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Date : 19.01.2019  
Quotation No: 2019 / 542

M/S .....

Reference to your request from our web site. We have provided an offer as per your request for the design development, supply, manufacture of steel structure building of ..... Project.

Herewith we would like to share with you our financial offer;

Our L/S price design development, supply of steel, cladding materials works for ..... warehouse project is .....**-USD/LS.** (..... - (Local Currency/LS)<sup>1</sup>)

Breakdown of our L/S price can be found in ANNEX1. Project schedules can be found in ANNEX2

Inclusions and Exclusions are summarized and breakdown list for scope of works are in ANNEX 3. Technical specifications are listed in ANNEX4. Proposal drawings can be found in ANNEX5.

**Project schedule**

Fabrication of steel and supply of cladding will be done in ..... week(s).

**Payment Conditions**

TT transfer of irrevocable, confirmed and transferrable LC will be opened to us.

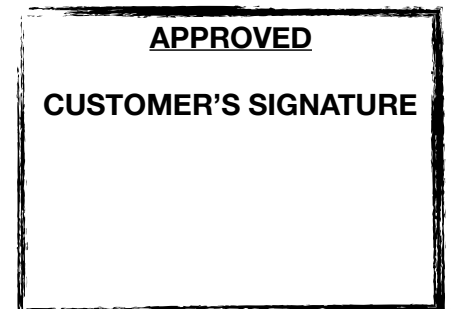
**Shipment**

Partial shipment CIF to ..... port.

We hope you will find our offer satisfactory and we are looking forward to be part of this exciting project.

We remain at your entire disposal to discuss our proposal and provide any clarification you might require.

Kindly Regards,  
ALSY STEEL



<sup>1</sup> Currency is converted to your local currency according to [www.xe.com](http://www.xe.com) data's.



## ANNEX 1 BREAKDOWN OF L/S PRICE

ITEM	DESCRIPTION OF GOODS	PRICE (USD)
1	STEEL STRUCTURE	
2	CLADDING (SINGLE SHEETING)	
3	SECTIONAL AUTOMATIC DOORS	
4	FIRE ESCAPE DOORS	
5	WINDOWS	
6	TRANSLUCENT PANELS	
7	TRANSPORTATION CIF TO ..... PORT	
	<b>TOTAL (IN USD)</b>	

## ANNEX 2 PROJECT SCHEDULE

ITEM	DESCRIPTION OF GOODS	MANUFACTURE & SUPPLY SCHEDULE (DAYS)	HS CODE (TARIFF) FOR CUSTOM DUTY
1	STEEL STRUCTURE	15 DAYS	7326.90.98.00.19
2	CLADDING (SINGLE SHEETING)	12 DAYS	7308.90.98.00.18
3	SECTIONAL AUTOMATIC DOORS	6 DAYS	7308.30.00.00.19
4	FIRE ESCAPE DOORS	10 DAYS	7308.30.00.00.19
5	WINDOWS	12 DAYS	7616.99.90.90.19
6	TRANSLUCENT PANELS	7 DAYS	3925.90.80.00.00
7	TRANSPORTATION CIF TO ..... PORT	15 DAYS	-
	<b>TOTAL DURATION UP TO TARGET PORT</b>	<b>30 DAYS</b>	

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**CUSTOMER'S SIGNATURE**



## **ANNEX 3 SCOPE OF WORK**

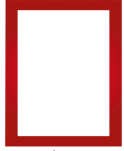
### **INCLUSIONS**

1. Approval drawings.
2. Foundation drawings.
3. Design report.
4. Fabrication of steel structures.
5. Supply of cladding materials.
6. Supply of sectional doors.
7. Supply of fire escape doors.
8. Supply of windows.
9. Supply of translucent roof panels.
10. Erection drawings for steel and installation drawings for cladding.
11. Installation drawings for windows, translucent panels, sectional doors.
12. Transportation to ..... port. (CIF)

### **EXCLUSIONS**

1. Erection and installation of cladding.
2. Installation of windows, sectional doors, translucent panels.
3. RC materials.
4. MEP materials.





# ANNEX 4 TECHNICAL SPECIFICATIONS

**alsy** STEEL MATERIALS  
STRUCTURAL  
www.alsysteel.com

- ✚ Plates : Grade S355JR
- ✚ Hot rolled section : Grade S275JR-S235JR
- ✚ Cold Formed Steel : Grade S355JR-S235JR

### FASTNERS

- ✚ Anchor Bolts : Grade according to ASTM F1554 or equivalent
- ✚ Bolts : Grade according to ASTM A325 or equivalent
- ✚ Nuts : Grade according to ASTM A194 or equivalent
- ✚ Washers : Grade according to ASTM F844 or equivalent

### WELDING

- ✚ Supply of Welding Consumable according to AWS Specification or Equivalent

### PAINT OR COATINGS

- ✚ If any, Special Notes: ..... N/A
- ✚ Otherwise ; Look at the "Fabrication" Episode

### FABRICATION OF STEEL

Fabrication will be followed according to AWS D1.1: Structural Steel  
WPSs and Welder Qualification according to  
Fit-up / Assembly/ Welding according to Approved Shop or Fabrication Drawings

### QA/QC

#### INSPECTION:

Material inspection will be as per supplied standard or Equivalent

#### NON DESTRUCTIVE TESTING (NDT), IF ANY

- |                          |                       |
|--------------------------|-----------------------|
| ✚ Method                 | Extent of Testing (%) |
| ✚ VT (Visual Inspection) | 100% Final Inspection |

### SURFACE TREATMENT & PAINTING

#### SURFACE PREPARATION

- ✚ All primary structural components will be either Sweep blasted to Swedish SA-2 ½ standard or Solvent Cleaned for Alkyd paint system (Commercial Blast Cleaning)

