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# A trivariate Gaussian copula stochastic frontier model with sample selection

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## Abstract

We propose a new stochastic frontier model with sample selection, in which the dependencies between the sample selection mechanism, the inefficiency term and the two-sided error in the production equation are modeled by a trivariate Gaussian copula. This model is compared to Greene's original stochastic frontier model with sample selection, and to an alternative model based on two bivariate copulas. The relative performances of the three models are analyzed using simulated data and cross-sectional data about Jasmine rice production in Thailand. We show that our trivariate Gaussian copula model has the best performance among all models, and that ignoring some correlations may cause estimation bias as well as over or underestimation of technical efficiency scores.

*Keywords:* Production model, multivariate copula, dependence, sample selection, technical efficiency, rice production.

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## 1. Introduction

Since a selection-corrected stochastic frontier model (SFM) was introduced by Greene [14] in 2006, this model has been widely used. One of the first applications was described by Rahman et al. [34] who analyzed production efficiency of Jasmine rice in Northern and North-Eastern Thailand. Later, Mayen et al. [25], Rahman [33], Bravo-Ureta et al. [4], Wollni and Brummer [46], González-Flores et al. [13], Santos-Montero and Bravo-Ureta [8] and others applied the selection-corrected SFM (hereafter referred to as Greene's model) to estimate the technical efficiency of farm crops. Other applications include assessing the technical efficiency of food retailers [28], labor market [2], fisheries [39], etc.

However, Greene's original model has some limitations. It assumes, without any other justification than technical convenience, the two error components of the production equation to be independent, which may result in over- or underestimation of technical efficiency [45].

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13 Greene [15] also questioned whether it is reasonable to assume that the heterogeneity and  
14 the inefficiency in the production model are uncorrelated. Furthermore, the model is usually  
15 fitted using a heuristic two-stage estimation method; as a result, the estimators may not  
16 be efficient. Finally, the model's distributional assumptions (bivariate normality of the  
17 sample selection and symmetric part of the production equation error terms, half-normal  
18 distribution of the inefficiency term) can be questioned.

19 In recent years, some scholars further developed the sample selection and production  
20 models, with the aim to overcome some limitations of the original Greene's model. For  
21 example, Smith [37] and Kruger et al. [21] proposed copula-based sample selection mod-  
22 els to relax the multivariate normality assumption. Smith [38] and Wiboonpongse et al.  
23 [45] modeled the dependence between the two error terms of the production model using  
24 copulas and demonstrated that accounting for this dependence can improve the estimation  
25 of technical efficiency. Mehdi and Hafner [12] also found that the estimated technical effi-  
26 ciencies taking into account dependence through copulas tend to be lower than those under  
27 the independence assumption. Huang et al. [20] proposed a simultaneous SFM with corre-  
28 lated composite errors based on copula functions. Greene [16], Beckers and Hammond [3],  
29 Stevenson [41], Kumbhakar and Lovell [22], etc., proposed several probability distribution  
30 functions for the inefficiency term in SFMs. Sriboonchitta et al. [40] proposed an alternative  
31 to Greene's model using two copula functions. The double-copula SFM with sample selec-  
32 tion relaxes the assumption of independence between the two error components in the SFM,  
33 and also accounts for nonlinear correlation between the error in the selection equation and  
34 the composite error in the production equation. However, this double-copula model neglects  
35 the correlation between the unobservables in the selection model and the random error in  
36 the SFM, in contrast to Greene's model. From this literature review, it appears that: (1)  
37 previous studies have laid the foundation for further improvement of Greene's model, and  
38 (2) the most advanced extension of Greene's model, the double copula-based model, can be  
39 perfected.

40 To further improve the flexibility of Greene's model, a trivariate Gaussian copula SFM  
41 with sample selection is proposed in this paper. This model generalizes Greene's model by  
42 modeling the dependence between the unobservables in the selection equation and the two  
43 error terms in the production equation using a trivariate Gaussian copula. To assess the  
44 feasibility of this approach, we perform a simulation study and compare our model to the  
45 double-copula SFM with sample selection and Greene's model. The three models are then  
46 applied to cross-sectional data about the technical efficiency of rice production in Thailand.

47 The remainder of this paper is organized as follows. The previous models considered  
48 in this paper are first recalled in Section 2. The new model is then introduced in Section  
49 3, where a simulation study is also presented. Finally, the application to rice production  
50 efficiency analysis is described in Section 4, and Section 5 concludes the paper.

## 51 2. Previous models

52 In this section, we briefly review previous SFM's that provide the starting point of this  
53 study. The basic SFM is first recalled in Section 2.1. Two SFM's with sample selection are

54 then summarized: the original Greene model in Section 2.2 and the double-copula SFM in  
 55 Section 2.3.

### 56 2.1. Basic SFM

Stochastic frontier analysis [1] is commonly used to fit a production function and to estimate farm-level technical efficiency. The basic SFM is defined by the following equation:

$$Y_i = \boldsymbol{\beta}^T \mathbf{x}_i + \varepsilon_i, \quad (1a)$$

$$\varepsilon_i = V_i - W_i, \quad (1b)$$

57  $i = 1, \dots, n$ , where  $Y_i$  represents the output of production unit  $i$ ,  $\mathbf{x}_i$  is a vector of input  
 58 quantities,  $\boldsymbol{\beta}$  is a vector of coefficients, and the random error term  $\varepsilon_i$  is divided into two  
 59 parts: a two-sided firm-specific effect  $V_i$  (which can be positive or negative) and a positive  
 60 inefficiency term  $W_i$ . The “frontier”, or optimal output achievable by production unit  $i$  is  
 61  $\boldsymbol{\beta}^T \mathbf{x}_i + V_i$ ; it is stochastic, hence the term “stochastic frontier”. Typically, it is assumed that  
 62  $V_i$  and  $W_i$  have, respectively, a normal distribution  $\mathcal{N}(0, \sigma_v^2)$  and a half-normal distribution  
 63 with scale parameter  $\sigma_w$ , i.e.,  $W_i = \sigma_w |U_i|$  with  $U_i \sim \mathcal{N}(0, 1)$ . The *technical efficiency* (TE)  
 64 of production unit  $i$  is defined as  $\exp(-W_i)$ . As  $W_i$  is not observed, TE is usually measured  
 65 by its conditional expectation given  $\varepsilon_i$ , called the *TE score*:

$$TE_i = \mathbb{E}_W[\exp(-W) | \varepsilon = \varepsilon_i]. \quad (2)$$

66 In the classical SFM, the two error components  $V_i$  and  $W_i$  are assumed to be independent.  
 67 Following [38], Wiboonpongse et al. [45] have proposed to relax this assumption and to model  
 68 the dependence between error terms  $V$  and  $W$  using a parameterized family of copulas. They  
 69 proposed a methodology that consists in considering several copula families and selecting the  
 70 best model according to the Akaike information criterion (AIC) or the Bayesian information  
 71 criterion (BIC). They advised against the systematic use of the assumption of independence  
 72 between  $V$  and  $W$ , which may lead to a gross overestimation of technical efficiency for some  
 73 datasets. More recently, Wei et al. [44] investigated the use of a skew normal copula to  
 74 model the asymmetric dependence between  $V$  and  $W$ .

### 75 2.2. SFM with sample selection

76 To address the problem of selection bias in linear regression, Heckman [19] proposed to  
 77 model the process of inclusion of an observation in the sample (or “sample selection process”)  
 78 by an equation of the form

$$S_i = \begin{cases} 1 & \text{if } Y_i^* = \boldsymbol{\alpha}^T \mathbf{z}_i + \xi_i \geq 0 \\ 0 & \text{if } Y_i^* = \boldsymbol{\alpha}^T \mathbf{z}_i + \xi_i < 0 \end{cases}, \quad (3)$$

for  $i = 1, \dots, n$ , where  $\boldsymbol{\alpha}$  is a vector of coefficients,  $\mathbf{z}_i$  is a vector of exogenous variables,  $\xi_i$  is an error term assumed to have a standard normal distribution  $\mathcal{N}(0, 1)$ ,  $Y_i^*$  is a latent variable, and  $S_i$  is a dummy variable that indicates whether the response variable is observed

( $S_i = 1$ ) or not ( $S_i = 0$ ). Greene [15] combined the selection equation (3) with the production equation (1) to propose a SFM with sample selection. He assumed that  $V_i$  and  $W_i$  are independent with, respectively, normal and half-normal distributions, and that the random vector  $(V_i, \xi_i)$  has a bivariate normal distribution with zero mean and variance matrix

$$\Sigma = \begin{pmatrix} \sigma_v^2 & \rho\sigma_v \\ \rho\sigma_v & 1 \end{pmatrix}.$$

From [15], the conditional probability density function (pdf) for an observation in this model is

$$f(y_i | \mathbf{x}_i, |U_i|, \mathbf{z}_i, s_i) = s_i \left[ \frac{1}{\sigma_v \sqrt{2\pi}} \exp\left(-\frac{(y_i - \boldsymbol{\beta}^T \mathbf{x}_i + \sigma_w |U_i|)^2}{2\sigma_v^2}\right) \times \Phi\left(\frac{\rho(y_i - \boldsymbol{\beta}^T \mathbf{x}_i + \sigma_w |U_i|)/\sigma_\varepsilon + \boldsymbol{\alpha}^T \mathbf{z}_i}{\sqrt{1 - \rho^2}}\right) \right] + (1 - s_i)\Phi(-\boldsymbol{\alpha}^T \mathbf{z}_i), \quad (4)$$

79 where  $\sigma_\varepsilon$  is the standard deviation of  $\varepsilon = V - W$  and  $\Phi$  is the standard normal cumulative  
80 distribution function (cdf).

To simplify the estimation problem, Greene uses a two-step estimation method. The vector  $\boldsymbol{\alpha}$  of coefficients in the selection equation is first estimated by unconstrained maximum likelihood using Eq. (3) only, which defines a Probit model. In the second step, the estimate  $\hat{\boldsymbol{\alpha}}$  of  $\boldsymbol{\alpha}$  is plugged in (4), and the log-likelihood is formed by integrating out  $|U_i|$  (see [15] for details). This integral is intractable and is approximated by simulation. The simulated log-likelihood is finally given by:

$$\log L_S(\boldsymbol{\beta}, \sigma_w, \sigma_v, \rho) = \sum_{i=1}^n \log \frac{1}{M} \sum_{m=1}^M \left\{ s_i \left[ \frac{1}{\sigma_v \sqrt{2\pi}} \exp\left(-\frac{(y_i - \boldsymbol{\beta}^T \mathbf{x}_i + \sigma_w |U_{im}|)^2}{2\sigma_v^2}\right) \times \Phi\left(\frac{\rho(y_i - \boldsymbol{\beta}^T \mathbf{x}_i + \sigma_w |U_{im}|)/\sigma_\varepsilon + \hat{\boldsymbol{\alpha}}^T \mathbf{z}_i}{\sqrt{1 - \rho^2}}\right) \right] + (1 - s_i)\Phi(-\hat{\boldsymbol{\alpha}}^T \mathbf{z}_i) \right\},$$

81 where  $U_{im}$ ,  $m = 1, \dots, M$  is a sequence of  $M$  random draws from the standard normal  
82 distribution. A gradient-based optimization procedure, such as the BFGS algorithm, can be  
83 used to maximize  $\log L_S$  and estimate the parameters of the model.

