our plastic products.
- We have actively chosen to discontinue the use of artificially ecofriendly plastics, that actually just break down more rapidly into tiny pieces known as microplastics, which enter the food chain and become incredibly damaging.
- We have had a longstanding practice of recycling or repurposing all of our cardboard and paper products.

Not only do we strive to do our part in taking care of the planet, but we also happily give back to our local community through donations and volunteer work with local schools, sports and other associations.

Customer Attraction

Banners

- ❄ Heavy Duty Vinyl
- ❄ Unique High Visibility Graphics
- ❄ Grommets every 3-5'
- ❄ Maximum Durability

made in the
USA

3' x 9' Vinyl

NEW!

Our banners offer full-color, high quality, eye-catching graphics to attract the maximum attention to your tree lot. All color banners are made with heavy duty vinyl, and have grommets every 3-5 ft.(exceptions noted).



NEW!

**3' x 15'
Vinyl**



**CLOSE
OUT**

**3' x 15'
Vinyl**



**CLOSE
OUT**

**3' x 15'
Vinyl**



**3' x 12' Polyvista
Economy
Banner** →

is printed on bright white Polyvista,
8 mil, weather resistant plastic
grommets every 3-4',
(less durable than vinyl)



More Banners and Pricing Next Page →

Customer Attraction

Banners

Vinyl
3'
x
8'



3' x 5' Vinyl



3' x 15'
Vinyl



8 ft. Shark Fin Flags



made in the
USA

Photo print on one side shows through on other side. Price includes 12ft fiberglass pole and stainless steel ground stake with ball bearing swivel.

8 ft. tall by 30 inch wide feather flags provide movement and attract immediate attention to your lot. Curved design holds flag open at all times, pole rotates in socket as wind direction changes, and includes tie down clip to keep flag on pole. Fits on heavy duty 12ft or 10.5ft segmented curved top pole with ground socket. Simply drive ground socket into desired location, pole and flag can be removed easily as needed.

Pennants



Triangle Pennants are made with durable, high visibility poly material, 50' plus 5' tie, triangles are 9" x 12". Add motion and seasonal colors to your location, letting customers know the nature of your business. Available in Christmas or Halloween colors.



Item	Code	Price
Pumpkin Patch Banner, 3x15'	B-PP315	75.00
"Christmas Trees" 8' Shark Fin Flag w/ 12' pole	FLAG-TREES	140.00
"Pumpkins" 8' Shark Fin Flag w/ 12' pole	FLAG-PKN	140.00
Christmas Pennant (60')	Pennant-GRW	11.70
Halloween Pennant (60')	Pennant-OB	11.70
NEW! Christmas Tradition Red Truck 3x9' vinyl	B-Tradition Truck 39	70.00
NEW! Fresh Christmas Trees Red Truck 3x15' vinyl	B-FCT Truck 315	85.00
Fresh Christmas Trees 3x15' vinyl	B-FCT315	75.00
Snow Flocking 3x15' vinyl	B-SFLOCK	75.00
Fresh Wreaths 3x8' vinyl	B-FW38	55.00
Christmas Trees, Economy 3x12' Polyvista	B-Econ312	59.00
Flame Retardant Available Banner, 3x5' vinyl	B-FLMRT35	35.00

Resale Items

Pursell's Tree Preservative

AMERICA'S #1 SELLING BRAND

made in the
USA



- ❄️ **Best money maker for tree lots**
- ❄️ **Provides nutrients to keep tree fresh**
- ❄️ **Highlights the importance of watering trees**
- ❄️ **Helps prolong needle retention**
- ❄️ **Scented with natural evergreen oils**

AVAILABLE IN 2oz and 8oz BOTTLES

2 oz liquid concentrate
makes 2 gallons
48 pack display box

OR

8 oz liquid concentrate
(pictured left)
makes 8 gallons,
24 pack in display box



Pursell's Christmas Tree Preservative has become a popular item for extra profits during the Christmas tree sales season. Millions of bottles sold! Mark up and sell outright near the cash register, or use the packets or handy 2 oz bottles as a promotional give-away item. Our own specially developed formula helps promote liquid absorption and combines with water molecules to reduce evaporation and promote needle retention. Contents include fiber softeners and essential nutrients and minerals to help maintain a fresher and safer Christmas tree. Natural evergreen fragrance in liquid preservative adds to the holiday experience. Liquid concentrate, UPC labeled, pet safe.

Oregon Forestry Laboratory Christmas Tree Preserver

made in the
USA

Granular tree preserver from Oregon Forestry Lab. **Top Rated and Documented**, by Washington State Univ. Works better than water! Child & Pet Safe. Each packet contains a unique substance that absorbs water and expands into gel-like beads, allowing trees to absorb water back as needed without drying out or sealing. Other ingredients will keep needles on longer and tree moisturized. Suggested retail price \$3.00ea.



Display Case: 144 packets,



Prices by the case pack

Item	Pack	Wholesale	>\$7,000	>\$15,000
Preservative 2 oz	48	43.68	40.62	38.44
Preservative 8 oz	24	30.72	28.57	27.03
Preservative Granular	144	228.96	223.24	217.51

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Resale Items

Removal Bags

made in the
USA

No More Needle Mess!

- ❄️ **Protects Floor from Spills & Stains**
- ❄️ **Makes Tree Removal Clean & Easy**
- ❄️ **Can Be Used as Skirt to Cover Stand**



Choose size and packaging:

Regular Size, 144" circumference x 90" tall
(nearly 4 ft. diameter by 7½ ft. tall)
.75 mil thickness

36 pack with colorful display box, (shown)
or
50 pack bulk in box

JUMBO SIZE - 144" circumference x 114" tall,
(nearly 4 ft. diameter by 9½ ft tall), .75 mil
48 pack bulk

Color display boxes
for regular bags



Flock Jugs

For Retail Display

Do It Yourself Flock allows your customers to make Christmas magic! Great for winter landscapes or snowy highlights on trees, wreaths and greenery. Self-Adhesive, sticks instantly with water, just spray with water as dusted on to desired surface directly from the jug with the dispensing cap. Net Wt. 2.75 lbs each, 12 pack floor display box.



made in the
USA

Pull Bows

Simply pull the string and watch a perfect bow appear. Packaged neatly as bundled ribbon, these bows take shape (and added space) only when you are ready. Convenient and compact! Choose from 2 sizes of red velvet bows: 5.5" diameter, 18 loop, 24 pk (BOWPBV9SM), or 8" diameter, 20 loop 24pk (BOWPBV40LG)

more bows page 38



Item Code:
BOWPBV9SM



Item Code:
BOWPBV40LG



packaged
pull bow



Resale Items

Floor Mats



Tree-sorb: Customers can protect their carpet and floors from spills with this 30" diameter water-proof mat, each of which can absorb up to 45 ounces of liquid. Made of 3 layers of absorbent fabrics and protective barriers, these durable mats come in an attractive 24 pack countertop display case.

Watering Funnels



Full height floor display

24 pack

made in the
USA

Spray Snow



Santa Snow is great for frosting wreaths, trees, decorative boughs, or window decorations. Touch-up a flocked tree or create winter decorations with the press of a finger. UPC labeled. 13 oz can, 12 pack.

Wreath Hangers

Gold, Brass, & Black

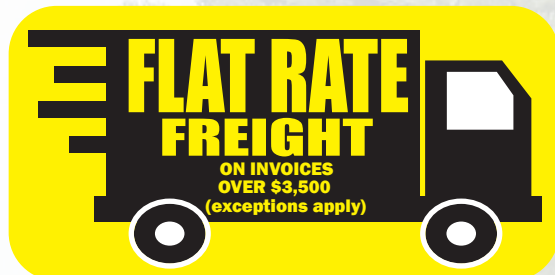


Fits easily over both exterior and interior doors with no nails, no tools, and no hassle. Provides attractive and simple way to display wreaths and greens on doors. Door decorations are popular all year long, so be sure to stock these hangers accordingly. Bulk boxed in 12 pack, available in brass, black or gold.

Prices by the case pack

Item	Pack	Wholesale	>\$7,000	>\$15,000
Removal Bags, with display box	36	56.16	52.23	49.42
BULK Removal Bags	50	70.50	65.57	62.04
Removal Bags, JUMBO	48	84.48	78.57	74.34
Flock Jug , Retail Display	12	145.00	137.75	130.50
Pull Bow, velvet #9, 5.5 dia	24	54.25	54.25	54.25
Pull Bow, velvet #40, 8" dia	24	105.00	105.00	105.00
Tree-Sorb Mat	24	158.40	150.48	142.56
Spray Snow	12	35.40	33.63	31.86
Water Funnels	24	117.60	114.07	110.54
Wreath Hanger, gold	12	25.20	24.44	23.69
Wreath Hanger, black	12	25.20	24.44	23.69
Wreath Hanger, brass	12	33.00	32.01	31.02

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



Log Reindeer & Snowmen

“Best ‘add-on’ item I’ve seen in 25

Add a new and unique dimension that sets your tree lot apart with these adorable decorative reindeer and snowmen, and double your money. Available in 3 sizes each, these hand crafted log characters bring new customers to your lot and are an easy add-on sale for customers looking for trees. Comes completely assembled including holes for antlers, tail or arms. Boughs/decor not included. Use boughs from your lot or other foliage to add antlers, tails, arms and your own unique character elements to your reindeer herd or flock of snowmen. Manufactured under 2012 Copyright and US Patent #D729,687

- ❄ **Irrisistably cute**
- ❄ **Proven seller coast to coast**
- ❄ **Customizable characters**
- ❄ **Indoor or outdoor decor**

made in the
USA



**Sold
assembled
as shown
here**



(antlers/greens not included in sizing or with product)

Environmental note: Logs are recovered from forest deadfall, not cut from live trees.

NEW



**Now Available
Pre-Decorated**
with Artificial
Branches as
antlers and tails.
Medium Reindeer
only. 32 per bin.

BIN QUANTITIES:

DEER	SNOWMEN
Small-50/bin	Small-75/bin
Medium-32/bin	Medium-50/bin
Large-24/bin	Large-24/bin

COMBO BINS:
34 DEER OR SNOWMEN
sm-18, med-10, lg-6

Pricing & Packaging

Prices by the bin

Item	Pk	Price	\$7,000	\$15,000
Reindeer Small	50	1,075.00	1,042.75	1,010.50
Reindeer Medium	32	880.00	853.60	827.20
Reindeer Medium PRE-DECORATED	32	1,035.00	1,003.95	972.90
Reindeer Large	24	876.00	849.72	823.44
REINDEER COMBO 18 small, 10 medium, 6 large	34	881.00	854.57	828.14
Snowmen Small	75	1,612.50	1,564.13	1,515.75
Snowmen Medium	50	1,375.00	1,333.75	1,292.50
Snowmen Large	24	876.00	849.72	823.44
SNOWMEN COMBO 18 small, 10 medium, 6 large	34	881.00	854.57	828.14

NEW

Reindeer and snowmen sold by by the **bin count**. Smaller quantities of multiple sizes are also available in combo bins. Bins must be shipped by freight truck, not small package carrier.

FLAT RATE FREIGHT
on a \$3,500
total order.

see pg. 5 for details.

Log Reindeer & Snowmen

years of retailing!"



**Each available
in three sizes
(shown)**

**Decorate
your herd for
every season**

Small Snowmen (14"-18" tall)
Medium Snowmen (18"-23" tall)
Large Snowman (24"-30" tall),
Greenery for antlers, arms
and tails not included



Add your choice of antlers/arms

Embellish your herd with a variety of foliage, boughs or other treatments for the season or occasion. Antler and tail holes are included on the deer so you can add the treatments or decor you prefer. (boughs not included)

Testimonials

"They are adorably cute and customers pick them out as if they were pets. We have been in the retail tree lot business for 15 years now and have been retailing the reindeer for 4 seasons."

"We bought one combo bin of reindeer just to try them out. We sold out while we were setting up our lot on Wednesday before Thanksgiving. Unbelievable! " (Note: This customer ordered 3 times for a total of 12 bins during the 2011 season.)

