ESSENTIAL KNOWLEDGE FOR DENTAL PROFESSIONALS IN SCOTLAND



The dentist behind the world's first fully automated dental procedure on what it means for practitioners and patients, p42

Plus: Celebrating 20 years of SDCEP, page 38



0141 237 8878

99 Main St, Neilston, Glasgow G78 3NH info@glasgowdenturecentre.co.uk

Premium, private denture referral service

Do your patients want **high-quality dentures** that look **fabulous** and **fit beautifully**? We provide a dedicated denture clinic where all clinical stages are undertaken by a dentist with an easy referral process.



We welcome complex cases and aesthetically demanding referrals

FULL DENTURES PARTIAL DENTURES IMPLANT RETAINED DENTURES IMMEDIATE DENTURES

To refer: call, email or visit our referral website





glasgowdenturecentre.co.uk

DECEMBER 2024 - JANUARY 2025

IT'S IMPORTANT TO CONFIRM YOUR DETAILS ARE UP TO DATE.

PLUS: Sign up to receive email notifications from Scottish Dental magazine, including the latest issues in digital format, news and Show updates. Visit WWW.SDMAG.CO.UK/SUBSCRIPTIONS

04 Editor

- **06** Insider
- 09 News

FEATURES

- 29 The Canmore Trust
- 32 BDA CDS Group Meeting
- 34 Realistic Dentistry
- **36** New dental diplomas
- 38 20 years of SDCEP
- **40** Dental haptics study
- 42 Robotic dentistry
- **47** Paediatric terminology
- **50** Remotely monitored ortho

MANAGEMENT **52** Alun Rees

CLINICAL

54 Aesthetic crown lengthening and minimally invasive laminate veneers

PROFESSIONAL FOCUS

- **62** Meet the Representatives
- 64 Advice and services
- 82 Product news





EXCLUSIVELY ONLINE

NEED A CO-PILOT?

Katrina Rees, Area Manager at Practice borrowing techniques from flying can increase treatment uptake. www.sdmag.co.uk/ co-pilot



MANACINC EDITOR David Cameron david@connectmedia.cc EDITOR Will Peakin Tel: 0141 560 3019

editor@sdmag.co.uk

ADVERTISIN Ann Craib Tel: 0141 560 3021 ann@connectmedia.cc

DESIGN Ruth Turnbull SUBSCRIPTIONS Claire Nichol Tel: 0141 560 3026 claire@connectcommunications.co.uk

Connect Publications (Scotland) Ltd The copyright in all articles published in Scottish Dental magazine is reserved, and may not be reproduced without permission. Neither the publishers nor the editor necessarily agree with views expressed in the magazine. ISSN 2042-9762



n is free to new clients only. Ter s & Conditions apply. For more information visit maco.co.uk or mafsltd.co.uk. "maco" is



Will Peakin editor@sdmag.co.uk Follow Scottish Dental on X. Instagram, Facebook and LinkedIn at: @ScottishDental

A world view

Scotland has led the way with some of its oral health initiatives, but that should not stop us looking at what other nations are doing to improve outcomes



ral disorders affect more than 40 per cent of the global population, with tooth decay being the most common noncommunicable disease. Poor oral health impacts physical wellbeing, daily life, and socioeconomic outcomes. The COVID-19 pandemic worsened

access, especially for vulnerable groups. Oral health is closely linked to mental health, influencing and being influenced by neglect or pain. Oral cancer, a serious concern in Scotland, has rising rates tied to tobacco and alcohol, disproportionately affecting disadvantaged groups. Oral health also intertwines with mental health, as neglect or overcompensation in oral care often results from mental health challenges. Conditions like oral cancer – linked to tobacco, alcohol and poor lifestyle – pose serious risks, with higher prevalence among disadvantaged groups in Scotland.

The Scottish Government's 2023 dental reforms aim to improve equitable NHS dentistry access through a new payment system. This incentivises prevention-focused care and supports dentists with expanded treatment options. Building on the 2018 Oral Health Improvement Plan, the reforms modernise services and align treatments with best practices. Initiatives such as the Childsmile programme and targeted Oral Health Improvement Programmes address the needs of vulnerable groups, achieving notable improvements in child oral health and reducing inequalities.

However, according to the 2023 Scottish Health Survey¹, published in November, one third (34 per cent) of adults reported having difficulties when visiting

the dentist, an increase from 2019 (20 per cent) and 2021 (23 per cent) and a return to a similar level as that recorded in 2009 (35 per cent). The most common difficulties reported when visiting the dentist were getting a suitable appointment (12 per cent), dental treatment being too expensive (10 per cent) and not getting dental treatment under the NHS (7 per cent). These difficulties have all increased since 2021 and the pattern is evident for male and female patients. The survey underscores the impact of dental health on overall wellbeing and the need for continued public health initiatives to improve access and awareness. Tooth decay and gum disease remain widespread, particularly among socioeconomically disadvantaged groups. Difficulty in getting appointments, high treatment costs, and lack of NHS dentistry availability contribute to inequalities. Poor mental health often leads to a neglect of oral hygiene, while chronic conditions exacerbate oral health issues. Scotland faces higher rates of oral cancer than other UK regions, largely driven by lifestyle factors. Disadvantaged populations, including children, care home residents, and those in prisons, experience worse oral health outcomes.

Historically, the Scottish Government and its various health agencies have been innovative in their approach, often world-leading when it comes to initiatives such as Childsmile. There are, indeed, also initiatives aimed at disadvantaged groups. Modernisation of NHS dentistry in Scotland is also under way. But a look around the world suggests that there may be more that could be done.

Not to compare Scotland with India or Australia in terms of landmass, but in those countries mobile dental clinics have helped reach people in underserved areas². Finland's 'Health-in-All-Policies'³ approach could be adapted here to include dental assessments as part of routine healthcare visits, identifying issues early and promoting prevention. And as we report in this issue, mobile phones can be used to improve oral health through text message prompts⁴ and there is now technology to improve treatment outcomes by enabling orthodontists to monitor patients' oral health and treatments remotely⁵.

A world view, drawing on what has demonstrably worked, is useful in this context and could both combat the issues raised by the Scottish Health Survey and increase the momentum of reform. Perhaps a project for someone within government? Scour the world for oral health initiatives where there is an evidence base demonstrating a positive impact and then propose how they might be adopted in Scotland.

References

¹ www.gov.scot/publications/scottish-health-survey-2023-volume-1-main-report/pages/10/

² www.cureus.com/articles/157913-overcoming-barriers-todental-care-in-india-by-the-use-of-mobile-dental-vans

³ thl.fi/en/topics/management-of-health-and-wellbeingpromotion/management-of-wellbeing/practices/health-inall-policies

⁴ www.sdmag.co.uk/2024/10/22/text-message-reminders ⁵ tinyurl.com/33k34954

THE DENTAL IMPLANT DIPLOMA

Dental

lmplant

Diploma



Diploma Course Commences 19th May 2025 For full course details visit www.dentalimplantdiploma.com

eduqual O accredited Diploma in Implant Dentistry (Level 7)

2 fully mentored cases plus ongoing mentoring

Dental Implant Diploma offers first class training and education including 2 Cases fully mentored with ongoing mentoring. Our level 7 Dental Implant Diploma provides the discipline and expertise required to build the procedural skills, competence and ethical practices needed to perform in the region of fifty implants per year and we are committed to ensuring delegates, who take our Diploma, achieve this goal. Our Implant Diploma has been designed entirely with this in mind, with a pedigree of exceptional quality together with hands-on, practical and delegate surgery on patients you have selected and planned yourself. The Diploma will be conducted by Dr Tariq Ali and his team. Enrol today to supercharge your skills and earning potential.



KEY COURSE BENEFITS

5 Units with 13 days at the Royal College
 1 week of Mentoring at the Centre for Implant Dentistry
 Includes CBCT Levels I & II
 Soft Tissue and Implants Masterclass

- Includes DTX Planning Software worth £2995
- Includes Meals by 1599 at the Royal College



INDUSTRY RECOGNISED





THE DENTAL IMPLANT DIPLOMA		COURSE FEE
5 UNITS	13 DAYS AT THE ROYAL COLLEGE	Meals by 1599 included
MENTORING	1 WEEK MENTORING AT THE CENTRE FOR IMPLANT DENTISTRY (3 DAYS)	Meal Vouchers included
Includes CBCT Masterclass Levels I and II plus DTX Planning Software. May 2025 until December 2025.		£12,450

PAYMENT PLANS AND FINANCE OPTIONS ARE AVAILABLE. PLEASE CALL 0141 248 1444









ROYAL COLLEGE OF Physicians and Surgeons of glasgow





Arthur Dent is a practising NHS dentist in Scotland Got a comment or question for Arthur? Email arthurdent@sdmag.co.uk

The risk of AI

It is a choice between experience combined with thinking unconstrained by algorithms – or confirmation bias based in educational dogma



'e often think about the future in the New Year, but artificial intelligence (AI) and robots are growing traction in the media and even in the dental press. The first robotic prep has been carried

out on a live patient. I watched the video, and it looked like a robotic prep. Therein lies the problem. Robots must be programmed and the ability to change that programming when the margin of the prep has caries, or even a filling on it, requires intervention. That intervention is from a programmer based on some data input, at this point likely a dentist. Latterly, it will come from the assessment of data through AI.

I feel the push of AI in the general media and all walks of life raises some interesting questions. My first is essentially whether or not the AI mentioned is really just a database searching program that 'learns' from reinforcement by assessing data sets based on parameters or algorithms created by people – or are they really artificially intelligent? I suspect a lot of it is the former, which will work well in simple and repeated tasks like accounting or bookkeeping processes or directly comparable data items like radiographs or scans.

I think radiographic analysis is one of the areas we can benefit from in dentistry. Whether this is really AI or simpler pattern recognition refined by large data sets is less important. If software providers can utilise all the data across multiple patients, practices, healthcare systems, countries and continents, then it should be beneficial. However, there needs to be feedback for these systems to benefit. For example, if a radiograph is assessed and a tiny area of caries or even a cancerous lesion is picked up, that is a great thing. However, the software can't know whether this is true unless the clinical reality is fed back by the operator and then assimilated into future decision making.

It could be argued that performing a restoration in the practice management system (PMS) could be linked i.e. the radiograph says caries and a filling is done on that tooth. My issue here is, if software suggests we cut, we need to fill it back up regardless of the presence of caries. What happens if we find nothing? Do we have a problem or feedback system like the yellow card scheme with pharmaceuticals? This would require active input by practitioners to improve the system. I don't think that can be relied upon, or built into PMS in a way that doesn't create another thing busy dentists need to report on. Unless we have really big cavities, we often don't record how the prep went, how much caries there was, did it correspond to the radiograph used, was it slow developing or fast acting, likely to worsen or get secondary caries? Standardising note taking would be required to allow the programs to work efficiently.

This is fundamentally the art or science argument about healthcare. If it was all exact and scientific, AI and computer programs would be easier to write, develop and improve. If people could leave their teeth at the surgery and come back later for them, it would be a lot easier to work on teeth in a reliable and uniform way. However, teeth are attached to people. People with wildly varied experiences, habits and methods of communicating problems. The ability of a human to interpret these inconsistencies and alter our operator performance and techniques accordingly is what separates us from robots. The generalist nature of dentistry also makes it tricky. Getting a robot to talk, diagnose, assess radiographs, convey the options, gain consent then perform endo, fillings, preps and perio simultaneously won't be simple. There's probably a programme or robot for each procedure.

I'm not taking a Luddite view, despite my rhetoric. There are definitely technological advances which can help dentistry and its processes. One of the hardest things to learn, I think, will be when to say no. A tooth is cracked, stained, broken, not perfect: what do we do? I've got patients with all of those things which have remained unrestored for years. I'm sure we've all restored a fracture by replacing a restoration only for another part to break. Sometimes the best thing is to do nothing at all. An AI generated treatment model might struggle with that concept. In years gone by there was always a suspicion of over-treatment by dentists based on the fact we don't get paid to do nothing. If an AI process was involved, I'd expect the number of treated teeth to increase massively as we treat every stain, crack or break. Long term data may show earlier intervention results in better outcomes.

As we introduce new practices and rely more on a digital workflow, there will be a steep learning curve in terms of how we use the systems and equipment to our and our patients' benefit. However, an increased reliance on tech may mean we become deskilled. Perhaps operators could be less qualified in the longer term? Perhaps it paves the way for robots?I worry that we become overly reliant on what the computer says and lose our physician's instinct. That nouse developed over decades of experience. That sense that, although everything seems OK and looks good on X-ray, that something isn't quite right. Intangible experience combined with free thinking intelligence unconstrained by algorithms or confirmation bias based in educational dogma?

We probably need AI to answer that.



Sell Your Dental Practice with Us

Get in touch for a **free** valuation.



For a free valuation of your practice get in touch.

01788 719119



AT AN UNBEATABLE PRICE

SWISS 📑 MADE



NONONIC

CA 1:1 L Micro-Series REF 1600691-001 CA 1:1 L CA 1:1

 CA 1:1 L
 CA 1:1

 REF 1600384-001
 REF 1600424-001



Bien-Air UK Limited Unit 19 Crawley Business Centre, Stephenson Way, Three Bridges, Crawley RH10 1TN Phone +44 (0)1293 550 200 ba-uk@bienair.com www.bienair.com

Restoring hope, one smile at a time

A CHARITY offering free dental care to women who have survived domestic abuse has been launched in Scotland.

The Diamond Smiles Foundation, spearheaded by Leanne Branton of Southside Dental Care in Edinburgh, aims to transform lives, starting with a smile.

The foundation was officially unveiled at an event in November where Leanne shared her vision with the audience:

"This is about so much more than dentistry. It's about healing, restoring confidence, and giving hope to women who have endured unthinkable challenges.

"Our mission is simple yet profound: to help survivors of domestic abuse reclaim their oral health, their dignity, and their future."

Leanne shared a story that inspired the creation of the foundation: "One woman's journey deeply moved me.

"She had escaped an abusive relationship but was left with the physical and emotional scars of her trauma. Her teeth were damaged—a daily reminder of the abuse she endured—and her shattered smile held her back from job opportunities and social interaction.

"Her story isn't unique, and that's what struck me the hardest. Women like her need more than just dental care; they need the chance to rebuild their lives.

"That's where Diamond Smiles Foundation steps in. Through completely free dental treatments, including implants, we aim to

DIAMOND

FOUNDATION

SMILES

restore not only their smiles but their self-confidence and independence."

At the launch event, Leanne spoke passionately about the foundation's mission: "Today is a

milestone—the beginning of something truly transformative. The Diamond Smiles Foundation is here to provide a lifeline, offering vital dental care to help survivors of trauma rebuild their lives.

"This initiative is rooted in community, healing, and the belief that a smile can be a powerful tool for change. Together, we can uplift, inspire, and create a future filled with possibility for these women."

A pathway to help

The Diamond Smiles Foundation has established a referral pathway through trusted local charities, Women's Aid and Circle, ensuring survivors have access to the care they need. By partnering with these organisations, Diamond Smiles Foundation connects directly with women who will benefit most from the life-changing dental treatments provided. provide essential and specialist dental treatment to women who have survived domestic violence, thereby promoting their physical and mental health and wellbeing. The foundation is more than a charity; it's a movement to restore hope and dignity, said Leanne. She added: "This is just the beginning. Together, we can create lasting change and ensure every survivor has the opportunity to face the world with strength, confidence, and, most importantly, a smile." Follow the foundation on Instagram at instagram. com/Diamond.Smiles.Foundation to stay updated, or reach out via email at leanne@diamondsmiles.scot for more information.

GDC opens annual renewal period for dentists

THE General Dental Council (GDC) has opened the annual renewal period for dentists.

To streamline the process, it has outlined three steps for dentists to complete by the respective deadlines:

Pay the Annual Retention Fee (ARF) by
 December.

2. Indemnity cover: Dentists need to confirm they have, or will have, indemnity cover in place by 31 December. For dentists covered under their employer's policy, they will need to make sure they have access to the details of the policy.

3. Complete a CPD statement by 28 January.Dentists must complete a minimum of10 hours of CPD over the last two-year periodby 31 December.

If dentists are in the final year of the CPD cycle, they should ensure they have completed the minimum hourly requirements



for the full cycle. Dentists who have registered within the last 12 months will start their first cycle on 1 January 2025.

As part of the renewal process, the GDC also is encouraging all registrants to complete a short working patterns survey. The survey asks dentists how and where they work, and how long they work for each week. The feedback will continue to build the sector's understanding of dentists' working patterns and support future workforce planning.

www.egdc-uk.org

Infrared light more effective than X-rays in detecting cavities

New intraoral scanner presents patients with easy-to-understand 3D models

INFRARED light is three times more effective in detecting cavities than X-rays – and is inherently safer for patients and practitioners – a study has shown.

Perceptive, the US company which recently undertook the world's first robotic dental procedure, has completed an early feasibility study of the world's first in-vivo 3D intraoral Optical Coherence Tomography (OCT) system, in collaboration with PDS Health.

"Imagine a cone beam computed tomography image made using light instead of X-rays," said the company in a statement. "By utilising infrared light, it triples the sensitivity in detecting cavities compared with X-rays and enables the detection of cracks and demineralisation – all with intraoral scanner-like usability.

"This new imaging modality makes it easier for dentists to detect the reasons to recommend necessary treatments and gives patients the information and trust necessary to accept them." Many dental conditions are asymptomatic and only detectable with low-sensitivity X-rays, sometimes leading to misdiagnoses or conflicting diagnoses and a lack of patient trust. Perceptive said its OCT technology enables dentists to detect dental issues with confidence and improve patient trust by presenting patients with clear, easy-to-understand 3D models.

"With more than 90 per cent sensitivity to dental pathology – three times the accuracy of traditional X-rays and without the risks associated with ionising radiation – this system provides an unprecedented level of diagnostic detail in an easy to understand way," said the company

"During the study, it became clear that Perceptive's imaging technology operates at a higher level than traditional intraoral scanners," said Karim Zaklama, DDS, a general dentist and multi-practice owner supported by PDS Health, and a lead investigator in the study.



"I've used various scanners for years, but this one stood out – it wasn't affected by moisture or condensation, and it allowed me to see into the deeper layers of the tooth with remarkable clarity.

"With this technology, I was able to diagnose issues in patients who presented with symptoms that couldn't be identified using conventional methods. Both my patients and I felt reassured knowing that we could finally pinpoint the problems and address them before they worsened."

Text messages can help improve teenagers' oral health

TEXT message reminders can help to improve tooth brushing habits in teenagers, particularly those from low-income families, a new study has shown.

Researchers from the University of Sheffield, in collaboration with the Universities of Cardiff, Leeds, York and Dundee, investigated the effectiveness of a new programme designed to encourage better brushing habits and reduce tooth decay in secondary school pupils.

Tooth decay affects a third of young people aged 12-15 years. This increases to nearly a half in youngsters living in areas of poverty. Young people with tooth decay often suffer from toothache, loss of sleep and problems eating; as well as it affecting their overall physical health and mental wellbeing. It can also lead to increased school absences. The BRIGHT trial, funded by the National Institute for Health and Care Research (NIHR) and published in the journal *Health Technology Assessment*, included a classroom lesson and twice-daily text messages about toothbrushing. The researchers involved 4,680 students from 42 schools across England, Scotland and Wales.

While the overall impact on preventing cavities was not significant, the intervention showed a positive effect on self-reported brushing habits six months

later. The report suggests the programme may be particularly beneficial for students from lowincome families, as the analysis found some evidence of prevention of tooth decay within this group.

www.journalslibrary.nihr.ac.uk/ hta/JQTA2103/#/abstract

Banana paste, princess crown, sleepy juice — what's in a name?

EFFECTIVE – and ineffective – terminology used by dental team members in Scotland when treating paediatric patients has been identified in a study (pubmed.ncbi.nlm.nih.gov/39433975).

Respondents were asked a series of questions on words they perceived to be effective and ineffective for describing eight dental procedures and three dental instruments and whether their word choice was affected by the gender and/or the age of the patient.

"There is clearly a wide variety of replacement terms in use in paediatric dentistry in Scotland," said the researchers at Glasgow Dental Hospital, Dundee Dental Hospital and Research School and the Edinburgh Dental Institute.

"While options are limited only by the imagination of dental team members, some favourite words are evident; the top word choice in each of the dental terms was selected by between 39% (fluoride varnish) and 96% (aspirator) of respondents."

The researchers added: "Individual creativity is still certainly evident today, however, with respondents using unique choices such as 'squirt gun' for local anaesthetic or 'roller coaster rumbles' for drill.

"While often humorous, this friendly terminology has the additional benefit of being tailored to the child. Person-centred care, of which good communication is integral, has been shown to improve patient outcomes."

What's in a name? See page 47.

Welcoming referrals in:

Hypnotherapy

Onsite lab

CBCT scanning

Treatment planning

& advice





Endodontics



Oral & maxillofacial surgery



Restorative dentistry



Referrals are accepted via post, telephone or via our website.

SCOTTISH CENTRE FOR EXCELLENCE IN DENTISTRY

Implantology & restorative dentistry:

Mr. Arshad Ali | Specialist in Restorative Dentistry & Prosthodontics

Mr. Sachin Jauhar | Specialist in Restorative Dentistry, Periodontics, Prosthodontics & Endodontics

Implantology:

Dr. Abid Faqir | Special interest in Restorative Dentistry & Implantology

Dr. Colin Burns Special interest in Restorative & Implant Dentistry

Endodontics

Mr. Willam Keys Specialist in Endodontics Aesthetic & restorative dentistry:

Dr. Kevin O'Farrell | Special interest in Restorative Dentistry & Implantology

Oral & maxillofacial surgery:

Mr. Andrew Carton Consultant Oral & Maxillofacial/ Head & Neck Surgeon

Hypnotherapy & mindfulness:

Dr. Mary Downie Hypnotherapy

Radiology:

Dr. Clare Fenlon Consultant Radiologist

Sedation:

Andrew McGuire Consultant Anaesthetist



Our laboratory is equipped with every possible technical aid including the latest digital scanning & CAD/CAM equipment by Nobel & Straumann.