### 84 2.3. Double-copula SFM with sample selection

In [40], Sriboonchitta et al. proposed a more flexible SFM with sample selection, in which the dependence relations between  $\xi$  and  $\varepsilon$  on the one hand, and between  $V$  and  $W$  on the other hand, are modeled by two bivariate copulas [27]. Assuming, as before, the distributions of  $\xi$  and  $V$  to be normal, and the distribution of  $W$  to be half-normal, the joint cdf of  $(\xi, \varepsilon)$  can be written as

$$F_{\xi, \varepsilon}(\xi, \varepsilon) = C_\theta^{(1)}[\Phi(\xi), F_\varepsilon(\varepsilon)],$$

where  $F_\varepsilon$  is the cdf of  $\varepsilon$  and  $C_\theta^{(1)}$  is a copula function in a family  $\mathcal{C}^{(1)} = \{C_\theta^{(1)} : \theta \in \Theta\}$ , and the joint cdf of  $(V, W)$  can be expressed as

$$F_{V,W}(v, w) = C_\omega^{(2)} \left[ \Phi \left( \frac{v}{\sigma_v} \right), F_W(w; \sigma_w) \right],$$

85 where  $F_W(\cdot; \sigma_w)$  is the cdf of the half-normal distribution with scale parameter  $\sigma_w$  and  $C_\omega^{(2)}$   
 86 is a copula function in a family  $\mathcal{C}^{(2)} = \{C_\omega^{(2)} : \omega \in \Omega\}$ . Sriboonchitta et al. [40] proposed  
 87 a methodology that consists in exploring a range of copula families for  $\mathcal{C}^{(1)}$  and  $\mathcal{C}^{(2)}$ , fitting  
 88 the parameters by maximizing the simulated likelihood for each model, and selecting the  
 89 best model according to AIC or BIC. Using simulated and real data, they showed that  
 90 improperly assuming independence between the two components of the error term in the  
 91 SFM may result in biased estimates of technical efficiency scores, hence potentially leading  
 92 to wrong conclusions and recommendations.

93 We can remark that, in Greene's model summarized in Section 2.2,  $V$  and  $W$  are linked  
 94 by the independence (product) copula, while  $\xi$  and  $V$  are linked by a Gaussian copula. This  
 95 corresponds to the following decomposition of the joint density of  $(V, W, \xi)$ :

$$f(v, w, \xi) = f(v)f(w)f(\xi|v).$$

96 In contrast, in a double copula model in which  $V$  and  $W$  are linked by the independence  
 97 copula, the distribution of  $\xi$  depends on the difference  $\varepsilon = V - W$ , which corresponds to  
 98 the following decomposition of the joint distribution:

$$f(v, w, \xi) = f(v)f(w)f(\xi|v, w)$$

99 As a consequence, Greene's model is not a special case of the double-copula model, except  
 100 in the particular case where we have a fully efficient SFM characterized by the condition  
 101  $W = 0$ . In the following section, we introduce a new model that is, by construction, a direct  
 102 generalization of Greene's model.

### 103 3. A trivariate Gaussian copula SFM with sample selection

104 Our main purpose in this study is to construct a flexible SFM with sample selection,  
 105 in which the dependence between the three error terms  $W$ ,  $V$ , and  $\xi$  is modeled by a  
 106 three-dimensional copula that can be learnt from the data. Whereas many parameterized  
 107 families of bivariate copulas have been proposed, the construction of multivariate copulas  
 108 with dimension strictly greater than two is still an ongoing research topic [26][48]. In this  
 109 work, we choose the three-dimensional Gaussian copula family for the following reasons:  
 110 (1) it can be parameterized by a correlation matrix  $\mathbf{R}$  with natural interpretation; (2) it  
 111 allows for easy calculation of the simulated likelihood, and (3) it makes it possible to recover  
 112 Greene's model as a special case. This copula family and the unconstrained parameterization  
 113 of the correlation matrix are first recalled in Section 3.1. Our model is then introduced in  
 114 Section 3.2, and a simulation study is reported in Section 3.3.

115 *3.1. Trivariate Gaussian copula*

116 A copula is a multivariate probability distribution for which the marginal probability  
 117 distribution of each variable is uniformly distributed [27, 42, 43, 7]. Sklar's Theorem [36]  
 118 states that any multivariate joint distribution can be written in terms of univariate marginal  
 119 distribution functions and a copula that describes the dependence structure between the  
 120 variables. As noted in [9], the tool of copulas is less universal in the case of  $m$  ( $m \geq 3$ )  
 121 variables than it is in the case of two. However, an  $m$ -dimensional copula function  $C_H$  can  
 122 be constructed from an  $m$ -dimensional cdf  $H$  with margins  $H_1, \dots, H_m$  as

$$C_H(u_1, \dots, u_m) = H [H_1^{-1}(u_1), \dots, H_m^{-1}(u_m)], \quad (u_1, \dots, u_m) \in [0, 1]^m.$$

123 In the case  $m = 3$ , choosing as  $H$  the three-dimensional Gaussian cdf  $\Phi_{\mathbf{R}}$  with standard  
 124 normal marginals and covariance matrix equal to the correlation matrix

$$\mathbf{R} = \begin{pmatrix} 1 & \rho_{12} & \rho_{13} \\ \rho_{12} & 1 & \rho_{23} \\ \rho_{13} & \rho_{23} & 1 \end{pmatrix},$$

we get the following trivariate Gaussian copula

$$C_{\mathbf{R}}(u_1, u_2, u_3) = \Phi_{\mathbf{R}}(q_1, q_2, q_3) \tag{5a}$$

$$= \int_{-\infty}^{q_1} \int_{-\infty}^{q_2} \int_{-\infty}^{q_3} \phi_{\mathbf{R}}(x, y, z) dx dy dz, \tag{5b}$$

125 where

$$\phi_{\mathbf{R}}(x, y, z) = \frac{1}{(2\pi)^{3/2} |\mathbf{R}|^{1/2}} \exp \left( -\frac{1}{2} (x, y, z) \mathbf{R}^{-1} (x, y, z)^T \right) \tag{5c}$$

is the three-dimensional Gaussian pdf with zero mean and covariance matrix  $\mathbf{R}$ , and  $q_k = \Phi^{-1}(u_k)$  for  $k \in \{1, 2, 3\}$  are the normal scores. The density of this copula is [47]:

$$c_{\mathbf{R}}(u_1, u_2, u_3) = \frac{\partial^3 C_{\mathbf{R}}(u_1, u_2, u_3)}{\partial u_1 \partial u_2 \partial u_3} \tag{6a}$$

$$= \frac{1}{\phi(q_1) \phi(q_2) \phi(q_3)} \phi_{\mathbf{R}}(q_1, q_2, q_3) \tag{6b}$$

$$= \frac{1}{|\mathbf{R}|^{1/2}} \exp \left( \frac{1}{2} \mathbf{q}^T (\mathbf{I} - \mathbf{R}) \mathbf{q} \right), \tag{6c}$$

126 where  $\mathbf{q} = (q_1, q_2, q_3)^T$  is the vector of normal scores,  $\mathbf{I}$  is the  $3 \times 3$  identity matrix, and  $\phi$  is  
 127 the standard univariate normal pdf.

*Unconstrained parameterization of  $\mathbf{R}$ .* When maximizing the likelihood of our model with respect to  $\mathbf{R}$ , we will need to ensure that  $\mathbf{R}$  remains nonnegative. Pinheiro and Bates [29] reviewed different parameterization of covariance matrices that ensure this property. One of

those with good properties and easy interpretation is the spherical parameterization, which starts with the Cholesky decomposition:

$$\mathbf{R} = \mathbf{L}\mathbf{L}^T,$$

128 where  $\mathbf{L}$  is a lower triangular matrix with nonnegative diagonal elements. In the three-  
129 dimensional case,  $\mathbf{L}$  can be parametrized as follows [29][35]:

$$\mathbf{L} = \begin{pmatrix} 1 & 0 & 0 \\ \cos \theta_{12} & \sin \theta_{12} & 0 \\ \cos \theta_{13} & \cos \theta_{23} \sin \theta_{13} & \sin \theta_{23} \sin \theta_{13} \end{pmatrix}$$

130 with  $(\theta_{12}, \theta_{13}, \theta_{23}) \in \mathbb{R}^3$ . The correlation matrix  $\mathbf{R}$  can then be expressed as a function of  
131  $(\theta_{12}, \theta_{13}, \theta_{23})$  as

$$\mathbf{R} = \begin{pmatrix} 1 & \cos \theta_{12} & \cos \theta_{13} \\ \cos \theta_{12} & 1 & \cos \theta_{12} \cos \theta_{13} + \sin \theta_{12} \cos \theta_{23} \cos \theta_{13} \\ \cos \theta_{13} & \cos \theta_{12} \cos \theta_{13} + \sin \theta_{12} \cos \theta_{23} \cos \theta_{13} & 1 \end{pmatrix}, \quad (7)$$

i.e., the correlation coefficients  $\rho_{ij}$  can be recovered as

$$\begin{aligned} \rho_{12} &= \cos \theta_{12}, \\ \rho_{13} &= \cos \theta_{13}, \\ \rho_{23} &= \cos \theta_{12} \cos \theta_{13} + \sin \theta_{12} \cos \theta_{23} \sin \theta_{13}. \end{aligned}$$

### 132 3.2. Model description and likelihood

133 In this section, we describe the proposed generalization of Greene's model, referred to as  
134 the Trivariate Gaussian Copula (TGC) model, in which the dependence between the three  
135 error terms  $\xi$ ,  $V$  and  $W$  is modeled by a Gaussian copula with correlation matrix  $\mathbf{R}$ . The  
136 three parameters in this model, denoted as  $\rho_{vw}$ ,  $\rho_{w\xi}$  and  $\rho_{v\xi}$ , are correlation coefficients mea-  
137 suring the dependence between, respectively, the pairs  $(V, W)$ ,  $(W, \xi)$  and  $(V, \xi)$ . Greene's  
138 model recalled in Section 2.2 is recovered as a special case where  $\rho_{vw} = \rho_{w\xi} = 0$ .