#### PAINTING

- INTERMEDIAT 1** : Shop-Primer Epoxy Coating - DFT (µm): 30
- INTERMEDIAT 2** : Anti-Corrosive Zinc Epoxy Coating - DFT (µm): 80
- TOP COAT** : Epoxy Coating - DFT (µm): 50

- ✚ All primary structural components will be either Sweep blasted to Swedish SA-2,5 standard or Solvent Cleaned for Alkyd paint system

### GALVANIZING

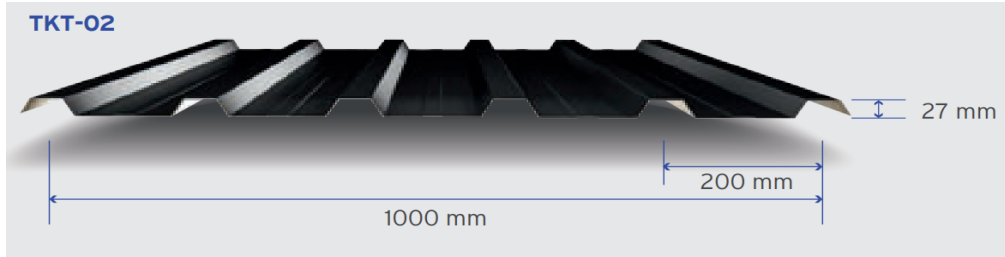
Galvanizing According to:

- ✚ ASTM A123 for Steel Product, Coating Grade:G90 for **secondary steel members**

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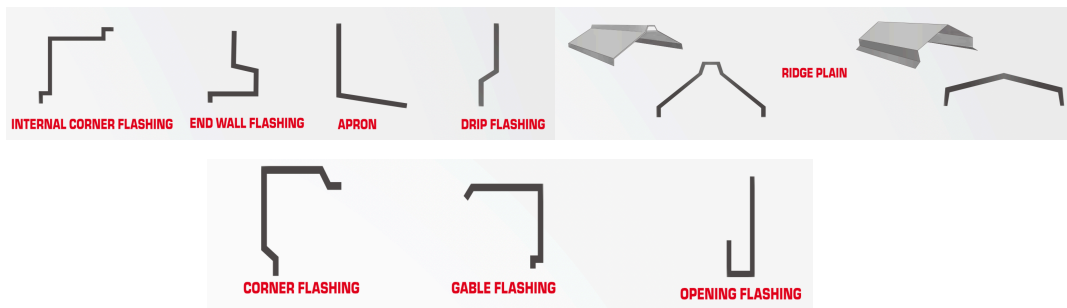


**alsy** CLADDING MATERIALS  
www.alsysteel.com

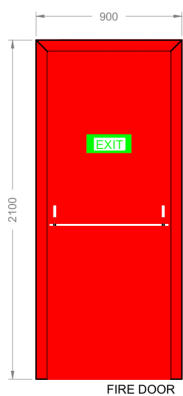


### Roof&Facade Corrugated Sheet

- Type of Roof Sheet: 0.7mm Thickness Corrugated Sheet (Galvanised).
- RAL9002 PU Paint or any ..... (pls. Mention)
- All accessories and fixing accessories are included.



### FIRE ESCAPE DOORS



- Fire Escape Door Size : 90 x 210 cm

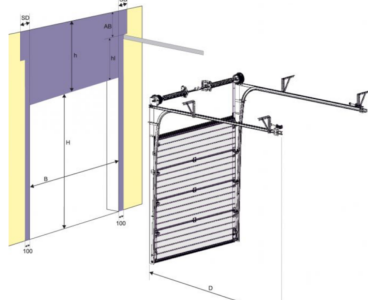
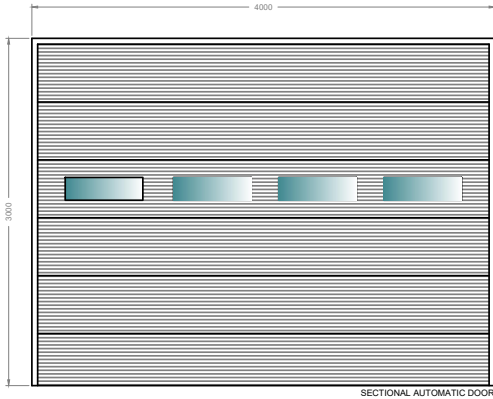
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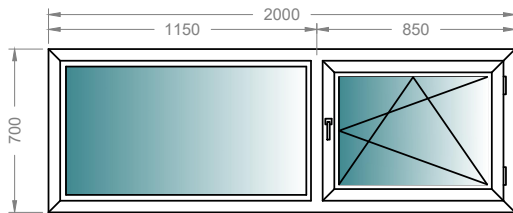
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## SECTIONAL AUTOMATIC DOORS



H:300cm x  
W=400cm size  
Sectional Automatic  
Door

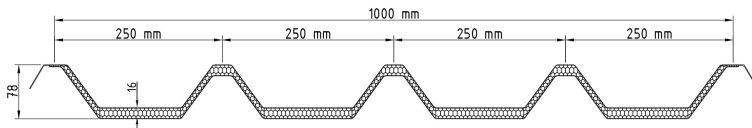
## WINDOWS



PVC Casement Window  
Tilt & Turn 85x70cm  
Double Glazing 4+16+4mm  
PVC Profile : 70mm Euro  
Size : 200x70cm

## TRANSLUCENT ROOF PANELS

Poly-carbon translucent panels for roof, thickness : 16mm, white, sizes 100x150cm.  
w= 1,99 W/m<sup>2</sup>K



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**ANNEX 5  
PROPOSAL DRAWINGS**

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