Our technicians are more than happy to provide any technical input or advice that may assist in planning your case please email **lab@scottishdentistry.com**

If you would like to discuss referring a patient please contact our friendly reception team on **0141 427 4530** or visit us online at **scottishdentistry.com** or email at **enquiry@scottishdentistry.com**

SCED, Watermark Business Park, 335 Govan Road, Glasgow G51 2SE

Scottish Centre for Excellence in Dentistry and Portman Dental Care are trading names of Portman Healthcare Ltd, registered in England and Wales: 06740579. Registered office: Rosehill, New Barn Lane, Cheltenham, Glos, GL52 3LZ. Portman Healthcare Ltd is authorised and regulated by the Financial Conduct Authority as a credit broker under registration number 700090. Credit is subject to status and affordability, and is provided by Novuna Personal Finance a trading style of Mitsubishi HC Capital UK PLC. Terms & Conditions Apply

Mouth cancer cases in the UK hit a record high

More than 10,000 cases are being diagnosed annually, a 133 per cent rise over the last 20 years

THE number of mouth cancer cases in the UK has reached a record-breaking high; surpassing 10,000 for the first time, according to new data collected by the Oral Health Foundation.

The findings are part of the charity's State of Mouth Cancer UK Report 2024 (www. dentalhealth.org/thestateofmouthcancer) and were released to coincide with November's Mouth Cancer Action Month.

The report shows 10,825 new cases of mouth cancer are being diagnosed in the UK annually – representing a 133 per cent rise over the last 20 years.

Dr Nigel Carter OBE, Chief Executive of the Oral Health Foundation, warned of the



growing threat mouth cancer poses to the population: "While many types of cancer are declining, mouth cancer continues to surge.

"Smoking and excessive alcohol consumption remain the most significant risk factors, but we are seeing a growing number of cases linked to the human papillomavirus (HPV) and other emerging causes. Mouth cancer can affect anyone, and the impact on a person's life can be devastating.

"We need to raise awareness of the symptoms, the risk factors and most importantly, the importance of early detection.

"Too many cases are diagnosed too late, often at the most advanced stage. This

needs to change." The data reveals that most mouth cancers (66 per cent) in England are diagnosed in men, with those over-50 accounting for more than nine out of ten (90 per cent).

Around one in three (31 per cent) of the diagnoses occur on the tongue, while around one in five (22 per cent) are found in the tonsils. Other common areas affected include the lips, gums, inside of the cheeks, and the roof and floor of the mouth.

Mouth cancer symptoms include mouth ulcers that do not heal within two to three weeks, red or white patches in the mouth, and unusual lumps or swellings in the mouth, head or neck.

Interactive mouthpiece developed by researchers

RESEARCHERS have created a dental brace which combines sensors and components to capture in-mouth interactions and data.

The team from the MIT's Computer Science and Artificial Intelligence Laboratory (CSAIL) and Aarhus University believe that the device could potentially assist dentists and doctors in collecting health data.

They said it could also help motor-impaired people interact with a phone, computer or fitness tracker using their mouths.

"The mouth is a really interesting place for an interactive wearable and can open up many opportunities, but has remained largely unexplored due to its complexity," said Michael Wessely, senior author of a paper about the device (https://tinyurl.com/2a7fau89).

"This compact, humid environment has elaborate geometries, making it hard to build a wearable interface to place inside. With MouthIO, though, we've developed a new kind of device that's comfortable, safe and almost invisible to others. Dentists and doctors are enthusiastic about MouthIO and its potential to provide new health insights, tracking things like teeth grinding and potentially bacteria in your saliva."

CDO discusses the future of dental technology education

THE Dental Technologists Association (DTA) has held a meeting with Tom Ferris, Scotland's Chief Dental Officer (CDO), to discuss the current state and future of dental technology education in Scotland.

The meeting was attended by key members of the DTA, including President Delroy Reeves, Council Members Rob Leggett and Jade Ritch, and Lead DCP Elaine Hutchison. Subjects discussed included funding, education and representation. During the meeting, several issues were addressed including funding for technician training, enhancing dental technology education, collaborative support for dental technologists as well as broader representation and future meetings. The DTA said it remains committed to advancing the field of dental technology and ensuring that dental technologists receive the support and training they need to succeed. A spokesperson added: "We look forward to continued collaboration with the CDO and other stakeholders to achieve these goals."



Professional Tooth Brightening System

BRILLIANT Lumina New

Natural bright smile

H₂O₂ PAP was yesterday! is the future of tooth brightening.

An innovative in-office solution – the first formula without hydrogen peroxide and carbamide peroxide.

An asset for your practice

- Satisfied patients No tooth sensitivity during or after treatment.
- Gentle on the tooth structure Analyses of tooth surfaces show no erosive effect on the tooth structure.
- Simple treatment protocol The uncomplicated application can also be performed by dental practice staff.

No hydrogen peroxide

LEARN MORE



BRILLIANT Lumina Basic Kit REF 65002864 4 × Gel, 1 × Activator, 1 × Patient brochure ON BASIC KITS While stocks last

LAUNCH

OFFFR

ONLY AVAILABLE FROM YOUR TERRITORY MANAGER



Fitness to practise process streamlined

Regulator aims to reduce time investigating a concern

THE General Dental Council (GDC) has revised its fitness to practise process in an attempt to improve timeliness in investigating clinical practice concerns.

The move follows the pilot of a revised process for handling fitness to practise concerns raised about dental professionals with no previous allegations of fitness to practise impairments in the previous 12 months. Launched in September 2023, the main aim of the pilot was to reduce the time taken to investigate single patient concerns about clinical practice.

These were cases where the likelihood of closure at the assessment stage was high – the process change was designed to help ensure investigations were proportionate to the potential risks involved. The regulator limited the information requested at the initial stages of an investigation to relevant clinical records only during the pilot. It has demonstrated that the approach can significantly reduce the average time it takes to conclude an investigation.

Feedback from caseworkers highlighted quicker responses from registrants to requests for information.

Concluding cases took an average of 13 weeks during the pilot, more than half the 30-week key performance indicator for single clinical incident cases to reach the end of the assessment stage.

Theresa Thorp, Executive Director of Regulation at the GDC, said: "While investigations into fitness to practise



concerns are an important part of the regulatory system that maintains public safety and confidence, reducing the negative impacts of investigations is a priority for us. The pilot has shown the potential to streamline investigations for certain types of concerns while upholding the GDC's commitment to public protection."

S.H. MEHTA pharmacy

34 ADMIRAL STREET, Next to MEDICAL CENTRE GLASGOW G41 1HU TEL: 0141 429 1884

Cosmetics • Toiletries • Perfumes Health dietary products • Baby goods Patient & medication records kept Photographic • Nursing home supplies Diabetic and blood pressure meters Smoking cessation products* headlice products*

Christmas gifts now available

(*as per NHS Greater Glasgow guidelines)

SHOP WHERE SERVICE AND VALUE COUNT

College launches register of implant mentors

THE College of General Dentistry (CGDent) as launched a register that will enable trainees to identify and contact experienced and qualified implant dentistry mentors.

It has been developed in conjunction with the Association of Dental Implantology and the International Team for Implantology,

The new Register of Mentors in Implant Dentistry (cgdent.uk/ register-of-mentors-in-implant-dentistry) will support high standards of training and practice in implant dentistry by providing recognition to those who have met specific standards in their clinical and mentoring practice.

Freely accessible and searchable by the profession at large, it will also enable those undertaking training in implant dentistry to identify and contact appropriately experienced and qualified mentors.

Mentoring is recognised as a critical element of a practitioner's training in implant dentistry, and is among the requirements of the college's Training Standards in Implant Dentistry document, which sets the minimum standards for training which those practising implant dentistry in the UK must have undertaken.





The ROYAL COLLEGE of SURGEONS of EDINBURGH



Complimentary Faculty of Dental Surgery Affiliation.

Early career dentists can become Dental Affiliates of the Faculty of Dental Surgery (FDS) at RCSEd, **free of charge for one year**, giving access to **FDS RCSEd membership benefits**, including career and educational support.







Those who join **The Faculty of Dental Trainers** (FDT) will be able to demonstrate their commitment to, and participation in, dental training and education. The Faculty offers a broad membership structure for dental trainers at different career stages and in different areas of practice.

The FDT is the first faculty of its kind in the UK that is open to anyone – in the UK and internationally, regardless of Royal College affiliation – who can provide evidence of the appropriate involvement in dental training. Members and Fellows will be entitled to use the post-nominals (either MDTFEd or FDTFEd) and will also have access to training-related resources and networking opportunities.

Learn more about the full list of FDT benefits



Join FDT today



Contact the Membership Team



rcsed.ac.uk

Dental professionals' working patterns published

DATA about the working patterns of dental care professionals (DCPs) has been published by the General Dental Council (GDC).

Almost 44,000 DCPs responded to the working patterns questions, and the data published includes information on the proportion of DCPs who are providing NHS care and private care, whether they are working in clinical or non-clinical roles, and how many hours they are working.

Key highlights show that of the responding DCPs:

The majority (86 per cent) were doing some clinical work (fully clinical 47 per cent, predominantly clinical 18 per cent, mix of clinical and non-clinical 22 per cent).
Four fifths (80 per cent) were employed and 14 per cent were self-employed. However, this varied significantly by DCP title. Around two thirds of dental therapists (63 per cent) and dental hygienists (66 per cent) said they were self-employed. Only around a fifth (22 per cent) of clinical dental technicians said they were employed, with more than two fifths (43 per cent) saying that they were business owners/part owners and around a third (34 per cent) saying they were self-employed.

• The vast majority (94 per cent) reported working fewer than 40 hours per week, with 48 per cent working between 30 and 40 hours and 46 per cent working 30 hours or less.

• Just over a third (35 per cent) said they delivered a 'mix of NHS and private care', a quarter (25 per cent) said they were 'fully private, and one-in-seven (15 per cent) said they were 'fully NHS'.

• Nearly two thirds (64 per cent) stated their dental setting was 'general dental practice'. The next most frequently

mentioned setting was 'specialist dental practice' (12 per cent).

• More than three quarters (77 per cent) reported having one place of work. However, this varied significantly by role, with 81 per cent of dental nurses working in one place, compared to around two-fifths of dental hygienists (38 per cent) and dental therapists (39 per cent).

Stefan Czerniawski, the GDC's Executive Director, Strategy, said: "For the first time, there is now a rich picture of where dental professionals work, the balance between private and NHS practice, and the balance between clinical and non-clinical roles and activities, across the four nations of the UK.

"We are confident that these insights will support strategic planning and decisionmaking by health services, governments and dental providers, ultimately helping patients receive the care they need."

PRACTICE SPOTLIGHT

MANAGING COMPLEX RESTORATIVE CASES

Abid Faqir, Scottish Centre for Excellence in Dentistry

ABID FAQIR is a graduate of the Glasgow Dental School and holds a membership of the Faculty of Dental Surgery, Edinburgh. He has obtained a master's degree from Glasgow University and a diploma in Implant Dentistry from the Royal College of Surgeons, Edinburgh.

Abid has a special interest in dental implants and the management of complex restorative cases, with a particular emphasis on immediacy. He has successfully placed more than 5,000 implants.

Utilising digital dentistry and guided surgery, he routinely manages complex restorative cases with a focus on smile design. He is a past president of the Association of Dental Implantology and an honorary life member. Outside of dentistry he has served as board member of the Glasgow Children's Hospital charity and the Riverside Museum Appeal.

> SCOTTISH CENTRE FOR EXCELLENCE IN DENTISTRY

Abid Faqir GDC No: 75815 T: 0141 4274530 SCOTI FOR IN DENTISTR

360 whitening The whitening menu



4 x 3ml kit with no trays

£14.90+VAT £17.88 Including VAT



4 x 3 ml kit with traditional impression trays

£38.23+VAT

£45.88 Including VAT



4 x 3ml kit with digital impression trays

£34.06+VAT £40.87 Including VAT

360whitening.co.uk

01943 601222

info@360-dental.co.uk

360 whitening

Not all whitening trays are created equally

We ONLY make whitening trays We do one thing and do it well! Find out why hundreds of dentists in the UK use 360 Whitening.

360 Whitening trays are hand finished in our lab by technicians who specialise in making the finest whitening trays. They combine digital accuracy and are finished by hand.

- 5 working day lab turnaround. 83
- **83** Hand Scalloped Edges
- 83 Dosing Indicators
- 83 Soft flexible trays
- 83 Carved margins
- 83 Formed with Positive and
- **83** Negative Pressure

6

360 whitening

GDC launches consultation on education

Regulator welcomes input from stakeholders across the dental education and training sectors

THE General Dental Council (GDC) has opened its consultation on proposed revisions to the Standards for Education, which will shape the future requirements for all UK programmes seeking GDC registration.

The regulator said it was committed to ensuring its quality assurance of dental education and training fulfils its primary purpose, to protect patients. The Standards for Education set out the requirements expected of all pre-registration programmes that lead to registration with the GDC.

These standards are the framework of its quality assurance processes. Providers are expected to meet the standards, which cover the areas of patient protection, quality evaluation and review and student assessment.

The GDC said it would welcome input from stakeholders across the dental education and training sectors in its consultation, which runs until 12:00 on 6 February 2025.

Responses should be submitted via the GDC's online consultation platform,

THE REVISED STANDARDS FOR EDUCATION WILL REFLECT SIGNIFICANT CHANGES IN THE GDC'S STRATEGIC DIRECTION IN DENTISTRY, DEMOGRAPHICS, AND THE WIDER HEALTHCARE ECOSYSTEM"

where a PDF version of the consultation document is also available. It conducted two stakeholder workshops earlier this year, which helped to inform the development of the draft consultation.

The revised Standards for Education will reflect significant changes in the GDC's strategic direction in dentistry, demographics and the wider healthcare ecosystem.

The aim of the review is to simplify requirements, enhance clarity and introduce

new areas relevant to today's dental education landscape. This update follows the publication of the new Safe Practitioner Framework in 2023, which set foundational expectations for pre-registration education across the UK. The GDC is currently working with education providers on its implementation.

"Providers must be aware of their duty to protect the public, ensuring that patient safety and care are paramount. They must have effective policy and procedures in place for the monitoring and review of their programmes, and student assessment must be reliable and valid," said Manjula Das, Head of Education and Quality Assurance at the GDC. "We want the revised Standards for Education to be clear and accessible for providers, while addressing the evolving needs of the professional groups we regulate."

www.gdc-uk.org/about-us/what-we-do/ consultations-and-responses/#review

Blackhills Specialist Dental Clinic

Central Scotland's award winning specialist, multidisciplinary referral clinic

Referrals welcome for dental implant treatment, fixed & removable prosthodontics, periodontolgy, oral surgery, endodontics, dental radiology and cone beam CT scanning.















Call us on 01764 664446 Quick, easy, online referrals.

Your patient contacted same day of referral. Less than 1 hour from Edinburgh & Glasgow; 30 mins from Dundee. South of Perth, on the main A9. On site parking.

www.blackhillsclinic.com

"Share the care with a Specialist"



Better for patients' pockets, and yours

MyLunos Duo table-top device offers everything you could want from an air polisher and Piezon scaler...for less



- Sub-gingival tip is tapered allowing much easier pocket access
- Warms water creating a more comfortable experience for the patient
- Constant airflow to protect against blockage
- Built in powder chambers saves time swapping mid-treatment
- £2,000 cheaper than comparable competitor unit



Video MyLunos Duo®



New dental postgraduate dean

Lee Savarrio is taking over from Professor David Felix, who retires in April next year

LEE Savarrio, NHS Greater Glasgow and Clyde's Chief of Dentistry, has been appointed NHS Education for Scotland's (NES) dental director and postgraduate dean.

A spokesperson NES said that Savarrio "brings a wealth of experience in advancing NES's vision to support better rights-based quality care and outcomes through a skilled, capable and resilient health and social care workforce".

He has held positions in the Royal College of Physicians and Surgeons of Glasgow, both on the education committee as lead for the Clinical Anatomical Simulation Centre, as well as director of Membership Services.

He has also served on the Specialty Training Committee and Specialist Advisory Committee for restorative dentistry and is the current chair of the Strategic Board for Glasgow Caledonian University's dental therapy programme.

Following a handover period beginning on 1 January, Savarrio will take over from Professor David Felix who is retiring in April.

David Garbutt, NES's chair, said: "Lee's extensive background in dentistry and his leadership at NHS Greater Glasgow and Clyde will be instrumental as we continue to pursue our mission of enhancing the quality of care through a skilled and empowered health and social care workforce."

Savarrio said: "I will focus on advancing the mission to support quality care and outcomes in dentistry for the people of Scotland through a skilled, capable and resilient workforce.

"In the fast-changing landscape of healthcare provision and, in particular, teaching and training, I will strive to make sure the resources available to us are directed to initiatives that are most impactful and to areas of greatest need."

Advanced aesthetic dentistry award launched



CGDENT and Dentsply Sirona have launched the Tom Bereznicki Award for Advanced Aesthetic Dentistry.

The award is open to dentists who qualified in the UK, Ireland or overseas between 2019 to 2023 and have been practising in the UK for at least the past two years.

Thirty six successful candidates will each receive a fully funded place on a bespoke, hands-on two-day digital dentistry course at the Dentsply Sirona Academy in Weybridge. The course is repeated on three separate dates. Travel costs, hotel accommodation and subsistence are included in the prize.

The course has been designed by Dr Tom Bereznicki and is aimed at dentists with limited or no experience of working with a digital workflow. Participants will be guided step-by-step through the complete process of creating a digitally produced crown, from scanning to cementation.

To enter, candidates must submit pre-op photographs of an aesthetic case they are about to start treating and upload a final case report when treatment is complete. The case must involve more than one tooth, including at least one anterior tooth, and the use of composite to restore teeth. It must mainly follow an analogue workflow.

Full case eligibility guidance is outlined here: cgdent.uk/tom-bereznicki-award-for-advancedaesthetic-dentistry

Work begins on new dental centre for army in Scotland



A CEREMONY has been held to mark the start of construction of a £22 million medical and dental centre at Leuchars Station, the military base in Fife.

The new building will replace the existing medical and dental centre, which was built in 1936. It will cater for the increasing number of personnel forecast to be based at the station in the coming years, as it becomes the British Army's hub in Scotland.

Around 3,700 personnel at the Army establishment and their dependants will benefit from the new building, which will house physical rehabilitation and mental health facilities as well as GP and dental services.

The building has been designed to be as sustainable as possible – including through thermal efficiency, solar panels, air source heat pumps and four electric vehicle charging stations.

Major TB Gray, station quartermaster, said: "It has been 10 years since the Army took ownership of Leuchars Station from the RAF and the troops returned from Germany to make Fife their permanent home.

"The new healthcare facility is one of many ongoing and planned multimillion-pound projects which will see Leuchars transform from an ageing RAF site into the largest army garrison in Scotland."

THE NEW HEALTHCARE FACILITY IS ONE OF MANY ONGOING AND PLANNED MULTI-MILLION-POUND PROJECTS"

Introducing Dr Lyall Dominick

Dentist with an interest in endodontics

BDS MFDS RCPSG MSc GDC No. 243639



Lyall graduated from University of Glasgow in 2013. He then carried out his vocational training training in the west end of Glasgow before moving full time into general practice, where he has worked for the last 10 years.

Lyall became a member of the Royal College of Physicians & Surgeons of Glasgow in 2018 and has recently graduated from the University of Birmingham with a master's degree in restorative dentistry. He also works part-time at Glasgow Dental Hospital providing complex endodontic treatment to patients referred from their general dental practitioners. Lyall is happy to accept referrals for non-surgical endodontic treatments. In addition, he is happy to register new adult patients for general and restorative dentistry.

Lyall is really excited to join us and takes pride in providing high-quality treatment to his patients in a relaxed and calming environment.

Accepting referrals for:

- Endodontics
- General restorative
- CBCT scans

If you would like to refer a patient to Lyall, please fill out the form on our website: cliftondentalclinic.co.uk/dentistarea/referrals

0141 353 3020 4 Clifton Street, Glasgow G3 7LA

Calcification in infancy

Study provides new insights into inherited phosphate and pyrophosphate disorders

NEW antibody and enzyme replacement therapies may improve oral health in patients with disorders that reduce mineralisation

This is according to a study published in the November issue of *The Journal of the American Dental Association*.

The development of the four mineralised tissues that make up the dentoalveolar complex — enamel, dentin, cementum and alveolar bone — are affected by inherited disorders that disrupt phosphate and pyrophosphate homeostasis.

These conditions can lead to reduced mineralisation or inappropriate calcification of soft tissues.

The cover story, Inherited Phosphate and Pyrophosphate Disorders: New Insights and Novel Therapies Changing the Oral Health Landscape, is JADA's latest addition to its Oral Science Trends series.



The series is made up of invited reviews that explain where biomedical and clinical sciences are leading to impactful changes in dentists' ability to provide care and improve health. In it, the authors discuss original data from experiments and comparative analyses and review articles.

They say research over the past two decades has expanded the understanding of mineral metabolism and led to novel treatments for mineralisation disorders.

"Newly implemented and emerging therapeutic strategies affect the dentoalveolar complex and interact with aspects of oral health care that must be considered for dental treatment, clinical trial design and coordination of multidisciplinary care teams," the authors said in the article.

jada.ada.org/article/S0002-8177(24) 00370-2/abstract



Glasgow Airport to get its own dental practice

PLANS to create a dental practice near Glasgow Airport, offering both NHS and private dentistry, have been submitted to Renfrewshire Council.

Helix Architecture Studio, of Falkirk, is seeking planning permission on behalf of an applicant for the transformation of a unit at Marchburn Drive, just south of the airport terminal building.

The application states: "The dental clinic will primarily serve employees working within the business estate, as well as staff from various companies based at Glasgow Airport. This part of the application recognises that the airport functions as a community in its own right and having a conveniently located dental clinic will be a welcome service for its workforce.

"This proposed clinic will address this gap by offering services to both residents and the local working population. It will also provide NHS treatment, helping to ease the waiting list for NHS dental services in the area. This will benefit the wider community, particularly by improving access to essential healthcare services."

Dental Cone Beam CT courses in 2025

THE Royal College of Physicians and Surgeons of Glasgow is hosting two Dental Cone Beam CT courses in February and March next year.

Dental Cone Beam CT 2A on 4-5 February will focus on teaching safe interpretation of cone beam computed tomography (CBCT) scans, and when to refer for radiological or surgical opinions.

The two-day course will enable participants to begin safely interpreting their own cone beam computed tomography scans, having been introduced to what normal 3D anatomy looks like. Delegates will then understand when to refer on for a level three expert radiological or surgical opinion should an anomaly or significant pathology arise.

Following on from this course, Dental Cone Beam CT 2B on 4 March offers an interactive, delegate-centred approach to learning and will enable attendees to maintain the safe operation and interpretation of CBCTs. It will enable delegates to consolidate learning and address any issues which may have arisen when putting their 2A experience into practice.

