



2017-18 A.B.S.F. Operating Budget

Budget 17-18

Income

Income To Be Determined

Event Operations Income

Friday/Saturday Race Fees (Birkie/Korte/Haakon)

Registration Fee Receipts

1,534,000.00

FriSat Revenue DeferredFrom(To)

Friday/Saturday Race Fees (Birkie/Korte/Haakon) - Other

Total Friday/Saturday Race Fees (Birkie/Korte/Haakon)

1,534,000.00

Thursday Event Income

Barnebirkie Registration Fees

8,500.00

Junior Birkie Registration Fee

6,500.00

Barkiebirkie Registration Fees

2,500.00

Giant Ski Registration Fees

1,500.00

Adaptive Ski Registration Fees

250.00

Online Processing Fee

350.00

Total Thursday Event Income

19,600.00

Birkie Tour Race Fees

Registration Fee Receipts

40,000.00

Online Processing Fees

0.00

Tour Revenue Deferred From(To)

0.00

Total Birkie Tour Race Fees

40,000.00

Double Pole Derby Race Fees

Registration Fee Receipts

6,500.00

Online Processing Fees

0.00

DP Revenue Deferred From(To)

0.00

Total Double Pole Derby Race Fees

6,500.00

Gitchi Gumi Race Fees

Registration Fee Receipts

22,000.00

Online Processing Fees

0.00

GG Revenue Deferred From(To)

0.00

Total Gitchi Gumi Race Fees

22,000.00

Trail Run Race Fees

Registration Fee Receipts

62,500.00

Online Processing Fees

0.00

Run Revenue Deferred From(To)

0.00

Total Trail Run Race Fees

62,500.00

Fat Bike Race Fees

Registration Fee Receipts

90,000.00

Online Processing Fees

Fat Bike Rev Deferred From(To)

Fat Bike Race Fees - Other

0.00

Total Fat Bike Race Fees

90,000.00

Lumberjack Run Race Fees

Registration Fee Receipts

3,000.00

Online Processing Fees

69.85

Run Revenue Deferred From(To)

0.00

Lumberjack Run Race Fees - Other

0.00

Total Lumberjack Run Race Fees

3,069.85

		Advertising & Database Fees	450.00
		Total Event Operations Income	1,778,119.85
		Donation/Grant/Sponsorship Inc	
		Sponsorships	
		February Events	355,000.00
		Birkie Tour	3,000.00
		Trail Run	4,000.00
		Fat Bike	32,000.00
		Lumberjack Run	1,000.00
		Multi-Event/Other	5,000.00
		In-Kind	
		February Events	99,000.00
		Birkie Tour	8,000.00
		Trail Run	35,000.00
		Fat Bike	17,000.00
		Lumberjack Run	965.00
		Multi-Event/Other	13,200.00
		Non-Event In-kind	5,820.00
		Total In-Kind	175,000.00
		Total Sponsorships	575,000.00
		Memberships	65,000.00
		General Donations & Grants	5,000.00
		Total Donation/Grant/Sponsorship Inc	645,000.00
		Restricted Donation/Grant Income	
		Trail	
		Sawyer County Trail Pass Fund	95,000.00
		North End Ski Club	-3,000.00
		State of Wisconsin Grants	225,000.00
		K Marker Sponsors	10,000.00
		Other Donations	4,000.00
		Total Trail	331,000.00
		Museum Donations	5,000.00
		Phase II Donations	525,000.00
		Tony Wise Endowment Fund	
		Earnings	
		Total Tony Wise Endowment Fund	
		Sport Development Fund	
		Total Restricted Donation/Grant Income	861,000.00
		Sport Development Income	17,500.00
		Other Income	
		Trailhead Lease/Rent	7,500.00
		Grooming/Mowing Services	1,500.00
		Interest Income	2,000.00
		Trademark Royalties	500.00
		Worldloppet Passport Sales-Net	250.00
		Gain(Loss) on Disposal of F/A	5,000.00
		Skier Dorm Income-Net	5,000.00
		Miscellaneous Income	20,000.00
		Total Other Income	41,750.00
		Total Income	3,343,369.85
		Gross Profit	3,343,369.85
		Expense	
		Event Operations Expense	
		Event Operations	
		Employee Wages	206,269.22
		Employee Wages-OT Premium	2,500.00
		Wages in Lieu of Health Ins	26,384.61
		Employee Retirement Benefits	6,649.01
		FICA Taxes	17,426.58