"We sold over 1000 Reindeer at our 2 Colorado tree lots in 2010. The reindeer sell themselves and will increase your income tremendously." (NOTE: This particular retail lot sold the small reindeer for \$25 and sold 1000 deer and 1500 trees)

"We did an inventory count of our reindeer and snowmen and I need to order more! They are so darn cute!"

"We love selling these at my lots. In my 28 years in retail trees, I have never seen items go snapped up like these deer and Snowmen. We have the reindeer displayed as a herd and snowmen displayed as a group near the checkout stand. Since they are natural wood, some have their own imperfections and marks which make folks want to adopt them more. While most are sold as an impulse buy, some customers buy another member of the 'family' each season until they have a complete set. They are also inclined to come back to my lot next year to get new ears and tails."



**Display
ideas for
your herd**



Cinco™ Stands

made in the
USA



Table Top, 12" diameter
fits trees up to 4' tall
with less than a 3" butt
Item Code: Cinco163



Express Small, 16" diameter
fits up to 8' trees
with a 5.5" butt
Item Code: Cinco152E



Express Medium, 20" diameter
fits up to 10' trees
with a 7" butt
Item Code: Cinco148E



Express Large, 24" diameter
fits up to 12' trees
with an 8" butt
Item Code: Cinco144E

With decades of proven reliability and features, Cinco™ stands are the premium plastic stand on the market. Made of sturdy plastic with metal hardware (except on table top), Cinco™ stands also feature patented towers which avoid conflicts with low branches, accommodate large tree butts, and provide a plentiful water basin. "Express" stands feature push-button slide bolts for easy installation.

- ❄ **No equipment required**
- ❄ **Easy "Express" installation**
- ❄ **Proven reliability**
- ❄ **Accommodates large trees**
- ❄ **Plentiful water basin**

Cinco Advantage

A less expensive option for up to 6ft and 8ft. trees. Designed with tempered steel core plastic no-break bolt system. fits trees up to a 4" & 7" butt respectively
Item Codes:
Cinco156A Cinco150A



LIMITED QUANTITY

Cinco "Express" Push and Slide bolts



We carry the new and improved Cinco "Express" stands: push top button to slide bolt, then crank to fully tighten—saving all that screw-turning time and effort.

Cinco™ stands available in "Classic" and "Advantage" versions

Prices by the case

Item	Pack	Tree Size	Wholesale	>\$7,00	>\$15,000
Cinco 163 Table Top	12	<4 ft	101.00	96.96	92.92
Cinco 156A ADVANTAGE	10	<6 ft	108.00	103.68	99.36
Cinco 150A ADVANTAGE	12	<8 ft	164.00	157.44	150.88
Cinco 152E Express Small	12	<8 ft	214.00	205.44	196.88
Cinco 148E Express Medium	8	<10 ft	190.00	182.40	174.80
Cinco 148C Classic Medium	8	<10 ft	190.00	182.40	174.80
Cinco 144E Express Large	6	<12 ft	198.00	190.08	182.16
Cinco 144C Classic Large	5	<12 ft	165.00	158.40	151.80
Cinco Hardware 152E	3/pack		4.50	4.50	4.50
Cinco Hardware 148E	4/pack		4.50	4.50	4.50

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Noblett™ Stands

THE ORIGINAL!

made in the
USA

Table Top 12
for 2-4 ft. trees,
12" diameter,
accepts 30mm
(1 1/8") tenons

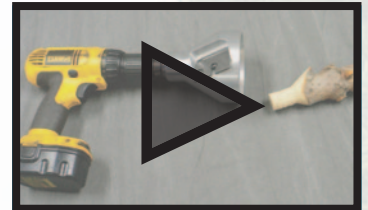


Medium 14
for 4-5 ft. trees,
14" diameter,
accepts 40mm
(1 9/16") tenons



**Quick, Easy, and Inexpensive
way to stand Trees!**

Patented Noblett™ stands are a great way to quickly and economically stand trees from table top to about 5 ft. tall. Simply shape the butt of the tree with a tennon cutter (details below) and press the butt into the stand for a tight fit. Noblett stands are shaped to hold water, and are available in three sizes. Butts should be shaped to appropriate diameter for the corresponding stand (detailed with each left).



Visit our website
pursellmfg.com
for a video demonstration
of the Noblett Stand.

Sold individually-choose quantity

Item	Pal Ct. /Pack	Wholesale	>\$7,000	>\$15,000
Noblett Stand Table Top 12 (12" diameter)	800/pal /1ea	3.60	3.42	3.24
Noblett Stand Med 14 (14" diameter)	600/1pk	7.00	6.65	6.30
Tennon Cutter 25 (25mm/ 1" dowel)	1	395.00	395.00	395.00
Tennon Cutter 30 (30mm/ 1 1/8" dowel)	1	395.00	395.00	395.00
Tennon Cutter 40 (40mm/ 1 9/16" dowel)	1	450.00	450.00	450.00
Tennon Cutter 50 (50mm/2" dowel)	1	450.00	450.00	450.00
Replacement blades (universal)	1 set	77.00	77.00	77.00
Tennon Cutter Adaptor for 3/4" keyed shaft	1	141.00	141.00	141.00

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



Accurately sized tenons are produced quickly on tree butts with a Tenon Cutter and drill.

Pursell Tennon Cutters

- ✳ Specially designed for snug fit with Noblett stands
- ✳ Available in 4 sizes
- ✳ Limited depth to fit stand on first cut
- ✳ Fits any 1/2" chuck
- ✳ Removeable shank, can be fitted to other motors
- ✳ Dual blade for quick, even cutting
- ✳ Easy blade replacement



Adaptor for 3/4" keyed shafts allows tenon cutter to attach to motors like the one below.



replacement blades available for tenon cutter



Honda GX 160cc motor, 6:1 gear reduction



Mounted on frame with Tenon cutter and guard

motors are available from Northern Tool and Equipment at: www.northerntool.com item # 60326

GOLDEN™ SPIKE

Rebar Stands

Manufactured in our facility
from domestic steel
Meets or Exceeds standards
of other brands



Zach, Ryan, Graham, Kyle, Will and Brandon working hard to produce our rebar stands.

ENGINEERED SPECIFICALLY FOR THE CHRISTMAS TREE INDUSTRY

Grade 5 hardened, zinc plated steel spike

Tapered and fluted spike for easy twist-off

No sharp edges on spike

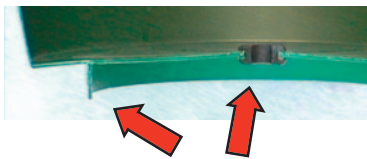
State-of-the-art custom precision welds

Grade 60 rebar legs

Tips available, sizes adjacent page, prices below.

made in the **USA**

Our Rebar Water Bowls are designed for a great seal when used with our stands



Cross section showing reinforced support ring and reinforced grommet area of our medium and large rebar bowls.



Rebar Bowl 05Q showing how the grommet fits and seals over the spike.

4 leg Commercial Stands

RTS 44" Commercial Stand
TAPERED FLUTED SPIKE
Fits drill machines: matching taper between tapered drill machine bits and spikes, (must be driven in)

60" Commercial Stand
3/4" Lag
-Bowls thread on
-Threads on to trees
-5/8" straight bit needed


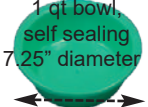

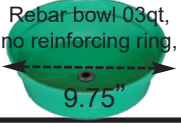
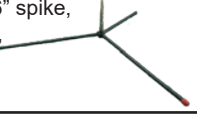


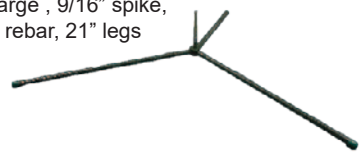


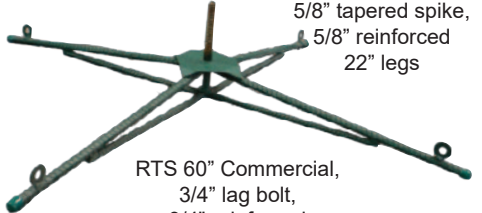

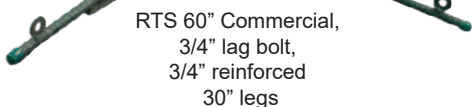


Extra grommets available, sizes on adjacent page, prices in adjacent table.

Prices by the case/pack

Grommets and End Caps	Code	Pack	Price
3/8" End Cap (fits table top stands only)	Tip 3/8	15	4.00
1/2" End Cap (fits small & medium stands)	Tip 1/2	100	28.00
5/8" End Cap (fits large stands)	Tip 5/8	100	31.00
EXTRA Grommets, (fit 9/16" or 5/8" spikes, Small-Lg RN)	Grommet Md/Lg	100	49.00
5/8" ID Commercial, fits Sup 7 bowl & 48" stand ONLY	Grommet S7 58	1	1.95
3/4" ID Commercial, fits Sup 7 bowl & 60" stand ONLY	Grommet S7 34	1	1.95

Rebar Stands & Accessories Sizing Chart

Tree Size*	Stand & Description	Recommended Bowl	Fits Bowls	Grommet	Tips
2-4'	RTS Table Top: 1/4" threaded lag spike, 3/8" rebar, 8" legs 	1 qt bowl, self sealing 7.25" diameter 	1 Qt only	none	3/8"
3-5'	RTS Small, 9/16" spike, 1/2" rebar, 10" legs 	Rebar bowl 03qt, no reinforcing ring, 9.75" 	3 Qt 5 Qt	special 3217	1/2"
6-8'	RTS Medium 9/16" spike, 1/2" rebar, 17" legs 	Rebar bowl 05 qt grommet fits 1/2-9/16" spikes 11" 	3 Qt 5 Qt 10 Qt	Med/Lg	1/2" red
7-9'	RTS Super Medium 9/16" spike, 5/8" rebar, 17" legs 		5 Qt 10 Qt	Med/Lg	5/8" green
9-11'	RTS Large , 9/16" spike, 5/8" rebar, 21" legs 	Rebar bowl 10 qt grommet fits 9/16-5/8" spikes 13" 	5 Qt 10 Qt	Med/Lg	5/8" green
10-12'	RTS Large Reinforced 5/8" spike, 5/8" rebar, 21" legs 		5 Qt 10 Qt	Med/Lg	5/8" green
11-13'	RTS 44" Commercial 5/8" tapered spike, 5/8" reinforced 22" legs 	Super 7 gallon bowl, grommet fits 5/8" and 3/4" spikes (must specify) 20" 	Bowl S7 5/8 ONLY	5/8" ONLY	5/8" green
14' +	RTS 60" Commercial, 3/4" lag bolt, 3/4" reinforced 30" legs 		Bowl S7 3/4 ONLY	3/4" ONLY	No Longer Available

* Recommended tree sizes may not apply to heavy trees

Prices by the case/pack

	Item	Code	Pack	Bin Ct	Wsale	>\$7,000	>\$15,000
STANDS	Table Top Rebar Stand	RTS Table Top	5	NA	23.60	22.18	20.77
	Golden Spike Small rebar stand	RTS Small	5	350	26.50	24.91	23.32
	Golden Spike Medium rebar stand	RTS Medium	5	250	41.50	39.01	36.52
	Golden Spike Super Medium rebar stand	RTS Sup Med	4	200	49.00	46.06	43.12
	Golden Spike Large rebar stand	RTS Large	3	120	39.75	37.37	34.98
	Golden Spike Large Reinforced Stand	RTS Large RN	3	75	88.50	83.19	77.88
	Golden Spike XL Commercial 44" 4 leg Stand	RTS 48 COM	1	25	49.50	46.53	43.56
	Golden Spike Super Commercial 60" 4 leg Stand	RTS 60 COM	1	na	120.00	112.80	105.60
	BOWLS	Rebar Bowl 01 qt self sealing	Bowl 01Q TT	50	N/A	73.80	70.11
Rebar Bowl 03 qt with grommet		Rebar Bowl 03Q	50	140.00		131.60	123.20
Rebar Bowl 05 qt with grommet		Rebar Bowl 05Q	50	210.00		197.40	184.80
Rebar Bowl 10 qt with grommet		Rebar Bowl 10Q	25	155.00		145.70	136.40
Super 7g spike bowl with grommet (specify 5/8 or 3/4)		Rebar Bowl S7-5/8 or 3/4	1	14.50		13.63	12.76

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Rebar Stand Accessories

DRILL BITS

ROUND tapered Drill Bits and Chucks
for both 9/16" and 1/2" spikes.
(Bit requires compatible chuck)



Bit Round



Chuck Round

FLAT tapered Drill Bits and Chucks (Refurbished)
for both 9/16" and 1/2" spikes.
(Bit requires compatible chuck)



Bit Flat



Chuck Flat

assembled
in the
USA

BITS AND
CHUCKS SOLD
SEPARATELY
(pictured left)



DRILL MACHINE

Drill a Christmas Tree straight the first time with this production lever-action Drill Machine. This machine is a must for all spike stand users. Centering device orients tree for perfect centered drilling with a tapered hole in any baled or unbaled tree. Comes complete with standard 1 H.P. 120 volt electric motor. Shipping wt 85 lbs. Note: this item is excluded from our free shipping program. See bottom of page 7 for details.