The course will include a focused session on bone disease and its presentation on dental imaging, radiological interpretation exercises and extensive peer learning, discussion and reflection on CBCT reporting skills.

community.rcpsg.ac.uk/event/view/dental-cone-beam-2a-4-feb-2025

community.rcpsg.ac.uk/event/view/dental-cone-beam-2B-04-mar-25

Dental nursing standards consultation launched

It follows publication of the GDC Safe Practitioner Standards last year

SKILLS for Health has launched a public consultation in support of a review of the Oral Health National Occupational Standards (NOS) for Dental Nursing.

The standards describe the knowledge. skills and understanding an individual needs to be competent in their role, and the consultation has opened following the publication of the General Dental Council's (GDC) Safe Practitioner Standards in November 2023. Since then, a UK-wide steering group and subject matter experts have been working in tandem to align the content of the NOS to the new Safe Practitioner framework. The consultation represents the final stage of the review, providing stakeholders with the opportunity to input into the final version of the NOS before they are published early next year. Caroline Taylor, Associate Postgraduate Dental Dean at

NHS Education for Scotland, is chair of the steering group responsible for undertaking the Oral Health NOS review. Explaining the importance of the review to the future of the profession, she said:

"The National Occupational Standards Strategy 2022 aims to refine and modernise the NOS and ensure its continued relevance and effectiveness in creating a skilled workforce, for now and the future. The NOS underpin all apprenticeships and vocational qualifications in Scotland. The GDC has published the new Safe Practitioner framework which details behaviours and outcomes for dental professional education, and the clinical knowledge and skills specific to the scope of practice of each professional group. Therefore, to ensure that the Oral Health (Dental Nursing) NOS are fit for purpose for the future dental workforce



and are reflective GDC Safe Practitioner framework by August 2025, all of the Dental Nursing standards have been reviewed and updated for consultation." The review of the Oral Health NOS for Dental Nursing is one of a series of upcoming consultations. The next one - a consultation in support of a NOS review for Dental Technicians - is scheduled for early 2025. The public consultation opened on 25 November and will remain open for four weeks. Individuals and organisations to contribute to the review via an online survey: survey.alchemer.com/s3/8088045/ Oral-Health-Dental-Nursing-National-**Occupational-Standard-Consultation**

Introducing Audrey Kershaw

Oral Surgeon

BDS (Glas) 1987, FDS RCS (Edin) 1991 GDC No. 62146



01224 741339 Old Skene Road, Westhill AB32 6UB

Audrey qualified from Glasgow University with BDS in 1987 and since then has predominantly been employed in oral surgery posts. She is on the GDC specialist list and has over 35 years' experience in oral surgery.

She is available for referral of patients with oral surgery needs, including but not limited to:

- Wisdom tooth removal
 - Medically complex patients
- Soft tissue biopsy

- Anxious and phobic patients
- Surgical extractions

Audrey takes particular care in helping patients who are anxious about dental treatment, who struggle to go numb at the dentist or who find dental treatment difficult due to complex medical histories and hidden disabilities. She very much understands that although what she does is routine to her team, to her patients it can be an unknown and

If you would like to refer a patient to Audrey, visit: westhilldentalpractice.co.uk/referrals

Westhill Dental Practice and Portman Dental Care are trading names of Portman Healthcare Ltd, registered in England and Wales: 06740579. Registered office: Rosehill, New Barn Lane, Cheltenham, Glos, GL52 3LZ. Portman Healthcare Ltd is authorised and regulated by the Financial Conduct Authority as a credit broker under registration number 700090. Credit is subject to status and affordability, and is provided by Novuna Personal Finance a trading style of Mitsubishi HC Capital UK PLC. Terms & Conditions Apply

daunting experience.

EFP calls attention to interactions between diabetes and gum disease

Studies show that people with diabetes are at a threefold higher risk of developing severe gum disease

THE European Federation of Periodontology (EFP) has drawn attention to the often underestimated interactions between diabetes and gum disease.

Studies show that people with diabetes are at a threefold higher risk of developing severe gum disease. The connection between these conditions is particularly evident in patients with poorly controlled blood sugar levels. The higher the level of hyperglycaemia, the more severe the gum disease tends to be. As diabetes continues to impact millions of lives globally, understanding its effects on oral health (as well as the effects of gum disease on diabetes) is essential for

improving overall health. This year's theme, *Diabetes and well-being*, emphasises the need for accessible care and support for all individuals living with diabetes – and that includes prioritising gum health.

"Recent research has shown that diabetes is not only a major risk factor for periodontitis but that the relationship between the two conditions is bidirectional, meaning they both influence and exacerbate one another," said Anton Sculean, chair of EuroPerio11, the congress in periodontology hosted by the EFP. "Moreover, moderate/ severe periodontitis is associated with an increased risk of all-cause and cardiovascular disease-related mortality in



adults with diabetes." People with diabetes are significantly more susceptible to developing severe gum disease, with studies showing that they are at a threefold higher risk. Additionally, diabetes disrupts the body's inflammatory response, resulting in an exaggerated immune reaction in the gums that leads to further tissue damage.

Conversely, periodontitis can complicate diabetes management. The inflammation caused by gum disease isn't confined to the gums; it can spread throughout the body, increasing, in turn impairing insulin sensitivity.

Analysing dental implant positional changes

BA novel methodology for analysing dental implant positioning in vivo, advancing beyond traditional methods that rely on post-placement cone beam computed tomography (CBCT) scans, has been outlined in a paper published by the *British Dental Journal* (www.nature.com/articles/s41415-024-7905-7).

The core of the methodology is comparing stereolithography (STL) files, representing pre-planned and actual post-placement implant positions. These STL files, exported from guided surgery planning and computer-aided design software, focus on clinically significant key points, such as the apical and coronal midpoints. Additionally, the method uses pose detection, differing fundamentally from CBCT scan approximations.

Relying on pose detection instead of scanner resolution, this method aligns with international standards and overcomes CBCT and intraoral scanner limitations. It allows for a more precise and accurate assessment of implant positions, independent of scanner technology constraints. Further refinements include potential detailed reporting of apical deviations, enhancing implant placement accuracy.

This research has significant implications for dental implantology, says the author, enhancing implant placement precision and overall procedure success.

Oral care for children: highlighting excellence



THE 2025 NASDAL Dental Check by One Practice of the Year award has been launched.

Now in its seventh year, the award seeks to recognise a dental practice that has been successfully implementing and supporting the British Society of Paediatric Dentistry (BSPD) Dental Check by One (DCby1) into its practice.

The aim of the award is to increase the number of children aged up to two years who access dental care.

The NASDAL DCbyl Practice of the Year award seeks to highlight excellence in the provision of oral care for children with a prevention focus, and showcase the opportunity to achieve real business improvement.

Particular credit is given to applications from dental practices with evidence supporting their contribution to the overall health of their community.

The judging panel takes into consideration creative approaches that may show qualitative and/or quantitative results.

The award will be presented by Jason Wong, England's CDO, at the BDIA Dental Showcase in on Friday 14 March 2025.



ROYAL COLLEGE OF PHYSICIANS AND SURGEONS OF GLASGOW dental surgery



Advance your dental career

At the Royal College of Physicians and Surgeons of Glasgow, we understand how important your career development is. We offer a wide range of education and training opportunities for all career stages, led by world-leading experts.

Conferences

Scottish Orthodontic Conference	6 CPD
Glasgow Oral Symposium	6 CPD
Dental Courses	
Dental Cone Beam 2A	10 CPD
Dental Cone Beam 2B	6 CPD
Non-Clinical Courses	
Developing the Clinical Trainer	6 CPD
Training the Clinical Trainer	12 CPD
Introduction to Mentoring	7 CPD
Mentorship Programme	18 CPD
Introduction to Peer Support	6 CPD
Royal College Advanced Certificate in Clinical Education	
Practical Advice for New Consultants	6 CPD
Clinical Learning Environment	4 CPD

College Membership

Become a Member of the Royal College of Physicians and Surgeons of Glasgow and you'll join a worldwide community of 15,000 people working together to advance our profession and improve patient care.

As a College Member, you can develop your competencies and skills in areas that interest you, while also getting to know your peers through networking and shared knowledge.

As a Member, your key benefits include:

- Special Member prices for courses and conferences
- Internationally-recognised postnominals
- Verifications for employment
- College communities and networks
- Awards and scholarships
- Mentoring
- Athens and Library resources



Visit our website to apply to be a Member: **rcp.sg/join**



For more information and to book, visit our website: **rcp.sg/dentalevents**

DATES FOR YOUR DIARY

2024

6 DECEMBER

CGDent Scotland Study Day Glasgow Science Centre cgdentscot.org.uk/glasgow-studyday/speakers

2025

30 JANUARY

College of General Dentistry 2025 Fellows' Winter Reception Cutlers' Hall, London cgdent.uk/2024/09/09/fellowswinter-reception-30-january-2025

14 MARCH

BDIA Dental Showcase 2025 London ExCel bdia.org.uk/events/bdia-dentalshowcase-2024

Note: Where possible this list includes rescheduled events, but some dates may still be subject to change.



1-3 MAY

ADI Team Congress The Brighton Centre, Brighton www.adi.org.uk/association_dental_ implantology_congress

20-21 JUNE

The Scottish Dental Show Braehead Arena, Glasgow sdshow.co.uk

An opportunity for experience

IF you can't decide between different locations to live and work or are unsure what type of lifestyle will best suit you and your family best, you can now 'try before you buy' with Clyde Munro Dental Group.

The group's unique Explorer Programme gives dentists an opportunity to experience working in different practices across Scotland. The fixed-term contract programme allows you to enjoy living on stunning, remote, islands and/ or in cities, so you can experience the different lifestyles first-hand before moving permanently.

A spokesperson said: "Not only is this great for skill consolidation and progression – especially for newly qualified clinicians – but it also affords new and exciting life experiences to benefit practitioners for years to come."

To express interest in this programme, email joinus@clydemunrodental.com or complete this form: tinyurl.com/5n9an4du









ON YOUR SIDE. FLEXIBLE, RELIABLE AND ETHICAL INDEMNITY, ALWAYS.

- Relied on since 1902
- Member-owned
- Guided by you, not profits

As the provision of dental care continues to evolve in an uncertain financial climate, MDDUS remains a constant. After 120 years, we continue to ensure the financial and legal security of the dental profession.

Join MDDUS and practice with confidence – we are proud to be on your side on good days and in tough times.

Visit mddus.com/join/GDP







Thistle Dental Group is dedicated to keeping smiles healthy and bright, not only for individuals and families but also for local businesses and their teams. With a reputation for excellence, our dental practices based across Aberdeen's City and Shire are here to support the oral health of professionals across the region.

Our dental group offers tailored solutions to help companies stand out as employers that truly care about the well-being of its workforce. We can offer your employees affordable and comprehensive dental care plans to cover routine check-ups, hygiene appointments, and discounts on treatment.

Why choose us?

- Convenient City and Shire locations
- Affordable dental care plans
- Full range of services including Implants, Orthodontics, Endodontics and & Periodontics

Find out more at www.thistledentalgroup.com

CANNORE TRUS WELLBEING CONFERENCE 2024



Finding common paths towards hope and suicide prevention



encourage wellbeing, and to find common paths towards hope and suicide prevention. The Canmore Trust¹ was founded by John Gibson and his wife Isobel following the loss of their son Cameron, a young veterinary surgeon, in 2019. The conference featured a number of renowned speakers, including Professor Rory O'Connor, President of the International Association for Suicide Prevention²; Alice Hendy MBE, founder of the awardwinning charity R;pple³; Fiona Drouet MBE, founder of EmilyTest⁴; Richard McCann⁵, internationallyacclaimed motivational speaker and author of Just a Boy; and Haylis Smith, Suicide Prevention Scotland's National⁶ National Delivery Lead.

On the Friday evening there was a fundraising dinner, with the theme 'Celebrating Life', which was hosted by BBC weather presenter, and Canmore Trust ambassador, Judith Ralston.

Professor O'Connor spoke about his 30 years working to understand and prevent suicide, including co-leading NQ Mental Health Research's Gone Too Soon project⁷, which brought together a 40-strong multidisciplinary global team of academic, policy, clinical, and lived and living experience experts with the specific aim of understanding the driving forces behind these deaths and what needs to be done to tackle this public health crisis.

The work resulted in the paper *Gone Too Soon: priorities* for action to prevent premature mortality associated with mental illness and mental distress⁸. This identified 12 key risk factors and mechanisms and 18 actionable solutions across three organising principles: the integration of mental and physical health care, the prioritisation of prevention while strengthening treatment, and the optimisation of intervention synergies across socialecological levels and the intervention cycle.

Professor O'Connor said that these solutions included: accessible, integrated, high-quality primary care, early life, workplace, and community-based interventions co-designed by the people they should serve, decriminalisation of suicide [in countries where that remains an issue] and restriction of access to lethal means, stigma reduction, reduction of income, gender and racial inequality and increased investment.

He also spoke about the development of the IMV Model⁹, a recognition that suicide is characterised by a complex interplay of biology, psychology, environment and culture "and that we need to move beyond



 \rightarrow

psychiatric categories if we are to further understand the causes of suicidal malaise".

Professor O'Connor also highlighted that 75 per cent of suicides are by men and that more work needs be done to understand the causes.

"For me," he said, "suicide prevention is about two things. First thing is, can we stop people becoming suicidal in the first place? If we can't do that, can we stop them acting on their thoughts of suicide? There's so much evidence that if we can work collaboratively with individuals who are vulnerable, that we can hopefully save lives in terms of restricting access to the means of suicide."

Professor O'Connor said Scotland was leading the way with some of its initiatives, such as the Distress Brief Intervention (DBI) programme¹⁰. The DBI's 'ask once get help fast' approach has two complementary levels.

The first is provided by frontline staff, such as NHS 24, emergency departments and the police and ambulance services who can offer a "seamless referral, with confidence and clarity", to DBI Level 2. This second level is provided by trained third sector staff who contact the person within 24-hours and provide "compassionate, problem-solving support, wellness and distress management planning, supported connections and signposting for a period of around 14 days".

Professor O'Connor concluded: "We need to make sure that compassion is embedded everywhere but, also,

WE NEED TO MAKE SURE THAT COMPASSION IS EMBEDDED EVERYWHERE BUT, ALSO, WE NEED TO BE SELF-COMPASSIONATE"

we need to be self-compassionate. As John Gibson said, in introducing the conference, it's tough working in this area. We all have our own experiences. We need to look after ourselves and be kind to ourselves. We need to embrace the complexity. We need to rethink models of care.

"Lastly, there is connection. Anything we can do that promotes human connection, potentially saves lives. Anything we can do, which interrupts those suicide thoughts – we know suicidal thoughts cause a wave of intensity – anything we can do, a WhatsApp message, a phone call, a smile, can save people's lives."

If you need help, you can talk to someone at any of the organisations listed at thecanmoretrust.co.uk/get-help-now

References

- ¹ thecanmoretrust.co.uk
- ² www.iasp.info
- ³ www.ripplesuicideprevention.com
- ⁴ www.emilytest.org
- ⁵ richardmccann.co.uk
- ⁶ www.gov.scot/policies/mental-health/suicide
- ⁷ www.mgmentalhealth.
- org/a-roadmap-to-prevent-people-being-gone-too-soon
- ⁸ www.thelancet.com/journals/lanpsy/article/PIIS2215-
- 0366(23)00058-5/abstract
- 9 suicideresearch.info/the-imv
- ¹⁰ www.dbi.scot



The regulator's view

Theresa Thorp, Executive Director of Regulation at the GDC, spoke at the conference. She said: "We are aware of the acute pressures within the NHS and access, in particular, to NHS dental services. We recognise that this has an impact on the wellbeing of patients and dental professionals. Overall, the dental sector and those who work in it are experiencing a lot of pressure."

GDC commissioned research had shown that while most registrants who had been involved in fitness to practise investigations or hearings perceived the outcome to have been fair, they added that the process itself had negatively impacted their health, wellbeing, behaviour and practice. In the week of the conference, the GDC reported on dental professionals who died while fitness to practise concerns were investigated or remediated. The report made clear that some individuals took their own life while fitness to practise concerns were being investigated or remediated. "Any death by suicide is a tragedy," she said. "The impact on the health and wellbeing of dental professionals during what we know can be a difficult and stressful process is of deep concern to us. In addition to acknowledging that the GDC must do better, the GDC's report serves as a call for everyone in the dental sector to reflect on the environment, systems and processes involved in being a dental professional.

"Looking ahead, the GDC's direction of travel is moving towards supporting positive professional practice and away from an enforcement culture. We want to help practitioners to avoid becoming subject to regulatory proceedings in the first place. One way we do that is by setting and assuring the standards for undergraduate education, to ensure that people joining the register are safe. Another is that we provide guidance on the professional standards required throughout a dental professional's career.

"There is more we would like to do to share learning from fitness to practise, and to work with stakeholders to help dental professionals to understand what is expected of them. Ultimately within fitness to practise, we want to get faster, without compromising quality outcomes, and make sure the process is fair to witnesses and registrants. And this is to serve our overarching objective, which is to protect the public."

Theresa Thorp's full speech can be read here: www.sdmag.co.uk/canmoreconference-regulators-speech OF ALL PATIENTS PREFER GBT

HERAR





Join the movement & elevate your practice today

Backed by a global survey involving 278,000 patients, the results speak volumes – 94% of respondents express enthusiasm for GBT and would recommend this treatment to their family and friends.

Join the ranks of practitioners who have witnessed the success and positive impact of GBT. Elevate your practice by scanning the QR code to embark on a journey of discovery.

Book a demo today, and witness first hand how GBT can transform your patient care, boost your practice's reputation, and create a ripple effect of satisfied patients eager to recommend your services.

Don't miss out on the opportunity to revolutionise your approach to dental care. Let GBT be the driving force behind your practice's success.

BOOK A GBT DEMO



www.ems-dental.com info@ems-unitedkingdom.com



With public dental services under increasing pressure the focus is on providing care to core patient groups

> was humbled and honoured when I was asked to be presidentof the BDA's Community Dental Services (CDS) Group by my colleagues on the management committee, writes Graham Smith. The last Scottish president of the group was the late Jackie Morrison,
> whom we sadly lost earlier

this year. Many will recall attending his presidential conference in 2009, which was held at the Radisson Blu Hotel in Glasgow. Jackie was fondly remembered with a round of riotous applause after a moving tribute from David Paul.

The presidency changes every year (the exception being during the pandemic) and the incoming president hosts the annual conference and scientific meeting in their home area; my area being Scotland-wide. I became president-designate in 2020. The pandemic ensured that I didn't take office until 10 October this year, so I've had quite a long time to plan the conference!

I wanted to make it a memorable one for delegates and showcase Scotland. Sarah Rockliff, senior local services manager at the BDA, and the wider BDA team were a huge support to me and ensured that the event was planned and executed so professionally.

The conference itself began with a networking event on 9 October. The regional and national divisions met for an informal discussion. This was followed by a social event with food and a quiz at Brewhemia, Edinburgh. The presidential dinner and drinks reception were held at the Royal College of Physicians of Edinburgh on 10 October. Guests were piped into the historic venue in Edinburgh's New Town, and enjoyed an excellent ceilidh after the dinner.

The main conference was held at Murrayfield Stadium on 10 and 11 October when we welcomed more than 200 delegates to the city. I first visited the stadium nearly 50 years ago, when I stood as a schoolboy on the old open terraces to see Scotland defeat the mighty Wales team of that era. Nowadays, the stadium has changed beyond recognition and we were accommodated very comfortably in the president's suite. It did amuse me to think we were sharing a venue not only with the legends of Scottish and world rugby but also with the likes of Bruce Springsteen, Oasis and Taylor Swift.

The theme of the conference was 'Access all Areas?'. I chose this to reflect access in the widest sense. Access to dental care is a real issue for the whole population at present, but as Public Dental Services (PDS) come under increased pressure due to lack of General Dental Service (GDS) access, I wanted to highlight our core patient groups and how we provide dental care to them.

I thought we had a really good mix of presentations, which were all relevant to PDS dentists. We had excellent speakers on both days, discussing topics such as delivering dental care to bariatric patients, sedation and general anaesthetic for special care patients, paediatric dentistry, medicationrelated osteonecrosis of the jaw, dentistry for homeless patients and prisoners, and delivering realistic dental care for older patients. We had an excellent overview on access for vulnerable patient groups and about accessing self-care, and how we need to care for ourselves to enable the best standard of care for our patients.

A new feature this year was a panel discussion on careers in the CDS and PDS, and the challenges our services face going forward. As well as the main programme we had our annual poster competitions. The standard is always excellent, and this year was no exception. There were 11 exhibitor stands present on the day which were well visited by delegates. We are especially thankful to our main sponsor, Wrights.

One of the huge benefits of having PDS/ CDS topics over two full days is being able to meet and chat to colleagues. Some I had known for a long time. Professor Marie-Therese Hosey and Dr Carol Boyle were in my year at the University of Glasgow (1985), so we actually met 44 years ago.

Others I was meeting having only chatted via Teams or Zoom, and of course it was a real pleasure to meet new colleagues from all over the UK for the first time. I found it interesting to get an idea of what is happening in different parts of the UK, meeting up with like-minded people and realising we are facing similar problems.



There was a widespread consensus amongst delegates that the PDS is facing challenges. Recruitment issues were a recurring theme as I spoke to colleagues, particularly to Band A (dental officer) posts, but also to senior and specialist grades. In fact, more than one senior colleague remarked that their service no longer advertises Band A posts, as they know they have little chance to attracting candidates.

It was always the case that the PDS found it harder to recruit to remote, rural and Island posts, but now even posts in urban centres remain unfilled. The PDS faces an additional pressure in that it has an aging workforce. Many PDS dentists are approaching retirement and this, coupled with an increasing struggle to recruit, leaves the service facing a potential crisis in the next few years.

The PDS is valued by its patients. I certainly think that if it did not exist then you would have to invent it. The service has shown its adaptability, no more so than during the pandemic. I'm sure it will continue to evolve and adapt going forward. I only hope that government values it too, and has the vision to develop its potential and allow it to do what it does best; caring for some of the most vulnerable, marginalised and fragile patients in our society.

During my 12 months as president, I plan to promote the work of the CDS group and highlight its value to CDS/PDS dentists, providing an opportunity for CPD which is tailored to a CDS/PDS clinicians and a chance to network and socialise with dentists from across the UK who provide dental care to a similar mix of patient groups.