As shown by Smith [37], the likelihood function of the model described by (1) and (3) is

$$L(\boldsymbol{\psi}) = \prod_{\{i:s_i=0\}} P(Y_i^* \leq 0) \prod_{\{i:s_i=1\}} P(Y_i^* > 0) f(y_i | y_i^* > 0) \quad (8a)$$

$$= \left( \prod_{\{i:s_i=0\}} \Phi(-\boldsymbol{\alpha}^T \mathbf{z}_i) \right) \times \prod_{\{i:s_i=1\}} [1 - \Phi(-\boldsymbol{\alpha}^T \mathbf{z}_i)] f_\varepsilon(\varepsilon_i | S_i = 1), \quad (8b)$$

where  $\boldsymbol{\psi}$  is the vector of all parameters in the model (including  $\boldsymbol{\alpha}$ ,  $\boldsymbol{\beta}$ ,  $\sigma_v$ , the three parameters  $\theta_{wv}$ ,  $\theta_{w\xi}$  and  $\theta_{v\xi}$  defining matrix  $\mathbf{R}$  in (7), and the parameters of the distribution of  $W$ , which need not be assumed to be half-normal). The difficulty resides in the calculation of



the conditional pdf  $f_\varepsilon(\varepsilon|S_i = 1)$ . As  $\varepsilon = V - W$ , we need to express the joint conditional density of  $V$  and  $W$  given  $S_i = 1$ . As shown in [37] and [40], this conditional pdf can be written as

$$f_{V,W}(v, w|S_i = 1) = \frac{1}{1 - P(Y^* \leq 0)} \frac{\partial^2 [P(V \leq v, W \leq w) - P(V \leq v, W \leq w, Y^* \leq 0)]}{\partial v \partial w} \quad (9a)$$

$$= \frac{1}{1 - \Phi(-\boldsymbol{\alpha}^T \mathbf{z})} \frac{\partial^2 [F_{V,W}(v, w) - H(v, w, -\boldsymbol{\alpha}^T \mathbf{z})]}{\partial v \partial w} \quad (9b)$$

$$= \frac{1}{1 - \Phi(-\boldsymbol{\alpha}^T \mathbf{z})} \left( f_{V,W}(v, w) - \frac{\partial^2 H(v, w, -\boldsymbol{\alpha}^T \mathbf{z})}{\partial v \partial w} \right), \quad (9c)$$

139 where  $H$ ,  $f_{V,W}$  and  $F_{V,W}$  are, respectively, the joint cdf of  $(V, W, \xi)$ , and the joint pdf and  
 140 cdf of  $V$  and  $W$ . Random variables  $V$  and  $W$  are linked by a bivariate Gaussian copula  
 141  $C_{\rho_{vw}}$  with correlation  $\rho_{vw}$ . Using a formula similar to (6) for bivariate Gaussian copula, the  
 142 corresponding copula density is

$$c_{\rho_{vw}}(u_1, u_2) = \frac{1}{1 - \rho_{vw}} \exp\left(\frac{2\rho_{vw}q_1q_2 - \rho_{vw}^2(q_1^2 + q_2^2)}{2(1 - \rho_{vw}^2)}\right),$$

where  $q_1 = \Phi^{-1}(u_1)$  and  $q_2 = \Phi^{-1}(u_2)$ . The pdf  $f_{V,W}(v, w)$  can then be written as

$$f_{V,W}(v, w) = c_{\rho_{vw}}(F_V(v), F_W(w)) f_V(v) f_W(w) \quad (10a)$$

$$= c_{\rho_{vw}}[\Phi(v/\sigma_v), F_W(w)] \frac{\phi(v/\sigma_v)}{\sigma_v} f_W(w). \quad (10b)$$

143 Let us now compute the second derivative in (9c). The multivariate cdf  $H$  of  $V$ ,  $W$   
 144 and  $\xi$  can be expressed using the trivariate Gaussian copula function  $C_{\mathbf{R}}$ , where correlation  
 145 matrix  $\mathbf{R}$  is composed of  $\rho_{vw}$ ,  $\rho_{w\xi}$ , and  $\rho_{v\xi}$ , as

$$H(v, w, \xi) = C_{\mathbf{R}}[\Phi(v/\sigma_v), F_W(W), \Phi(\xi)].$$

146 Using the following notation:

$$C_{\mathbf{R}}''(u_1, u_2, u_3) = \frac{\partial^2 C_{\mathbf{R}}(u_1, u_2, u_3)}{\partial u_1 \partial u_2}$$

147 for the partial derivative of  $C_{\mathbf{R}}$  with respect to its first two arguments, we can express the  
 148 second partial derivatives of  $H$  with respect to  $v$  and  $w$  as

$$\frac{\partial^2 H(v, w, -\boldsymbol{\alpha}^T \mathbf{z})}{\partial v \partial w} = C_{\mathbf{R}}''(\Phi(v/\sigma_v), F_W(w), \Phi(-\boldsymbol{\alpha}^T \mathbf{z})) \frac{\phi(v/\sigma_v)}{\sigma_v} f_W(w). \quad (11)$$

149 The expression of function  $C_{\mathbf{R}}''$  is derived in Appendix A.

Given that  $\varepsilon = V - W$ , we can replace  $v$  by  $\varepsilon + w$  in (10)-(11) and obtain the conditional pdf of  $(\varepsilon, W)$  as

$$f_{\varepsilon, W}(\varepsilon, w | S_i = 1) = \frac{1}{1 - \Phi(-\boldsymbol{\alpha}^T \mathbf{z})} \left\{ c_{\rho_{vw}} \left[ \Phi \left( \frac{\varepsilon + w}{\sigma_v} \right), F_W(w) \right] - C_{\mathbf{R}}'' \left( \Phi \left( \frac{\varepsilon + w}{\sigma_v} \right), F_W(w), \Phi(-\boldsymbol{\alpha}^T \mathbf{z}) \right) \right\} \frac{\phi \left( \frac{\varepsilon + w}{\sigma_v} \right)}{\sigma_v} f_W(w).$$

Marginalizing out  $W$ , we get the conditional pdf of  $\varepsilon$  as

$$f_{\varepsilon}(\varepsilon | S_i = 1) = \int_0^{+\infty} f_{W, \varepsilon}(\varepsilon, w | S_i = 1) dw,$$

which can be expressed as

$$f_{\varepsilon}(\varepsilon | S_i = 1) = \frac{1}{1 - \Phi(-\boldsymbol{\alpha}^T \mathbf{z})} \mathbb{E}_W \left[ \left\{ c_{\rho_{vw}} \left[ \Phi \left( \frac{\varepsilon + W}{\sigma_v} \right), F_W(W) \right] - C_{\mathbf{R}}'' \left( \Phi \left( \frac{\varepsilon + W}{\sigma_v} \right), F_W(W), \Phi(-\boldsymbol{\alpha}^T \mathbf{z}) \right) \right\} \frac{\phi \left( \frac{\varepsilon + W}{\sigma_v} \right)}{\sigma_v} \right], \quad (12)$$

where  $\mathbb{E}_W[\cdot]$  denotes expectation with respect to  $W$ . The expectation in (12) can be approximated by Monte Carlo simulation or a quasi-random low-discrepancy sequences such as a Halton sequence [18], which is known to yield better results than a uniform random number generator [17, page 625]. The conditional pdf  $f_{\varepsilon}(\varepsilon | S_i = 1)$  can, thus, be approximated as follows:

$$f_{\varepsilon}(\varepsilon | S_i = 1) \approx \frac{1}{1 - \Phi(-\boldsymbol{\alpha}^T \mathbf{z})} \frac{1}{M} \sum_{m=1}^M \left[ \left\{ c_{\rho_{vw}} \left[ \Phi \left( \frac{\varepsilon + F_W^{-1}(q_m)}{\sigma_v} \right), q_m \right] - C_{\mathbf{R}}'' \left( \Phi \left( \frac{\varepsilon + F_W^{-1}(q_m)}{\sigma_v} \right), q_m, \Phi(-\boldsymbol{\alpha}^T \mathbf{z}) \right) \right\} \frac{\phi \left( \frac{\varepsilon + F_W^{-1}(q_m)}{\sigma_v} \right)}{\sigma_v} \right],$$

where  $q_m$ ,  $m = 1, \dots, M$  is a Halton sequence of length  $M$ . Plugging this approximation into the expression of the likelihood (8), we get the simulated likelihood:

$$L_S(\boldsymbol{\psi}) = \left( \prod_{\{i: s_i=0\}} \Phi(-\boldsymbol{\alpha}^T \mathbf{z}_i) \right) \times \prod_{\{i: s_i=1\}} \frac{1}{M} \sum_{m=1}^M \left[ \left\{ c_{\rho_{vw}} \left[ \Phi \left( \frac{\varepsilon_i + F_W^{-1}(q_{i,m})}{\sigma_v} \right), q_{i,m} \right] - C_{\mathbf{R}}'' \left( \Phi \left( \frac{\varepsilon_i + F_W^{-1}(q_{i,m})}{\sigma_v} \right), q_{i,m}, \Phi(-\boldsymbol{\alpha}^T \mathbf{z}_i) \right) \right\} \frac{\phi \left( \frac{\varepsilon_i + F_W^{-1}(q_{i,m})}{\sigma_v} \right)}{\sigma_v} \right],$$

150 where  $(q_{i,m})$  for  $m = 1, \dots, M$  and is a Halton sequence for observation  $i$ . This function can  
151 be maximized using an iterative optimization algorithm.

152 *Estimation of TE scores.* After all parameter estimates have been obtained, TE scores can  
 153 be calculated as well (see [38] and [40]). From (2), we have

$$TE = \frac{1}{f_\varepsilon(\varepsilon)} \int_0^{+\infty} \exp(-w) f_{\varepsilon,W}(\varepsilon, w) dw \quad (13)$$

154 From (10), we have

$$f_{\varepsilon,W}(\varepsilon, w) = c_{\rho_{vw}} [\Phi((w + \varepsilon)/\sigma_v), F_W(w)] \frac{\phi((w + \varepsilon)/\sigma_v)}{\sigma_v} f_W(w).$$

Hence,

$$f_\varepsilon(\varepsilon) = \int_0^{+\infty} c_{\rho_{vw}} [\Phi((w + \varepsilon)/\sigma_v), F_W(w)] \frac{\phi((w + \varepsilon)/\sigma_v)}{\sigma_v} f_W(w) dw \quad (14a)$$

$$= \mathbb{E}_W \left( c_{\rho_{vw}} [\Phi((W + \varepsilon)/\sigma_v), F_W(W)] \frac{\phi((W + \varepsilon)/\sigma_v)}{\sigma_v} \right). \quad (14b)$$

Now, let  $A$  denote the integral on the right-hand side of (13); it can be written as

$$A = \int_0^{+\infty} \exp(-w) c_{\rho_{vw}} [\Phi((w + \varepsilon)/\sigma_v), F_W(w)] \frac{\phi((w + \varepsilon)/\sigma_v)}{\sigma_v} f_W(w) dw \quad (15a)$$

$$= \mathbb{E}_W \left( \exp(-W) c_{\rho_{vw}} [\Phi((W + \varepsilon)/\sigma_v), F_W(W)] \frac{\phi((W + \varepsilon)/\sigma_v)}{\sigma_v} \right). \quad (15b)$$

155 The technical efficient  $TE_i$  for each observation  $i$  can be estimated by plugging the maximum-  
 156 likelihood estimates of the parameters in (14b) and (15b), and approximating the expecta-  
 157 tions using Halton sequences as before.