HAND DRILL ADAPTOR

Finally, an inexpensive way to drill a few trees for spike stands! Adaptor joins 5/8" bits with a 1/2" shaft to fit with most heavy duty hand power drills. Zinc plated to prevent rust. Item Code BIT ADAPTOR

**DRILL NOT INCLUDED,
BITS AND CHUCK SOLD SEPARATELY.**



Drill Bit Adaptor



Adapter with round chuck



Hand Drill+Adaptor+Chuck+Bit assembled. Requires round chuck (above) to attach bit to 1/2" drill.

Spike Display Systems allow trees to be displayed for sale (with water bowls) in a permanent configuration and replaced easily as they are sold. Design a custom arrangement to suit the space on your lot using either bolt through grid pins or spike plates. Rebar stands (with the same pin size) can be easily added to the trees as they are sold.



Spike Plates use a 9/16" spike, welded to a 4"x4" 1/4" thick plate with holes on the corners for screws. Mounts easily to wooden planks, pallets, or a multitude of other configurations to display your trees with water bowls or without. Screws not included. 12 pack boxed.



Grid Pin



Grid Pins are 9/16" spikes with a 1/2" threaded shank so that they can be bolted through 3 inches of material, (the thickness of two 2x4's or 2x6's). Boards can be arranged in many ways to provide a permanent display system on your lot where trees can be added. 25 Pack boxed.

Pricing Information Adjacent Page



Thrifty Wire Stands



- ❄ Heavy Gauge construction
- ❄ Designed for strength when installed
- ❄ Push to straighten tree easily
- ❄ Quick mounting
- ❄ Fit in water bowls below

made in the
USA

Prices by the case/pack

Stand Size	Code	Pack	Wsale	>\$5,500	>\$11,000
Thrifty Wire Stand 27" 3 legs, up to 6'trees	Wire Stand 27-3	25	285.00	277.88	270.75
Thrifty Wire Stand 27" 5 legs, up to 7' trees	Wire Stand 27-5	20	268.50	261.79	255.08
Thrifty Wire Stand 30" 5 legs, up to 9' trees	Wire Stand 30-5	10	201.00	195.98	190.95

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Display Arms

Display Arms: Simply snap a tree into the arm and your tree is displayed for sale. The 19 inch arm attaches to a 2x4 or 2x6 and is ready to use. Works great with flat bottom or large nail-on water bowls to keep trees fresh, see page 25. Use the arm over and over, year after year. Display Arms are made from heavy gauge, rustproof plated steel. 25/case.



Use pallets and 2x4 lumber to build a simple display system like the one shown here, including display arms for trees as well as wreaths. Center of display can be used to store extra tree inventory.



Flat bottom bowls work great to keep trees watered with Display Arms, see them next page.



Choose from 5 or 10 Quart Bowl

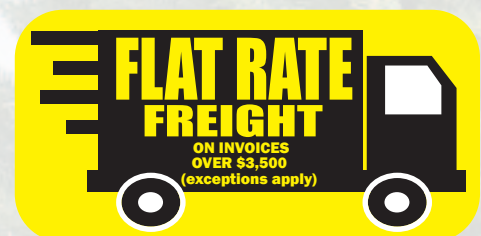
Prices by the case/pack

Item	Pack	Whsle	>\$7,000	>\$15,000
Spike Plates	12	64.32	62.39	60.46
Spike Grid Pins	25	106.25	106.25	106.25
Display Arms	25	237.00	229.89	222.78

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Prices by the case/pack

Item	Code	Pack	Price
Drill Machine, Standard 1 HP	Drill Machine	1	950.00
Bit ROUND Tapered Drill Bit	Bit ROUND	1	40.00
Chuck ROUND for Drill Bit	Chuck ROUND	1	30.00
Bit FLAT Tapered Drill Bit (refurbished)	Bit FLAT	1	28.00
Chuck for FLAT Drill Bit (refurbished)	Chuck FLAT	1	49.00
Drill Bit Adaptor (1/2" to 5/8" adaptor)	Bit Adaptor	1	5.00



TRU-CUT™ Wood Stands

made in the
USA



The Pursell family has been making wood tree stands for nearly half a century. We are #1 not just because of our prices, but because our quality is the best. Give us a try and see the difference.

ASK FOR TRU-CUT STANDS by name!

For decades, wood stands have been America's best selling Christmas tree stand, and our own **TRU-CUT** brand is the most reliable and sought after in the industry. **TRU-CUT** Wood Stands provide an inexpensive and highly profitable method of displaying Christmas trees on the lot and in the home. Don't fall for cheap imitations—quality counts! If inferior stands are not usable, they cost you money. **TRU-CUT** Wood Stands are recognized as the industry standard, and are used internationally by independent retailers and mass marketers. Stands are made from top-quality western softwoods graded specifically for their intended use. Each piece is uniformly cut, inspected, and stress-tested to help ensure 100% usability. (Bowls and nails sold separately)

THE MOST ECONOMICAL WAY TO STAND TREES!

100% USABILITY, SUPERIOR QUALITY

PRECISION UNIFORM CUT

MADE FROM PINE TO REDUCE SPLITTING

COLOR CODED--EASY SIZE IDENTIFICATION

See our instructional video showing how to efficiently install wood stands and bowls at www.pursellmfg.com



Easy As 1, 2, 3

1. Trim tree butt perpendicularly to trunk
2. Insert primary nail into pre-drilled hole and place in position
3. Turn stand to an "X" position and secure with secondary nails

made in the
USA

Seal Pads

Peel & Stick



For those who want extra assurance! Peel the backing, and apply rubberized seal pad to bottom of any bowl.

Available in regular 6" diameter and new larger 8" diameter, both 25 pk. Seal pads can be ordered separately, or pre-applied to your choice of nail-on bowls.

To include pre-applied pads on your order, see descriptions and item codes near the bottom of the adjacent table.

Prices by the case/pack

Recommended tree sizes do not apply for large heavy trees

Item	Code	Color	Tree sz	Pack	Pallet	Wsale	>\$7,000K	>\$15K
15" 1x2	WTS152	Blue	1-2'	20	3000	15.68	14.50	13.32
18" 2x3	WTS183	Brown	3-5'	20	1600	30.91	28.59	26.27
24" 2x3	WTS243	Orange	4-6'	20	1280	40.23	37.22	34.20
24" 2x4	WTS244	Green	5-7'	10	960	25.15	23.26	21.37
30" 2x4	WTS304	Red	6-8'	10	640	30.49	28.20	25.91
36" 2x4	WTS364	Blue	7-9'	10	560	36.58	33.83	31.09
36" 2x6	WTS366	Green	9-11'	5	400	28.35	26.22	24.10
48" 2x4 cleated w/ braces	WTS484C	Brown	10-12'	2	84	32.19	29.77	27.36
48" 2x6 cleated w/ braces	WTS486C	Green	12'+	1	56	22.68	20.98	19.28
60" 2x6 cleated w/ braces	WTS606C	Red	15'+	1	56	28.35	26.22	24.10
15" 1x2 braces	Brace 15			50	3,000	25.41	23.50	21.60
18" 1x2 braces	Brace 18			50	5,600	30.48	28.19	25.91
Table Top Nail-on Bowl	Bowl 01Q TT		<3' tall	50	4,200	73.80	70.11	66.42
3 qt. Small Bowl	Bowl 03Q		3-6' trees	50	4,000	92.00	87.40	82.80
5 qt flat bottom Bowl	Bowl 05Q		6-8' trees	50	1,800	135.00	128.25	121.50
Large Nail-on Bowl	Bowl 10Q		8+ ft trees	25	650	145.00	137.75	130.50
Sealing Pads, Regular, 6"	Seal Pad 6			25		16.25	15.44	14.63
Sealing Pads Large, 8"	Seal Pad 8			25		30.00	28.50	27.00
5qt Flat with 6" pad	Bowl 05Q SP6			50	1,800	180.00	171.00	162.00
10qt Bowl with 8" pads	Bowl 10Q-SP8			25	900	175.00	166.25	157.50

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Wood Stand and Bowl Sizing Guide

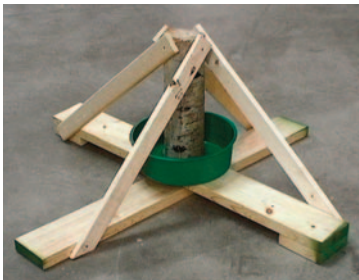
Add a TRU-SEAL Water Bowl to a TRU-CUT Wood Stand. Nail through the wood stand and bowl into the tree; elastic polymers will self-seal around the nails. A proven concept—millions used! Multiple sizes available from 1 quart to 10 quart to suit your needs.



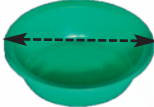
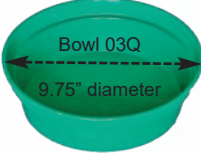
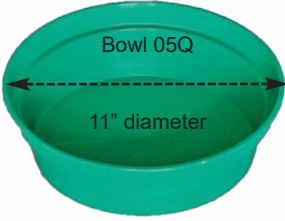
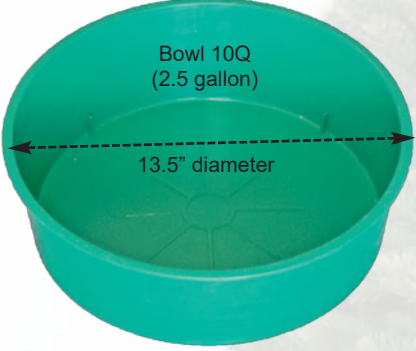
Table Top 15" 1x2



30" 2x4 with Bowl 05Q



48" 2x6 with braces and Bowl 10Q

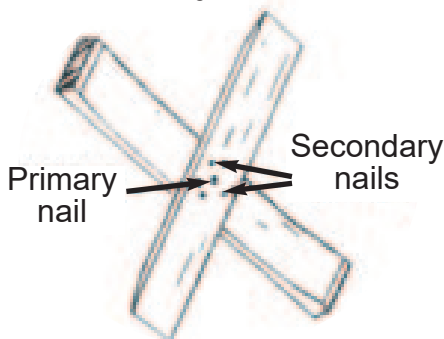
Tree Size	Stand Size Description	Recommended Bowl	Recommended Nails
1-2'	15" 1x2 WTS152	Bowl 01Q 7" diameter 	8d
3-5'	18" 2x3 WTS183	 Bowl 03Q 9.75" diameter	16d
4-6'	24" 2x3 WTS243		16d
5-7'	24" 2x4 WTS244	 Bowl 05Q 11" diameter	20d primary 16d secondary
6-8'	30" 2x4 WTS304		20d-30d primary 16d secondary
7-9'	36" 2x4 WTS364		30d primary 16d secondary
9-11'	36" 2x6 WTS366	 Bowl 10Q (2.5 gallon) 13.5" diameter	40d primary 16d secondary
10-12'	48" 2x4 cleated w/ braces WTS484C		40d-60d bottom 20d secondary
12'+	48" 2x6 cleated w/ braces WTS486C		60d bottom 16d-20d braces
15+	60" 2x6 cleated w/ braces WTS606C		60d bottom 16d-20d braces

Braces



Extra support for special applications
Mitered to 45° for easy assembly.
Made from western soft-woods to prevent splitting.
Available sizes from 15" 1x2 and 18" 1x2
15" 1x2 Braces accommodate 5 quart bowl.
18" 1x2 Braces accommodate a 10 qt nail-on bowl.