Details of the presentations can be found here www.bda.org/media/03qlnzfe/cdsgroup-conference-2024-programme.pdf

PROFESSIONAL FOCUS



TURNKEY SURGERY DESIGN

Vermilion's stunning second floor expansion is a showcase for IWT's expertise and exceptional service

WT Dental Services was the obvious choice, says Kay MacMillan, General Manager at Vermilion – The Smile Experts. "I have worked with Ian [Wilson] and Bruce [Deane] on two other clinic build projects for Vermilion and we have developed a good working relationship," she said.

Their latest collaboration has been on Vermilion's £800,000 second floor expansion at 24 St John's Road in Edinburgh.

"We were looking to expand our current offering by doubling our clinic capacity, offering our referring practitioners more specialist services and to reduce patient wait times," she said. "It was also an opportunity for us to bring our hygiene and admin team back under the one roof and condense the working week."

The expansion covers 3,500 square feet and comprises a swish reception and staff area, five beautifully executed surgeries, a high-end LDU and space for continuing professional development courses with capacity for live video links to the surgeries.

"IWT was involved in the early stages of planning to install all of our dental chairs, the LDU and X-ray equipment as well as the IT/AV offering," said Kay. "They collaborated with both our architect and builder throughout the project to ensure that nothing was a surprise along the way.

"Bruce also worked with a bespoke supplier to install their high calibre dental cabinets in all of our surgeries and LDU. Ian was responsible for the IT and the audio visual equipment that we have in every area of the clinic."

HOW DID THE PROCESS WORK?

"They attended planning and site meetings – assisting me in the preparation of the new space, back when it was a blank canvas – working out the correct equipment for the practices needs. Surgery >



They also provided detailed schematic drawings to ensure that the equipment was installed accurately in the surgeries and LDU.

"The install was seamless, with minimal disruption in the clinic during this time. All of the technicians were professional and supportive throughout; the guys are a credit to both Bruce and Ian. There were challenges during the project – it's not surprising with a large team of people working on the build – but I feel we all worked together to achieve an amazing result overall."

WHAT QUALITIES DO IWT BRING TO A PROJECT?

Kay said: "They're personable, they have a hands-on approach, wanting to understand your business needs while offering their knowledge. Ian and Bruce are always there to help."



ABOUT IWT

< Reception area

IWT provides industry-leading solutions for dental practices of any size and at any stage in their development. Their partnership philosophy offers full optimisation of your practice, equipment and workflow, enabling you to focus maximum attention on your patients.

From single surgery installations to end-to-end managed services, including building works, plumbing, electrics, flooring, dental chairs and bespoke cabinets, IWT are experts in working with you and your team to identify your specific requirements and deliver your vision.

IWT has long-established relationships with leaders and vanguards of dental equipment supply, and their experience in delivering excellence throughout the industry allows them to offer you cutting-edge innovation and complete practicality, regardless of budget. They strive to provide your business with the right equipment, supported by their expert advice and exceptional customer service.

Their service covers IT and networking, dental chair supply, imaging supply and project management.

Their high client retention rate is a source of great pride to all at IWT and is testimony to their dedicated team of expert technicians and the exceptional service they provide. *www.iwtech.co.uk*

REALISTIC DENTISTRY

THE PRINCIPLES IN PRACTICE SERIES: SHARED DECISION SHARED DECISION MAKING

Shared decision making – what it is and how to practise it to deliver outcomes that matter to patients



aking the most appropriate decision is becoming increasingly complex for both patients and professionals. It is known that healthcare providers can have differing perceptions of their patients' need for information¹ and their preferences for involvement in decisions about their own health².

Shared decision making (SDM) allows the dental team and patients to navigate these decisions together in a collaborative way. SDM moves communication away from a "Dentist knows best" philosophy towards a more personalised approach to care.

What is shared decision making?

SDM is a process by which patients and healthcare professionals work together to choose investigations and treatments based on a combination of clinical evidence, clinical judgement and the patient's informed preferences. It is a vital component of person-centred care. SDM itself is not new, and many will believe they practice it already; however, it is important to highlight that SDM goes beyond the provision of opinion (paternalistic) and information (informative) to the patient³. True shared decision making is a two-way exchange of these between clinicians and patients (Figure 1).

While most practitioners aim to arrive at the best clinical decision, they can miss the opportunity for bidirectional sharing of knowledge and information. The only way to achieve true shared decision making is through meaningful conversations with patients. This involves a two-way exchange of clinical knowledge and expertise and patients contributing knowledge of their own preferences, values, risk tolerance and their concerns.

How to practice shared decision making

There is a range of tools that patients and healthcare professionals can use in partnership, to facilitate meaningful conversations. They focus on discussing risks and benefits in ways patients can understand.

One such example is the BRAN tool. BRAN – an acronym for: Benefits, Risks, Alternatives or do Nothing – is a tool comprising questions to support patients make informed choices about their care

Figure 1: the spectrum of shared decision making. Adapted from Dignity in Action⁴

SHARED DECISION MAKING

SWEET SPOT FOR SDM

PATERNALISTIC

CLINICIAN: This tooth is heavily decayed and can't be restored. I recommend we take it out, and we can restore the space with a bridge... let me tell you about the risks and benefits... CLINICIAN: What matters to you most with this tooth? Is it being pain free, having it restored to how it was, or something else?

PATIENT: The most important thing for me is to be pain free, and if I can still chew, then, I'd like the option with the least effort/appointments. I would really struggle to make the appointments.

CLINICIAN: There are numerous options, including...

...Given that you've said being pain free is most important and you can still eat the food you enjoy, I think we could monitor this for the time being. What do you know about replacing teeth, if the time came?

INFORMATIVE

CLINICIAN: The tooth is heavily decayed and can't be restored. There are numerous approaches to this. Here are all the options, and their risks and benefits. Let me know which you think you'd prefer... and treatment options. The BRAN tool is promoted as part of the NHS24 'It's OK to Ask' national campaign⁵, the aim of which is to raise awareness of the 'BRAN' questions amongst patients and the public, encouraging them to ask questions and become involved in their own care.

- The questions are:
- What are the Benefits? • What are the **Bisks**?
- What are the Alternatives?
- What if we do Nothing?

Patient interviews and focus groups conducted by Dr Heather Cassie and funded by The Healthcare Improvement Studies (THIS) Institute⁶, with patients from across the UK, explored the use of SDM in the context of reducing unnecessary tests and treatments in primary care dentistry.

Findings identified a need for information to help them understand the decision-making processes around their treatment options and a desire to be more involved in conversations about their care.

"I think for me the most important thing is communicating that [risk assessment] process] to the patient and how that decision's been come to and arrived at and communicated in a clear and accessible way." - Patient 1

"If your dentist is offering you these treatments, ask them why, ask them why that treatment works, what are the benefits of that treatment? What would happen if you don't get it? Get the facts straight first before you agreed to get it." - Patient 14

When asked about using the BRAN tool to structure conversations, one focus group participant commented:

"It is stimulating and reassuring to see dentistry doing this. It's just brilliant. It's very, very responsible. The message you're giving out to people like me is that you are compassionate about your patients."

Define the decisions and expectations



Explain: share personalised information, check and clarify understanding

Consider options: Benefits,

Risks, Alternatives, No action



Invite views: values beliefs.



matters, life context

Decide together: weigh priorities

Evaluate the decision: review, check understanding, follow-up actions

Figure 2: the DECIDE tool for structuring conversations with patients. Adapted from Realistic Medicine Shared Decision Making (DECIDE)9



Conclusion

Having meaningful, open conversations about a patient's care allows you to really hear your patient, leading to decisions that are right for them. and outcomes that matter to them. Shifting the paradigm to this default takes time and concerted effort from clinicians and patients alike. However, granting patients the ability to involve themselves more actively in their care allows a sharing not only in decision making, but in responsibility for their own oral health.

References

¹ Willems S, De MS, Deveugele M, Derese A, De MJ. Socio-economic status of the patient and doctor-patient communication: does it make a difference? Patient Educ Couns, 2005:56:139-146. doi: 10.1016/j.pec.2004.02.011. [DOI] [PubMed] [Google Scholar]

² Strull WM, Lo B, Charles G. Do patients want to participate in medical decision making? JAMA. . 1984;252:2990–2994. [PubMed] [Google Scholar]

³ The Health Foundation, Helping people share decision making. London: The Health Foundation (2012)

⁴Dignity In Action | Patients' Shared Decision Making Styles: Accommodating Various Approaches

⁵It's OK to Ask | NHS inform.

⁶ Welcome to The Healthcare Improvement Studies Institute - THIS Institute

⁷DECIDE: structuring a shared decision making conversation | Right Decisions

⁸Guo, Kristina L. PhD, MPH. DECIDE: A Decision-Making Model for More Effective Decision Making by Health Care Managers. The Health Care Manager 39(3):p 133-141, 7/9 2020. Available at: DOI:10.1097/HCM.00000000000299.

⁹Shared Decision Making (DECIDE) | Turas | Learn. ¹⁰ Having Realistic Conversations | Turas | Learn



EDUCATION

FACULTY UNVEILS NEW DIPLOMAS RECOGNISING ENHANCED SKILLS

Exams will assess and recognise dental practitioners who have gained enhanced expertise

he Royal College of Surgeons of Edinburgh's Faculty of Dental Surgery (FDS) has launched a new and innovative suite of examinations designed to formally assess and recognise dental practitioners who have gained enhanced skills and expertise in a defined area of dental practice.

While the pathway, assessment and recognition of dentists who have undertaken specialty training is long established, many dentists develop an interest in one or more branches of dentistry which they pursue through academic endeavour, attending meetings and conferences, or undertaking short training courses and university programmes.

This professional commitment generally goes unrecognised, and the aim of the Diploma examinations is to provide evidence and benchmarking of this self-development.

The level and curriculum of these new Diploma examinations is based on the skills required for providers of Level 2 Complexity of Care as defined by NHS England, or that of a dentist with a special interest.

The first Dental Diploma Examinations to go live in 2025 will be Dental Sedation, Paediatric Dentistry, and the Restorative single specialty examinations, namely Endodontics, Periodontics and Prosthodontics. Oral Surgery and Oral Medicine Diploma Examinations will follow.

Each examination will comprise single best answer and clinical case questions which will be fully digital. The RCSEd quality assurance standards mean that question writing, blueprinting, standard setting, examiner calibration and psychometrics will continue to be part of the process. These provide reassurance that the holder of one of the Dental Diplomas has reached a pivotal point in their career where their commitment has been recognised by one of the world's most respected awarding bodies.

These Diplomas are not intended to replace full specialty training pathways and successful practitioners will not be able to call themselves WORDS WILL PEAKIN



specialists but can claim to have been tested in these specific areas to a high standard.

The qualification may be simply for self-reflection or may act as a first step in career progression into a chosen specialty.

Successful candidates may also wish to use these qualifications as part of their portfolio of evidence towards Level 2 service commissioning, or as part of the portfolio for mediated entry applications to specialist listing as their career develops.

Successful completion of a Diploma examination allows successful candidates to use the post-nominals Dip RCSEd and bestows the benefits of being a Dental Associate of the College.

Professor Grant McIntyre, Dean of the Dental Faculty at the RCSEd, said: "With our long history of quality assured assessments for the whole dental profession, these new diplomas provide an opportunity for dentists, both from the UK and countries across the world, to test their learning and understanding in one or more areas of dental practice, and evidence their achievements to themselves and their patients."

More information and to sign-up to take part, visit: tinyurl.com/56zez27x


VSSAcademy Conference



HOLIDAY INN BLOOMSBURY CENTRAL LONDON

SATURDAY 5TH OCTOBER 2024

Advanced and Complex Implant Procedures



£190 (Use coupon code 100FF510 for 10% off) Scan code for more information







he Scottish Dental Clinical Effectiveness Programme (SDCEP), operating within NHS Education for Scotland, is a wellregarded source of user-friendly, evidence-based guidance for dental teams and, in some cases, other healthcare professionals. 2024 marks SDCEP's 20th anniversary and much has been achieved in the last two decades. "In the early 2000s, Scotland's National Dental Advisory

OLVING A RIG

Committee identified a need for guidance on priority topics for the dental profession," said Professor Jan Clarkson, SDCEP's Director. "However, at that time there was no obvious means of achieving this. Scotland's Dental Action Plan funding subsequently provided the opportunity to create something new. In July 2004, encouraged by the then Chief Dental Officer Ray Watkins and backed by the NHS Education for Scotland's Postgraduate Dental Dean Jim Rennie, a guidance development

programme was established." With Derek Richards as

Specialist Advisor, Professor Jeremy Bagg chairing a steering group and Dr Doug Stirling leading guidance development, the SDCEP name was soon adopted, and a distinctive brand emerged with the first guidance publication in 2006, *Conscious Sedation in Dentistry*.

Dental sedation was one of several guidance topics assigned to SDCEP from the outset. Others included instrument decontamination, drug prescribing, dental caries in children, oral health assessment and emergency dental care. SDCEP has

also responded to requests from the profession for guidance on emerging concerns, such as drugs associated with osteonecrosis of the jaw, periodontal care, and novel anticoagulants and, since 2010, has provided advice on practice management and quality assurance via the online Practice Support Manual.

"Evolving a rigorous methodology has been crucial to SDCEP's success in providing resources that are both evidence-informed and user-friendly," said Doug Stirling. "To ensure end-user input, for each guidance topic a Guidance Development Group is convened made up of representatives of the profession and other stakeholders, including patients and chaired by a clinical lead. In 2016, SDCEP became the only dental organisation to gain National Institute for Health and Care Excellence (NICE) accreditation for its guidance development process, which signifies quality and reliability."

SDCEP also has a long-standing and valuable collaboration with Cochrane Oral Health and other links with the Royal Colleges and several specialist societies help achieve efficiencies and consistent messaging.

Fundamental to achieving NICE accreditation has been the contribution of SDCEP's partner programme Translation Research in a Dental Setting (TRiaDS), led by Dr Linda Young. "It's through the work of TRiaDS that stakeholder views, current practice and potential barriers to implementation of guidance recommendations are identified and we evaluate guidance implementation." said Dr Young.

"TRiaDS also informs, designs and tests theoretically guided interventions to promote guidance implementation. In this way, TRiaDS adds to SDCEP's understanding of professional behaviour change in healthcare – eliciting which interventions work and in what circumstances."

In addition to developing guidance, SDCEP has responded to requests from the profession in other ways, such as providing 'implementation advice' about reducing dental amalgam use and antibiotic prophylaxis for infective endocarditis, which is cited in the related NICE guideline and highlights the quality and relevance of SDCEP's work. Similarly,

throughout the COVID-19 pandemic, SDCEP provided several resources to support practices and policy decisions, including a practice recovery toolkit and rapid reviews on aerosol generating procedures and ventilation. Use of SDCEP products is not restricted to Scotland, having become recognised as a valuable resource throughout the UK and beyond. The guidance is used extensively in undergraduate and postgraduate education and has been adopted in numerous other countries.

Going forward, SDCEP has moved from providing its

guidance in conventional printed or pdf format to website delivery. This helps ensure users have access to the most recent information and makes focused updating more practical. With heightened concerns about the climate crisis, SDCEP has started highlighting how following recommendations in its guidance can help practices provide care more effectively and efficiently, thereby contributing to reducing the environmental impact of oral healthcare.

NHS Education for Scotland's Dental Director, Professor David Felix said, "Over the past 20 years, working closely with the profession, SDCEP has evolved to become the 'go to' for dental guidance. Many thanks must go to SDCEP's unique and skilled team and to the many dental colleagues and other contributors who, have willingly given their time and shared their expertise to help craft SDCEP resources that are evidence-based, user-friendly and greatly valued."

www.sdcep.org.uk www.triads.org.uk

VR-HAPTICS

RELIACION A virtual reality journey from Kuopio, Finland



conducted at the Institute of Dentistry University of Eastern Finland in Kuopio has shed new light on the effectiveness zinforced

of virtual reality (VR) haptic reinforced preclinical training in dental education.

The key findings were:

• Improved learning outcomes: the research revealed that combining VR haptics with conventional tooth preparation exercises can enhance students' learning outcomes.

• Increased confidence: more than twothirds of the students reported improved self-confidence after practicing in the VR haptic environment.

• Practical benefits: students appreciated the practicality of the exercises and the immediate feedback provided by the VR equipment.

• Clinical measurements: The group that started with VR haptic training showed more consistent and closer-to-ideal tooth preparations in their final exams, with less damage to neighbouring teeth.

The study highlights the potential of VR haptic technology to revolutionise dental education. It offers students the opportunity to practice unlimited times in a low-stress environment, complementing traditional hands-on training. While the research demonstrates promising results, it also notes that further studies are needed to fully integrate VR haptics as a primary learning method in preclinical dental education. This pioneering research not only contributes to the field of dental education but also showcases the potential for student involvement in cutting-edge research, paving the way for future innovations in dental training methodologies. This study highlights the potential of VR-haptic technology to enhance learning outcomes in preclinical education, making training more effective and accessible.

Background

In 2022, our supervisors Dr Outi Huhtela and Dr Szabolcs Felszeghy, members of the UEF VR and Haptic Thinkers (uefconnect.uef.fi/en/vr-haptic-thinkers), curious about the buzz surrounding VR and haptic technologies, initiated a study to explore the effectiveness of virtual reality haptic training. They divided 40 preclinical students into two groups on a prosthodontic course. One group began with VR-haptic training, while the other continued with traditional plastic tooth exercises. Midway through the study, the groups switched their training methods.

The results:

• Confidence boost: more than two-thirds of the students reported feeling more confident in their skills after practising in the virtual environment.

• Enhanced precision: students who started with VR-haptic training demonstrated greater accuracy in tooth preparations and caused less damage to adjacent teeth during their final exam.



• Flexible practice: the VR system allowed students to practice at their convenience without depleting physical resources, eliminating the struggle over limited lab time.

• Instant feedback: the VR-haptic system provided immediate feedback, akin to having an instructor with x-ray vision guiding students through their exercises.

• Low-stress environment: mistakes made in the VR setting did not result in wasted materials or embarrassment; students could simply click to retry and improve their performance.

Reference

¹VR-haptic and phantom head dental training: Does the order matter? A comparative study from a preclinical fixed prosthodontics course pubmed.ncbi.nlm.nih.gov/37823540/ Visit: x.com/VR_H_Thinkers/ status/1858079574585659752

Healthier patients, happier smiles

Introducing Denplan Hygiene, a new Denplan plan for your patients

- Spread the cost of your patients' hygienist appointments
- Increase patient loyalty
- Simple to process online and no patient joining fee

Start your Denplan journey. Visit denplan.co.uk/dentists/ payment-plans





Proud to be a





WORDS CHRIS CIRIELLO

How AI, robotics and 3D imaging will transform patient care



(AI). Notwithstanding all the advances, dentistry has been slow to adopt AI, despite numerous technological innovations in the last decade - from digital X-rays and intraoral scanners to the adoption

of 3D printing. While these tools have undoubtedly improved dental care, the industry is now on the cusp of a far more transformative leap: the integration of AI, robotic systems and 3D imaging technologies.

This new wave of innovation promises not just to improve diagnostics and treatment but to revolutionise the very way dental care is delivered. AI-driven robotic platforms, combined with cutting-edge imaging technologies, could enable fully automated dental procedures, increase diagnostic accuracy, and reduce the need for invasive treatments. This new era will provide patients with safer, faster, and more personalised care while making dental practices more efficient and accessible.

But what exactly will this technological transformation look like? How will it impact the way dentists diagnose and treat patients? And perhaps most importantly, what will it mean for the millions of people who currently avoid or delay dental care due to anxiety, cost, or lack of trust in the system?

Challenges in modern dental practice

Before delving into the future, it's worth examining the challenges that persist in today's dental care. Despite many technological advancements, dentistry still faces several limitations that can impact both patient outcomes and experiences.

One of the primary challenges is diagnostic accuracy. Traditional X-rays, while widely used, often fall short in detecting the full range of dental issues. For instance, X-rays only provide about 30 per cent diagnostic accuracy, meaning that many problems such as early-stage cavities, cracks, or issues beneath the gum line can go unnoticed. This can lead to delays in treatment and the potential for more severe issues down the road.

Another issue is patient trust and understanding. Many patients, particularly those without visible symptoms or pain, are often sceptical of diagnoses based on X-ray images that are difficult to interpret. This scepticism is reflected in treatment acceptance rates. Around 70 per cent of patients decline recommended dental treatments, often because they do not fully understand the diagnosis or the necessity of the procedure. This reluctance to proceed with treatment can exacerbate oral health problems, leading to more invasive and costly interventions down the line.

Beyond the diagnostic and patient communication challenges, there's also the issue of time and efficiency. Many dental procedures require multiple visits, long chair times, and significant waiting periods for lab work, such as dental crowns or bridges. This not only inconveniences patients but also puts a strain on dental practices, limiting the number of patients a practice can effectively serve.

Taken together, these challenges highlight the need for a more efficient, accurate, and patient-friendly approach to dental care. Fortunately, recent advances in AI, robotics, and 3D imaging technologies offer the potential to address these issues head-on.

A new era of precision and efficiency

One of the most exciting developments in dentistry is the integration of AI and robotics into the treatment process. While these technologies are already making waves in fields like surgery and radiology, their application in dentistry is only just beginning. However, the potential impact is profound.

AI has the power to revolutionise how dentists interpret diagnostic images, manage treatment plans and even predict patient outcomes. By analysing vast amounts of data from previous cases, AI algorithms can help dentists identify patterns and anomalies that might otherwise go unnoticed. For example, AI can be trained to detect early signs of oral diseases, such as periodontal disease or oral cancer, at a level of precision far beyond human capabilities. This can lead to earlier interventions and better outcomes for patients.

In addition to diagnostics, AI can assist in treatment planning by providing predictive models for how a patient's condition will progress. This allows dentists to offer more personalised care, tailored to the specific needs and risk factors of each patient. For instance, AI can predict how a patient's teeth will shift over time, enabling orthodontists to create more accurate and efficient treatment plans for braces or clear aligners.

Robotics, meanwhile, are set to transform the way dental procedures are performed. Robotic systems can assist dentists in performing high-precision tasks, such as drilling, cutting, and placing implants, with an accuracy that surpasses the human hand. By eliminating the variability and fatigue that can affect human practitioners, robotic systems offer a level of consistency and reliability that can significantly improve patient outcomes.