158 *Comparison with the double-copula model.* We can remark that the TGC model introduced in  
 159 this section and the double-copula model recalled in Section 2.3 rely on different assumptions  
 160 about the joint distribution of  $V$ ,  $W$  and  $\xi$ . The TGC model does not make any independence  
 161 assumption, so it corresponds to the following general decomposition of the joint pdf of  
 162  $(V, W, \xi)$ :

$$f(v, w, \xi) = f(v) f(w|v) f(\xi|v, w).$$

163 The double-copula model corresponds to a similar decomposition but it further assumes that  
 164  $f(\xi|v, w) = f(\xi|v - w)$ , i.e., given  $V = v$  and  $W = w$ , the distribution of  $\xi$  depends only  
 165 on the difference  $\varepsilon = v - w$ . For this reason, the double-copula model with two Gaussian  
 166 copulas and the TGC model are not nested. We can remark that the former model has two  
 167 correlation parameters  $\rho_{vw}$  and  $\rho_{\xi\varepsilon}$ , whereas the latter has three:  $\rho_{vw}$ ,  $\rho_{w\xi}$  and  $\rho_{v\xi}$ . As a  
 168 consequence, the TGC model is slightly more flexible.

169 *3.3. Simulation study*

170 To demonstrate the feasibility of estimation procedure described in the previous section,  
171 and to study the impact of model misspecification, we randomly generated 100 datasets of  
172 size  $n = 500$  and 100 datasets of size  $n = 2000$  from the TGC model described in Section  
173 3.2, with the following parameter values:  $\beta = 2$ ,  $\alpha = 1$ ,  $\sigma_v = 0.2$ ,  $\rho_{v,w} = 0.5$ ,  $\rho_{w,\xi} = 0.4$ ,  
174  $\rho_{v,\xi} = 0.2$ . The inefficiency  $W$  was assumed to have a half-normal distribution with scale  
175 parameter  $\sigma_w = 0.7$ .

176 We fitted four models to each dataset: the correct TGC model, Greene’s model (assuming  
177 independence between  $V$  and  $W$ ), and two double-copula models described in Section 2.3:  
178 the Double Gaussian copula (DGC) model, and the Gaussian-Clayton copula (GCC) model  
179 representing the dependence between  $V$  and  $W$  by a Gaussian copula and the dependence  
180 between  $\xi$  and  $\varepsilon$  by a Clayton copula. To implement the simulated maximum likelihood  
181 method, we generated a Halton sequence of size  $M = 200$  and we maximized the simulated  
182 log-likelihood using the R implementation of the Nelder-Mead algorithm [32]. The starting  
183 value of  $\alpha$  was obtained by logistic regression using the R function `glm`, and parameters  $\beta$ ,  
184  $\sigma_v$  and  $\sigma_w$  were estimated using function `sfa` in the R package `frontier` [6] by neglecting  
185 the sample selection process as well as the correlation between  $V$  and  $W$ .

186 Tables 1 and 2 report, respectively, the bias and standard errors of the estimators for  
187 the four models, and the mean-square errors (MSE’s). Figure 1 displays the histograms of  
188 parameter estimates when postulating the correct TGC model, with a normal fit (solid line)  
189 together with the 2.5% and 97.5% quantiles shown as dotted vertical lines. As shown in  
190 Table 2, the TGC model, which is correctly specified, has the lowest MSE’s for all parameters  
191 except  $\rho_{w,v}$ , for which the double-copula models have a lower MSE. Looking at Table 1, we  
192 can see that the estimates of  $\rho_{w,v}$  in the double-copula models have higher bias, but lower  
193 variance as compared to TGC, which is due to the fact that the DGC and GCC models are  
194 misspecified, but have fewer parameters than TGC. Somewhat surprisingly, parameters  $\beta$   
195 and, to a lesser extent,  $\alpha$  are well estimated by all models, which is not true for the variance  
196 and correlation parameters. In particular, Greene’s model, which does not represent the  
197 dependence between  $V$  and  $W$ , severely underestimates the scale parameters  $\sigma_v$  and  $\sigma_w$   
198 and gets the correlation coefficient  $\rho_{v,\xi}$  completely wrong. As they do not make the wrong  
199 assumption of independence between  $V$  and  $W$ , the two double-copula models do a better  
200 job at estimating  $\sigma_v$  and  $\rho_{v,w}$ , but they overestimate  $\sigma_w$ .

201 Poor estimation of  $\sigma_v$ ,  $\sigma_w$  and  $\rho_{v,w}$  by Green’s model and, to a lesser extent, by the two  
202 double-copula models can be expected to have an impact on the estimation of TE scores.  
203 To verify this assumption, we computed, for each dataset, the RMSE’s between the true  
204 TE scores and their estimates obtained by each of the four models. As shown in Figure  
205 2, Greene’s model performs comparatively poorly in terms of TE score estimation, which  
206 is due to the wrong assumption of independence between  $V$  and  $W$ . In contrast, the two  
207 double-copula models yield almost as good estimates of TE scores as does the TGC model,  
208 which confirms the good performance of these models already reported in [40].

209 Tables 1-2 and Figure 2 show that the double-copula models fit the TGC-generated data  
210 quite well, which suggests that the TGE and double-copula models are actually quite close.  
211 To verify this assumption, we fitted the TGC and DGC models on 100 datasets generated

Table 1: Estimated biases and standard errors for the four models. The smallest bias is shown in bold.

	TGC		DGC		GCC		Greene	
$n = 500$	bias	se	bias	se	bias	se	bias	se
$\alpha$	0.0150	0.1530	0.0401	0.1590	0.0258	0.1520	<b>-0.0124</b>	0.1540
$\beta$	<b>5.91e-04</b>	8.21e-03	6.26e-04	8.24e-03	9.55e-03	8.18e-03	1.39e-03	9.98e-03
$\sigma_w$	<b>0.0115</b>	0.0318	0.0368	0.0278	0.0366	0.0277	-0.0266	0.0289
$\sigma_v$	<b>3.16e-03</b>	0.0379	0.0139	0.0370	0.0155	0.0380	-0.0755	0.0264
$\rho_{w,v}$	<b>-0.0125</b>	0.0970	0.0174	0.0677	0.0180	0.0684	-	-
$\rho_{w,\xi}$	-0.0969	0.3050	-	-	-	-	-	-
$\rho_{v,\xi}$	<b>-0.1380</b>	0.5460	-	-	-	-	-1.01	0.1680
$n = 2000$								
$\alpha$	<b>0.0155</b>	0.0800	0.0320	0.0835	0.0160	0.0842	-0.0251	0.0807
$\beta$	2.96e-04	4.7e-03	<b>1.69e-04</b>	4.84e-03	4.89e-05	4.82e-03	2.44e-04	5.10e-03
$\sigma_w$	<b>0.0046</b>	0.0161	0.0332	0.0139	0.0339	0.0159	-0.0312	0.0146
$\sigma_v$	<b>3.19e-03</b>	0.0158	0.0130	0.0165	0.0136	0.0158	-0.0667	9.22e-03
$\rho_{w,v}$	<b>-0.0047</b>	0.0436	0.0153	0.0303	0.0161	0.0329	-	-
$\rho_{w,\xi}$	-0.0285	0.1640	-	-	-	-	-	-
$\rho_{v,\xi}$	<b>-0.0631</b>	0.2850	-	-	-	-	-1.03	0.0843

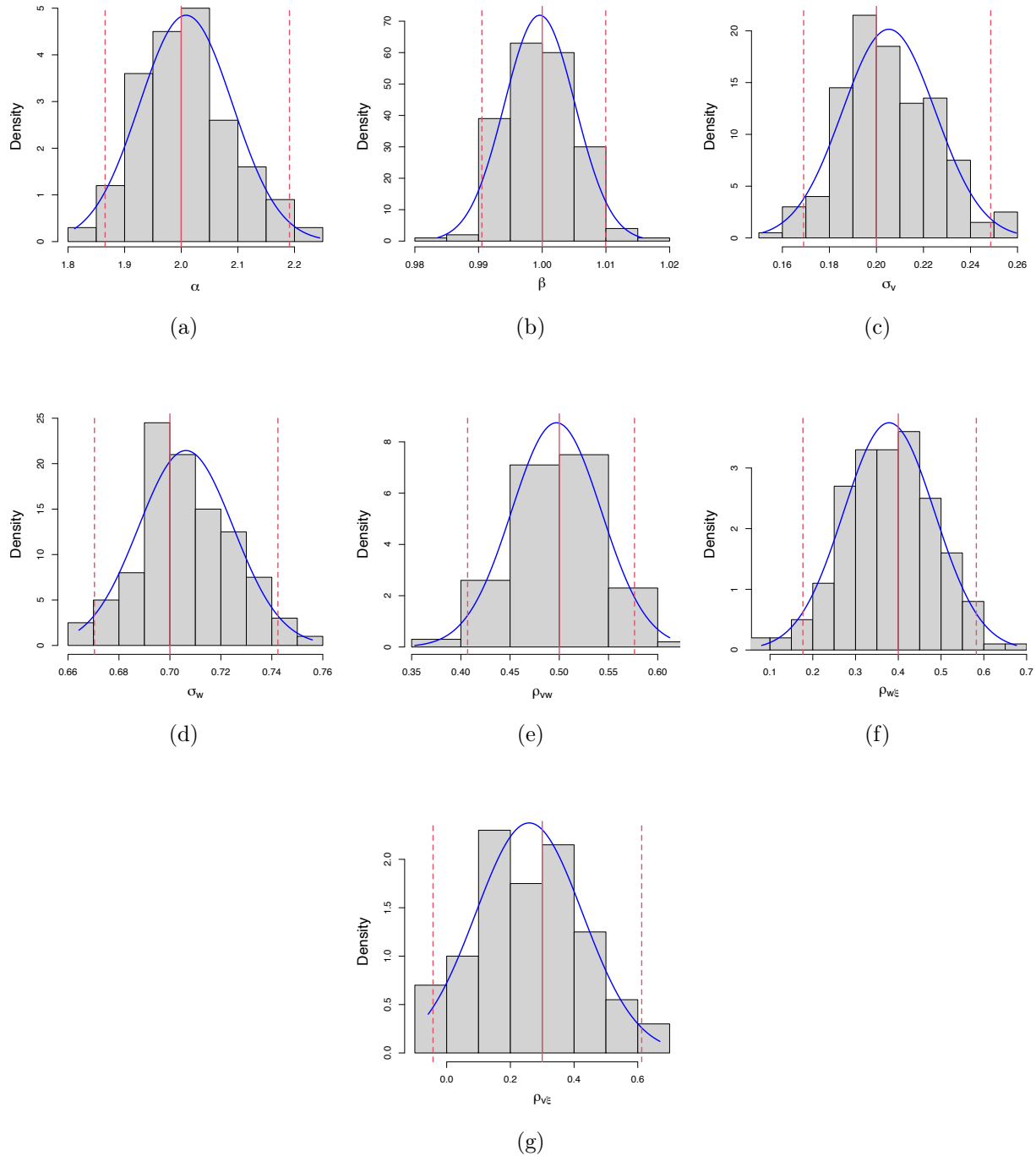


Figure 1: Histograms of parameter estimates for the simulated data of size  $n = 2000$ , when specifying the true TGC model. The normal fit is represented as a solid blue line. The true value is shown as a solid vertical red line, while the 2.5% and 97.5% quantiles are shown as broken vertical red lines.

