

MINUTES
ABSF Board of Directors Meeting
March 18, 2019
3:00 PM ABSF Office

Board Members present: Paul Eckerline, Dennis Kruse, Mike Brown, Tom Duffy, Mike Mandli, Jan Guenther, Kathy Pautsch, Brett Rondeau, Sue Scheer

Digitally present: Charlie Dee, Yuriy Gusev, Jeff Tumbleson

Absent: John Kotar

Staff Present: Ben Popp

Call to order: 3:00 PM

Approval of Agenda: Duffy move, Mandli second. **Approved.**

Approval of Minutes from December 3, 2018 Board Meeting:
Mandli move, Kruse second. **Approved**

President's Comments: Paul Eckerline

- Thanks to staff and Ben for great Birkie Week events. Board members did wonderful job volunteering in many capacities.
- Staff retreat on April 25. Board meeting in April will occur on same date.
- We're starting the process for our annual evaluation of the Executive Director.
- The Board went into executive session; no decisions were made.

Executive Director's Report: Ben Popp

- Went over Birkie participant survey results with Board.
- With Fat Bike over, we can now work on maintenance issues, such as frozen pipes at warming cabins.

- Staff is looking long-range at what it would take to build out our start area to function as a world-class venue.
- We're putting together three-minute video summary of Birkie week races.
- We have received approval from the DNR for bridge over 77.
- Birkie Summary
 1. Overall, very positive events.
 2. Baggage trucks at start will be in reverse position next year to cut down on congestion.
 3. We're working on ideas to have designated drop-offs for gel containers, which some skiers will throw anywhere, as well as other trash.
 4. Changing tent resulted in numerous complaints. We're working on fixing this for next year.
 5. Issues involving Birkie Enterprises, retailers and sponsors were discussed.

Committee Reports

Finance: Brown

- Handout: P & L Summary + Cash Flow Forecast
- Variances were explained.
- Our February, 2019 YTD results show a Net Income Surplus of \$937K supported by a healthy post-Birkie bank balance of \$455K.
- Our Depreciation/Fixed Assets need to be trued up once we receive an updated report from our auditor.
- Motion made to add \$10 to each level of fees for next year. Scheer move, Mandli second. **Approved**

Trail Committee: Mandli No report.

Documentation: Dee

Need guidance from staff on how to add optional video posts from candidates for Board of Directors.

Skier Development: Guenther

Competition: Kruse

- Next year we will have Super Tour Sprints in the start area on Wednesday of Birkie Week at opening.
- Worldloppet President Juha Viljamaa attended Birkie Week this year and raced in the Korteloppet. He commented that the races were incredibly well organized.

Events: Pautch: No report.

Adjournment: Duffy move. **Acclimation.**