				Wisconsin UC Taxes	868.71
				Workers Comp Insurance	546.78
				Busing	40,000.00
				Celebration	51,000.00
				Communications	14,500.00
				Course	4,000.00
				Depreciation	23,000.00
				Expo Costs	67,000.00
				Finish Area(s)	115,000.00
				Food Stations	51,000.00
				Insurance (Liability & Peril)	28,500.00
				Medical	21,000.00
				Parking Lots	17,500.00
				Permits & Use of Property	9,000.00
				Police-Security-Traffic Control	23,000.00
				Participant Bibs, Bags, Gifts	327,500.00
				Participant Awards	101,000.00
				Sanctioning	8,000.00
				Sound & Announcing	15,500.00
				Start Area(s)	59,500.00
				Supplies & Tools	12,500.00
				Timing, Tracking & Registration	107,000.00
				Toilets	21,000.00
				Travel-Meals-Entertmnt	1,000.00
				vehicles	12,500.00
				Volunteers	31,500.00
				Worldloppet	19,500.00
				Total Event Operations Expense	1,441,644.91
				Trail Expense	
				Employee Wages	112,000.00
				Employee Wages-OT Premium	1,000.00
				Wages in Lieu of Health Ins	9,100.00
				Employee Retirement Benefits	3,861.79
				FICA Taxes	9,617.69
				Wis UC Taxes	661.11
				Workers Comp Insurance	6,135.20
				Contracted Services	30,000.00
				Structures-Depreciation	
				User Shelters	19,945.35
				Equipment Shelters	5,391.77
				Trail Lights	3,290.82
				Duffy's Field Bridge	2,901.53
				Other	356.04
				Total Structures-Depreciation	31,885.51
				Buildings-Heat, Power & Septic	9,500.00
				Buildings-Repairs & Maintenance	5,000.00
				Buildings-Supplies & Equipment	4,500.00
				Corridor Maint/Improvements	
				Excavation/Brushing/Tread Maint	8,500.00
				Erosion Control Supplies	1,500.00
				Trail Lighting	2,000.00
				Parking Lot Lighting & Plowing	1,000.00
				Signs	1,500.00
				Gates	500.00
				Trail Pass Administration	4,000.00
				Other	2,500.00
				Hatchery Project	7,500.00
				Total Corridor Maint/Improvements	29,000.00
				Equipment-Depreciation	

				Pisten Bullys	39,858.52
				Snowmobiles	4,715.26
				Other	11,343.26
				Total Equipment-Depreciation	55,917.04
				Equipment-Fuel	12,000.00
				Equipment-Repairs & Maintenance	8,500.00
				Insurance (Liability & Peril)	16,500.00
				Miscellaneous	500.00
				Property Taxes	2,000.00
				Small Tools & Equipment	2,500.00
				Shop Supplies	500.00
				Telephone & Internet Services	1,100.00
				Travel, Meals & Entertainment	1,000.00
				Total Trail Expense	352,778.34
				Administrative Expense	
				Employee Wages	151,300.00
				Wages in Lieu of Health Ins	17,500.00
				Employee Retirement Benefits	5,064.00
				FICA Taxes	13,300.61
				Wis UC Taxes	500.34
				Workers Comp Insurance	418.86
				Accounting Fees	19,000.00
				Bank/Brokerage Service Fees	1,500.00
				Board/Staff Costs	5,000.00
				Contracted Services	500.00
				Credit Card & PayPal Services	51,000.00
				Dues, Subscriptions & Education	500.00
				Eqpmt & Software Maintenance	19,500.00
				Equipment-Depreciation	835.00
				Insurance (Liability & Peril)	8,500.00
				Legal Fees	5,000.00
				Miscellaneous	2,500.00
				Office Supplies & Equipment	8,500.00
				Postage	8,000.00
				Personal Property Taxes	100.00
				Phone, Fax & Internet Services	8,000.00
				Travel, Meals & Entertainment	2,000.00
				Vehicle Expenses	6,500.00
				Trademark Enforcement	625.00
				Expenses Allocated to BE, Inc.	-2,500.00
				Total Administrative Expense	333,143.81
				Office Space Expense	
				Depreciation	11,250.00
				Heat, Power, Water & Sewer	4,000.00
				Insurance (Liability & Peril)	2,000.00
				Interest on Debt	13,200.00
				Real Estate Taxes	4,000.00
				Repairs & Maintenance	7,500.00
				Space Allocated to BE, Inc.	-10,200.00
				Total Office Space Expense	31,750.00
				Promotion/Development Expense	
				Employee Wages	170,850.00
				Wages in Lieu of Health Ins	24,500.00
				Commissions/Bonuses	0.00
				Employee Retirement Benefits	5,860.50
				FICA Taxes	15,392.60
				Wisconsin UC Taxes	560.00
				Workers Comp Insurance	1,187.14
				Advertising	18,000.00

			Birch Scroll-Net	-6,500.00
			Community Relations	7,500.00
			Contracted Services	7,500.00
			Depreciation-Equipment	1,260.00
			Fundraising Expenses	25,000.00
			Membership Costs	5,000.00
			Miscellaneous	2,500.00
			Museum Expense	5,000.00
			News Media Costs	2,500.00
			Photography/Video	45,000.00
			Sponsor Benefits	
			Birch Scroll Ad Discounts	15,000.00
			Lodging	5,000.00
			Other Costs	6,500.00
			Total Sponsor Benefits	26,500.00
			Sponsor Recruitment/Management	5,000.00
			Telephone Services	493.23
			Trade Shows/Events	2,500.00
			Travel, Meals & Entertainment	1,000.00
			VIP, Elites & Other Dignitaries	11,500.00
			Web Site	9,000.00
			Total Promotion/Development Expense	387,103.47
			Sport Development/Skier Dev	
			Employee Wages	12,150.00
			Wages in Lieu of Health Ins	1,400.00
			Employee Retirement Benefits	346.50
			FICA Taxes	910.08
			Wisconsin UC Taxes	118.97
			Workers Comp Insurance	76.14
			Ambassadors	12,500.00
			Event Support	5,000.00
			Grants	47,500.00
			Programming	10,000.00
			Total Sport Development/Skier Dev	90,001.69
			Contracted Event Expenses	
			Employee Wages	2,500.00
			Employee Wages-OT Premium	126.19
			Wages in Lieu of Health Ins	47.20
			Employee Retirement Benefits	11.97
			FICA Taxes	183.49
			Wisconsin UC Taxes	38.39
			Workers Comp Insurance	117.07
			Utilities-Other-Maintenance	2,500.00
			Total Contracted Event Expenses (Expenses associated with events that are contract	5,524.31
			Total Expense	2,641,946.53
			Net Income	701,423.32