Table 2: MSE of the four models. The smallest value is shown in bold.

$n = 500$	TGC	DGC	GCC	Greene
$\alpha$	<b>2.36e-02</b>	2.69e-02	2.38e-02	2.40e-02
$\beta$	<b>6.78e-05</b>	6.84e-05	6.79e-05	1.02e-04
$\sigma_w$	<b>1.14e-03</b>	2.12e-03	2.11e-03	1.54e-03
$\sigma_v$	<b>1.45e-03</b>	1.57e-03	1.69e-03	6.41e-03
$\rho_{w,v}$	9.57e-03	<b>4.88e-03</b>	5.00e-03	—
$\rho_{w,\xi}$	1.02e-01	—	—	—
$\rho_{v,\xi}$	<b>3.17e-01</b>	—	—	1.06

$n = 2000$	TGC	DGC	GCC	Greene
$\alpha$	<b>6.64e-03</b>	8.00e-03	7.35e-03	7.14e-03
$\beta$	<b>2.22e-05</b>	2.34e-05	2.32e-05	2.60e-05
$\sigma_w$	<b>2.81e-04</b>	1.30e-03	1.40e-03	1.18e-03
$\sigma_v$	<b>2.59e-04</b>	4.42e-04	4.35e-04	4.53e-03
$\rho_{w,v}$	1.92e-03	<b>1.15e-03</b>	1.34e-03	—
$\rho_{w,\xi}$	2.77e-02	—	—	—
$\rho_{v,\xi}$	<b>8.52e-02</b>	—	—	1.07

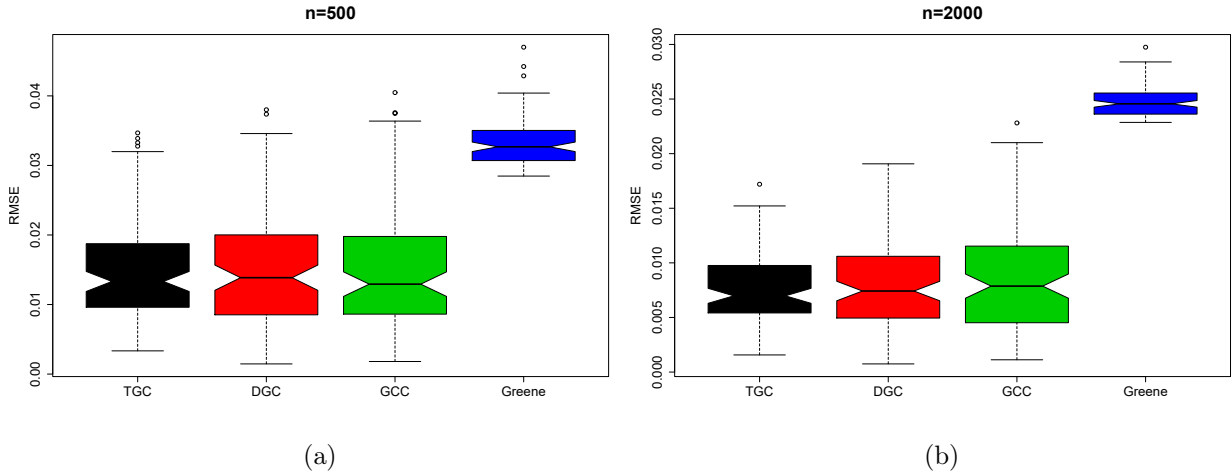


Figure 2: Box plots of RMSEs on TE scores estimated using the four models, for 100 randomly generated datasets of size  $n = 500$  (a) and  $n = 2000$  (b). (The scales of the two figures on the vertical axis are different).

212 from the TGC model with the previous parameter values, and 100 datasets generated from  
 213 the DGC model with the following parameter values:  $\alpha = 5$ ,  $\beta = 0.7$ ,  $\sigma_w = 1$ ,  $\sigma_v = 1$ ,  
 214  $\rho_{wv} = 0.7$  and  $\rho_{\xi\varepsilon} = 0.5$ . We repeated this experiment with two sample sizes:  $n = 500$   
 215 and  $n = 2000$ . Figure 3 shows that the AIC values of both models are quite close, under  
 216 both data distributions. With TGC-generated data, the TGC model achieves a lower AIC  
 217 than the DGC model for 62% of the datasets of size  $n = 500$  and 93% of the datasets of  
 218 size  $n = 2000$ . For DGC-generated data, the DGC model achieves a lower AIC for 88%  
 219 of the datasets of size  $n = 500$ , but only 11% of the datasets of size  $n = 2000$ . The TGC  
 220 model would, thus, be selected more often when fitted to the larger datasets according to  
 221 AIC, even when the true distribution is that of the DGC model. However, using the BIC  
 222 for model selection would lead to different conclusions: the TGC model would be selected  
 223 only for 15% and 47% of the TGC-generated data of size, respectively, 500 and 2000, while  
 224 the DGC model would be selected for, respectively, 100% and 97% of the DGC-generated  
 225 data of size, respectively, 500 and 2000. The conclusion of this simulation experiment is  
 226 that it would be very difficult to select the true model for any of the two data distributions.  
 227 However, the analysis of a real dataset presented in the next section shows that the TGC  
 228 model may indeed fit the data better than double-copula models in some cases, and yield  
 229 significantly different TE scores.

#### 230 4. Application to Jasmine rice data

231 In this section, we compare our TGC model to the Greene and double-copula models  
 232 using a real dataset about Jasmine rice production in Thailand. The data and model  
 233 specification will first be described in Section 4.1, and the results will be reported in Section  
 234 4.2.

##### 235 4.1. Data and model specification

236 The dataset used in this study was collected in the crop year 1999-2000 by interviewing  
 237 farmers in three provinces of Thailand: Chiang Mai, Phitsanulok and Tung Gula Rong Hai  
 238 (TGR). A total of 348 farmers were interviewed, of which 141 were purely Jasmine rice  
 239 producers, while the remaining 207 farmers were mainly non-Jasmine rice producers.

The selection equation of the three models was specified as

$$\begin{aligned}
 Y_i^* = & \alpha_0 + \alpha_1 \text{return}_i + \alpha_2 \text{edu}_i + \alpha_3 \text{temp}_i + \alpha_4 \text{rain}_i + \alpha_5 \text{rice\_ratio}_i + \\
 & \alpha_6 \text{attitude}_i + \alpha_7 \text{irrigation\_ratio}_i + \alpha_8 \text{Phitsanulok}_i + \alpha_9 \text{TGR}_i + \xi_i,
 \end{aligned}$$

240 where the explanatory variables for the selection of Jasmine rice are the gross return from  
 241 growing rice (**return**), the highest level of education in the household (**edu**), the mean an-  
 242 nual temperature (**temp**), the total annual rainfall (**rain**), a dummy variable to account for  
 243 farmers who transplanted rice (**rice\_ratio**), the farmers' attitude towards commercialisation  
 244 (**attitude**), a measure of access to irrigation (**irrigation\_ratio**), and dummy variables for the  
 245 Phitsanulok (**Phitsanulok**) and TGR (**TGR**) provinces. It is assumed that farmer  $i$  chooses  
 246 to produce Jasmine rice if  $Y_i^* > 0$ .



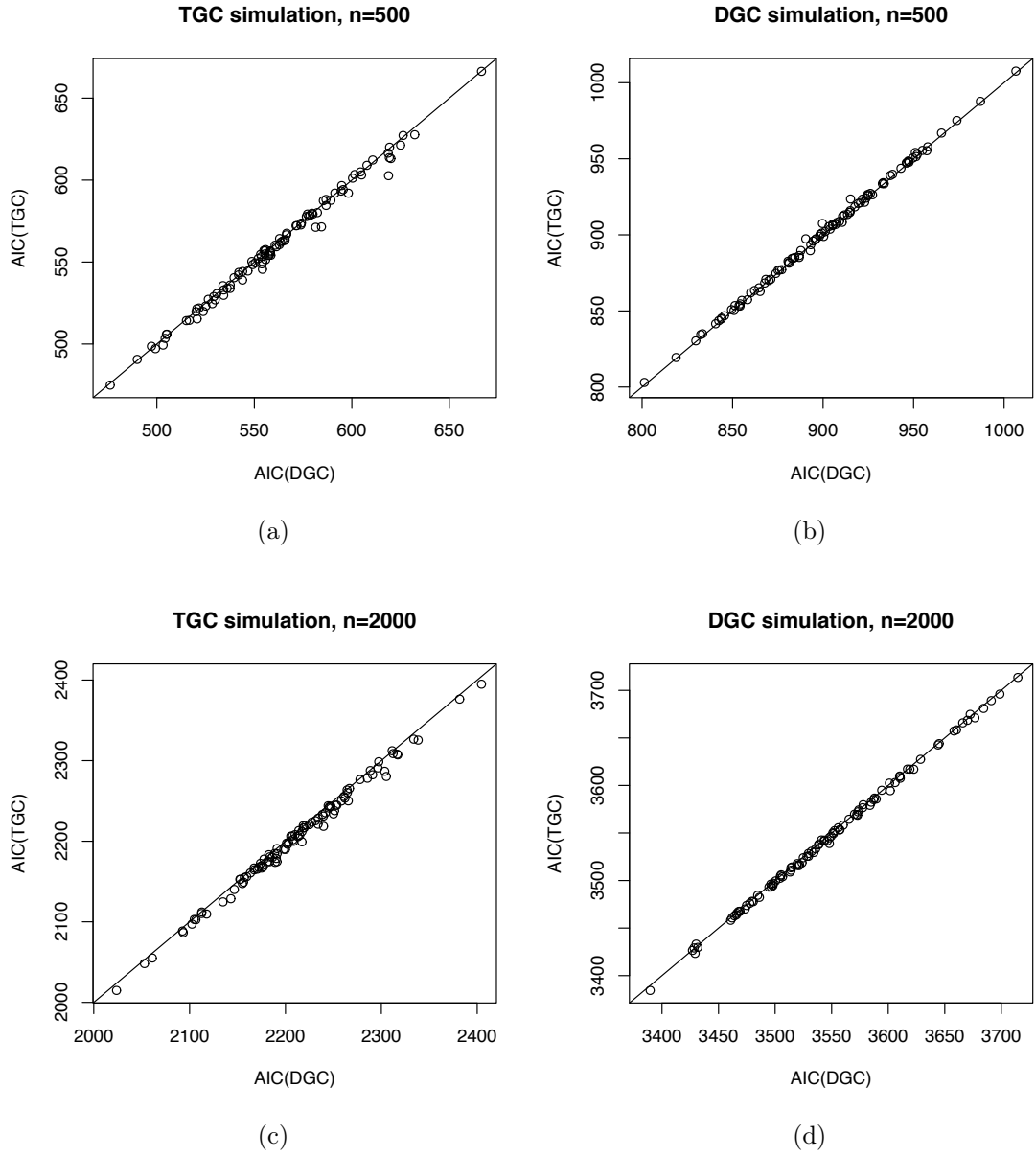


Figure 3: Biplots of AIC values for the TGC model ( $y$ -axis) vs. the DGC model ( $x$ -axis) fitted on 100 datasets generated from the TGC model (a,c) and from the DGC model (b,d). Size of datasets:  $n = 500$  (a,b) and  $n = 2000$  (c,d).