Robotic systems can assist dentists in performing highprecision tasks The potential for fully automated dental procedures is already becoming a reality. In the future, robotic systems could take over routine tasks, such as filling cavities or performing cleanings, allowing dentists to focus on more complex cases or patient communication. This would not only increase the efficiency of dental practices but also reduce the risk of human error, improving the overall quality of care.

The rise of 3D imaging technologies

While AI and robotics promise to enhance the precision and efficiency of dental procedures, 3D imaging technologies are poised to revolutionise diagnostics and patient communication.

Traditional X-rays provide a two-dimensional image of a highly complex, three-dimensional structure. This can make it difficult for dentists to accurately assess the

<u>THE POTENTIAL FOR FULLY</u> <u>AUTOMATED DENTAL PROCEDURES</u> <u>IS ALREADY BECOMING A REALITY"</u>

full extent of a problem, particularly in hard-to-reach areas beneath the gums. Moreover, the flat, black-andwhite images produced by X-rays are often confusing or unconvincing to patients, leading to scepticism and lower treatment acceptance rates.

3D imaging, by contrast, offers a far more detailed and accurate view of the patient's oral structures. Technologies such as optical coherence tomography (OCT) provide high-resolution, cross-sectional images that allow dentists to see inside the tooth and below the gum line with unprecedented clarity. This level of detail enables the early detection of issues like cavities, cracks, and infections that might otherwise go unnoticed until they cause more severe problems.

More importantly, 3D imaging can help build trust between dentists and patients. When patients can see a clear, three-dimensional image of their dental problem, they are far more likely to understand the need for treatment and agree to the recommended procedures. This not only improves patient outcomes but also helps dental practices build stronger relationships with their patients.

The combination of AI-driven 3D imaging and robotics could be particularly transformative in the diagnosis and treatment of complex dental issues. For example, AI could analyse 3D images to identify potential problems, while a robotic system could perform precise, minimally invasive procedures to address the issue. This integrated approach would enable earlier, more accurate interventions, reducing the need for invasive treatments and improving patient satisfaction.



Real-world applications of AI and robotics in dentistry

While many of these technologies are still in the early stages of development, there are already promising examples of AI, robotics and 3D imaging being applied in dental practices around the world.

One recent example is the world's first fully automated dental procedure performed by a robotic system, which was conducted by our team at Perceptive Technologies. In this groundbreaking trial, a robotic arm, guided by AI-driven 3D imaging, successfully performed restorative dental work on a human patient.

The system completed the procedure for a dental crown in just 15 minutes, compared with the two lengthy office visits typically required for similar procedures. This trial not only demonstrated the potential for robotics to improve the efficiency and accuracy of dental procedures but also highlighted the feasibility of fully automated dental care in the near future.

In another case, AI-powered imaging software has been used to analyse dental X-rays and detect signs of decay and gum disease that even experienced dentists might miss. This software has been shown to significantly improve diagnostic accuracy, particularly in the early stages of disease when treatment is most effective. As AI algorithms continue to improve, they will become an invaluable tool for dentists, helping to ensure that no potential problem goes unnoticed.

As these technologies continue to develop, the future of dentistry will continue to evolve. AI, robotics, and 3D imaging have the potential to address many of the challenges that have long plagued the field, from missed diagnoses and delayed treatments to patient scepticism and inefficient procedures.

For patients, the benefits are clear. These technologies will enable earlier detection of dental issues, more personalised treatment plans, and less invasive procedures, leading to better overall oral health. Moreover, the increased accuracy and transparency provided by 3D imaging will help build trust between dentists and patients, encouraging more people to seek care and adhere to treatment recommendations.



For dentists, the integration of AI and robotics will streamline workflows, reduce the risk of human error, and allow practitioners to focus on what matters most: providing high-quality, personalised care to their patients. These technologies will also enable dental practices to see more patients in less time, improving both efficiency and profitability.

Of course, the widespread adoption of these technologies will require significant investment and training. Dental schools and continuing education programmes will need to adapt their curricula to ensure that practitioners are well-versed in the use of AI, robotics and 3D imaging. Regulatory bodies will also need to establish guidelines and standards for the safe and effective use of these technologies in clinical practice.

Despite these challenges, the potential benefits of AI, robotics and 3D imaging in dentistry are too great to ignore. As these technologies continue to evolve, they will undoubtedly transform the way dental care is delivered, improving both patient outcomes and the overall dental experience.

In the not-so-distant future, a visit to the dentist may look very different from today. Instead of treatments involving more than one appointment, and that cumulatively take hours to complete, patients could receive a precise diagnosis and minimally invasive treatment – all within a matter of minutes. And with AI, robotics and 3D imaging leading the way, dentistry will become more efficient, more accurate and more patientcentred than ever before. The future is bright for dental care – and for the millions of people who will

benefit from these technological advancements.

Dr Chris Ciriello is the Founder and Chief Executive of Perceptive Technologies. www.perceptive.io Al-powered imaging software has been used to analyse dental X-rays and detect signs of decay and gum disease that dentists might miss



Your orthodontic specialist

We take pride in our trusted partnerships with referring local dentists, complementing their existing dental services and broadening the range of treatments they provide for their patients. Our highly skilled clinicians have been seeing referred patients for many years – and we're here to help you, and your patients who need specialist orthodontic treatment.

Meet our specialist orthodontist



Giulia Ragazzini

GDC No. 251974

Originally from Italy, Giulia graduated in dentistry from the University of Genova in 2008. In 2013 she completed her postgraduation specialisation in orthodontics, followed by her masters at University of Cagliari.

She's worked as an orthodontist in a paediatric hospital in Genova, teaching undergraduates

and has been involved in clinical research to identify new therapeutic approaches for patients affected by rare genetic syndromes. Giulia has published several articles in international journals, collaborating with Seton Hill University, USA. She moved to the UK in 2015 and worked in Edinburgh and London practices. She's now settled in Edinburgh with her family.

If you'd like to refer a patient, please call us on 0131 225 2666 or fill out a referral form on our website edinburghdentist.com

We also offer dentists a free support and advice service: tele-dentist@edinburghdentist.com

Edinburgh Dental Specialists, 178 Rose Street Edinburgh EH2 4BA

Mark your calendars!

The Scottish Dental Show returns on **20-21 June 2025**

Braehead Arena, Glasgow



PAEDIATRIC DENTISTRY



"WHAT'S IN A NAME? THAT WHICH WE CALL A ROSE BY ANY OTHER NAME WOULD SMELL AS SWEET"

- WILLIAM SHAKESPEARE.

Perceived effective and ineffective dental terminology when treating paediatric patients: a cross-sectional survey

n paediatric dentistry, Shakespeare's line is not necessarily the case. The careful choice of wording and the use of descriptive language or euphemisms to explain procedures may be the difference

between the acceptance or refusal of treatment by a child. Explaining procedures in a way that a child can understand results in a reduction in their fear.

In its latest handbook, the American Academy of Pediatric Dentistry states that "successful treatment of paediatric dental patients depends on effective communication". Successful communication should be uncomplicated, specific, minimise jargon, use repetition and be appropriate for the patient's understanding, as well as using a patient-centred approach. Using child-friendly language, or 'Childrenese', to substitute words for more acceptable phrases is an effective way to communicate with children.

Recent articles have highlighted the importance of awareness around jargon use in a dental setting for the adult patient; however, there is a lack of studies exploring this for paediatric dental patients. The authors are aware of only one large study, which was published more than 40 years ago, highlighting effective terminology used for paediatric patients. Since publication of this study in the 1980s, techniques, materials, pop culture and social boundaries have changed.

We conducted a Scotland-wide survey which investigated the word preferences used by paediatric dental team members when treating children. The aim was to provide members of the dental team who have limited experience of paediatric dentistry, those

WORDS

MAIREAD HENNIGAN, ALICE HAMILTON AND ANTONIELLA BUSUTTIL-NAUDI

who have recently graduated, or those who wish to improve their communication with children, with a selection of perceived effective and ineffective words when describing common treatments to paediatric patients. A voluntary, anonymous survey was disseminated to NHS dental team members who routinely treat paediatric patients in the community public dental service (PDS) and hospital dental services (HDS) throughout Scotland. There were 209 responses to the survey, which was sent to 1,054 participants: a response rate of 19.8 per cent. The respondents - of whom 41 per cent were dental nurses, 35 per cent were dentists who worked in community, 10 per cent were dental hygienists or therapists, and 4 per cent were paediatric specialists or consultants – worked in 11 different health boards across Scotland.

There is clearly a wide variety of replacement terms in use in paediatric dentistry in Scotland. While options are limited only by the imagination of dental team members, some favourite words are evident; the top word choice in each of the dental terms was selected

December 2024-January 2025 | 47

PAEDIATRIC DENTISTRY

by between 39 per cent (fluoride varnish) and 96 per cent (aspirator) of respondents. The word choices are unaffected by the gender, years of experience and job role of the dental team members and are generally not affected by the health board region.

When compared with the largescale US survey of more than 40 years ago, the four overlapping studied terms – drill, rubber dam, extraction and local anaesthetic – share at least some of the same top three word replacements, despite the differences in time and location. Individual creativity is still certainly evident today, however, with respondents using unique choices such as 'squirt gun' for local anaesthetic or 'roller coaster rumbles' for drill.

While often humorous, this friendly terminology has the additional benefit of being tailored to the child. Person-centred care, of which good communication is integral, has been shown to improve patient outcomes.

The General Dental Council standards state that dentists must communicate effectively with patients and that dentists must give information in a way the patient understands. There is also the added consideration of the triadic communication with the patient, the parent/guardian and the dental professional, which can have added complexity when choosing language that each person understands.

Dental team members reported that 'local anaesthetic' had the highest reported ineffective words associated (45.5 per cent), with word choices such as 'injection', 'jag', 'jab', 'needle' and 'sharp scratch' commonly reported as negatively received by children. Substitution for the dental terms, 'extraction' and 'dental drill' also had relatively high numbers of perceived ineffective words (32.1 per cent and 27.8 per cent, respectively), with 'extraction' and 'pull' being received negatively to describe the extraction of a tooth, and words like 'drill' and 'bee' mentioned as poorly received when describing a dental drill.

It is suggested by the authors that a child might be anticipating pain or discomfort by these descriptions. In addition, more than one-third of respondents reported negatively received words when describing fluoride varnish to children. In this case, 'banana' and 'paint' caused a negative response. There were divided opinions on the use of 'banana' to describe fluoride varnish. It features in the top three most common and effective ways

Fluoride varnish	Special toothpaste varnish (n=81)	Special paint (n=80)	Banana paste (n=77)
Fissure sealant	Protective coating (n=163)	Plastic coating (n=89)	Fissure sealant (n=80)
Composite restorations	White/tooth coloured filling (n=198)	Bandage/plaster (n=64)	Composite filling/restoration (n=29)
Preform metal crown	Silver/metal cap (n=117)	Silver/metal hat (n=108)	Princess crown (n=108)
Extraction	Wiggle/wobble (n=173)	Take tooth out (n=121)	Tooth fairy reference (n=108)
Local anaesthetic	Put to sleep (n=136)	Sleepy juice (n=118)	Numbing medicine (n=82)
Inhalation sedation	Happy gas (n=119)	Laughing gas (n-103)	Special air through the nose (n=75)
General anaesthetic	Go for a sleep (n=121)	Put to sleep (n=98)	General anaesthetic (n=51)
Rubber dam	Rubber cover/sheet (n=87)	Stretchy cover/sheet (n=84)	Coat/jacket/raincoat (n=67)
Drill	Electric toothbrush (n=145)	Buzzing/buzzer (n=118)	Tooth polisher (n=88)
Aspirator	Hoover/vacuum (n=201)	Straw (n=90)	Sucker (n=64)

Table 1: The three most commonly reported words/phrases to describe the given dental terms in order of most used

Dental term	Respondent percentage	Ineffective words
Local anaesthetic	45.5%	Injection, jag/jab, needle, sharp scratch
Fluoride varnish	34.4%	Banana, paint
Extraction	32.1%	Extraction, pull
Dental drill	27.8%	Drill, bee
General anaesthetic	15.8%	Put to sleep, general anaesthetic, knocked out, gas
Inhalation sedation	14.4%	Sedation, gas
Composite restoration	12.4%	Composite, filling
Fissure sealant	12.0%	Fissure sealant, plastic, paint/nail varnish
Aspirator	11.0%	Aspirator, hoover, suction/sucker
Preformed metal crown	9.6%	(preformed) metal/stainless-steel crown, silver, pirate
Rubber dam	5.3%	rubber dam, clamp

Table 2: The most commonly reported ineffective words to describe this dental terminology

to describe fluoride varnish, but many respondents said that it could be received negatively due to the anticipated taste. It was suggested that many children may not like the taste of bananas – several respondents use the word 'fruity' instead as it is less specific.

'Childsmile varnish' was also noted as positively received by one respondent, likely due to the fact that many children in Scotland are familiar with the Childsmile fluoride varnish application programme, where the Childsmile team attend nurseries and schools to apply fluoride varnish twice a year. Some respondents suggested that children may also anticipate a bad taste if the words 'paint' and 'nail varnish' are used for 'fluoride varnish' or 'fissure sealants'.

The use of the euphemism 'sleep' when describing a 'general anaesthetic' (GA) had mixed opinions from dental team members. This was by far the most common way for respondents to describe a GA (97 per cent). In particular, 43 per cent reported commonly using the term 'put to sleep'. However, of the 16 per cent of respondents who reported negatively received terms for GA, two-thirds would specifically avoid the phrase 'put to sleep'.

Proposed reasons for this were that a child may develop a fear of sleeping, or that they may associate this with a pet being euthanised or a family bereavement. It was suggested to avoid the term 'putting to sleep' and to instead use 'going for a short sleep/ snooze' to describe the hospital appointment. Other words which had negative connotations included being 'knocked out' and receiving 'gas', potentially due to a perceived threat to the child.

We can conclude that in a sample of Scottish dental team members who treat paediatric dental patients:

• There were a wide range and variety of words and phrases used to describe dental terms, treatments and dental instruments.

• The child's age commonly influenced the choice of language. The chosen terminology was not generally influenced by the child's gender, except in the case of pre-formed metal crowns.

The three preferred replacement terms for each of the 11 dental terms have been identified through this study. These could be used as a guide to direct staff and unify terminology across the Scottish health boards.
'Local anaesthesia', 'fluoride varnish' and 'extraction' had the

highest reported proportion of negatively received terminology. For each treatment and dental

instrument included in the questionnaire, there is a wide scope for creativity and there is certainly not one 'correct' way to describe each dental term. This is reflected in the many different alternative words and phrases suggested by the participants. It is hoped that this study provides insight into words that are thought to be effective and ineffective by dental team members who have experience working with children.

This is an edited version of the authors' paper (tinyurl.com/mncr5vnw) published by the British Dental Journal.

AS ENDODONTICS

EDINBURGH'S ONLY DEDICATED, PRIVATE ENDODONTIC REFERRAL CLINIC

At AS Endodontics we strive for excellence and aim to provide the leading endodontic service for our valued referring dentists with the most effective, timely treatment and care for patients.

- Accepting referrals from throughout Scotland
- Appointments offered 5 days a week
- Calming environment where patient care is our top priority
- Competitive fees

"I have visited this practice and I'm impressed with the facilities. I have found the team at AS Endodontics to be excellent in all aspects of the referral process including the first patient contact, arranging timely appointments, initial consultation, consent including discussing fees with the patients, the clinical treatment itself and the hand back communication to me for restoration. I recommend AS Endodontics for dentists wishing high quality endodontic services for their patients." Dr Hiscocks, Partner & Dentist, New Town Dental Care





Dr Arvind Sharma Dental Surgeon

Practice Limited to Endodontics BDS (Dundee), MSc (Endodontology), MFDS RCS (England) MJDF, MFDS RCPS (Glasgow) **GDC 72097**

Dr Ioannis Sagxaridis

Practice Limited to Endodontics DipDS Thessaloniki, Greece, PostDip (Endodontology)

Dental Surgeon

GDC 190470





Dr Calum Imray Dental Surgeon

Practice Limited to Endodontics BSc Hons (Dundee), BDS (Exeter), MJDF (RCS Eng) **GDC 24473** Tel - 0131 202 2889 Email - referrals@asendodontics.com Web - asendodontics.com Address - 109 Comiston Road, Edinburgh, EH10 6AQ

RENOTE NONTORI

Island, rural – even urban – practices and their patients are set to benefit from a new AI-powered technology

> magine being able to monitor your patients' orthodontic treatment remotely. Island communities in Scotland are now benefitting from a technology that uses artificial intelligence (AI) to enable remote monitoring of orthodontic treatments, *writes William Peakin*.

Its creators say that technology improves the quality of care, the patient experience and practice efficiency. Practices in urban areas are now also exploring whether the technology could help them increase efficiency, boost capacity, manage staff shortages and tackle waiting lists.

Earlier this year, members of DentalMonitoring – the company behind the technology – travelled to the Shetland Islands to train the team at Brae Dental Health Centre in its use and onboard their first 100 patients. Previously, the NHS has provided orthodontics on Shetland through this NHS dental practice, despite having no orthodontists living on the island. The clinic opens on certain weekends and orthodontists based in Dundee fly to the island to see patients.

NHS Shetland and DentalMonitoring first started discussing the possibility of working together in the autumn of last year and it was clear there were opportunities to use the technology to help tackle some of the challenges faced in providing orthodontics on the island. It was not only a case of the orthodontists needing to get to Shetland, but also patients living on the isles of Unst and Yell having to travel by ferry to attend their orthodontic appointments.

Overall, the aim was to offer patients a more convenient option, to create a more robust orthodontic service for the islands – by helping to reduce the strain



placed on the orthodontists who regularly give up their weekends to work on Shetland – and improve treatment through weekly monitoring of patients.

DentalMonitoring was created by Philippe Salah, who graduated from the École Polytechnique in Paris with a PhD in Biophysics. He fell in love with orthodontics after partnering with an orthodontist to build Harmony, a company that made custom lingual treatments with a fully digital workflow. By 2014, Philippe had recognised that AI was the next frontier in medical care, and so he brought together a team of engineers and orthodontists to develop DentalMonitoring.



The development of its AI-powered platform began with a focus on teaching the AI to analyse intraoral images and identify different patient issues across all orthodontic treatment types; pre-treatment, braces, aligners, retention and so on. After several years of research and refinement, the company launched a system that allows patients to upload photos of their teeth using the DentalMonitoring app along with a ScanBox that attaches to the patient's smartphone.

The AI analyses the images to track tooth movement, oral hygiene, aligner fit, and prescribed protocols set by each orthodontist, providing real-time feedback to both patients and practitioners. Since its launch, DentalMonitoring has been adopted by orthodontic professionals in more than 50 countries worldwide. In 2023, DentalMonitoring UK started working with the NHS where they now monitor more than 9,000 NHS brace patients across a range of hospitals and private practices.

The system allows practitioners to oversee treatments remotely, improving workflow and enhancing patient engagement. The company says feedback from clinicians has been very positive, with many noting how the platform has provided big improvements in patient hygiene, reducing treatment lengths, reduced unnecessary appointments and management of emergencies.

Of the 100 patients that started on Shetland, most were already in-treatment patients, while some were due to be bonded-up and begin their treatment shortly. A further 100-plus patients will now be added to DentalMonitoring by the team on Shetland and begin monitoring their teeth in the coming months, converting all orthodontic patients on the island on to DentalMonitoring.

In doing so, this will allow the progress of the patients to be tracked on a weekly basis. So that, for example, if part of the brace is damaged or if hygiene deteriorates, the practice can intervene and fix the problem. The images will also allow for the orthodontists on the

EG <u>IT WILL CREATE A MORE ROBUST ORTHO SERVICE</u> <u>ON SHETLAND WITH IT BEING LESS AT RISK FROM</u> <u>POOR WEATHER OR ORTHODONTIST AVAILABILITY</u> <u>TO TRAVEL TO THE ISLAND"</u>

mainland to see how their patients are doing without being on the island. It means that therapist/nursing team on the island can easily discuss a patient with the orthodontist remotely, knowing they are both seeing the same up-to-date, high quality intraoral images.

Rick Anderson, an account executive at Dental Monitoring, said: "In time, with patients scanning each week it may allow the Dundee-based orthodontists to prescribe remotely to the orthodontic therapists based on the island. This could help reduce the number of visits they would need to make to Shetland and mean their time on Shetland could be spent starting new patients and reducing the waiting list.

"Hopefully, through using DentalMonitoring, it will create a more robust ortho service on Shetland with it being less at risk from poor weather or orthodontist availability to travel to the island. There is also an environmental impact to consider, in that by monitoring patients remotely we may see fewer car and ferry journeys being needed from the patients, as well as fewer flights being taken by the orthodontists.

"Until now, in Scotland, DentalMonitoring had primarily been associated with private orthodontic care, with many assuming that the latest AI powered tech is too costly to use in NHS work. But with the Shetland project up and running, other NHS areas in Scotland are engaged in conversations to see if they could do something similar.

"While many regions have challenges relating to access for their patients, urban areas are also exploring whether the technology could help them to increase efficiency, boost capacity, manage staff shortages and tackle waiting lists."

Rick Anderson, of DentalMonitoring, with the Brae Dental Health Centre team.

www.dentalmonitoring.com



MANAGEMENT

MAKING THE TRANSITION

What's stopping you making the moving from associate to principal?

IN the dim and distant past, I was forced by naivety and events to learn many business lessons the hard way. It was a time of high interest rates (10%+), and a new NHS contract, when my dreams hit the buffers of reality. I discovered that bankers really were someone who lends you an umbrella in the sunshine but demands its return when it starts to rain.

My survival came with new, nondental, accountants who spoke in words of one syllable and didn't make a fuss. I vowed to learn more about 'business' and embarked on the MBA course at the Open University; although I did the bookwork I didn't graduate, as the assessments overlapped with my father's final illness.

It did mean that I learned a lot of principles and case studies plus the language, which seemed designed to bewilder the innocent. These experiences, plus later work with a great coach, led to my learning to keep things simple, and eventually devising 'The Seven Pillars of a Successful Dental Practice'. I have used these with clients for a decade and a half and it's why I say I'm "the antidote to business coaches".

This piece was an attempt to discuss the merits or otherwise of 'sunk-costs', it then evolved through thoughts on the wisdom of business ownership. It ended up as pseudophilosophical piece on the wisdom or otherwise of independent practice and how should a dentist navigate their way through the shoals of professional life to a rewarding (in all meanings) existence.