Recommended nail pattern shown.
Note: flaps or burrs on nails will damage bowls



Common Nails (smooth)

Nails are smooth common nails sold in 50 lb. boxes. Approximate quantity per box and recommended uses for each available size are outlined in the table below.

Nail Size	Qty /Bx	Recommended Uses	Wsale	>\$7,000	>\$15,000
Nail 08d (2")	3500	small table top trees, braces	95.00	92.15	89.30
Nail 16d (3.5")	+/-2350	Primary for <6' trees, secondary nails	95.00	92.15	89.30
Nail 20d (4")	+/-1500	Primary for 6'-8' trees, secondary for 6'-10 trees	95.00	92.15	89.30
Nail 30d (4.5")	+/-1150	Primary for 8'-10' trees, secondary for >10' trees	95.00	92.15	89.30
Nail 40d (5")	+/-1150	Primary for 10'-12' trees	95.00	92.15	89.30
Nail 60d (6")	+/-550	Primary for 12'-15' trees	95.00	92.15	89.30

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

PURSELL'S BIGFOOT™

CHRISTMAS TREE STANDS

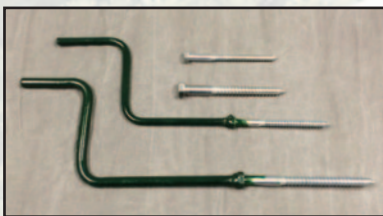
Shockingly Simple to Install!
just tap and crank... that's it.

Available in 5 different sizes for trees up to 20' tall. No drilling or special tools necessary, easy installation with the tap of a hammer and a crank will stand a tree straight in seconds. Once the stand is installed, simply lift the tree up to a vertical position and place over a water bowl (shown right). Tree is easily adjusted or straightened by bending slightly after installation. See adjacent page for recommended sizes, bowls and accessories. Bigfoot 15 and 20 come with lag bolts for base of tree.



BIGFOOT Attachment hardware: EXTRA Cranks and Bolts

3 sizes of each for sizes 6, 8-10, 12-20



Use lag bolts (sold separately) for lot display instead of cranks as desired. Can be applied with mobile impact drill with socket attachment.





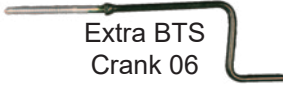
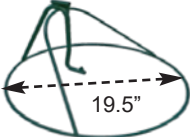


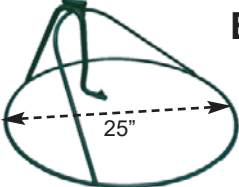

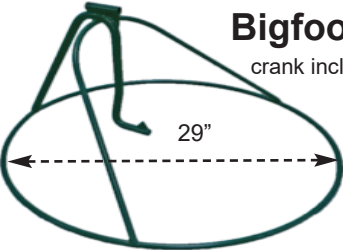
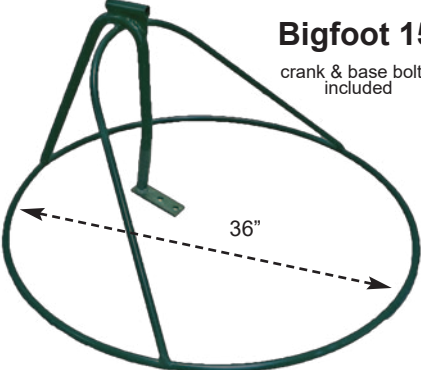
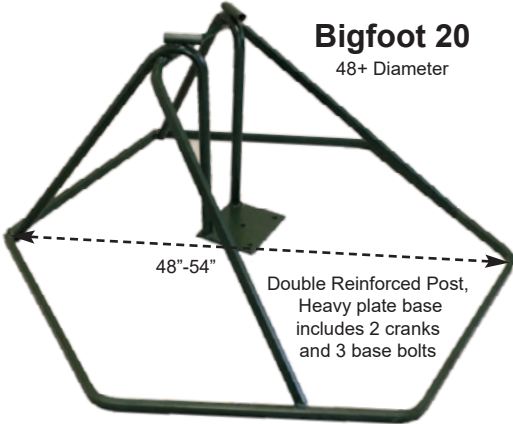
- ❄ **Cranks included**
- ❄ **Fits over water bowls**
- ❄ **Easy to straighten trees**
- ❄ **Durable powder coating**
- ❄ **Great for large trees**
- ❄ **Lifetime Guarantee**

Prices by the case/pack

Item/Tree Size	Pack	Wholesale	>\$7,000	>\$15,000
BIGFOOT 6'	10	183.00	175.68	168.36
BIGFOOT 8'	10	273.00	262.08	251.16
BIGFOOT 10'	5	179.00	171.84	164.68
BIGFOOT 12'	1	60.00	57.60	55.20
BIGFOOT 15'	1	116.00	111.36	106.72
BIGFOOT 20'	1	250.00	240.00	230.00
Extra Cranks 06	10	40.00	40.00	40.00
Extra Cranks 08-10	10	42.00	42.00	42.00
Extra Cranks 12-20	10	65.00	65.00	65.00
Bolts 6-10 3/8"	1	.90	.90	.90
Bolts 12-20 1/2"	1	1.50	1.50	1.50
Bowl 03Q	50	92.00	87.40	82.80
Bowl 05Q BTS	50	135.00	129.60	124.20
Bowl 10Q BTS	25	145.00	137.75	130.50
Bowl 07gal BTS	1	13.85	13.16	12.47



Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Tree Size	Bigfoot Stand Description	Recommended Water Bowl	Extra Cranks and Bolts
For trees up to 6ft or 35 lbs	 <p>Bigfoot 06 cranks included</p>	 <p>Bowl 03Q 3 qt</p>	 <p>Extra BTS Crank 06 Stands sold with cranks</p>
For trees up to 8ft or 100 lbs	 <p>Bigfoot 08 crank included</p>	 <p>Bowl 05Q 5 Quart</p>	<p>Extra BTS Crank 08-10 BTS Bolt 08-10</p> <p>Fits BTS Stands sized 8-10 3/8" steel</p>  <p>Stands are sold with cranks attached</p>
For trees up to 10ft or 150 lbs	 <p>Bigfoot 10 crank included</p>	 <p>Bowl 10Q 2.5 gal</p>	
For trees up to 12ft or 200 lbs	 <p>Bigfoot 12 crank included</p>	<p>NOTE: bowls sold separately</p>	
For trees up to 15ft or 250 lbs	 <p>Bigfoot 15 crank & base bolts included</p>		
For trees up to 20" or 300 lbs	 <p>Bigfoot 20 48+ Diameter</p> <p>Double Reinforced Post, Heavy plate base includes 2 cranks and 3 base bolts</p>	<p>LOOKING FOR A WAY TO KEEP THOSE BIG TREES IN WATER? LOOK NO FURTHER!</p> <p>The 7 Gallon Water Bowl offers huge capacity for those large trees. Works well with size 12 - 20. Reinforced rim and bottom, 20" across by 8" high.</p>	

Recommended tree sizes may not apply to heavier trees

Finest Flock in the World

Names you know, Brands you trust

made in the
USA



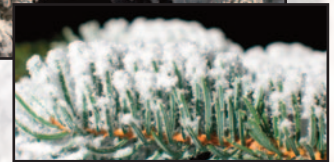
Marathon™ Flock

Two Historic Brands, One Great Formula

self-adhesive flock, bright white, low dust cellulose. Formulated with more adhesive for superior stick. All natural and recovered ingredients. California State Fire Marshal registered and approved. Packaged in moisture barrier bags, 25 lbs. each.



Pinnacle™ Flock



Criterion™ self-adhesive flock. Our proven Marathon formula with Mica added for sparkle effect. California State Fire Marshal registered and approved. Packaged in moisture barrier bags, 25 lbs. each.

MEGA HOLD Flock™ Extra bonding water activated adhesive is added to this flock creating an extreme hold on the needles of greens with waxy surfaces. This works great on tree species that have proven difficult to flock such as the increasingly popular Nordmann Fir. Mega Hold creates a slightly less fluffy build that allows for the glue to reach deep into the needles, resulting in a firmer hold on the waxy needles. California State Fire Marshal registered and approved, packaged in moisture barrier bags. Sold in 25lb. bags.

LIVE Flock™ self-adhesive flock for living organisms is specially formulated not to harm plants or burn foliage. Does not include Flame Retardant, uses our low dust bright white cellulose and extra adhesive. Moisture barrier 25 lb. bag.



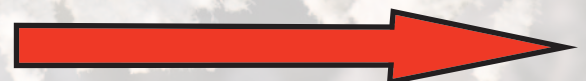
Better Ingredients, Better Flock. We Guarantee it!

1. Low-Dust cellulose is made by extracting the fines leaving longer fibers for better build and less waste expect more flocked trees per bag.
2. Ultra-bright white. We start with an already high quality pulp and add brighteners to enhance the even whitest of whites. Compare with other brands and you will see the difference.
3. All of our flock blends are made from renewable natural products, often repurposed, recycled, and biodegradable.



Special Effects Snow

a non-adhesive fibrous snowlike product specially designed for the movie and television industry to create winter scenes or for commercial applications. Use for indoor decorations such as store fronts and windows as in the photos below. It is a non-adhesive snow readily cleaned up with a vacuum after use. A single 22lb bag will cover approximately 80 square feet at 1" deep.
Item Code: Snow SFX

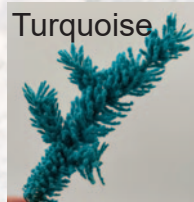


Colored Flock

made in the
USA

High Intensity Premixed Colors

Specialized Cotton blends produce bright, glossy, pure colored flock.
In 25 lb. bags. Item code Flock Colored-(color)



- ❄️ **100% COLOR FIBERS USED, NO FILLERS**
- ❄️ **QUALITY COUNTS!**
- ❄️ **GOES FARTHER, BETTER COVERAGE**
- ❄️ **THE SUPERIOR VIBRANT COLOR YOU DESERVE AND YOUR CUSTOMERS WILL LOVE**



Flock Pricing

Item	Wholesale	>\$7,000	>\$15,000
Marathon / Pinnacle Flock 25 lb.	34.00	31.45	28.90
Marathon MEGA Hold 25 lb.	39.00	36.08	33.15
Criterion Flock with Mica Flakes 25 lb.	39.25	36.31	33.36
LIVE Flock 25 lb.	39.50	37.13	34.76
Special Effects Snow, (Flock SFX) 22 lb.	49.50	46.53	43.56
Colored Flock, 25 lb.	85.00	82.03	79.05

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



Flock Effects

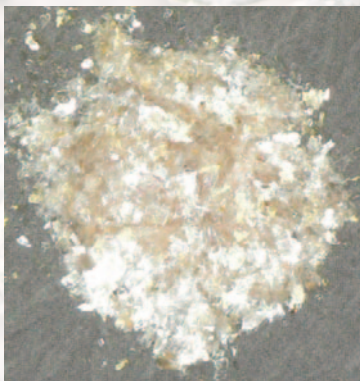
Opalina Pearlescent Flakes



Trees shimmer and sparkle as these iridescent flakes pick up the colors of the spectrum just like fresh snow glistens in sunlight. Apply to tree after flocking. In 1 lb or 5 lb bags.



Mica Flakes



Make Christmas Trees gleam like fresh morning frost with naturally mined white Mica Flakes. Mica Flakes give an ice crystal effect like a real winter scene. For best results, sprinkle over wet flock to glue in. May be sprinkled on green trees or other decor as well, or mixed into the flock before application. 10 lb lined box.

Crystalina



Reflective Pearlescent super-fine flakes

Flock Color Tints

Add a splash of vibrant pastel color to your flocked trees with Flock Tints. These vibrant powdered color pigments can be mixed with our brand name flocks at a rate of your choosing for lesser or greater color intensity. Recommended blends are shown, a 1lb of tint to 25lbs of flock ratio. Full tint color is displayed beside the blended sample.