The stochastic frontier equation for Jasmine rice production is

$$\begin{aligned} \log \text{output}_i &= \beta_0 + \beta_1 \log \text{labor}_i + \beta_2 \log \text{fertilizer}_i + \\ &\quad \beta_3 \log \text{irrigation}_i + \beta_4 \log \text{land}_i + \beta_5 \text{Phitsanulok}_i + \beta_6 \text{TGR}_i + \varepsilon_i, \\ \varepsilon_i &= V_i - W_i, \end{aligned}$$

247 where the four input variables are labour, chemical fertilizers, irrigation and land, all of which  
 248 are expected to have a positive influence on rice output. Moreover, the same two regional  
 249 dummy variables used in the selection equation were included to account for differences with  
 250 respect to bio-physical and environmental factors.

251 Table 3 shows the correlation coefficients between the quantitative covariates in the selec-  
 252 tion and stochastic frontier equations. The highest correlations are observed between **temp**  
 253 and **rain** in the selection equation, and between **log fertilizer** and **log land** in the frontier equa-  
 254 tion. In least-squares linear regression, multicollinearity is known to cause a high variance  
 255 of coefficient estimates. Although this issue has not received as much attention in stochastic  
 256 frontier modeling as it has in least-squares regression [5], it is likely that multicollinearity  
 257 may cause similar problems in SFM's too, the main possible effect being a high standard  
 258 error of some coefficient estimates making them statistically nonsignificant. As will be seen  
 259 in the next section (Table 5), this does not seem to be the case with the dataset under study.  
 260 Furthermore, multicollinearity is not likely to have an important effect on the estimation of  
 261 technical efficiencies, which is often the main objective of stochastic frontier analysis [31].

#### 262 4.2. Results and discussion

263 For parameter estimation, we used Halton sequences of length  $M = 200$  for each observa-  
 264 tion. Table 4 shows the values of the log-likelihood as well as three information criteria: AIC,  
 265 BIC, and the Hannan-Quinn Information Criterion (HQIC) [24] for the three models. Every  
 266 model was evaluated with four different distributions of the inefficiency  $W$ : half-normal,  
 267 exponential, gamma and truncated normal. The results of the double-copula model is for  
 268 the best fitted model among several copula families including Gaussian, Clayton, Rotated  
 269 Clayton, Gumbel, Rotated Gumbel, and Frank copulas. The double-copula best model has a  
 270 Clayton copula rotated by 90 degrees for the dependence between  $V$  and  $W$ , and a Gaussian  
 271 copula for the dependence between  $\varepsilon$  and  $\xi$ .

272 Overall, we can see that the TGC model with a gamma-distributed inefficiency has the  
 273 best explanatory ability according to log-likelihood and the three information criteria. As the  
 274 Greene and TGC models are nested, the likelihood ratio (LR) test can be used to compare  
 275 them. According to this test, the correlations coefficients  $\rho_{vw}$  and  $\rho_{w\xi}$  are significantly  
 276 different from zero with a p-value less than  $10^{-4}$ , whatever the inefficiency distribution. The  
 277 double-copula model with a gamma-distributed inefficiency is a better fit than the Greene  
 278 model, which can be explained by the fact that it accounts for the dependence between  $V$   
 279 and  $W$ ; however, it is not as good as the TGC model.

280 Table 5 shows the parameter estimates and their standard errors for the three models  
 281 with gamma-distributed inefficiency. We observe that the standard errors of all parameter

Table 3: Correlations between quantitative covariates in the selection and stochastic frontier equations. We separate in the table the five covariates of the selection equation and the four covariates of the stochastic frontier equation. The symbols \*, \*\* and \*\*\* represent significance at levels 10%, 5%, and 1%, respectively.

Variables	return	edu	temp	rain	attitude	log irrig.	log labor	log fertil.	log land
return	1.000								
edu	0.055	1.000							
temp	-0.320***	-0.030	1.000						
rain	-0.454***	-0.025	0.881***	1.000					
attitude	0.243***	-0.062	0.059	-0.088	1.000				
log irrig.	0.168**	0.014	-0.215***	-0.184***	0.077	1.000			
log labor	-0.025	-0.104*	0.303***	0.237***	0.054	-0.076	1.000		
log fertil.	-0.438***	-0.096*	0.440***	0.556***	-0.110**	-0.232***	0.337***	1.000	
log land	-0.422***	-0.105*	0.610***	0.620***	0.031	-0.216***	0.510***	0.831***	1.000

Table 4: Information criteria of the TGC, Greene and double-copula models for the Jasmine rice data. HN, EX, GA, and TN stand for half-normal, exponential, gamma and truncated normal distributions, respectively. For each criterion, the best value for each model is underlined, and the overall best value is printed in bold.

	HN	EX	GA	TN
<hr/>				
TGC				
Log-likelihood	-252.92	-247.97	<b><u>-235.3</u></b>	-248.97
AIC	549.85	539.94	<b><u>516.6</u></b>	543.93
BIC	634.6	624.68	<b><u>605.2</u></b>	632.53
HQIC	544.72	534.81	<b><u>511.24</u></b>	538.57
<hr/>				
Greene				
Log-likelihood	-273.06	-275.03	-273.16	<u>271.25</u>
AIC	586.13	590.05	588.31	<u>584.49</u>
BIC	<u>663.17</u>	667.1	669.21	665.39
HQIC	581.46	585.39	583.41	<u>579.6</u>
$\chi^2$ stat.	40.28	54.12	75.72	44.56
$p$ -value	<.0001	<.0001	<.0001	<.0001
<hr/>				
Double copula				
Log-likelihood	-285.50	-268.71	<u>-266.58</u>	-285.49
AIC	613.01	579.42	<u>577.15</u>	614.98
BIC	693.90	<u>660.32</u>	661.90	699.73
HQIC	608.11	574.52	<u>572.02</u>	609.85

282 estimates for the TGC model are smaller than those of the two other models, which suggests a  
283 better fit to the data. The double-copula and TGC models agree on finding a high negative  
284 correlation between  $V$  and  $W$ , which shows the necessity of relaxing the independence  
285 assumption. Greene’s model and the TGC model both find a high positive correlation  
286 between  $V$  and  $\xi$ , which confirms that a serious selection bias exists, i.e., estimation using  
287 observations from only Jasmine or non-Jasmine rice producer data would provide biased  
288 estimates of productivity. This finding confirms the importance of accounting for sample  
289 selection in the estimation. The estimates of the parameters related to the error distributions  
290 (shape and scale of the gamma distribution, and  $\sigma_v$ ) are quite different for the three models,  
291 which can be expected to impact the influence of technical efficiencies. This assumption will  
292 be confirmed later.

293 Except for  $\alpha_7$  and  $\alpha_9$ , the estimates of the coefficients in the selection equation are similar  
294 across the three models. The estimates of coefficients  $\beta_1, \dots, \beta_4$  are of particular interest  
295 because they are elasticities, i.e.,  $\beta_j$  is interpreted as the percentage change in output per  
296 one percent change in input  $x_j$ . We can see that the TGC and Greene models do not  
297 have much difference between elasticities. According to the result of the TGC model, the  
298 production elasticity with respect to changes in land area has the highest value of 0.67,  
299 implying that a 1% increase in land area allocated to Jasmine rice increases production  
300 by 0.67%. The production elasticities with respect to irrigation, fertilizer and labor are  
301 estimated, respectively, at 0.17, 0.13, and 0.09. The elasticity estimates of the double-copula  
302 model depart from those of the two other models. In particular, the negative estimate of the  
303 production elasticity with respect to labor is not realistic from an economic point of view.  
304 This observation shows that caution should be exercised when interpreting results obtained  
305 with an ill-specified model.

306 Summary statistics of technical efficiency scores for the three models are reported in  
307 Table 6. We observe large differences in the distributions of technical efficiency scores for  
308 the three models, which suggests that the correlations between  $W$  and  $V$ , and between  $W$   
309 and  $\xi$  have a big impact on the estimates of technical efficiency, as was already observed in  
310 other studies [40]. Both Greene’s model and, to an even larger extent, the double-copula  
311 model appear to overestimate technical efficiency. According to the TGC model, farmers  
312 also exhibit a wider range of production technical efficiency in Jasmine rice farming, which  
313 is consistent with previous findings reported by Ebers et al. [11] and Piya et al. [30].

314 Figures 4 and 5 show scatter plots of the TE scores estimated, respectively, using the  
315 Greene model and the double-copula model, vs. the TGC estimates, with different inef-  
316 ficiency distributions. Regardless of the distribution postulated for  $W$ , both the Greene  
317 model and the double-copula model overestimate TE as compared to the TGC model. Fig-  
318 ure 6 shows kernel density estimates of the TE distributions for the three models. The  
319 TE distribution appears to be more robust with respect to the choice of the positive error  
320 distribution for the trivariate-copula model than it is for the other two models, which can  
321 be regarded as additional evidence for the superiority of the TGC model.

Table 5: Parameter estimates and standard errors for the three models with gamma-distributed inefficiency applied to the Jasmine rice data. For the coefficients  $\alpha_j$  and  $\beta_j$ , one, two and three stars correspond, respectively, to significance at the 5%, 1% and 0.1% levels.