A sunk-cost in business decisionmaking is defined as "a cost that has already been incurred and cannot be recovered". It has been said that some education and time spent in a 'deadend' jobs should be defined as sunkcosts. That is not always the case. I believe that my decade-long mix of resident hospital jobs and associate posts in practices, good and less so, helped me to decide what I did want





Alun K Rees BDS is The Dental Business Coach. An experienced dental practice owner who changed career, he now works as a coach, consultant, troubleshooter, analyst, speaker, writer and broadcaster. He brings the wisdom gained from his and others' successes to help his clients achieve the rewards their work and dedication deserve. and, importantly, did not want from my own practice. I saw them as an investment of that most valuable and scarce of resources – my time.

When you made the decision to have a career in dentistry how did you think it would work? What were your dreams, hopes and expectations? Unless you had dentistry in the family, the chances are you knew as little as I did, a set of snapshot images from my own experiences and memories, of a successful and secure professional who took me from six-year-old phobic to a confident teenager.

'Prospective-costs' are future costs that may be avoided if action is taken. Seeing them both for what they truly represent to you and getting the balance right in a business and a career is vitally important. At some point you may well realise that not committing to being a practice owner was a mistake and you are repeating sunk-costs

Looking at things in purely monetary terms can be persuasive but time is very important and no measures of happiness and satisfaction ever seem to appear in the calculations made by economists. Now, 'Bygones principle' applies; this states that past so-called mistakes are irrelevant, gone like water under the bridge, and should not influence future rational decisions. This presumes we learn from our errors but sadly humans, and dentists are definitely no exception, have a tendency to repeat mistakes, sometimes until pain demands a change.

Most of us do not want to drift from job to job, taking time to build relationships with patients and team members before becoming disenchanted or until the culture proves intolerable, it does not lead to a happy life. Yet the roundabout of associates and other staff is a reality. The phrase 'from pillar to post' originated from the practice of punishment in medieval Europe where a person would be tied to a pillar or post to be whipped or beaten before being moved to another pillar or post for more punishment. I have encountered dental team members whose stories remind me of this.

In spite of the responsibilities of ownership dentistry is a profession, which bestows great privilege as well as duty. I always felt far more restrained and at risk of complaints while I was an associate. Taking control by owning your own practice, away from imposed confines and controls from a principal, practice manager or corporate bean counter can be refreshing. The freedom to attract and serve the patients that you choose and treatment plan for them at a pace that works for both of you cannot be undervalued.

If you have wanted to make the move to ownership what's really stopping you? To paraphrase Henry Thoreau: "the mass of associates lead lives of quiet desperation and go to the grave with the song still in them." I'm not knocking working as an associate, I accept that practice ownership isn't for everyone, but the professional and personal rewards are great.

I often speak of the snakes and ladders of a dental career, as an associate I always felt the dice were loaded but never in my favour. As a principal the ladders were steep but rewarding and I knew the walls could be climbed one step at a time.

December 2024-January 2025 | 53

Whatever the cause of your patients' dry mouth,

Oralieve can provide relief and comfort

Effective relief of dry mouth symptoms - day and night

- A unique combination of bioactive ingredients and enzymes
- Supplements patients' natural saliva
- Helps protect tissue and promote a healthy mouth

Recommend Oralieve - the most recommended brand by healthcare professionals for dry mouth relief*

Scan the QR code for patient samples or visit www.oralieve.co.uk

*amonast 2577 healthcare professionals, data collected online 2023.

GOSIA CIEPIELA CLINICAL DENTAL TECHNICIAN

Multi-award winning Clinical Dental Technician welcomes referrals for :

- Complete dentures
- Partial Dentures
- Immediate Dentures
- Implant retained over- dentures









FINALIST



Simple online referral process www.gc-cdt.com Email: info@gc-cdt.com Or contact the practice directly.

EH6 6JG 0131 208 2222



Falkirk Dental Care

91 Grahams Road Falkirk Fk2 7dd 01324 671278

Loanhead Dental Practice 50 Fountain Place Loanhead EH20 9DU

0131 440 1161 Vitaliteeth Dental Spa 116 Ocean Drive Leith, Edinburgh





Love the Oralieve range... I literally had a patient this morning and Oralieve has changed her life... the samples have been an absolute blessing

Kevin O, Dentist





Aesthetic crown lengthening and minimally invasive laminate veneers to resolve Altered passive eruption

Cimara Fortes Ferreira, Edival Barreto Magalhães, Barbara Zini

Introduction

The aesthetic appearance of an individual's smile plays a significant role in their social and psychological wellbeing⁴. A "gummy smile," characterised by an excessive display of gingival tissues (>3 mm) during smiling, is considered unattractive^{2,3}. A pleasant smile is when the gingival margin of the maxillary teeth is approximately 1mm from the upper lip. To maintain a pleasant smile, it is recommended that this distance does not exceed 2-3mm.

Several factors, including altered passive eruption (APE)⁴, vertical maxillary excess⁵ and hypermobile upper lip⁶, can contribute to this condition. APE, a localised tooth-related factor classified as developmental or acquired condition⁷ is subdivided into two types. Type I involves the gingival margin being incisal or occlusal to the cementoenamel junction (CEJ), with the mucogingival junction (MGJ) positioned apical to the crest of the bone. Type II is characterised by a normal gingival dimension, with the free gingival margin incisal or occlusal to the CEJ and the MGJ positioned at the CEJ. Both types have subdivisions, with subdivision A indicating that the alveolar crest is 1.5 to 2 mm apical to the CEJ and subdivision B indicating that the alveolar crest is coincident with the CEJ⁸.

Treatment options for APE type I include gingivectomy, apically positioned flap, and osseous resective surgery. A comprehensive treatment plan involving prosthodontics, orthodontics and periodontics is necessary for addressing APE type II. However, caution must be exercised during osseous resective surgeries to prevent excessive bone resection and subsequent gingival recession, which can lead to aesthetic complications⁹.

Case description and results

The case was a Coslet type I subdivision B that required surgical crown lengthening using selective osseous correction¹⁰. The patient, a 46-year-old female, presented to a private clinic with a chief complaint of unpleasant aesthetics. Her medical history was non-contributory. A clinical evaluation was conducted at the first appointment following the clinical protocol described in the literature¹¹. Her dental history revealed significant dental restorative work that had been done in the last 16 years.

Her periodontal probing depths were within 1-3 mm. She was diagnosed with periodontal health and with a developmental and acquired condition⁷, APE¹², and Coslet type I subdivision B⁸. She presented facial and lip symmetry and normal lip mobility. The maxillary anterior teeth showed normal width but reduced length, and she showed a slight right deviation of her maxillary anterior midline.

An intraoral evaluation revealed that the position of the mucogingival junction was approximately 5mm from the gingival sulcus, characterising excessive gingival display⁴ (Figure 1).

Figure 1 (a) Frontal view. Note the excessive gingival display and reduced height for the anterior maxillary teeth during patient's high smile. (b) Perspective view. Note the reduced size of the patient's #9 and 10





THE USE OF A DIGITAL WORKFLOW IN DENTISTRY HAS BEEN DETAILED AS A STEP-BY-STEP PROCESS TO ENHANCE THE GINGIVAL ARCHITECTURE IN THE AESTHETIC ZONE"

The use of a digital workflow in dentistry has been detailed as a stepby-step process to enhance the gingival architecture in the aesthetic zone¹³. The patient's dental casts were created, and a mock-up was developed using the Digital Smile Design protocol¹⁴ to achieve an aesthetically pleasant dental arrangement that harmonizes with the patient's facial features¹⁵ (Figure 2). The patient expressed satisfaction with the proposed aesthetic solution and approved the treatment plan.

The initial assessment using the pink aesthetic score (PES)¹⁶ indicated scores ranging from eight to nine for the six anterior maxillary teeth, primarily due to tooth contour. The white aesthetic score (WES)¹⁶ for the same teeth varied from three to five, mainly attributed to the lack or absence of tooth form, volume, colour surface texture and translucency.

The treatment plan included crown lengthening and 0.4-0.6 mm wide ultrathin ceramic laminates, as well as lithium disilicate laminate veneers (LDLV) from teeth #5-13. The successful use of layered pressedceramic LDLV technique has been described in the literature¹⁷. The patient approved the treatment plan, and in the following week, the crown lengthening was conducted.

The surgical appointment involved using the mock-up as an aesthetic stent for the crown lengthening procedure (Figure 2). After administering anaesthesia, the aesthetic stent was inserted, and the future position of the CEJ was marked. An internal bevel incision was made based on the markings for each tooth, preserving the interdental papilla. Subsequently, an intrasulcular internal bevel incision (Swan Morton, UK) was made with a 15C blade (Figure 3a), and a collar was obtained. After collar removal, subgingival enamel was exposed. The golden proportions were rechecked using a periodontal probe (Figure 3b).

Next, a full-thickness buccal flap was elevated to the level of the mucogingival junction. After flap reflection, the bone showed to be at the CEJ (Figure 4a). The distance from the bone crest to the CEJ was measured transsurgically, using the aesthetically driven surgical stent (mock-up), for the osteotomy. The osteotomies were performed to achieve 2mm between the CEJ of the crown line angles and the aesthetic gingival stent margins. A 1mm bone reduction was carried out from the line angles to the mesial and distal proximal sites of the proposed restorative margins. No bone reduction was performed interproximally for the mesial sites of the central incisors. A periodontal probe was used to assist the bone reduction procedure. Manual (#2 Fedi, #36/37 Rhodes chisels) and rotatory instruments were used for osteotomy and osteoplasty.

Following bone reduction (Figure 4b), the surgical sites were thoroughly irrigated with saline solution, and the buccal flap was repositioned. Next, digital compression was conducted for one minute, and a 3/8 circle 13 mm needle with a 6-0 polypropylene thread (Atramat, Japan) was used to stabilize the flap with simple interrupted sutures.

The patient received postoperative instructions and was placed on a pain control regimen (750 mg of paracetamol four times a day for the following three days). Oral hygiene instructions, including the use of 0.12% chlorhexidine gluconate oral rinse (PerioGard, Colgate, Johnson & Johnson) twice daily for two weeks, were provided, and the patient was advised to refrain from mechanical plaque control in the operated sextants for two weeks.

Additionally, the patient was instructed to refrain from toothbrushing for two weeks, apply ice packs for the first 24 hours post-surgically, consume only soft foods during the first week, and avoid any other mechanical trauma to the surgical sites. Flossing was permitted for the mesial aspect of the central maxillary incisors after 10 days postoperatively and 21 days

Figure 2 (a) Frontal and (b) perspective views of the patient's smile using the mock-up. Note an aesthetically pleasing smile







postoperatively, to allow sufficient healing of the interproximal sites that received a bone reduction procedure. After seven days, the patient was

instructed to use a two-year-old soft bristle paediatric toothbrush, brushing only in the direction from the gingival tissues towards the tooth. The patient was discharged, and the sutures were removed at the 10-day appointment. At the 15-day postoperative appointment, the patient received prophylaxis prior to suture removal (Figure 5a). The provisional restorations were placed after 60 days of healing and the definitive restorations were cemented six months postoperatively using a photopolymerizing resin-luting cement (Variolink Esthetic, Ivoclar Vivadent) (Figure 5b).

Figure 3 (a) Mock-up used as aesthetic stent for the crown lengthening procedure planned for teeth #4-14. (b) A periodontal probe was used to assist during the bone reduction



Figure 4 (a) Frontal view after a full-thickness flap was elevated. Note the presence of the bone at the level of the cementoenamel junction from teeth #6-11. (b) Frontal view of the bone after bone reduction was conducted. Note the presence of extensive overhang of the mesial aspect of the restorations for tooth #8



Figure 5 (a) Fifteen days postoperatively after the sutures were removed and the provisional restorations were placed. The patient returned for suture removal. Note the presence of slight marginal erythema, which may be expected at this follow-up period. (b) Frontal view six months postoperatively with the final laminate veneers





Figure 6 (a) Frontal view of the patient's smile six months postoperatively. Note the aesthetic smile. (b) Perspective view of the patient's smile six months postoperatively



Figure 7a Preoperative frontal view of the lack of lip in repose. (b) Postoperative frontal view of the lip in repose showing the presence incisal edges of the anterior maxillary teeth



During the six-month follow-up, the patient exhibited an aesthetic smile (Figures 6a and 6b), attributed to achieving aesthetic equilibrium through adhering to the golden proportion measurements for the anterior maxillary teeth. The patient's final PES¹⁶ was 10 for the six anterior maxillary teeth due to recovery of the gingival contours. For the same teeth, the patient's final WES¹⁶ was 10 due to complete tooth form, volume, colour, surface texture and translucency.

Discussion

The altered passive eruption is commonly addressed with an aesthetic crown lengthening procedure, which involves gingivectomy or apically positioned flap with or without ostectomy¹⁰. Aesthetic crown lengthening procedures have been documented in a controlled clinical trial¹⁸. In this case, the patient exhibited gingival display of 3mm or more when smiling, a finding known to impact aesthetics negatively¹⁹. The proposed THE PROPOSED TREATMENT OF CROWN LENGTHENING AND LDLV SUCCESSFULLY ADDRESSES THE PATIENT'S AESTHETIC CONCERN"

> treatment of crown lengthening and LDLV successfully addresses the patient's aesthetic concern. The concept of patient satisfaction has been evaluated in dentistry and medicine revealing its multidimensional characteristic and the need for a better definition²⁰. This treatment combined aesthetic crown lengthening, using the Digital Smile Design (DSD) concept, and a digital wax-up to fabricate pressed LDLV layered with feldspathic porcelain¹⁷.

In addition, Belser et al's proposed modification to the PES and the WES¹⁶ was used to evaluate the esthetics before and after treatment. This method of evaluation quantifies aesthetics, allowing for comparison of treatment results between studies. The proposed treatment of an APE type I subdivision B, with aesthetic crown lengthening and the use of ultrathin LDLV, resulted in an increase in the PES from 8 to 10 and a significant increase in WES from





THE FUTURE OF COMPOSITES



- ✓ Unlimited depth of cure (self cure)
- ✓ Gap-free interface

- ✓ Only 2 steps: 15 sec prep
- ✓ High strength
- Choose: capsule or automix



BEFORE



Photos courtesy of Prof Dr Rocio Lazo (Peru)





Find out more

Call Lesley on 07887 930 923 (Scotland) Lesley.McKenzie@sdi.com.au



STELA GAP-FREE BONDING INTERFACE

A confocal micrograph of a gap-free Stela-dentine interface. Note the penetration depth of Stela Primer (yellow) within the dentine tubules. Source: Dr Salvatore Sauro →

3.5 to 10. These scores quantify the deficient patient; however, the "gummy smile," which would be represented by the pink aesthetics, showed to be of lower importance when using the scale when compared to the WES, which was significantly low at the patient's initial visit. The authors suggest a limitation of the PES score for "gummy smile" cases. Adding the length of the gingival tissues to this evaluation would facilitate giving them a more accurate aesthetic score.

Mootha et al²¹ compared the use of different tools for aesthetic treatment planning the anterior maxillary teeth and their relation to the various geometric proportions in an Indian population sample. In this study, the use of the Digital Smile Design software protocol and Chu's proportion gauge²² range leads to pleasing smiles in the studied population. The present case report used the Digital Smile Design protocol for the aesthetic treatment planning of the anterior maxillary teeth.

The literature supports the use of digital workflow to improve treatment planning for gingival/tooth architecture in the aesthetic zone. The use of a diagnostic mock-up or overlay as a crown lengthening surgical guide to improve the "gummy smile" has shown to be a viable option as a surgical guide for crown lengthening¹³. This case report used a digitally made aesthetic stent to guide the surgeon during the surgical procedure, and the patient accepted outcomes presented during the treatment planning phase.

The cement system used in this case utilises a novel dibenzoyl germanium derivative photoinitiator which exhibited statistically superior colour stability and a higher degree of conversion when compared to Calibra, Variolink-N, and NX3 resin cements in an *in vitro* setting²³.

A limitation of this case report is the lack of use of digital technology to precisely measure the amount of increased lip support reached with the executed treatment.

Conclusion

An APE type I subdivision B case was treated with aesthetic crown lengthening and minimally invasive LDLV to resolve the patient's aesthetic concern. The proposed treatment reduced the gingival display significantly and increased the crown height to length proportions reaching an aesthetic smile and patient satisfaction.

References

¹Afroz S., Rathi S., Rajput G., and Rahman S. A., Dental aesthetics and its impact on psycho-social well-being and dental self-confidence: a campus based survey of north Indian university students, The Journal of Indian Prosthodontic Society. (2013) 13, no. 4, 455–460.

²Allen E. P., Use of mucogingival surgical procedures to enhance aesthetics, Dental Clinics of North America. (1988) 32, no. 2, 307–330.

³Peck S., Peck L., and Kataja M., The gingival smile line, The Angle Orthodontist. (1992) 62, no. 2, 91–100.

⁴Silberberg N., Goldstein M., and Smidt A., Excessive gingival display etiology, diagnosis, and treatment modalities, Quintessence International. (2009) 40, no. 10, 809–818.

⁵Robbins J. W., Differential diagnosis and treatment of excess gingival display, Practical Periodontics and Aesthetic Dentistry. (1999) 11, no. 2, 265–272. ⁶Andijani R. I. and Tatakis D. N., Hypermobile upper lip is highly prevalent among patients seeking treatment for gummy smile, Journal of Periodontology. (2019) 90, no. 3, 256–262.

⁷Jepsen S., Caton J. G., Albandar J. M., Bissada N. F., Bouchard P., Cortellini P., Demirel K., de Sanctis M., Ercoli C., Fan J., and Geurs N. C., Periodontal manifestations of systemic diseases and developmental and acquired conditions: consensus report of workgroup 3 of the 2017 World Workshop on the Classification of Periodontal and Peri-Implant Diseases and Conditions, Journal of Periodontology. (2018) 89, no. Supplement 1, S237–S248.

⁸Coslet J. G., Vanarsdall R., and Weisgold A., Diagnosis and classification of delayed passive eruption of the dentogingival junction in the adult, The Alpha Omegan. (1977) 70, no. 3, 24–28.

⁹Garber D. A. and Salama M. A., The aesthetic smile: diagnosis and treatment, Periodontology 2000. (1996) 11, no. 1, 18–28.

¹⁰Cairo F., Graziani F., Franchi L., Defraia E., and Pini Prato G. P., Periodontal plastic surgery to improve aesthetics in patients with altered passive eruption/ gummy smile: a case series study, International Journal of Dentistry. (2012) 2012, 6, 837658.

¹¹Das A., Mondal D., Chordia R., and Chatterji A., Decision-making process for aesthetic treatment of gummy smile: a surgical perspective, Journal of Indian Society of Periodontology. (2021) 25, no. 6, 560–564.

¹²Gottlieb B. O. B., Active and passive continuous eruption teeth, Journal of Dental Research. (1933) 13.

¹³Jurado C. A., Parachuru V., Villalobos Tinoco J., Guzman-Perez G., Tsujimoto A., Javvadi R., and Afrashtehfar K. I., Diagnostic mock-up as a surgical reduction guide for crown lengthening: technique description and case report, Medicina. (2022) 58, no. 10.

¹⁴Coachman C., Calamita M. A., and Sesma N., Dynamic documentation of the smile and the 2D/3D digital smile design process, The International Journal of Periodontics & Restorative Dentistry. (2017) 37, no. 2, 183–193.

¹⁵Lombardi R. E., The principles of visual perception and their clinical application to denture aesthetics, The Journal of Prosthetic Dentistry. (1973) 29, no. 4, 358–382.

¹⁶Belser U. C., Grutter L., Vailati F., Bornstein M. M., Weber H. P., and Buser D., Outcome evaluation of early placed maxillary anterior single-tooth implants using objective aesthetic criteria: a cross-sectional, retrospective study in 45 patients with a 2- to 4-year follow-up using pink and white aesthetic scores, Journal of Periodontology. (2009) 80, no. 1, 140–151.

¹⁷Jurado C. A., Villalobos-Tinoco J., Mekled S., Sanchez R., and Afrashtehfar K. I., Printed digital wax-up model as a blueprint for layered pressed-ceramic laminate veneers: technique description and case report, Operative Dentistry. (2023) 48, no. 6, 618–626.

¹⁸Ribeiro F. V., Hirata D. Y., Reis A. F., Santos V. R., Miranda T. S., Faveri M., and Duarte P. M., Open-flap versus flapless aesthetic crown lengthening: 12-month clinical outcomes of a randomized controlled clinical trial, Journal of Periodontology. (2014) 85, no. 4, 536–544.

¹⁹KokichV. O.Jr., Kiyak H. A., and Shapiro P. A., Comparing the perception of dentists and lay people to altered dental aesthetics, Journal of Aesthetic Dentistry. (1999) 11, no. 6, 311–324.

²⁰Afrashtehfar K. I., Assery M. K. A., and Bryant S. R., Patient satisfaction in medicine and dentistry, International Journal of Dentistry. (2020) 2020, 10, 6621848.

²¹Mootha A. J. S. and Jaiswal S., Evaluation of maxillary anterior teeth and their relation to the various geometric proportions in Indian population sample, Journal of Interdisciplinary Dentistry. (2018) 8, no. 2, 62–67.

²²Chu S. J., A biometric approach to predictable treatment of clinical crown discrepancies, Practical Procedures & Aesthetic Dentistry. (2007) 19, no. 7, 401–409.

²³Alkhudhairy F., Vohra F., Naseem M., Owais M. M., Amer A. H. B., and Almutairi K. B., Colour stability and degree of conversion of a novel dibenzoyl germanium derivative containing photo-polymerized resin luting cement, Journal of Applied Biomaterials & Functional Materials. (2020) 18, article 228080002091732.



Effective management of a fractured tooth in a child

Stephan Lampl, Deepa Gurunathan

raumatic dental injuries in children, a major dental health problem across the globe, pose unique functional and psychosocial

challenges [1, 2]. Treating this condition often requires the application of evidence-based diagnostic and treatment practices that are optimally contextualised and individualised to the specific requirements of a child.

Predisposing factors of dental trauma could be related to the person's anatomic features such as increased overjet or inadequate lip coverage of the upper anterior teeth. Accidental falls are common causes of these traumatic dental injuries in children and their heterogenous clinical presentations can be categorized into nine fracture and six luxation variants.