Traditional Red



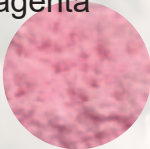
Sunny Yellow



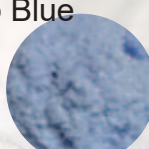
Turquoise



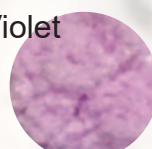
Corona Magenta



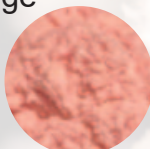
Deep Blue



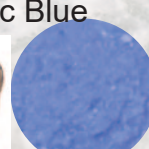
Ultra Violet



Blaze Orange



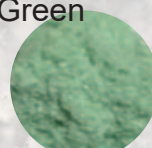
Electric Blue



Bright Green



Strong Green



Blend 1 lb canister with 25 lbs of flock to get these pastel colors, or blend to your own liking for more or less color intensity

Glitter



Brilliantly colored reflective glitters create a dramatic effect on a flocked tree, greenery and many other design applications. Available in Gold, Silver, Red, Blue, Green, and new pearlescent **CRYSTALINA**. Our glitter offers an ultra-fine hexagonal cut to yield vastly more coverage on your trees and create thousands of reflective twinkling surfaces and colors on your designer trees. For best results, sprinkle glitter over a freshly flocked tree to create a firm bond. 1 lb bags.

Item	Code	Wholesale	>\$7,000	>\$15,000
Opalina 1 lb	Opalina 1	12.00	11.70	11.40
Opalina 5 lb	Opalina 5	59.00	57.53	56.05
Mica 10lb	Mica 10	40.00	39.00	38.00
Flock Tints	Tint (color)	10.00	9.75	9.50
Glitter (various colors)	Glitter (color)	11.50	11.21	10.93
Crystalina 1 lb	Crystalina 1	33.00	32.18	31.35

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Poly Tubing

made in the
USA

- ❄️ **Prepare Flocked Trees for Transport**
- ❄️ **Protect Flocked trees from Rain and Wind**
- ❄️ **Guard vehicles from Flock & Needle Drop**
- ❄️ **Continuous rolls individually boxed**



Prices by the roll

Poly Tube Size/Mil	Dia	Length	Apx tree ht	Code	Whsale	<\$7,000	<\$15,000
54" 1 mil thick	34"	500'	4-5'	POLY54	66.00	62.70	59.40
72" 1 mil thick	46"	500'	6'	POLY72	81.00	76.95	72.90
84" 1 mil thick	53"	500'	7-8'	POLY84	92.00	87.40	82.80
96" 1.5 mil thick	61"	500'	9-10'	POLY96	142.00	134.90	127.80

Available in Extra HEAVY DUTY below

Poly Tube Size/Mil	Dia	Length	Apx tree ht	Code	Whsale	<\$5,500	<\$11,000
48" 1.1 mil thick	31"	700'	3-4'	POLY48HD	155.00	147.25	139.50
66" 1.1 mil thick	42"	700'	5-6'	POLY66HD	179.00	170.05	161.10
78" 1.1 mil thick	50"	700'	7'	POLY78HD	200.00	190.00	180.00

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Easy Load Poly Tubing Rack



Use top bar as a straight edge cutting guide.

made in the
USA

- Holds three 48" rolls**
- Easy-load snap-in rods**
- Straight-edge cutting guide**
- Disassembles easily for storage**

Item Code: POLY RACK \$250.00

SNOW FORCE™

The Flock Machine you've always wanted!

Don't fall for cheap imitations. Ask for SnowForce by name

- ❄️ **Powerful two-stage blower motor, maximum flow**
- ❄️ **Cut your flock time by up to 75% !**
- ❄️ **Fully independently adjustable: flock, air, and water**
- ❄️ **Less expensive replacement parts (if ever needed)**
- ❄️ **Even flow without pulsing or globs**
- ❄️ **User mobility: 17+ ft. hoses & cords**
- ❄️ **Also available in 220v**

made in the
USA

Over
THREE TIMES
the output of other
"high capacity"
machines

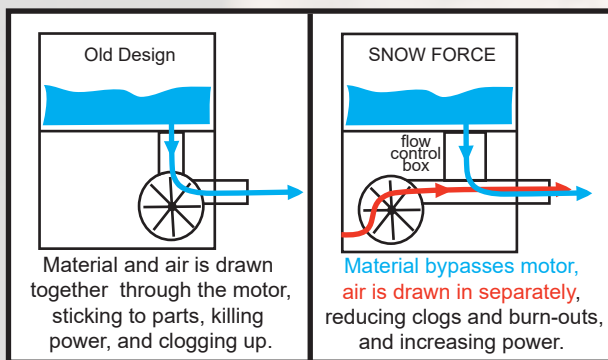


We've brought over 45 years of flocking knowledge together with related industry engineering to design and produce the most powerful and dynamic flock machine on the market--for less cost. We call it the "SNOW FORCE™" because the unmatched power is its defining characteristic. No blower motor in the industry even compares, much less offers the precision, flexibility or durability of Pursell's SNOW FORCE™. Our design team worked hard to include all the features and control you've always wanted, to go along with the durability you deserve and the production efficiency to get the job done promptly. See more details about these design features below and on the adjacent page.

Comes complete with Snow Force machine and blower, agitator motor and system, Pursell's Blizzard™ Flock Gun, 17ft. material hose, 18 ft. water hose, 17ft. remote motor switch (on gun), attached lid, dolly style handle and wheels. Holds 25+ lbs of flock. 120v A/C. 20" diameter by 39" tall. **\$2,425.00**
Also available in 220V, call for price.



see the Snow Force in action
with features demonstrated
at pursellmfg.com

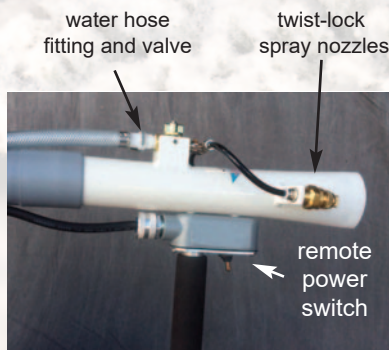


A DESIGN UNLIKE ANY OTHER FLOCK MACHINE

Compare the SNOW FORCE to the high capacity "Cadillac" blower systems. The SNOW FORCE blows those machines away with more power, lower cost components and superior design features. Replacement motor cost is less than 1/3rd (if necessary)

BLIZZARD FLOCK GUN

Low voltage remote toggle blower switch mounted directly on the gun puts control of the industry's most powerful blower motor at your finger tips. 17+ foot cords and hoses mean you can place your machine where you want it, and reach the tops of those big trees.



- Material flows straight through gun - no corners
- Water valve adjusts volume, includes quick-connect hose fitting
- Twist-lock dual side-fan converging angle water nozzles
- Ergonomic gun handle, no triggers or grips to fatigue hands
- Lightweight alluminum construction with brass fittings
- Easy to remove and clean
- Sold separately, available retrofit to other machines

Remote switch NOT included: **\$235.00**

With remote switch: **\$285.00**

(see page 31 for details and more parts)

Market Tested and Successful SNOW FORCE User Testimonials

- Using the **Snow Force is the easiest way to flock trees** or anything else! The flow and adjustable controls help you do exactly what you want, using less flock compared to other machines. Does perfect flocking exist? I think so now!
-Guillame Troisros, Pyrofolies Effects, France
- **"I cannot believe how much better the Snow Force performs.** Fast, trouble free, powerful and simple to use."
-Patrick Moriarty, Reindeer Forest, SoCal
- **"Great machine, flocks a seven foot tree in half the time."**
-Peter Perino, Perino's Nurseries, LA
- **"In over 35 years of flocking--by far the best machine I have ever used."** -Robert Heath, Heath Farms, Wisconsin
- **"Trouble free and fast--a real money maker."**
-Ben Falk, T-Boys, Washington
- **"My dad started flocking in 1975. He would have raved about the Snow Force. We like it so much we bought two!"** -Ted Thacker, Snowy Pines So Cal
- **"I used to dread having to flock. The Snow Force proved to be a fast, easy, fun way to flock trees."**
-David Osteen, Clayton Valley Trees, California

Airborne Snow Blowers



Create a winter atmosphere with flying artificial snow. Fill your space with harmless artificial snow bubbles. Blower machines available in 2 sizes. Liquid agent sold separately.



Snow Crisp Machine

- 1,250W High Volume Snow Machine
- Quiet Operation for Noise Sensitive Environments
- Advanced APF (air pump fan) Technology
- Auto-Clean Process
- Compact Light Weight Robust Design
- Onboard LCD Touch Control Panel
- PERFORMANCE Rated Power: 1,250W Up to 34 ft (10m)
- Snow Height Output Up to 40 ft (12m) Snow Distance Output
- Fluid Capacity: 1.3 gallons (5 liters) Fluid Consumption: 0.13 oz/min (500 ml/min)

Snow Machine Crisp, \$699.00

Snow Crisp MAX Machine

A dependable, high-output snow machine that creates wintry settings. CRISP MAX produces high volumes of naturalistic snow with adjustable snowflake volume. It includes a 5gal/20L fluid tank within a case with durable casters for easy portability. The unit's 30ft hose can be rigged on a standard truss or tripod stand and can extend up to 90 ft horizontally or vertically

Snow Machine MAX, \$2,150.00

Ground Cover White Cloth



Perfect for landscape snowcover projects, provides solid white ground cover for your Flock or Special Effects Snowscapes. 5' wide by 300' roll, non-woven fabric.

**Ground Cloth:
\$195.00**

Premium Dry Snow Fluid

for Snow Crisp and MAX machines. Available in three forms:
-4 Liter jugs, 4pk: \$104.00
-20L Bucket: \$100.00ea
**-1L jug, concentrate:
 mixes 19:1 to make 20L.
 \$81.00 ea**



Flock Equipment

Pursell's Heavy Duty Turn Table

made in the
USA

Flock trees in as little as one minute with this turntable and the Snow Force flock machine, pg. 29

- ❄ **Made for Production**
- ❄ **Built to Last**
- ❄ **Variable Speed**
- ❄ **Direct Drive**

**Variable speed
0-10 RPM**



Inverted view of turn table drive

Item code: Turn Table
\$995.00 FOB



- Direct drive with built in adjustable slip clutch, variable speed from 0 to 10 rpm. (Note: some models will be 0-6 RPM due to 2022 motor supply shortages.)
- Electronic dial speed control with 15 ft. cord for wall mount, plus a 5 ft. power cord for 3 prong 115V A/C outlet.
- Fully enclosed .8 amps continuous duty 90V D/C gear motor, grease packed worm drive with steel and cast iron gears (not plastic!)
- 42" square, 3/4" waterproof 7 ply form board deck, 8 1/2" high
- Will accept even our largest 60" four leg stands (wood or rebar)
- 40x40 1 1/2" 16 gauge square tubing frame with end caps
- Four 5 inch support wheels, each rated for 250 pounds



direct drive motor and slip clutch shown

See our turn table in action on video at pursellmfg.com

Tree Mover

made in the
USA

Fully Adjustable



Move heavy flocked trees with ease! We build these with thick-wall telescoping 1.5" steel tubing, adjustable height/length, notched fork for hooking under branches, and 10" pneumatic tires on ball bearing wheels. Tee-handle with grips, green enamel finish. Breaks down for off-season storage. Boxed, unassembled. 50 lbs.

Item code: Tree Mover, **\$550.00 FOB**

FLAT RATE FREIGHT
ON INVOICES OVER \$3,500 (exceptions apply)

Flock Equipment

SNOW FORCE Parts

made in the
USA



Blizzard Flock Gun with brass quick connect for water hose. Will attach to standard material hose cuffs (typical 1 1/4" ID hose cuff fits inside gun, 2" fits outside).