	TGC		Greene		Double copula	
	estimate	se	estimate	se	estimate	se
$\alpha_0$	296.14***	2.41	296.23***	6.09	294.11***	4.30
$\alpha_1$	-0.001***	< 0.001	-0.001***	< 0.001	-0.001***	< 0.001
$\alpha_2$	0.06*	0.03	0.06*	0.03	0.07**	0.03
$\alpha_3$	-91.65***	0.67	-91.65***	1.58	-91.45***	1.73
$\alpha_4$	0.47	0.35	0.47	0.57	0.45	0.69
$\alpha_5$	0.02	0.11	0.09	0.17	-0.02	0.19
$\alpha_6$	0.05**	0.02	0.05	0.03	0.06	0.03
$\alpha_7$	0.46***	0.14	1.18***	0.23	1.07***	0.23
$\alpha_8$	2.40***	0.35	2.15***	0.46	2.88***	0.56
$\alpha_9$	-0.35	0.26	-0.71*	0.34	0.24	0.39
$\beta_0$	6.46***	0.01	5.90***	0.34	6.39***	0.03
$\beta_1$	0.08***	< 0.001	0.12**	0.05	-0.04***	< 0.001
$\beta_2$	0.13***	< 0.001	0.11*	0.05	0.02***	0.005
$\beta_3$	0.17***	0.002	0.41***	0.11	0.12***	0.006
$\beta_4$	0.67***	<0.001	0.65***	0.08	0.97***	0.006
$\beta_5$	0.49***	0.001	-0.31*	0.13	-0.42***	0.004
$\beta_6$	0.52***	0.002	-0.57***	0.10	-0.58***	0.006
Shape	2.09	0.04	2.27	0.83	0.33	0.04
Scale	0.60	0.003	0.22	0.04	0.55	0.01
$\sigma_v$	0.11	0.005	0.39	0.06	0.30	0.03
$\rho_{wv}$	-0.99				-0.93	
$\rho_{w\xi}$	-0.96					
$\rho_{v\xi}$	0.96		0.98			
$\rho_{\xi\varepsilon}$					0.15	

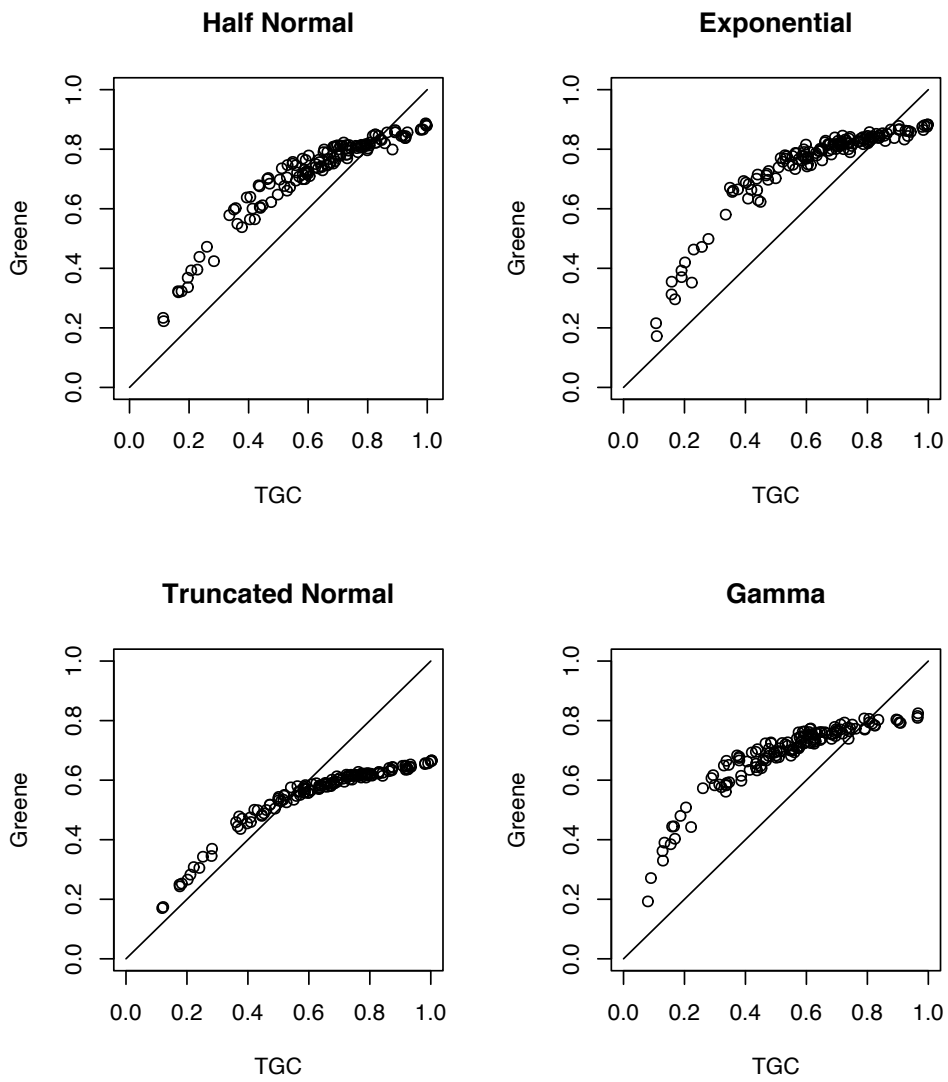


Figure 4: TE scores estimated using Greene's model ( $y$ -axis) versus those estimated using the TGC model ( $x$ -axis) for the three different inefficiency distributions.

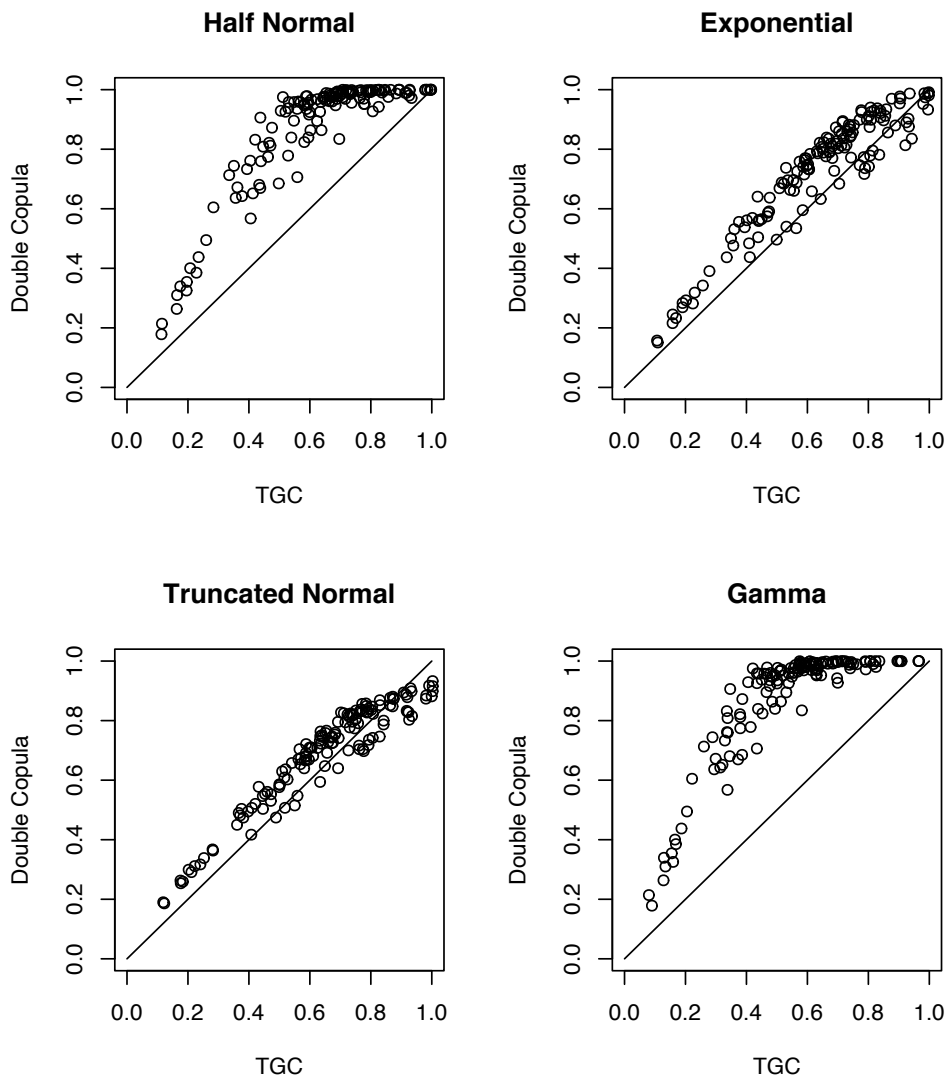


Figure 5: TE scores estimated using the double-copula model ( $y$ -axis) versus those estimated using the TGC model ( $x$ -axis) for the three different inefficiency distributions.