A conspicuous complexity in the management of traumatic dental injuries is that traumas to the primary and the permanent teeth are separate entities and hence treated separately. Furthermore, the management of tooth injuries in children with mixed dentition can be challenging. The Dental Trauma Guide and Trauma Pathfinder provide useful recommendations for the diagnosis and treatment of these heterogeneous presentations.

Furthermore, recommendations from the American Academy of Pediatric Dentistry (AAPD) suggest the objective of treatment of primary and immature permanent teeth with large fractures is to maintain the pulp vitality for continued apexogenesis [6]. Along with this, preservation of the remaining tooth structure is an important restorative consideration in children with traumatic injury to and erupting teeth.

On the premise of available evidence that paediatric full crowns as compared to conventional restorations can conserve tooth structure and maintain pulp vitality, we treated an eight-yearold child with a fractured permanent lateral incisor using a paediatric full crown fabricated using a novel hybrid glass material. The outcomes seen in this child along with a review of literature on the crown materials for achieving optimal restoration of function and aesthetic outcomes, while preserving pulp vitality and remaining tooth structure are presented herein.

The Dental Trauma Guide and Trauma Pathfinder provides easy-tofollow recommendations and flow charts for arriving at a correct diagnosis of traumatic dental fractures and luxations of permanent teeth. The diagnostic workup described in this case report was generally in line with these recommendations. However, the Dental Trauma Guide and Trauma Pathfinder recommends radiographs with periapical, occlusal, and eccentric exposures for detecting fracture lines in the root for crown fractures without pulp exposure.

The appropriateness for the choice of full-coverage paediatric crowns as a treatment option was derived from a premise that maintaining pulp vitality and preservation of remaining tooth structure are important restorative considerations in children with traumatic injury to the tooth. This premise is supported by a systematic review by Innes et al., which indicates that crowns placed on primary teeth with decay or those that have had a pulp treatment are associated with a lesser likelihood of failure or pain in the long term as compared to conventional filling.

Furthermore, the acceptance of crowns is high with both patients and dentists and the latter find crownrelated procedures comparatively simpler even when restoring severely damaged primary molars. Another study by Kaptan et al. notes that full-

FULL-COVERAGE PAEDIATRIC CROWNS REQUIRE LESS ADDITIONAL TREATMENT AND HAVE A HIGHER SURVIVAL RATE COMPARED TO CONVENTIONAL FILLINGS"



coverage paediatric crowns require less additional treatment and have a higher survival rate compared to conventional fillings.

Several materials including stainless steel, zirconia, resin composites, and hybrid glass material can be used for fabricating full-coverage paediatric crowns. While stainless steel crowns are associated with high clinical success rates and have been recommended by the British Society of Paediatric Dentists, many dental practitioners consider stainless steel crowns unsuitable for most children as their placement entails a cumbersome restorative technique in a busy routine practice.

Furthermore, nickel–containing stainless-steel crowns may also carry risks of allergic reactions and hypersensitivity. Over the years, the aesthetic advantages of zirconia have garnered an increased attention over stainless steel. However, paediatric crowns fabricated with zirconia require the removal of a higher amount of tooth structure and subgingival preparation margins of 1–2 mm to restore primary teeth.

Overall, this case report underscores the usefulness of a conservative approach for restoring an erupting permanent tooth in the mixed dentition using a paediatric full crown fabricated using a novel hybrid glass material. Improvements in function and aesthetics were achieved along with preserving tooth vitality, minimal stress, and clinically noticeable child and parental satisfaction. These initial findings merit further investigation in future clinical studies.

Full report, pictures and references: doi.org/10.1155/2024/6888443



🗙 COMING TO SCOTLAND IN EARLY 2025 🗙

1-Year Level 7 Certificate in

RESTORATIVE DENTISTRY

Learn the theoretical & practical principles behind Restorative Dentistry.

This 12-month comprehensive programme equips dentists with a deep understanding of Restorative Dentistry from an occlusal perspective, a cornerstone for clinical success. The course emphasises three key pillars for a thriving career: advanced theoretical knowledge, practical skills, and communication / business acumen. Guided by Professor Paul Tipton and his team of experienced tutors, you'll build the confidence and expertise to deliver exceptional, patient-focused care. Key topics include Occlusion, Articulators, TMD Splints, Tooth Preparations, Treatment Planning, Adhesion, Composites, Porcelain Veneers, and more, each approached from an Occlusal perspective.

Course Fees: £8,950 (inc VAT) 12-month 0% Interest Direct Debits: £745.83 p/m (inc VAT) Registration Fee: £500 (inc VAT)



Scan Me to learn more about the Level 7 Certificate in Restorative Dentistry or to book on!

Q Crieff: February / March 2025









Early Bird Offer Save £500 off the course fees

1-Year Level 7 Certificate in

AESTHETIC DENTISTRY

Gain insight into the knowledge, methods & tools needed to deliver more advanced cosmetic treatments.







A 12-month advanced course combining 12 face-to-face days and 5 online sessions. It builds on your existing skills in Occlusion and Tooth Preparation, equipping dentists to deliver advanced restorative and aesthetic treatments with expertise and confidence. You will learn how to effectively apply aesthetic dentistry techniques to your practice, enhancing your ability to meet and exceed patient expectations with high-quality treatments. The course encompasses a wide range of topics, from clinical to non-clinical, including Smile Design & Lab Communications, Photography & Marketing, Veneer Preparations, Bleaching, Advanced Composites, Facial Aesthetics & more.

Course Fees: £8,950 (inc VAT) 12-month 0% Interest Direct Debits: £745.83 p/m (inc VAT) Registration Fee: £500 (inc VAT)



Scan Me to learn more about the Level 7 Certificate in Aesthetic Dentistry or to book on!

Or enrol on both courses and gain a Level 7 Diploma in Aesthetic Dentistry!





Enquire Today: 0161 348 7849 www.tiptontraining.co.uk enquiries@tiptontraining.co.uk Proud to be Accredited by:



EduQual

GILLIAN WYLIE & PATRICIA MUNRO • STRICTLY CONFIDENTAL LTD

BUYING & SELLING DENTAL PRACTICES

LOOKING for a bespoke service within Scotland's dental industry?

If you are a practice owner looking to retire or planning your exit strategy or maybe a potential buyer looking to be the master of their own destiny, maybe even considering a squat practice, then we have the expertise and network to assist you through the whole process.

Sellers: Confidential Listings: Practice details shared discreetly with potential buyers.

Valuation: Goodwill, get an accurate and competitive market valuation for your practice. Equipment valuations, Insurance valuations, Legal Valuations. **Ensure a smooth transition:** Assisting with legal, financial and transitional support throughout the process

Buyers: Discover thriving practices across Scotland. Established practices with existing patient base, experienced staff and fully equipped facilities. Financial and business advisors to assist with finance options to make your purchase seamless and affordable.

Contact us today to discuss your goals and explore available opportunities across Scotland! Patricia Munro & Gillian Wylie, Directors E: patricia@strictlyconfidental.com M: 07906 135033 E: gillian@strictlyconfidental.com M: 07914 688322 Lln: strictly-confidental W: www.strictlyconfidental.com

Struty confidental

LAURA WHYTE • COLTENE

COLTENE'S NEW REP FOR SCOTLAND

COLTENE is delighted to welcome Laura Whyte to the team, as the new Territory Manager for Scotland.

She brings a wealth of experience to COLTENE, having started her career in dental nursing at the age of sixteen. She progressed into practice management and was responsible for running a number of sites for many years. After leaving the practice side, Laura gained years of valuable sales experience with Coca-Cola and then found her way back into dental in her last role, in dental lab product sales with John Winter.

Laura is a people person and is very much looking forward to meeting all the clinicians and team members throughout Scotland, introducing them to COLTENE, supporting them and helping them to deliver outstanding treatments to their patients.

Laura grew up in Dundee and lives with her family in Arbroath.



Laura Whyte, Territory Manager Scotland E: laura.whyte@coltene.com M: 07788 146 109 Lln: www.linkedin.com/in/laura-w-41636b170 I: www.instagram.com/laurawhyte538

COLTENE

JENNIFER JACOBS • ORASCOPTIC

SCOTLAND'S ORASCOPTIC REPRESENTATIVE WANTS TO MEET YOU!

AS an industry leader, Orascoptic is constantly pushing the limits to provide clinicians with the latest products that achieve superior visualization through enhanced ergonomics, improved magnification, and illumination.

Our new Scotland rep, Jennifer Jacobs has 10+ years of experience in the dental field – this has given her a deep understanding of dental professionals' needs. Jen started her career as a dental nurse, transitioning in to a treatment coordinator, enhancing her patient communication and treatment planning. Jen's passion for improving clinical outcomes drives her commitment to exceptional service and customer support, ensuring they have the right tools to enhance their practice.

Orascoptic loupes will not only improve the range and acuity of your visual field, but also allow you to work in a more ergonomically way.

Contact Jennifer to discuss Orascoptic loupes or arrange a fitting appointment.



Ms Jennifer Jacobs

E: Jennifer.Jacobs@envistaco.com M: +44 7811 054941

Lln: orascoptic T: @orascoptic F: orascoptic/ I: @orascoptic_uk



BRIAN M RHONEY • ACTEON UK

TERRITORY MANAGER, SCOTLAND & NORTH

BRIAN has over 24 years of dental sales experience having started with dental laboratory supplier, John Winter and Co. Ltd in late 1999, starting as Technical Sales Representative and later progressing to Sales Manager before moving into surgery sales, having had spells with Dentsply Sirona, and Straumann, Brian is probably best recognised for his time as Surgical Manager for Henry Schein, where he spent 8 years covering Scotland, Northern Ireland and North England. Having sold general consumables and equipment for laboratories and practices, CAD/CAM systems, Biomaterials and Implants, Brian has extensive knowledge across dentistry, particularly in the surgical field and in

early 2022 was delighted to bring that knowledge to his current role as Territory Manager, Scotland & Northern England, with Acteon UK Ltd.

Brian says: "I've known Acteon for many years, from when they were more better recognised as Satelec, specifically from my time promoting their surgical products at Henry Schein but wasn't fully aware until joining them of just how wide a range of different products they manufacture, From top quality hand instruments right through to cutting edge CBCT's. I am delighted to be part of the Acteon family and am proud to be promoting our high quality products to both distributors and end users."



Brian M Rhoney, Territory Manager, Scotland & North England E brian.rhoney@acteongroup.com Lln: www.linkedin.com/in/brian-r-55a531195/ F: brian.implants





Mark your calendars!

JUNE

20

0 1 1

JUNE

21

The Scottish Dental Show returns on 20-21 June 2025

TANG R

Braehead Arena, Glasgow



Be *future* confident

At Chase de Vere we can guide you on your financial journey and help you chart the best route to your financial goals. We can help you with:

- Pension saving
 - Retirement planning
- Financial protection
 - Estate planning Investment strategies • Long-term care funding
- Home financing
 - Professional collaboration
- Tax optimisation

If you would like to book a complimentary consultation, please scan on the QR code or call us on: 0345 609 2002



\star Trustpilot \star \star \star \star \star 4.9 out of 5

Authorised and regulated by the Financial Conduct Authority.

Chase de Vere



TOP TIPS FOR SELLING YOUR DENTAL PRACTICE

Martyn Bradshaw, of top dental practice brokerage PFM Dental, gives his top tips when getting ready to sell your dental practice

VALUATION

Regardless of whether someone is selling on the open market or simply selling to their associate, I always suggest that they instruct a valuation from a reputable valuer. This is the time to ensure that you get the pricing right and take advice from someone who deals with dental practice sales on a daily basis. Valuers like us will happily undertake a valuation for clients as a stand-alone service.

2 IDENTIFY BUYER TYPES

When getting a practice ready to market, understanding who your practice will be suitable for, and therefore the likely buyers, will ensure that you and/or your agent are targeting the correct buyer type. The practice should be analysed both under an associate-led and principal-led model – determining the suitability of corporate vs principal buyer. A good agent or valuer will be able to discuss and advise accordingly.

3 SUITABLE AGENT

Using a specialist dental practice sales agent should cover the related agency cost multiple times over. Most agents will have thousands of dentists looking for dental practices and can therefore reach a wide audience of potential buyers. As well as helping to achieve the best price, having a choice of multiple buyers also allows you to choose the right fit for your practice. The agent should also deal with the sale from marketing all the way through to completion, making sure that the sale stays on track and resolving any issues.

4 SOLICITOR

Similar to having a specialist agent if you are selling on the open market, there are a number of good, specialist dental solicitors. Within the sale agreement a vendor will provide indemnities and warranties, and it is the responsibility of your solicitor to minimise the risk of these. A non-specialist solicitor is not likely to know what is expected or overkill.

GET ORGANISED

The legal work involved in a dental practice sale is certainly getting more onerous, and we see that the majority of the time spent is actually on the 'due diligence' - the information that a buyer's solicitor is asking about the practice. The more prepared you are the better. If you are coming up to selling your practice, starting to keep documents to hand will make the process significantly easier.

6 THINK TAX

While getting the best price for the practice is the key driver for most people, the way in which the deal is drawn up can affect your tax liability. The most important thing for you is the net proceeds from the sale. There is no point in getting an extra £20,000 if you don't take good tax planning advice and spend an extra £30,000 in tax. Your accountants should be informed of the sale at your earliest opportunity. An agency such as PFM Dental will liaise with your accountant to assist where possible.

TIMESCALES

Ensure that you are thinking about the sale of the practice early enough. If you are looking to sell to a dentist who is going to take over from you then you need to leave enough time to find a buyer and go through the legal work. If you have a large practice and are looking to sell to a corporate, not only will you have the time to get to completion but will likely have a tie-in afterwards.

A WELL-CONSIDERED PLAN FOR SELLING YOUR PRACTICE SHOULD NEVER BE UNDERESTIMATED"

Again, if you are unsure, a good valuer or agent will be talking through the timing to ensure that you don't start the process too late for your circumstances. Many dentists wishing to sell will instruct a valuation around one to two years before they wish to sell.

CONCLUSION

A well-considered plan for selling your practice should never be underestimated. Start early, have a valuation of the practice and work with a valuer/agent to determine your likely timescales. When you are ready, make sure you have a suitable team around you (specialist agent, solicitor and accountant) to ensure that the sale goes through as smoothly and efficiently as possible.

Martyn Bradshaw is a Director of PFM Dental and undertakes hundreds of valuations each year. With more than two decades of experience, Martyn understands the intricacies of dental practice sales to corporates, private buyers, partners and associates alike. His days are spent valuing and dealing with the sales of dental practices. PFM Dental is one of the leading dental sales agencies in Scotland.

pfmdental.co.uk

pfm dental

We're a specialist dental practice sales agency, so whether you are looking to sell your dental practice on the open market, selling to your associate or intrigued with Corporate interest, we've helped thousands of dentists like you.

Thinking of selling your practice?

We work with dentists all over the UK

Our scale and reach means we're here to help wherever you're based

100+

Practice sales over the past 12 months

1300+ Current dental accountancy clients

£25m

Practice finance raised in the last year



01904 670820 sales@pfmdental.co.uk



Expert Valuations

Accurate valuations for associate & principal led models with advice on enhancing the practice value.



1000s of buyers

Get access to 1000s of pre vetted purchasers, being individuals, small groups and all of the major corporates.



Offer Negotiation

We will ensure your practice attracts the best possible price by negotiating the sale on your behalf.



Supportive Throughout

We liaise with solicitors and buyers to ensure everything is in place to minimise stress and give a smooth sale.



Fee Free Sale

95% of our NHS practices sell to priority buyers meaning the purchaser covers the agency fee.





Embrace life with a beautiful smile

At M-Brace Orthodontics, in collaboration with our extensive network of referring practices, we create beautiful and healthy smiles for our patients – children, adolescents and adults alike, helping them to 'Embrace life with a beautiful smile'.

Our Practices provide solely orthodontic treatment by highly

qualified and experienced orthodontists. We pride ourselves on offering the very best treatment and outcomes for our patients in a modern, caring, and welcoming environment.

In addition to our Practices in Bathgate, Glenrothes and Airdrie, we are delighted to announce our newest Practice in Dunfermline (formerly Abbey Orthodontics).



With all the latest technology and featuring the new *iTero Lumina* scanners

R R Mahesh

Principal Specialist Orthodontist and Practice Owner. GDC No 83003 BDS, FDSRCS (Eng), MSc (Edin), MOrthRCS (Edin), MOrthRCS (Eng)

Now Open at **M-Brace Orthodontics**, Dunfermline (formerly Abbey Orthodontics) Highly qualified Orthodontists Safe, caring and friendly service Offering a wide range of treatment options including Invisalign and Clear Braces Invisalign Diamond Provider

NHS and Private Referrals Welcome

PRACTICE SPOTLIGHT



m×brace _ orthodontics

01383 7236

M-BRACE ORTHODONTICS CELEBRATES 15 YEARS OF GROWTH AND INNOVATION

From a single chair to four practices employing nearly 40 staff and serving more than 32,000 patients

-Brace Orthodontics marked its 15th anniversary in October, a milestone reflecting the practice's steady growth and commitment to innovation.

Raia R Mahesh and members of his team

Since its establishment in 2009, M-Brace has expanded from a single chair in a rented space to four fully operational practices across Central Scotland, employing nearly 40 staff and serving more than 32,000 patients.

Founder and Principal Orthodontist Raja R Mahesh, who has been on the General Dental Council's Specialist List in Orthodontics since 2004, has guided the practice with a vision for blending traditional orthodontic values with the latest technological advancements.

M-Brace Orthodontics offers a wide range of treatment options, including NHS and private services, and focuses on Invisalign, clear fixed braces, and lingual braces.

In keeping with the demand for patient-centred care, M-Brace Orthodontics

has integrated the latest digital orthodontic technologies, including iTero Lumina scanners, to ensure precision in diagnostics and treatment planning.

Mr Mahesh has also achieved 'Diamond Provider' status for his success in Invisalign treatments, a recognition awarded to practitioners who demonstrate a high number of successful cases.

"Orthodontics is an evolving field," says Mr Mahesh, "and our mission at M-Brace is to ensure that we are always at the forefront of this evolution. Whether through new technologies or a patientcentred approach to care, we constantly strive for every patient."

After 15 years, Mr Mahesh remains passionate about advancing orthodontic care and has built a strong team of clinicians, nurses, and administrative staff who share this vision. Several team members have been with the practice from the very start, refining the solid foundations and M-Brace Orthodontics, founded by Raja R Mahesh, operates four practices in Glenrothes, Bathgate, Airdrie and Dunfermline.

The practice provides both NHS and private treatments and specialises in Invisalign, clear fixed braces, and lingual braces.

M-Brace Orthodontics integrates advanced technology, including iTero Lumina scanners.

Mr Mahesh holds 'Diamond Provider' status for Invisalign treatments.

For more details, visit www.m-braceorthodontics.com

supportive culture Mr Mahesh has nurtured over the years.

M-Brace Orthodontics' ethos, 'Embrace Life with a Beautiful Smile,' continues to guide both its patient care and community involvement, which includes sponsorship of local sports teams, donations to food banks, and support for patient-led charitable initiatives.

BY YOUR SIDE

From buying a practice, through growth, to selling or retiring – get the best advice

re you ready to own a dental practice? Make sure you are clear on why you want to take this step and whether you are financially ready. Consider the purchase price, first year running costs and potential refits/ upgrades. Determine your budget and negotiating position.

What type of practice are you looking to buy? Think about the unit size, location, your role (in or out of the practice?) and the return required. Warranties and indemnities are typical features of sale and purchase agreements. Read the small print very carefully and ask your solicitor to run their rule over it. What about finance? Speak to your bank, and a couple of others, and ask us to help you to prepare the practice business plan and financial projections.

GROWING THE PRACTICE PROFITS

Align your strategy with the opportunity for growth. Think about a growing, ageing

population, as well as increasingly health conscious consumers visiting more regularly and keen to explore cosmetic related treatments. Develop referrals and online word of mouth via social media. Produce video content for use in the practice and your website to entice new and repeat customers.

There will be challenges: regulatory changes, both existing and in the pipeline, the NHS budget in the local area and competitive threats from larger operators. Issues to consider as part of your growth planning include aligning pricing with patients' ability to pay and providing a variety of payment options. Think about accessibility, opening hours and convenient parking. And then there is staff training and product knowledge, and your online presence and strategy – ensure your website is optimised and mobile friendly.

Take advantage of the tax reliefs and allowances: capital allowances, R&D tax credit, pensions, as well as personal allowances for the owner and financial planning.



Jayne Clifford, Martin Aitken T: 0141 272 0000 E: jfc@maco.co.uk W: www.maco.co.uk

SELLING THE PRACTICE OR RETIRING?

To maximise the price you receive, you should aim to present the practice in its best possible light, e.g., the condition of premises, the equipment, fixtures and fittings, the value of NHS income, footfall and customer numbers and loyalty, and your online presence and marketing strategy. Sometimes it can take a few months to get the dental practice ready for sale, in other situations it can take years.

In terms of planning your tax liability – specifically, capital gains tax (CGT) and inheritance tax (IHT) – these areas can appear to be overly complex but with a bit of careful planning, it is possible to mitigate both yours and your family's exposure.

Martin Aitken & Co provide accounting, tax and business services that allow you to make more informed decisions, stay in control of practice finances and improve profitability – so do get in touch.

martin aitken

caledoniar

buying or selling a practice shouldn't have to be taxing...

book your free no-obligation consultation.

maco.co.uk | ca@maco.co.uk

martin aitken martin aitken ma accounting | tax | finance financial services

*First initial consultation is free to new clients only. Terms & Conditions apply. For more i maco.co.uk or mafsltd.co.uk. "maco" is a trading name of Martin Aitken & Co Ltd. © Martin

Support for Dental Therapists



Joanne Beveridge, MClinEd, DipDT, DipDH Dental Therapist

Joanne joins Clyde Munro as our new Clinical Advisor for Dental Therapy Support, bringing her experience and passion for the profession to the role.

She began her career in 1997 as a dental nurse, working in practice and salaried/hospital services. She graduated from the University of Dundee in 2004 with a diploma in Dental Hygiene and went on to complete her diploma in Dental Therapy at Edinburgh Dental Institute.

Joanne has a keen interest in clinical education and adult periodontology. In Edinburgh, she helped shape the programme to focus on a modern curriculum and introduced a theoretical and practical dental skills programme for students at the Royal (Dick) School of Veterinary Studies.

She continues to treat patients in private practice and is an educational associate with the General Dental Council.

We understand the importance of the Therapist's role within practice, and so we have designed a dedicated educational programme to help you consolidate and expand your clinical capabilities in a range of relevant areas.