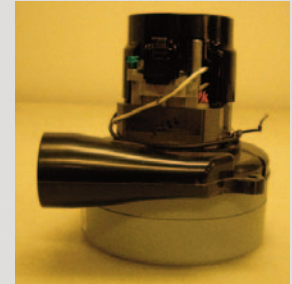
Remote power switch NOT included: **\$235.00**

Complete assembly with remote power switch: **\$285.00**

(see photo on bottom page 29)

SNOWFORCE Blower motor, the FORCE behind the SNOW FORCE. 120v A/C, One year warranty. Will not work in other machines, 2" outlet.

Code: SF Blower 110: **\$245.00**



SNOW FORCE 17ft hose kit. Includes superflex 2" diameter material hose with cuffs, water hose with brass quick disconnect and screened brass fittings. *NOTE: will NOT work with standard Cadillac or Dayton machines or blowers, they are underpowered.* SF-Hose kit 17 **\$153.00**

HOSE KIT-17



SF-Nozzle Kit

2 ea - Nozzle cap 2503 blue
(brass tip not included, see Jet Kit below)

2 ea - cap connection

1 - Nozzle cap gasket (o-ring)

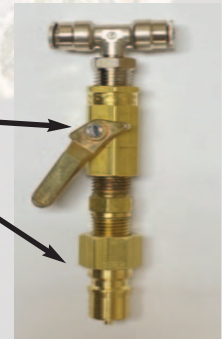
2 ea - 1/4" hose push in connector

\$105.00

SF-Water Valve Kit

Shut off Valve
T-Connect, male
1/4" Male Quick Connect
all parts durable brass

\$57.00



SF-Jet Tip Kit

2 ea - Spray Tip 6501,
2 ea - Spray tip 6502,
all 4 tips for **\$115.00**

blue nozzle cap not included in Jet Kit,
shown for location or identification only

The most critical part of the SnowForce Flock Machine costs just \$10.



SF-Filter

Snow Force Air Intake Filter
Keep your important equipment running properly.

Filter media, universal size 8"x12"
(trim to fit.) **\$12.00**

NEED A PART YOU DONT SEE?

We may be able to help you source unusual or outdated parts that we dont list here. Professional Flock machines and Cadillac blower motors are no longer supported, but we do have some limited options for parts.

Netting

COMPRESS AND PACKAGE YOUR TREES FOR EASY HANDLING

Customer Convenience

- Increase Profits**
- Reduce Labor**
- Easy to Use**



TNI knitted red and green netting™



1" mesh

TNI Netting is packaged for shipment in bales of 3 cartridges each. A single bale of 23" TNI netting would be 3 cartridges

Provide your customers with packaged Christmas trees for easy handling. A netted Christmas tree not only makes transporting simple, but also makes it easy to bring the tree through doorways without damaging the tree or house. It is like putting handles on the tree! The Christmas tree baling system provides an economical way to increase customer convenience and keep them coming back year after year. When you see our trademarked Red and Green™ TNI knitted netting you can be assured that it is the good stuff.. Internationally standardized and ISO certified #9001-2008.



See our instructional video showing how to net trees at www.pursellmfg.com



TNI Advantage

- ❄ **Easier on trees**
- ❄ **Lays flat, easy disposal**
- ❄ **Easier on hands**
- ❄ **More compact 1" mesh**
- ❄ **Looks great on trees**
- ❄ **Recycles at level 4**



TNI netting priced and sold by the 3 pack

3 cartridges at 1,040 ft. ea
1 bale = 3,120 ft.

Priced and sold by the case (bale)

Size	Pack	Item Code	Wholesale	>\$7,000	>\$15,000
TNI Knitted Red & Green 1" Netting (yarn)					
16" x 1040'	3	Net TNI 16 RG	131.70	121.82	111.95
18" x 1040'	3	Net TNI 18 RG	135.00	124.88	114.75
20" x 1040'	3	Net TNI 20 RG	141.00	130.43	119.85
23" x 1040'	3	Net TNI 23 RG	159.00	147.08	135.15
26" x 1040'	3	Net TNI 26 RG	177.00	163.73	150.45

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



Knitted TNI netting

Knitted vs. Extruded: What's the difference?

Knitted netting is looped together in small links, making a strong fiber offering a soft feel in 1" mesh, which easily compacts for shipping and disposal or recycling at level 4, available in TNI's Red and Green striped. It is softer on hands, trees, and compresses for easier disposal. Strong enough to pick up an entire tree with out breaking.

Extruded netting is formed from stiffer continuous monofilament fibers, which are "welded" together every 2 inches (2" mesh), allowing for great compression and easy transport of the tree.

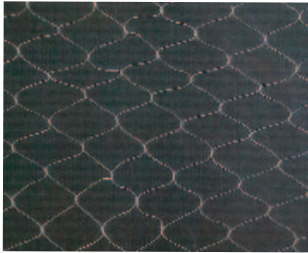


Extruded netting

Netting

Extruded Netting

Pursell extruded opaque netting



2" mesh



Extruded netting priced and sold by the 5 pack

5 cartridges at 700 ft. ea.
1 bale = 3,500 ft

Extruded Netting is packaged for shipment in bales of 5 cartridges each. A single bale of 23" netting would be 5 cartridges.

Priced and sold by the case (bale)

Size	Pack	Item Code	Wholesale	>\$7,000	>\$15,000
Extruded white 2" netting (monofilament)					
18" x 700'	5	Net Extruded 18	172.00	165.12	158.24
20" x 700'	5	Net Extruded 20	178.00	170.88	163.76
23" x 700'	5	Net Extruded 23	187.75	180.24	172.73
26" x 700'	5	Net Extruded 26	201.70	193.63	185.56

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



Compress trees at the farm efficiently and economically for shipping. Production netting is available in red and green™, sizes 8", 10", 12", and 14".

Ask about our production baler ideas for smaller sizes such as production netting

Production Netting

ISO Certified #9001-2005



Knitted production netting is priced and sold by the bale:

5 cartridges at 1,500 ft. ea. 1 bale = 7,500 ft.

Priced and sold by the case (bale)

Size	Pack	Item Code	Price
TNI Knitted Red & Green 1" Netting (yarn)			
8" x 1500'	5	Net TNI 08 RG	148.50
10" x 1500'	5	Net TNI 10 RG	173.75
12" x 1500'	5	Net TNI 12 RG	193.75
14" x 1500'	5	Net TNI 14 RG	225.50



Balers



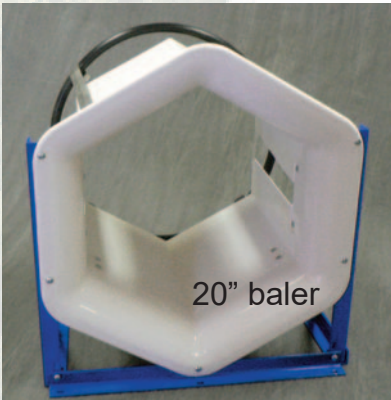
18" baler

BALERS are available in 4 sizes, corresponding to the four sizes of netting, 18", 20", 23", and 26". Recommended tree sizes listed in the table below are general, for fuller trees use a larger size. Balers are shipped unassembled to save you money on shipping bulky oversized boxes. Some minor assembly required.

made in the
USA



(netting sold separately)

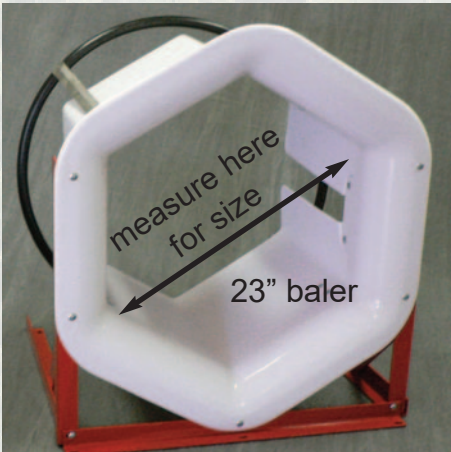


20" baler

How It Works:

1. Start the tree base through the baler funnel,
2. Grip netting and tree trunk together,
3. Pull the tree through baler to apply netting,
4. Twist tree, then trim netting to desired length.

See our instructional video showing how to net trees at www.pursellmfg.com



23" baler

HOW TO MEASURE YOUR BALER

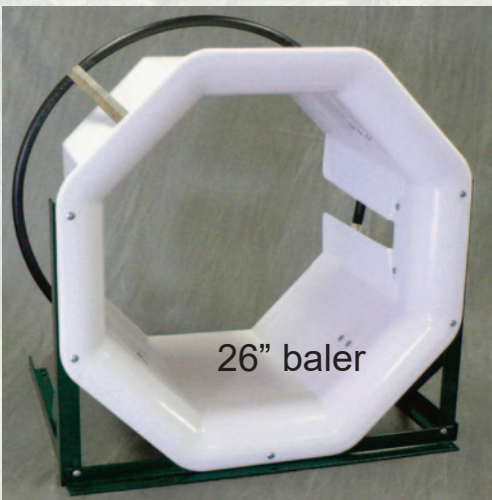
Baler size may be determined by color (see adjacent colors and sizes), or by measuring diagonally across the inside from corner to corner, (see photo of 23" baler, left).

Our new baler design will **save you money on shipping!** Until now balers would cost nearly **3 times normal ground shipping rates** because of their bulky design and large box. But with our new compact design, ground shipping costs have been cut, and we pass those savings on to you. Minimal assembly required (13 bolts).

Baler parts now available:

retainer rings & spring clips, pricing below

Size	tree size	Price
18" Baler	4-5' trees	450.00
20" Baler	5-7' trees	395.00
23" Baler	7-9' trees	395.00
26" Baler	8-10' trees	450.00
Baler Rings	specify size	16.00
Baler Clips (one size)	sold individually	8.55



26" baler

Wreath Rings & Clamps

We proudly offer Mitchell Wreath Rings™, and the Mitchell “No-Hammer”™ Clamp Machine and stand. Discover why many customers have said, “I tried rings that look like yours, but there is something different about Mitchell rings. I don’t know what it is, but it sure makes a difference.”

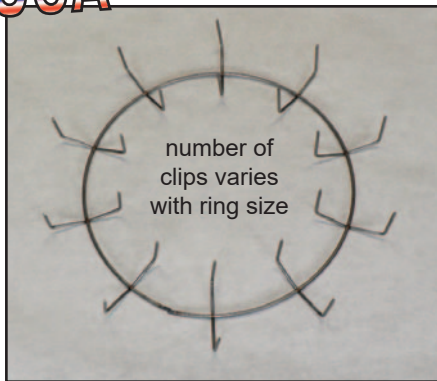
Experience the Mitchell difference - the result of 6 decades of experience in the wreath ring manufacturing business. Mitchell’s rings and specialty shaped clamps are unique for three reasons:

- 1) Specially selected high quality wire.
- 2) Unique custom drawn wire and steel formulation for clips to prevent spring back after clamping.
- 3) A patented production process to assure strong welds between these two distinctly different kinds of steel.

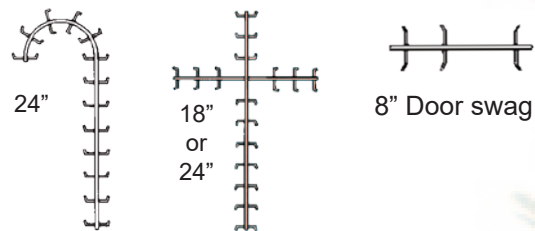


Wreath rings are available in round: 8”, 10”, 12”, 14”, 16”, 18”, 20”, 24”, 30”, 36”, & 48”.
 (NOTE: actual wreaths will be LARGER than rings. For example, a 12” ring may produce a 24” wreath, depending on foliage used.)

made in the
USA



Specialty shaped clamps

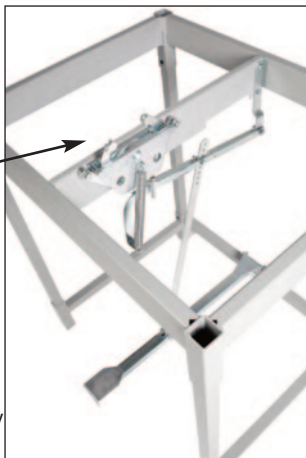


Craftmaster II

Table-mount No-Hammer™ Wreath Clamp machine. Hand activated for low volume production. Simply bolts or clamps on to most tables, attaches greens and decor to wreath rings by using the hand lever.