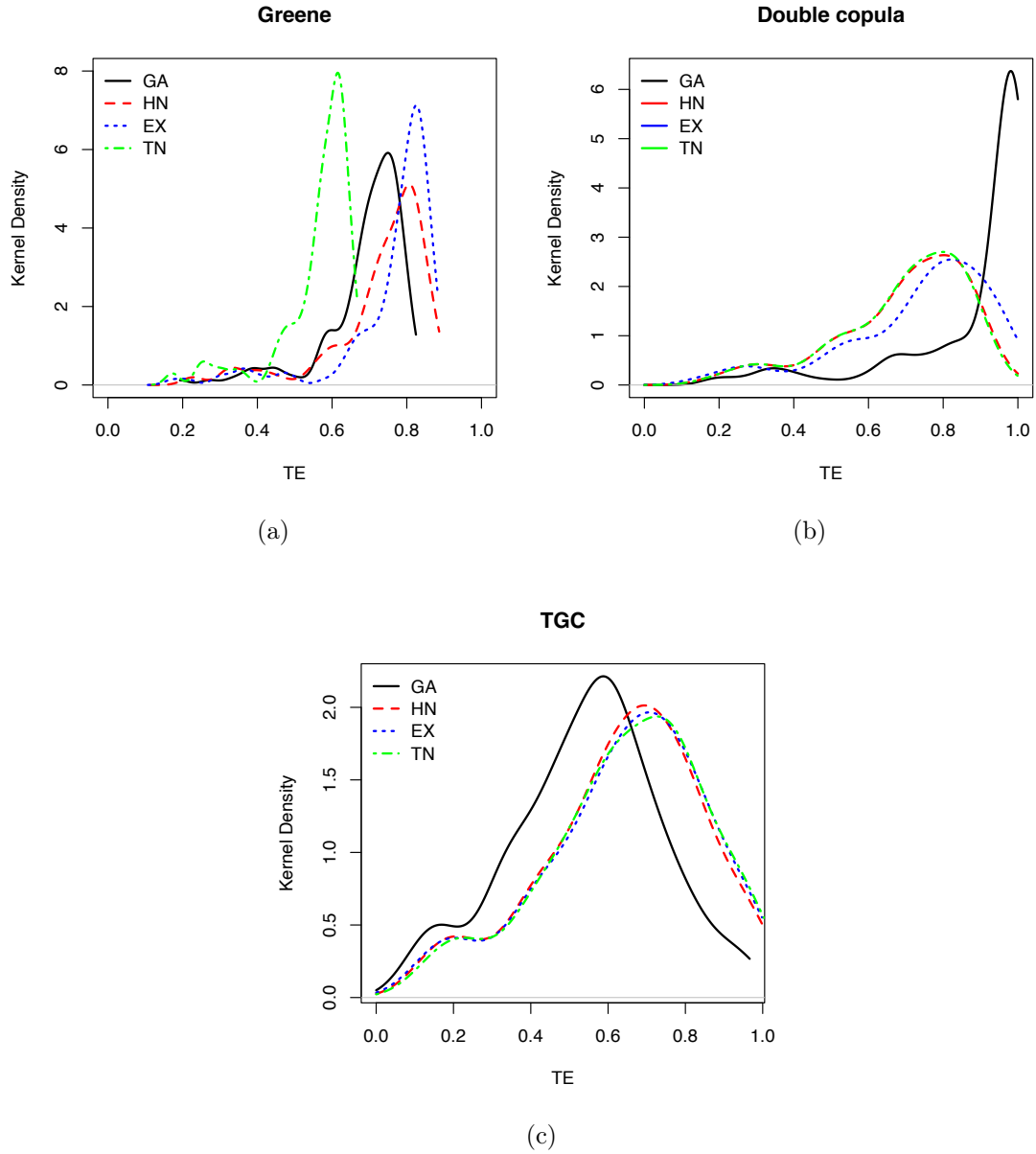


Figure 6: Kernel density estimates of the technical efficiency distributions from the Greene (a), double-copula (b) and TGC (c) models, with different inefficiency distributions.

Table 6: Range and frequency of TE scores.

Range	TGC		Greene		Double	
	# Farmers	%	# Farmers	%	# Farmers	%
(0, 0.25]	12	0.08	0	0.00	2	0.01
(0.25, 0.5]	41	0.29	9	0.06	9	0.06
(0.5, 0.6]	32	0.23	8	0.06	1	0.01
(0.6, 0.7]	29	0.21	49	0.35	8	0.06
(0.7, 0.8]	14	0.10	75	0.53	8	0.06
(0.8, 1]	13	0.09	0	0.00	113	0.80
Mean		0.54		0.68		0.88
sd		0.20		0.09		0.19
Min		0.08		0.27		0.18
Max		0.97		0.80		0.99

## 322 5. Conclusions

323 In recent years, it has been realized that adequately representing the dependencies be-  
324 tween error terms is a key issue when designing SFMs, and that wrong assumptions on these  
325 dependencies can result in large errors in the estimation of technical efficiency. Copulas  
326 have proved to be a useful device for building more flexible SFMs [38, 45, 20]. For instance,  
327 in [45], we showed that wrongly assuming independence between the two-sided error term  
328 and the inefficiency term in the production equation may result in gross overestimation of  
329 technical efficiency, and that modeling this dependency using Gaussian copulas allows for a  
330 better fit to some datasets.

331 In this paper, we have applied a similar approach to stochastic frontier analysis with  
332 sample selection. We have relaxed the assumption of independence between two-sided ran-  
333 dom error and inefficiency in Greene’s original model [15], by representing the dependencies  
334 between these two terms and the random error in the selection equation using a trivariate  
335 Gaussian copula parameterized by a correlation matrix. Our model is, thus, a proper gener-  
336 alization of Greene’s model. We have compared the new model to Greene’s model and to an  
337 alternative solution based on two bivariate copulas introduced in [40], using both simulated  
338 data and real data about Jasmine rice production. Our model has been shown to fit the  
339 real data better than the other two models, which tend to overestimate technical efficiency,  
340 confirming the trend already reported in [45].

341 In the future, it will be interesting to investigate alternative multidimensional copula  
342 families such as proposed by Durante et al. [10], Liebscher [23], Mazo et al. [26] or Zhu et  
343 al. [48].

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## 455 Appendix A. Second derivative of the trivariate Gaussian copula

From (5), the first derivative of trivariate Gaussian copula  $C_{\mathbf{R}}$  w.r.t  $u_1$  can be expressed  
as

$$\frac{\partial C_{\mathbf{R}}(u_1, u_2, u_3)}{\partial u_1} = \underbrace{\frac{d\Phi^{-1}(u_1)}{du_1}}_{1/\phi(q_1)} \int_{-\infty}^{q_2} \int_{-\infty}^{q_3} \phi_{\mathbf{R}}(q_1, y, z) dy dz,$$

where  $q_k = \Phi^{-1}(u_k)$ ,  $k \in \{1, 2, 3\}$ , and its second derivative w.r.t.  $u_1$  and  $u_2$  is

$$C_{\mathbf{R}}''(u_1, u_2, u_3) = \frac{1}{\phi(q_1)\phi(q_2)} \int_{-\infty}^{q_3} \phi_{\mathbf{R}}(q_1, q_2, z) dz \quad (\text{A.1})$$

$$= \frac{1}{\phi(q_1)\phi(q_2)(2\pi)^{3/2}|\mathbf{R}|^{1/2}} \times I, \quad (\text{A.2})$$

$$= (2\pi|\mathbf{R}|)^{-1/2} \exp\left(\frac{q_1^2 + q_2^2}{2}\right) \times I \quad (\text{A.3})$$

456 where  $I$  is the integral

$$I = \int_{-\infty}^{q_3} \exp\left(-\frac{1}{2}(q_1, q_2, z)\mathbf{R}^{-1}(q_1, q_2, z)^T\right) dz \quad (\text{A.4})$$

with

$$(q_1, q_2, z)\mathbf{R}^{-1}(q_1, q_2, z)^T = [(1 - \rho_{23}^2)q_1^2 + (1 - \rho_{13}^2)q_2^2 + (1 - \rho_{12}^2)z^2 - 2\rho_{12}q_1q_2 - 2\rho_{13}q_1z - 2\rho_{23}q_2z + 2\rho_{13}\rho_{23}q_1q_2 + 2\rho_{12}\rho_{23}q_1z + 2\rho_{12}\rho_{13}q_2z] / |\mathbf{R}|. \quad (\text{A.5})$$

457 From (A.4) and (A.5), we get

$$I = \exp\left\{-\frac{1}{2|\mathbf{R}|}[(1 - \rho_{23}^2)q_1^2 + (1 - \rho_{13}^2)q_2^2 - 2(\rho_{12} - \rho_{13}\rho_{23})q_1q_2]\right\} \times J, \quad (\text{A.6})$$

with

$$J = \int_{-\infty}^{q_3} \exp \left\{ -\frac{1}{2|\mathbf{R}|} [(1 - \rho_{12}^2)z^2 - 2(\rho_{13}q_1 + \rho_{23}q_2 - \rho_{12}\rho_{23}q_1 - \rho_{12}\rho_{13}q_2)z] \right\} dz.$$

Let  $\sqrt{\frac{1 - \rho_{12}^2}{|\mathbf{R}|}}z = t$ , then  $z = t\sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}}$  and  $dz = dt\sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}}$ . With these notations,  $J$  can be written as

$$J = \sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}} \times \int_{-\infty}^{q_3\sqrt{1 - \rho_{12}^2}/\sqrt{|\mathbf{R}|}} \exp \left\{ -\frac{1}{2} \left[ t^2 - 2[(\rho_{13} - \rho_{12}\rho_{23})q_1 + (\rho_{23} - \rho_{12}\rho_{13})q_2] \frac{t}{\sqrt{(1 - \rho_{12}^2)|\mathbf{R}|}} \right] \right\} dt.$$

458

Let

$$D = \frac{2[(\rho_{13} - \rho_{12}\rho_{23})q_1 + (\rho_{23} - \rho_{12}\rho_{13})q_2]}{\sqrt{(1 - \rho_{12}^2)|\mathbf{R}|}},$$

then

$$\begin{aligned} J &= \sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}} \times \int_{-\infty}^{q_3\sqrt{1 - \rho_{12}^2}/\sqrt{|\mathbf{R}|}} \exp \left\{ -\frac{1}{2} \left( t - \frac{D}{2} \right)^2 - \frac{D^2}{4} \right\} dt \\ &= \sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}} \exp \left( \frac{D^2}{8} \right) \int_{-\infty}^{q_3\sqrt{1 - \rho_{12}^2}/\sqrt{|\mathbf{R}|}} \exp \left\{ -\frac{1}{2} \left( t - \frac{D}{2} \right)^2 \right\} dt \\ &= \sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}} \exp \left( \frac{D^2}{8} \right) (2\pi)^{1/2} \Phi \left( q_3 \sqrt{\frac{1 - \rho_{12}^2}{|\mathbf{R}|}} - \frac{D}{2} \right) \quad (\text{A.7}) \end{aligned}$$

From (A.1), (A.6) and (A.7), we get

$$\begin{aligned} C_{\mathbf{R}}''(u_1, u_2, u_3) &= (2\pi|\mathbf{R}|)^{-1/2} \exp \left( \frac{q_1^2 + q_2^2}{2} \right) \times \\ &\exp \left\{ -\frac{1}{2|\mathbf{R}|} [(1 - \rho_{23}^2)q_1^2 + (1 - \rho_{13}^2)q_2^2 - 2(\rho_{12} - \rho_{13}\rho_{23})q_1q_2] \right\} \times \\ &\sqrt{\frac{|\mathbf{R}|}{1 - \rho_{12}^2}} \exp \left( \frac{D^2}{8} \right) (2\pi)^{1/2} \Phi \left( q_3 \sqrt{\frac{1 - \rho_{12}^2}{|\mathbf{R}|}} - \frac{D}{2} \right) \quad (\text{A.8}) \end{aligned}$$

To further simplify the notation, let

$$B = \exp \left\{ -\frac{1}{2|\mathbf{R}|} [(1 - \rho_{23}^2)q_1^2 + (1 - \rho_{13}^2)q_2^2 - 2(\rho_{12} - \rho_{13}\rho_{23})q_1q_2] \right\}.$$

459 We have finally:

$$C_{\mathbf{R}}'''(u_1, u_2, u_3) = \frac{B}{\sqrt{1 - \rho_{12}^2}} \exp\left(\frac{D^2}{8}\right) \exp\left(\frac{q_1^2 + q_2^2}{2}\right) \Phi\left(q_3 \sqrt{\frac{1 - \rho_{12}^2}{|\mathbf{R}|}} - \frac{D}{2}\right). \quad (\text{A.9})$$