

MINUTES

ABSF Board of Directors Meeting

Monday December 5, 2022

3:00 PM

Birkie Office

Board Members Present: Paul Eckerline, Tom Duffy, Kathie Pautsch, Madelaine Rekemeyer, Andy Ubel, Chris Morley

Electronically present: Bill Brown, Karen Manske, Mike Mandli, Sue Scheer

Staff Present: Ben Popp, Mike Brown

Absent: Yuri Gusev, Jan Guenther, Kris Bjerkness

Approval of Agenda: Duffy move. Morley second. **Approved.**

Approval of Minutes from October 24, 2022 meeting: Pautsch move. Rekemeyer second. **Approved.**

President's Comments: Paul Eckerline

- Reminder that the ABSF and LWC Holiday Party follows the meeting today at the Old Chicago Club.
- Mike Brown was introduced to new board members. He was previously a board member for four years and now is part of the ABSF as Chief Financial Officer. He provided a Financial/Administrative Update including:
 - Staff update and organizational structure.
 - LWC restructuring plan that will transition over the next three years.
 - His role as chief accountant and data analyst for the organization including ABSF, Birkie Enterprise, FEAB, and LWC.
 - Focus on staff: making sure they have what they need to do their jobs.

Executive Director's Comments: Ben Popp

- Ben sent out a detailed report electronically prior to meeting.
- Financial Update: (Presented by Ben and Mike Brown as Treasurer is unable to attend today.)
 - Weekly Scorecard was shared.
 - Registrations for Birkie events are over 10,300.
 - Trail Pass sales are up 6% from last year (through November).
 - We are in a good financial position with a low debt ratio.
- Sponsorship Director position is open.
- World Cup 2024: No decision has been made yet as we are awaiting decision from a potential title sponsor.
- Mount Telemark Village:
 - The Great Hall was rented for a wedding this past weekend (our first). We hope to continue to use our buildings for similar events, which also brings in additional revenue to help support our mission.
 - The Cable Natural History Museum will be using the Great Hall for a fund-raising event. (In this way we can continue to support other non-profit organizations.)
 - Bids for the Outdoor Center at MTV should be back by the first of January. We are working on a fundraising proposal to finance this. Plan to make a decision on a contractor by February.

Committee Reports

Finance: Kris Bjerckness

- No report. Finance Update provided earlier in meeting by Ben Popp and Mike Brown.

Telemark Capital Campaign: Bill Brown

- No report this month as we are awaiting bids for the Outdoor Center Building which should be back by early January.

Documentation Committee: Karen Manske

- An upcoming meeting is being planned to consider new policies including:
 1. A two meeting rule so that new business would be introduced at an initial meeting and voted on at the next meeting.
 2. Guidelines for board review and approval for major transactions, better guidelines for legal review, and defining what constitutes a significant contract and policies for same.

Competition Committee/World Cup Update: Ben Popp

- Discussed earlier in ED report.

Birkie One: Madelaine Rekemeyer and Chris Morley

- Bob Kovar and Ernie St. Germaine are working with Birkie One and writing an article for Silent Sports Magazine.
- Birkie One is hosting a ski event at the start area tomorrow from 10 AM until noon with students from LCO Charter School. All are welcome and encouraged to attend if available.

New Business:

- Next board meeting is Monday January 16, 2023 3PM, at ABSF Office.

Motion to adjourn: Duffy move. **Adjournment** at 4:30 PM by acclamation.