The nine month programme builds on your existing skills, allowing you to work confidently within full scope of practice for the delivery of exceptional patient care.

Find out more about our Therapist programme





MAXIMISING PRACTICE EFFICIENCY

A year on from the new NHS SDR, Victoria Forbes reflects on what it means for practices



Victoria Forbes, Director, Dental Accountants Scotland E: victoria@ dentalaccountants scotland.co.uk



t's hard to believe, but it's now been a year since the launch of the revised NHS SDR, which brought significant changes to the way we approach patient examinations. The shift from the traditional six-monthly dental examination to a more flexible 6–24 month timeframe, depending on clinical need, has had a substantial impact on practice operations.

As the first cycle of this new system concludes, practices now have a clearer picture of their chair capacity and patient flow. With most practices adjusting to a 12-month examination schedule, there is a valuable opportunity to reflect on how best to utilise this time for both clinical and commercial benefit. The ability to register new patients should be assessed on an ongoing basis.

One key area to focus on is diary zoning. By strategically planning the diary, practices can optimise their chair utilisation, ensuring that each available slot is used for the most appropriate treatment. This proactive approach allows for a balance between meeting clinical needs and driving commercial growth.

In the current environment, where costs continue to rise, particularly with wages and taxes, maximising chair time is more important than ever. By targeting areas where your team can increase capacity, whether through restorative work, additional patient care, or streamlining operations, your practice can maintain financial stability while still providing excellent patient outcomes.

At Dental Accountants Scotland, we strongly advise reviewing your diary management and ensuring that you are taking full advantage of the opportunities presented by this new model. With rising costs showing no signs of abating, a well-planned approach to chair utilisation will be key to maintaining profitability and efficiency in the months ahead.

If you'd like help to maximise your practice's potential, we're here to assist. Get in touch with us if you would like a chat.

PROUD OF THE DIFFERENCE WE CAN MAKE TOGETHER

DENTAL ACCOUNTANTS SCOTLAND

As the only UK Accountant working exclusively on the Scottish Dental Profession, and nothing else, you are assured of a high value bespoke input in to your financial affairs.

- Specialist dental tax & accounting advice
- Buying & selling a practice
- Tax mitigation
- Raising finance
- Fixed fees

- Benchmarking your performance
- Guaranteed proactivity
- Practice improvement advice
- Practice structure advice
- Award winning approach

Get in touch now to see what difference we can make together.

For more information or a free practice financial health check please contact us on info@dentalaccountantsscotland.co.ukEdinburgh Dental Office: 9-10 St Andrew Square,
Edinburgh EH2 2AFBorders Office: Cornerstone House, Station Road,
Selkirk, TD7 5DJT: 0131 248 2570 W: www.dentalaccountantsscotland.co.ukT: 01750 700 468 W: www.dentalaccountantsscotland.co.uk


The Meadows Dental Clinic is a private specialist referral service based in Edinburgh with available on street parking immediately outside.

We accept referrals for: Endodontics, Oral Surgery, Dental implants (fully restored or implant placed and returned to GDP for restoration), Paediatric dentistry, Prosthodontics and Periodontics. Multidisciplinary full mouth rehabilitations for tooth wear and extensively failing dentitions. We are also happy to provide an advice only service to our referring GDPs.



KRISHNAKANT BHATIA Specialist Prosthodontist BDS (Glas), MFDS RCPS (Glas) MClinDent (Edin) MRD RCS (Edin) - GDC NO 81960



CHARLIE MARAN Specialist Periodontist BDS MSc (Restorative Dentistry) - GDC NO 63897



ADRIAN PACE-BALZAN Specialist Endodontist BChD MFDS RCPS (Glasg) MPhil MClinDent (Prosthodontics) FDS(Rest Dent) RCS (Glasg) - GDC NO: 83943



KATHY HARLEY Specialist in Paediatrics BDS MSc FDSRCS (ED) FDSRCS (England) FDSRCP FFGDP FFDRCSI - GDC NO 56124



NADIR KHAN Specialist Oral Surgeon BDS FDS RCPS FFD RCSI - GDC NO 61209

Our highly qualified and experienced team deliver modern dentistry in a welcoming and relaxed setting.

For more information, please call **0131 447 4159** Email - **reception@meadowsdentalclinic.co.uk** Website - **www.meadowsdentalclinic.co.uk** Address - **18 Thirlestane Road, Edinburgh. EH9 1AN**

CHALLENGING TIMES

In the wake of the Budget, practices can be supported in providing cost effective service, writes Anna Coff

n recent years, businesses have come through Covid, minimum wage hikes and a cost-of-living crisis. Just when you thought there was light at the end of the tunnel, the new Chancellor has targeted business owners with an employers' NIC increase with effect form 6 April 2025, designed to raise circa £24bn annually.

The change has different strands, the first being the rate of NIC being raised to 15% from the current 13.8%. There follows a reduction in the Secondary Threshold to £5,000, this being the level of pay above which Employers' NIC is paid. To slightly offset this, particularly for those smaller employers, the Employment Allowance is to be raised to £10,500.

However, businesses fully and part funded by the Government should assess whether they meet the eligibility criteria for this allowance. In the past many mixed dental businesses did not qualify for this allowance due to the level of their NHS income. Anna Coff, Senior Technical Manager EQ Accountants E: anna.coff@ eqaccountants.co.uk





It is vital that dental practice owners are aware of this.

Among those badly affected will be larger healthcare businesses such as large dental practices, nurseries and care homes. Employees aged between 18 and 21 will receive large minimum wage increases, together with rises for those over 21. These charges, combined with the NIC hikes, will hugely increase the cost of service delivery. We are concerned that we may see employers unwilling to recruit.

Challenging times for our healthcare, agriculture and leisure clients to name but a few. We'll be happy to discuss these changes with you and seek alternative ways to provide cost effective, excellent service.

At EQ, our dedicated team of specialists act for numerous healthcare practices of all shapes and sizes.

We can offer assistance with the following:

- Buying or selling your practice
- Ensuring you have a tax efficient structure
- Managing your day to day financial controls
- Providing advisory support and practical solutions to your healthcare business challenges.





With You. Every step of the way.

www.eqaccountants.co.uk healthcare@eqaccountants.co.uk DUNDEE FORFAR 01382 312100 01307 474274

lealthcare



Expert Repairs, Family-Run Care

At JDN, we're big on family values. Being a family-run business, we're all about forming connections with our customers. We get that you want to talk to someone who understands your needs, and we're always happy to have a chat and help sort out any issues you might have. Your satisfaction is important to us, and we're here for you every step of the way.

When we say we provide expert repairs, we really mean it. We are fully accredited with leading manufacturers and we keep up to date with our training to ensure your repairs are carried out to the highest standard. At JDN, we're all about delivering excellence in every aspect, from repairs to the products we sell.

Manufacturers we're proud to work with

Kavo Dental Excellence

parkell

1251

2 2 0 W W O #

🙏 acteon

🛞 And many more...

We're turning 2

It's our birthday! and we're giving you a present!

pspix2

Get 10% off when you request packs

You heard us right! For **our** birthday, we're giving **you** money off your repairs. To qualify **request a pack** between 13th Jan '25 and 28th Feb '25.

How do I save money?

Use the QR Code to visit our website and request a free-post repair pack.



we do experience we do expertise Taking care of dental business

For the outcome you're looking for - from buying or selling, to property and employment law speak to our expert Dental Team for specialist legal advice.

Professional Adviser

Dental AWARDS 2019 Winner Michael Royden

Contact Us

03330 430350 thorntons-law.co.uk

TAKING CARE OF PERSONAL DATA

n the UK, all dental practices are subject to the requirements set out within the Data Protection Act 2018 and UK General Data Protection Regulation. The requirements are plentiful and apply to the use of patient and employee data. In this guide, Morgan O'Neill, Director of Data Protection Services at Thorntons, shares five top tips for dental practices seeking to maintain and improve compliance with data protection law.

APPOINT A DATA PROTECTION OFFICER (DPO)

Practices will process medical data, which the GDPR refers to as special category data. This type of personal data is sensitive and requires additional protections under data protection law. For practices, the processing of this information triggers the requirement to appoint a DPO, responsible for overseeing and monitoring the use of personal data within the practice and advising the practice of its obligations under data protection law. Practices may appoint a suitable member of staff with sufficient knowledge to the role of DPO, appoint an external DPO or arrange to share a DPO with other practices.

2 PUT IN PLACE DATA PROTECTION POLICIES AND NOTICES

Policies and procedures should be put in place to govern data protection in the practice. They should contain plain language, tailored to the practice and accessible to all staff. Practices are required

A practical guide to data protection for dental practices

to be transparent about how they use patient and employee data and the best way to achieve this is to provide a privacy notice to patients in paper form, by hand or via a website and also to have a separate employee privacy notice within a recruitment pack or staff handbook. These documents should be maintained and reviewed annually to keep them up to date.

TRAINING AND AWARENESS

Data protection is a collective responsibility for all working in a dental practice that handles personal data. It's important that data protection training is carried out, at least annually, to ensure that all staff have sufficient knowledge of data protection. Lack of training and awareness is often cited as one of the biggest causes of data breaches and data breaches can have financial and reputational consequences. There are several online training modules available, or a practice could invite an external consultant to provide their team with a tailored and relevant training session.

SECURITY

All practices should ensure that security is prioritised by only using trusted secure systems to store patient and employee records, which are protected by unique passwords. Restrict access to systems and data to only those who need it to perform their role. Practices should monitor the use of applications such as MS Teams Chat and WhatsApp to communicate about patient matters and restrict the sharing of



Morgan O'Neill Director, Data Protection Services, Thorntons Law LLP E: moneill@ thorntons-law.co.uk sensitive patient and employee data via mobile apps wherever possible. Consider the security of paper documents and physical records and limit access to areas where physical copies of data are stored and held.

5 KNOW HOW TO SUPPORT AND RESPOND TO PATIENT RIGHTS REQUESTS (DATA SUBJECT RIGHTS REQUESTS)

Since GDPR came into force in 2018, the number of data subject rights requests received by organisations has increased significantly. There are eight data subject rights requests including subject access requests, erasure/deletion requests and data rectification requests. It's important that all practices are equipped to recognise, process and respond to a request within one month of receipt. Patients (and employees) can make a request verbally, by email, in writing and via social media and generally, no fee will be charged. Failure to respond to a request on time and appropriately can lead to a complaint being escalated to the Information Commissioners Office (ICO) and the ICO takes an interest in organisations who do not meet their obligations to respond to data protection requests.

If you are unsure how to navigate data protection for your practice, Thorntons Data Protection Team is here to provide practical solutions. We can provide an outsourced data protection officer service, shared data protection officer service and advice on specific matters.

FIND OUT MORE

For more information, please scan the QR code to the left, or call our specialist Data Protection Team on 03330 430350





SNAPSHOT: THE SCOTTISH DENTAL MARKET IN 2024

Stability and optimism has returned, resulting in strong buyer demand and completion volumes, writes Joel Mannix

he dental practices sales market in Scotland has been buoyant this year, with the Christie & Co team completing 114 per cent more transactions north of the border compared with 2023. This rise can be attributed to a change in market dynamics; where confidence took a hit, and ultimately resulted in a market correction in 2023. However, more stability and optimism has since returned resulting in strong buyer demand and completion volumes.

First-time and independent buyers continue to dominate the Scottish market landscape, with 92 per cent of our deals in 2024 completing to the independent market. This trend highlights the growing appeal of the Scottish dental sector to new entrants and the substantial opportunities it offers.



Joel Mannix Head of Dental, Christie & Co E: joel.mannix@ christie.com M: 07764 241691 A good example of such activity is the sale of Slateford Dental Care, a six-surgery mixed-income practice located in the heart of Edinburgh. Following a full, and very competitive sales process involving corporate and independent parties, the practice was purchased in late 2024 by an associate at the practice. This made for a smooth legal process as well as premium post-sales conditions, both of which were very appealing to the seller.

OUTLOOK FOR THE MARKET IN 2025

The changes announced in the Autumn Budget on 30 October could accelerate consolidation in the UK dental market, especially for practices that are struggling with rising wages and operational costs. The limitations on NHS-oriented practices may prompt mixed or NHS-heavy practices to reconsider their operational focus or M&A options, while larger buyers with the resources to manage these costs may find acquisition opportunities more favourable.

We expect deal volumes in Scotland to remain buoyant, with independent buyers fuelling the pursuit on new acquisitions. We also anticipate a resurgence in appetite from corporate consolidators, who have otherwise been stagnant in the last 12 months.

If you're considering buying or selling a dental business in Scotland and would like to discuss your options, contact Joel Mannix.

DENTAL PRACTICES ON THE MARKET IN SCOTLAND



CONTACT US TO FIND OUT MORE:

KEVIN STRAIN Senior Business Agent T: 07701 315 069 E: kevin.strain@christie.com

CHRISTIE & CO

THE CHRISTIE & CO TEAM REPORTS:

a **114% increase in transactions** compared to 2023.

59% more practices brought to market

32% increase in viewings

35% rise in the number of offers received

23% growth in the aggregate value of all offers received

38% increase in the number of deals agreed



christie.com

Be happy Be Practice Plan

Ant Davies, Principal Dentist, in his surgery.

Like many of the dentists we've helped to make a successful move away from the NHS, Ant Davies says he feels happier, less stressed and that he's enjoying his dentistry again. There's never been a better time to make the move to private dentistry.

Be happy, get in touch...



The **NHS to private** conversion experts



THE APEX OF DENTAL DEVICES

Nicolas Coomber on the benefits of a reliable electronic apex locator



Nicolas Coomber is COLTENE national account and

emoving inflamed pulp and sealing a tooth preserves its natural strength, making root canal treatment possible. This is nearly always preferrable to extracting the tooth. The apex of the tooth contains all the blood vessels and nerve fibres needed to keep the tooth alive. However, tooth decay, leaky fillings and dental trauma can damage the apex, opening it up for harmful bacteria to infect the root canal.

An open apex can prevent root canal treatment success as there is no natural barrier to contain the added filling. Because of this, closing the open tooth root is a crucial clinical challenge, one which is best aided by using a reliable electronic apex locator (EAL) to find the position of the apical foramen and work out the length of the root canal space.

THE WORKING LENGTH

Whilst radiographs are used by practitioners for diagnosis and determining the working length of the tooth root, an EAL can be more effective for the latter, with a 99.7% accuracy versus the 98.1% of a digital radiograph and 96.1% for a conventional radiograph. The working length of a tooth must be reliably determined for the success of the operation as it keeps the preparation inside the restricted radicular area; apical extrusion is then avoided and good obturation is secured. Inaccuracy in locating the apex and defining the working length can lead to damage of the apices and periapical tissues, limiting the success of post-operative healing. Moreover accidental over-

instrumentation can result in a root canal with no apical constriction. In these instances of treatment failure, the patient will be dissatisfied, with discomfort, pain and inconvenience, surmounting to a negative experience.iv The importance of determining working length therefore demands a device as effective as an EAL to ensure treatment success and create a satisfying experience for the patient.

PATIENT COMPLIANCE

Childhood trauma is a common cause for an incompletely formed tooth root, with the highest frequency for dental trauma among children of 12-14 years. This is often attributed to the increase in participating in aggressive sports and other physical activities, whilst infants and preschool children are most likely to experience dental trauma caused by a fall at home. Paediatric dentists treating these injuries are likely to perform apexification and using an EAL can make the treatment easier - one of the major advantages of an EAL is its non-invasiveness, making it a preferrable option when delivering complex root canal therapy that requires patient compliance, especially among children.



marketing manager

Unlike the experience of a radiograph, in which having to bite down on the intraoral film causes discomfort and can trigger the gag reflex, an EAL is more agreeable. It connects the patient's lip with the endodontic file in the root canal, turning the body into a minimally invasive electric circuit. A painful or uncomfortable treatment can both inhibit its success and lead to a negative experience for the young patient, with the potential to increase dental anxiety or fear; an EAL can provide greater clinical confidence whilst also being a satisfactory experience for the patient. Emetophobic adult patients may also prefer an EAL for treatment, whilst the reduction in radiation exposure compared to a radiograph makes it a more appealing alternative.

Moreover, an EAL streamlines the workflow, taking less time and providing results quickly, without the practitioner having to step out of the room. Combined with its non-invasiveness, the efficiency of an EAL makes it optimal for treatment success and patient satisfaction.

BEST IN THE BUSINESS

For a first-class apex locator consider the CanalPro Jeni from Coltene, an innovative endomotor that features a digital assistance system designed for root canal preparation. The angled handpiece of the integrated apex locator allows for constant, precise measurement of the working length; afterwards the machine changes to the next file size until the required preparation size has been achieved. Capable of so much more, the CanalPro Jeni assistance system uses complex algorithms to control the variable file movements in millisecond intervals by receiving feedback of the current intensity, torque and file stress, preventing over-instrumentation. This makes the system a safe, simple and effective solution.

A comfortable experience and a successful treatment can improve how patients engage with the dental practice. By harnessing the best technologies, practitioners can deliver excellent endodontic work for adults and children alike, preserving the natural teeth.

For more on COLTENE, visit coltene.group/lp/ canalpro-jeni-en email info.uk@coltene.com or call 0800 254 5115.

Infinity Smiles YOUR TRUSTED ORTHODONTIC PARTNER





6 practices, with over 25 years transforming smiles.

Our Dentist referred patients are always seen within 4 weeks, but often much sooner!



Business Leader of the Year **Dental Industry Awards (UK)**

Best Adult Orthodontists Dentistry Scotland Awards



1,400+

5-Star patient Reviews across all platforms including Google, Facebook and others



Contact us Today

0330 094 8930 INFINITYSMILES.CO.UK



SCAN OUR QR CODE TO SEE HOW EASY IT IS TO REFER!

> COLTENE

FOR DURABLE FUNCTION AND AN AESTHETICALLY PERFECT BLEND

BRILLIANT EverGlow[®] composite from COLTENE allows highly aesthetic and long-lasting restorations to be achieved effortlessly. BRILLIANT EverGlow[®] is an exceptionally durable solution, suitable for anterior and posterior restorations.

With smooth consistency and dimensional stability, BRILLIANT EverGlow® handles brilliantly, and is incredibly easy to apply. It has excellent wettability, making it ideal for luting. When a lower viscosity, format is needed, BRILLIANT EverGlow® Flow is an excellent solution.



COLTENE

High polishability, a lustrous finish, and a versatile combination of shades and translucencies gives clinicians the flexibility to achieve a beautiful result perfectly blending in with patients' natural teeth. BRILLIANT EverGlow[®] composite is an enduringly brilliant restorative material you can be proud to offer your patients. To find out more, contact the team today!

To find out more visit www.coltene.com, email info.uk@coltene.com or call 0800 254 5115

> DENTAL ELITE

TAKING THE PLUNGE

FOR many buyers, realising the dream of owning their own dental practice can be an exciting, but daunting process. Buyers don't want to be in any doubt that they are in good hands. With a dental specialist finance broker who completely understands the market, and is familiar with dental specialist lenders, buyers can achieve the most favourable financial terms based on a realistic budget.

With DE Finance, buyers receive a fully personalised service to support them through the whole process. The team will help you with an instant indication of your upper borrowing limit, provide a bespoke analysis of your prospective purchase to assess affordability.

The team at Dental Elite works tirelessly to support you, with a tailored application for banks, specific to your needs, free CQC application support, full sales progression support until

DentalElite

Dental Practices For Sale

completion and much more – all with zero additional cost on 76% of transactions! As Saleem Mulla says of his experience: "DE Finance got us the best market rate at very favourable terms. Thank you." Contact the team today to take the plunge!

For more information on Dental Elite visit www.dentalelite.co.uk, email info@dentalelite.co.uk or call 01788 545 900

Scotland's Dedicated **Dental Implant Practice**



WHAT WE CAN OFFER **FREE CONSULATION AND TREATMENT PLANNING FOR ALL REFERRED PATIENTS**

Centre for

Implant Dentistry

Firstly, we offer free consultations, during which a patient will get a full examination, CBCT scan and a bespoke treatment plan just for them.

Our CBCT scanner is a vital aspect of our digital planning and we also offer referrals for just CBCT scans.

WITH OVER 17 YEARS OF EXPERIENCE. WE ARE HAPPY TO ACCEPT REFERRALS FOR:

- Single or multiple Implants
- 🙆 Guided Bone Regeneration
- Implant Retained **Crowns/Bridges**
- Full Arch Implant retained prosthesis (Fixed/Removable)
- 🕑 Full Arch Implant Therapy
- 🙆 All-on-Four
- Sedation
- Oral Surgery

- Sinus Lifts/Grafts
- CBCT Imaging
- 🔘 Digital Planning O Bespoke
- **Treatment Plans** GUIDED GBT Hygiene (Guided Biofilm BIOFIL Therapy) HERP
- 🙆 Wisdom Tooth **Extractions**

All patients will return to their registered dentists for future treatment and we send reports to the dentists on all treatment carried out.



We take pride in ensuring there is excellent communication with the patients and their referring clinicians.

IMPLANT REFERRAL GO-TO-GUYS





www.centreforimplantdentistry.com/refer-a-patient/dental-implant-referrals/

email info@centreforimplantdentistry.com **Telephone 0141 248 1444**

IN ASSOCIATION WITH AND SPONSORED BY



Turnkey Surgery Installations

- Surgery strip-out
- All plumbing and electrical works
- Chair and dental cabinetry installation
- Flooring and final decoration
- * Low cost finance packages available to include six month low payment start options. *Subject to Status. T&C's apply.



IT Support

- Supply & install of IT Hardware
- Server based networks
- Phone & Audio Visual

Stern Weber Dental Chair Package to Include

• Turbine with Fibre Optic

- Scaler
- Electric Micro Motor
 LED OP Light
- LCD Touch chair control panel
- Built in Suction Tube Cleaning System
- Built in Instrument Tube Cleaning System
- Includes required Durr wet line valves



"IWT have been supporting our practice IT network for many years so we were happy to discuss our new surgery requirements with them. IWT's hands-on approach throughout the purchase process and surgery design through to the end to end management of the new surgery installation greatly reduced any potential disruption to the practice throughout the surgery refurbishment project. In addition to the exceptional service and support we received throughout the surgery works, we have been delighted with the Stern Weber dental unit and the ongoing support from IWT."

Alastair Fraser, Principal Dentist, Greygables Dental



Support Driven Excellence

Speak to us today 0845 200 2219 info@iwtdental.co.uk www.iwtech.co.uk

PLANMECA