The Mitchell “No Hammer” Wreath Clamp Machine™

Flattens and closes ring wires as shown in one easy step - no more hammering those protruding wires. Wreath Clamp bolts easily into the Metal Stand designed to house the clamp. The stand has a durable powder coat finish and rust resistant 31” x 46” aluminum top, and disassembles easily. Just push the pedal to clamp anything from evergreens to dried flowers.



Clamp Machine

assembled (includes pedal mechanism)

Clamp Stand

(Table top included but not shown)

Clamp machine and stand sold separately

Priced and sold by the case pack

Size	Code	Pk	Gauge	Clips	Whsl	>\$7000K	>\$15K
8” Wreath Ring		100	10g	8	80.78	78.36	75.93
10” Wreath Ring		100	10g	10	87.47	84.85	82.22
12” Wreath Ring		100	10g	12	107.42	104.20	100.97
14” Wreath Ring		50	9g	14	66.75	64.75	62.75
16” Wreath Ring		50	8g	16	85.83	83.26	80.68
18” Wreath Ring		50	7g	18	113.44	110.04	106.63
20” Wreath Ring		50	6g	20	130.00	126.10	122.20
24” Wreath Ring		50	6g	24	164.16	159.24	154.31
30” Wreath Ring		25	2g	30	206.10	199.92	193.73
36” Wreath Ring		15	0g	36	192.07	186.31	180.55
Candy Cane (turns Left 24”)	WR CC24	25		12	91.08	88.35	85.62
Cross 18”	WR Cross 18	25			116.42	112.93	109.43
Cross, 24”	WR Cross 24	25			121.77	118.12	114.46
8” door swag	WR Swag	25		6	45.29	43.93	42.57
Craftmaster II Clamp Machine	WR Craft	1			92.12	92.12	92.12
“No-Hammer” Clamp Machine	WR Machine	1			225.00	225.00	225.00
“No-Hammer” Clamp Stand	WR Stand	1			578.00	578.00	578.00

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Wreath Decor - Bows

Choose from our selection of gorgeous bows, favorites in the industry because of their hand crafted florist quality and appearance with full billowing loops. Add holiday color to your wreaths or other holiday decorations.

#40 Ribbon (2.5" wide), 6 radiating loops plus middle loop, 8.5" diameter, 14" tail, all pre-wired for easy attachment.

made in the
USA



Red weatherproof velvet
12pk
BOWRED



Burgundy weatherproof velvet
12pk
BOWBURG



Traditional Plaid weather resistant
12pk
BOWPLAID



Gold glitter polysatin, weatherproof
12pk
BOWGOLD

Pull Bows

Simply pull the string and watch a perfect bow appear. Convenient and compact! Choose from 2 Red Velvet Bows.



5.5" diameter bow
18 loops
#9 velvet ribbon



8" diameter
20 loops
#40 velvet ribbon



packaged pull bow

Value Bow
Flattened, 8" dia with 12" tails and tie



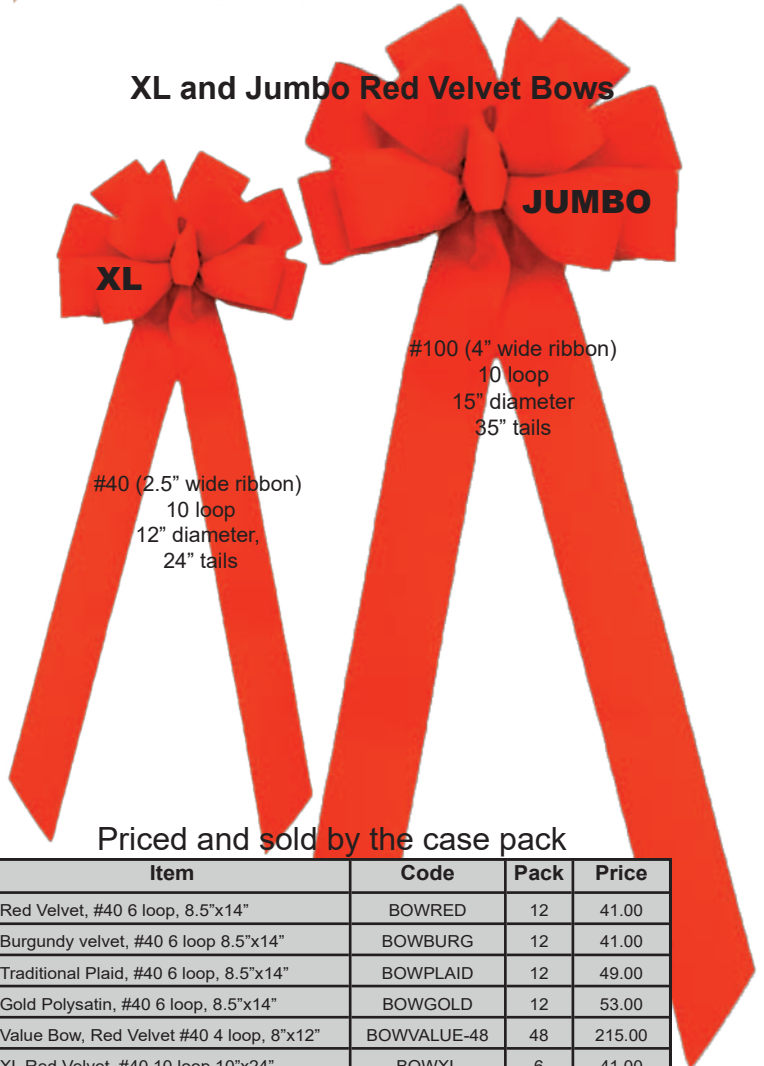
Red velvet
Imported

Ribbon #9



#9 ribbon (1.5" wide) red velvet, 25yd roll.
Item codes:
Ribbon-Velvet9R

XL and Jumbo Red Velvet Bows



XL

#40 (2.5" wide ribbon)
10 loop
12" diameter,
24" tails

JUMBO

#100 (4" wide ribbon)
10 loop
15" diameter
35" tails

Priced and sold by the case pack

Ribbon #40 (2.5" wide), 300 ft/roll



weather resistant

Choose from Polysatin (left)
Ribbon-Poly40R

or Red Velvet (rt)
Ribbon-Velvet40R



Item	Code	Pack	Price
Red Velvet, #40 6 loop, 8.5"x14"	BOWRED	12	41.00
Burgundy velvet, #40 6 loop 8.5"x14"	BOWBURG	12	41.00
Traditional Plaid, #40 6 loop, 8.5"x14"	BOWPLAID	12	49.00
Gold Polysatin, #40 6 loop, 8.5"x14"	BOWGOLD	12	53.00
Value Bow, Red Velvet #40 4 loop, 8"x12"	BOWVALUE-48	48	215.00
XL Red Velvet, #40 10 loop, 10"x24"	BOWXL	6	41.00
Jumbo Red Velvet, #100 10 loop, 15"x35"	BOWJUMBO	4	50.00
Pull Bow, Small 5.5" dia, #9 18 loop	BOWPBV9SM	24	54.25
Pull Bow, Large, 8.5" dia, #40 20 loop	BOWPBV40LG	24	105.00
#40 Red Velvet Ribbon, 300'	Ribbon Velvet 40R	1	42.00
#40 Red Polysatin Ribbon, 300'	Ribbon Poly 40R	1	14.00
#9 Red Velvet Ribbon, 25 yd roll	Ribbon Velvet 9R	1	10.00

Wreath Decor

Pine Cones

Decorate your wreaths, garlands, and other holiday décor with these durable natural Ponderosa pine cones. Ponderosa Pine Cones (2-5" long) are available in natural or white frost tipped.



Ponderosa Pine Cones



Frost Tipped Ponderosa Cones

Spray Snow



Santa Snow is great for frosting wreaths, trees, decorative boughs, or window decorations. Create winter decorations with the press of a finger. 13 oz can, 12 pack. See page 13 for pricing.

Wreath Novelties

3" White Tip Pine Cone Pick x 3 with Weatherproof Berries Overall length 7"



Snow Covered Apple Pine Cone Berries Pick, Assorted Overall length 8"

Christmas Pick – Red/Gold Assorted Overall length 7.5"



Gold painted hollyberries, 1/4" berry, 1.5" wire, 72 pair per pack



8" Cluster Berry Pick, weatherproof



2" Feathered Cardinal with clip



Tying Wire: tie branches up to keep trees looking great, or use for a multitude of purposes on your tree lot. see page 41 for details and pricing.



Priced and sold by the case pack

Item	Pack	Price/pack
Ponderosa Pine Cone, natural, bulk	100	31.00
Ponderosa Pine Cone, white tipped, bulk	100	45.00
Triple Cone Berry Pine tipped pick	12	16.30
Assorted Snow Covered Pick	12	15.5
Red & Gold Christmas Pick, Assorted	12	17.95
Berry Pick, Cluster 8" Weatherproof	12	6.25
Feathered Cardinal with clip, 2"	12	17.25
Painted Hollyberry, gold, paired on wire	72 pair	3.50

made in the
USA

Sales Tags

Weatherproof Tags

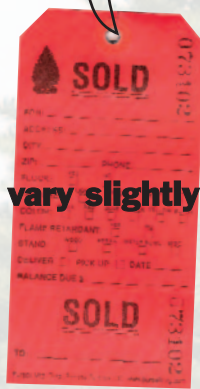
Wired with Reinforced Hole, Consecutively Numbered



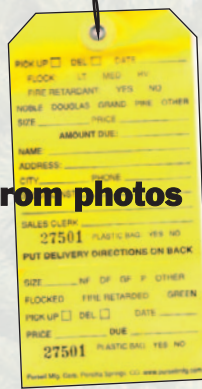
Two Part Sales Tag



Three Part Sales Tag



"Sold" Tag



Flock Tag



"Hold" Tag

product may vary slightly from photos

2 Part Full Color Farm Photo Weatherproof Tag



3"x5.75" poly tag with elastic tie and consecutive numbers. Care tips and real tree info on back

Manage your inventory and track sales with consecutively numbered perforated tags. Sales Tags are size seven (2 7/8"x5 3/4"--large and visible) with reinforced holes, wire ties, and 100 per pack. Two part sales tags include tree care tips on the back, along with customer information blanks. Our most popular tags (above) are all made with a weatherproof material that won't deteriorate with moisture like other tags. The Flame Retardant tag and Blank tag are made with cardstock (below).

Tree Shaped Tags

Tree shaped tags are made from durable poly plastic with a tuck through attachment. Highly visible with vibrant Christmas colors, tear off base for pricing and inventory management. Species specific tags include unique properties of each tree species. Real Tree marketing information and care tips included on back.

Cardstock Tags



Flame Retardant Tag



Blank Tag

Species Tags

- Generic
- Canaan Fir
- Noble Fir
- Nordmann Fir
- Fraser Fir
- White Pine
- Balsam Fir
- Scotch Pine
- Douglas Fir
- Spruce



Priced and sold by the case pack

Item	Code	Pack	Material	Price
Two Part Photo Sales Tag	2 PART COLOR	100	Poly with elastic tie	18.00
2 part Sales tag	2 PART TAG	100	Weatherproof	16.50
3 part Sales tag	3 PART TAG	100	Weatherproof	16.50
Flock tag	FLOCKTAG	100	Weatherproof	18.50
"Sold" tag	SOLDTAG	100	Weatherproof	18.50
"Hold" tag	HOLDTAG	100	Weatherproof	18.50
Flame Retardant tag	FLAMETAG	100	Cardstock	15.50
Blank tag	BLANKTAG	100	Cardstock	13.00
Tree Shaped generic	TREE TAG Generic	100	Waterproof Poly	24.00
Tree Shaped Species	TREE TAG (Species)	100	Waterproof Poly	24.00
Security Ties	Security Ties	1000	Plastic	30.00

Security Ties

Attach your tags securely to your trees, eliminating potential for tag swapping on your lot. Ties are 4" long, 1,000 pk.



