

MINUTES

ABSF Board of Directors Meeting

Monday December 13, 2021

3:00 PM

Samuel Johnson Outdoor Center at OO

Board Members Present: Paul Eckerline, Jeff Tumbleson, Charlie Dee, Brett Rondeau, Tom Duffy, Karen Manske, Kathie Pautsch

Electronically present: Jan Guenther, Mike Mandli, Mike Brown, Sue Scheer

Absent: Yuri Gusev, Bill Brown

Staff Present: Ben Popp

Approval of Agenda: Dee move. Duffy second. **Approved.**

Approval of Minutes from October 18, 2021 meeting: Brown move. Dee second. **Approved.**

President's Comments: Paul Eckerline

- Our next meeting will be January 17, 2022 at 3:00PM. There will not be a February board meeting.
- A Staff Appreciation Day is being planned for February 4th. Board members are asked to help out if possible.
- Key Man Insurance:
 - Option to continue for 10 years at a fixed payment of \$854.
 - Finance Committee will discuss this further including a cost/benefit analysis and come back to the board with a recommendation.
- Endowment has gained \$150K in interest. Mike Brown recommends taking this money to pay down debt. Finance Committee will make this recommendation to the Endowment Committee.
- SBA EIDL requires additional documentation. SBA Resolution/Certificate found at [Standard Resolution \(sba.gov\)](https://www.sba.gov/standard-resolution) was prepared by Stephanie Martin and brought for approval and signatures.

Motion: Move that the ABSF BOD pass this resolution and proceed with certification and signage as required by the Loan Authorization and Agreement. Pautsch move. Duffy second. **Approved** unanimously.

Executive Director's Comments: Ben Popp

- Turkey Birkie was well attended with over 1,000 participants.
- Gitchi Gami Games held December 10-12 were a huge success. Many teams were present including Team Birkie. A lot of hard work from the staff went in to making this possible. 4K of snow-making was accomplished.
- Birkie Week details are being worked on. Meeting with Hayward School Administration on December 12 for final agreement for the Birkie Expo.
- Sponsorships: Jeff is doing a great job.
- World Cup 2024 Update:
 - ABSF staff will be meeting with potential title sponsor in the near future.
 - Loppet Foundation will not be involved this year.
 - No decision made by ABSF yet.
- Borah Epic:
 - CAMBA BOD have passed a resolution with Borah Epic to work together with ABSF; a 10-year contract is pending.
 - ABSF would like to host a NICA (National Interscholastic Cycling Association) event next fall which would bring approximately 1,200 riders to area. This event requires a mix of single track and ski trails. RTP grant money can be used to pay for the trail building. Will offer trail building work to CAMBA.

Committee Reports

Finance: Mike Brown

- No Financial Summary this month as this is now being reported quarterly.
- SBA EIDL is approved for total of \$1.4M. We have received \$500K thus far. The resolution approved earlier is needed to complete paperwork for the additional \$900K. This will allow us to pay off our debt for Telemark Property.

- Staff looks at Score Cards weekly. We are in a strong financial position with \$1.4M cash balance currently, vs \$850K last year at this time, and \$650K 2 years ago.

Telemark Capital Campaign: Bill Brown

- Expense for the purchase and demolition of Telemark Property is \$2.5M. Income received to date is \$1.3M.
- We are awaiting approval of the DNR grant for \$300K.
- Federal Grant application is in process for possible \$7.2M (which if awarded would fund the entire Outdoor Center at Telemark Village). The preliminary engineering report from LHB has been submitted. If felt feasible, then the application process will proceed.
- The Minneapolis promotional event was very successful and well attended. The Milwaukee event will take place later this week.

Documentation Committee: Charlie Dee

Motion: Move that the revised Gift Acceptance Manual be accepted by the ABSF board and added to the Procedures Manual. Dee move. Manske second.

Discussion:

- Legal Counsel (who serves non-profit organizations exclusively) has reviewed and helped reorganize and clarify the Manual.
- The draft received from the lawyer has been shared and reviewed with Birkie staff resulting in some further changes.
- A friendly amendment was suggested and agreed upon unanimously for some minor wording changes.

The motion above was then brought to vote and **Passed** unanimously.

Diversity Committee: Jeff Tumbleson

- The Birkie One Committee met with LCO Tribal Governing Board on November 16. The Board was very receptive to the initiative. The committee is working on a presentation to outline tangible things that can be achieved.

New Business:

- Women's wave qualification:

Karen Manske, Jan Guenther, and Kristy Maki met and discussed concerns brought up by a group of women who urge the ABSF staff and board to consider some changes that will enhance participation of women and help women feel more comfortable participating in Birkie events.

Things that are being considered include:

Increasing spots for the elite wave and reserving some for woman who were recently pregnant.

Reserving one lane in each wave for woman only.

Continue discussions for ideas to have more woman participate in Birkie events.

Consider a women's only race.

- Board Retreat is something that is being considered. More to come on this.
- Next meeting is Monday January 17, 3:00 PM, Samuel Johnson Outdoor Center at 00.
- **Motion** to adjourn: Duffy move. **Adjournment** at 4:50 PM by acclamation.