Lot Signs & Lighting



24" w x 18" h

Wire "H" frames are 1/8" rod with 1/8" inserts, 30" tall (sold separately)

"H" Post Species Signs

Label your rows of trees with these high quality signs. 24" x 18" signs with bold print on corrugated plastic, fit on wire "H" frames (wire inside corrugation).

- NOBLE FIR
- DOUGLAS FIR
- FRASER FIR
- NORDMAN FIR
- GRAND FIR
- BALSAM FIR



24" w x 18" h

made in the
USA



Wire "H" frames are 1/8" rod with 1/8" inserts, 30" tall (sold separately)

- * Printed both Sides
- * Arrows both directions (flip for opposite direction)
- * Fits Wire "H" Frame

Directional Signs

Large 22" x 14" signs help direct traffic in an orderly fashion in and out of your lot. Signs are printed in high gloss print on both sides of the corrugated core plastic, with universal arrows (flip sign over to point other direction).



Item	Code	Price
"H" Post Species Signs, 24"x18" (specify type)	Post Sign (species)	14.50
General Lot Signs, 14"x22" (specify Enter, Exit, Pkg, Open)	Post Sign (type)	16.60
Wire "H" Frames, 30" tall, sold individually	H Frame	4.52



100 Foot Light Strings

with 10 bulb cages

Designed for use on jobsites and locations where temporary lighting is needed for work areas during evening hours.

- 10 weather protected bulb sockets at 10ft intervals
- UL approved, 110v, 15a
- Yellow jacketed 12 gauge 3-wire strands
- Molded vinyl coated metal lamp protectors
- Linkable to 200ft, (wattage drop 8% with 100w bulbs)
- Meets OSHA requirements for outdoor use.
- Bulbs not included **Code: LSREG, \$235.00**

Burlap/Shade Cloth



Keep those valuable trees shaded, cool, and moist with burlap. An industry staple for decades, cover and/or wrap trees easily with our 12' wide by 50' long rolls of 7 oz. natural burlap. **\$193.00** per roll.
Code: BURLAP1250

Use for Shade cloth



Covers Trees



Flame Retardant

made in the **USA**



Available in 5 gallon pails or 1 gallon jugs
5-6 8' trees treated per gallon (varies with size)

- * **Spray on protection for trees, wreaths, greens, centerpieces, straw, etc.**
- * **Reduces needle drop**
- * **Water Based--Easy Clean-up**
- * **Non-Toxic, child/pet safe formula**
- * **Will not stain**
- * **Guaranteed**

Don't forget certification tags (page 28) or this attractive 3' x 5' banner below (see page 38 for more details).



Make your customers' holidays safe!

Tree Safe Flame Retardant is truly a **SUPERIOR PRODUCT**. This high viscosity polymer formula not only goes farther than other brands, it **WILL NOT DEHYDRATE TREES OR GREENS** like salt-based retardants. **APPLICABLE TO INDOOR CHRISTMAS TREES, GREENS AND WREATHS**. Ordinary spray equipment applies a fine mist to your greenery, drying to a perfectly clear finish with no unsightly globs or residue. Tree Safe is odorless, non-toxic, child/ pet safe and water soluble for easy cleanup. Tree Safe meets national standards for Christmas Tree Flame Retardant and is registered for use by the California State Fire Marshall, California code: C-24101 **LOOK FORWARD TO 30-50% GREATER COVERAGE** than other brands! It will keep from season to season. Don't forget to order Flame Retardant Tags for your trees or wreaths too.



Item	Pack	Price
Flame Retardant, 5 gal.	1	160.35
Flame Retardant 1 gal	1	33.25

Misc. Lot Supplies



Aprons: An attractive yet functional apron for working on tree lots. Made from a high density, durable fabric that feels like cotton but is guaranteed to last twice as long. These aprons are fully adjustable, one size fits all, with three front pockets for supplies. Colorfast red with "Merry Christmas" embroidered on the chest, stain resistant, no ironing, no shrinking, sold individually. **\$19.00 ea**

Coloring Books: Inspire, educate and entertain children at tree lots with these creative coloring books which instill the value and environmental friendliness of real Christmas trees. 16 pages in each, assortment of 3 or 4 varieties as availability allows, 250/cs. Item: Coloring Book 250, **\$110.00 / 250ct.**



Ring Knives: Makes cutting baled trees fast and easy. Cuts multiple types of twine or netting. Ring Size 12, 1 dozen knives per pack. Item Code: Ring Knife, **\$47.40 / doz.**

Tying Wire: tie branches up to keep trees looking great, attach decor to wreaths or use for a multitude of other purposes on your tree lot. Choose from 3 varieties in bright or green:

-1.4 lb. (+/- 110') of 22 gauge, bright wire
Item Code: WIRE22B, **\$2.68 ea.**

-1.4 lb. (+/- 110') of 26 gauge bright wire
Item Code: WIRE26B, **\$3.33 ea.**

-1/4lb. (+/- 110') of green 24 gauge
Item Code: WIRE24G, **\$3.66 ea.**

Snappy Trunk Tie Band: Why fumble with twine? Strap the car's trunk lid down for the trip home quickly and easily with this simple elastic band. 50/cs.

Item Code: SNAPPY, **\$35.00/pack.**



Poly Twine:

Weather resistant and soft, two kinds to choose from: Plastic wrapped or boxed, center pull.

Regular: 7,500' per roll, 75 lb. tensile strength, wrapped, 8/cs or

Heavy Duty: 5,500' per roll, 210 lb. tensile strength, 4pk boxed

Item Codes: **TWINE-REG, \$19.96**

TWINE-HD, \$42.90

Regular twine plastic wrapped ball



Heavy Duty Twine, individually boxed



Quick Tree Zip Tie LABOR SAVER!

Reduce time tying trees on cars with a quick tie down system. More secure than twine. Each tie down is 16 ft. long. Simply wrap around tree, slip the end through the locking mechanism and pull tight. Works with roof racks or loop through windows or doors.

TREE TIES, 16FT \$50.00 / 100PK



Lot Supplies

made in the
USA



Shakee with tree holder (sold separately)

“Li'l Shakee” Tree Shaker

Make your trees “dance” for your customers as you help eliminate needle drop, one of the most common complaints about real trees. This electric 3/4 h.p. motor is field proven and comes with a 2 year warranty, along with standard foot switch and an optional tree holder. Shipping weight: 115 lbs. Items: SHAKEE, \$1,825.00 SHAKEE-HOLDER, \$112.00

Hand Tally Counter

The answer to your inventory woes! Count and inventory your trees or virtually anything else as they go by simply and easily with this durable hand-held counter. Sturdy steel case with chrome cover, features a four figure display, push button actuator for counting, reset knob, and finger ring for ease of use. Boxed individually. Item Code: TALLY, \$14.00 ea.



Grower Supplies



Ultraviolet rays cause a yellowing process in some species of pines. This spells disaster for Christmas tree growers, since consumers seek a lush green tree. Years of research have gone into formulating O'Leary's Deluxe II Organic Tree Coating to enable you to take your trees to market with resilient deep green color. Deluxe II tree coating recolors the tree and blocks ultraviolet rays that cause yellowing. The color is harmless to trees and safe for the user. Once it is applied, it presents no hazards to children or pets and will not slow future growth. Soap and water cleanup. Dilute in water at up to a 1:30 ratio. One gallon of colorant, after dilution, will treat up to about 60 trees, depending on application rate. Comes in a case of two 2.5 gallon jugs: **\$150.00 (2 pack) Item Code: Tree Colorant 2.5g**

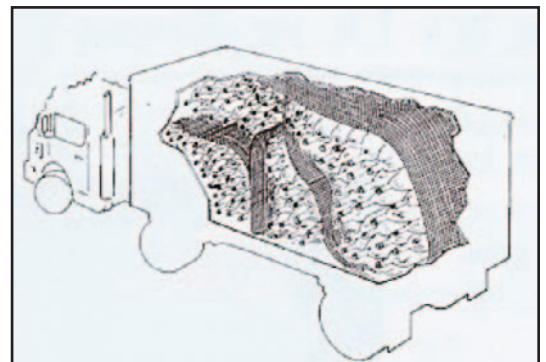
Tree Colorant

made in the
USA

Load Divider

Eliminate receiving confusion for your drivers and customers by separating shipments. Versatile and useful for many applications in heavier duty 7.5 lb rolls, 1" mesh, recyclable at level II. Load Divider netting is 12ft x 375ft per case, Heavy duty red rolls, HDPE (soft plastic) knit. Lays flat for ease of use. **\$65.00ea**

Load Divider ships in easy to handle rolls at 375 ft each.



Pumpkin Carving Kits

**DON'T MISS OUT!
Double Your Money
Kids Love It!**

"We sold a carving kit with every other pumpkin at our patch last fall."
-Mountain Heights Pumpkin Patch



Deluxe Pumpkin Carving Kit: 1 scoop, 1 pumpkin saw, 1 ghost saw, 1 ghost pounce wheel, 1 drill, 10 carving patterns



2 Saw Kit



Family/Party Kit
2 Scoops, 2 Carving Saws, 2 Detail saws, 2 Pounce Wheels, 2 drills, 12 Patterns

**DEMONSTRATE
TO BOOST SALES!**



**CREATE ON SITE
'AGRI-TAINMENT'
ACTIVITY**



**FLAT RATE
FREIGHT**

ON INVOICES
OVER \$3,500
(exceptions apply)

Item	Code	Pack	Price
Deluxe Carving Kit	PUMPKIN KIT-DELUXE	24	85.00
Family/Party Kit	PUMPKIN KIT-FAMILY	12	68.00
2 Saw Set	PUMPKIN KIT-2SAW	48	48.00

Priced by the pack

VOLUME PRICING AVAILABLE

SCARY GOOD FREIGHT RATES!

**DON'T MISS OUR OTHER HALLOWEEN
PRODUCTS ON PAGE 10**



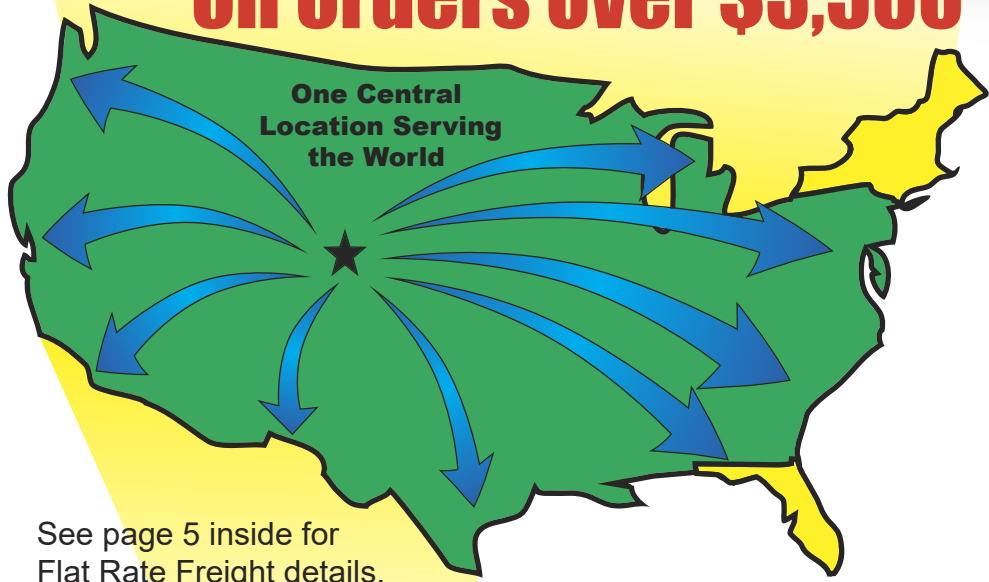
POB 248, PONCHA SPRINGS, CO 81242
1-888-487-8288, FAX: 719-538-9897
ORDER ONLINE AT
PURSELLMFG.COM

Presort Standard
US Postage Paid
Permit No. 154
Gunnison, CO



TIRED OF HIDDEN SHIPPING FEES? FLAT RATE FREIGHT

on orders over \$3,500



See page 5 inside for Flat Rate Freight details.



**WE DELIVER SO YOU DONT
HAVE TO FIGHT TRAFFIC.
YOUR TIME IS WORTH IT!**

