







WHY?

Because we want to treat dogs, healthily. Because no other producer ticks ALL the important boxes.

WHO, WHAT & HOW...

Cool Dog enables <u>dog owners</u> to <u>show their love</u> through a frozen ice-cream treat that <u>tastes great</u> whilst being <u>lactose-free</u>, full of <u>goodness</u> and <u>vegan</u>.

For <u>business owners</u>, Cool Dog attracts additional spend and the loyalty of a growing, vocal audience – through a trusted, modern and memorable brand that will enhance their own.



DOG OWNERS: DEMAND & BEST SOLUTION

they was





Dog-owner demand:



We all <u>want to able to treat</u> our loved ones, including our dogs. Seeing their enjoyment increases our own (and most dogs love ice-cream!). Cool Dog brings **instant happiness** to both dog and owner.

We want the treat to be <u>healthy</u>, as well as tasting great. Plus, more dogs are now following a <u>lactose-free</u> diet. Other dog ice-creams contain lactose, causing digestion problems. Not Cool Dog! Cool Dog has **impressive health credentials** and recommended by vets.



Demand for <u>ethically produced and vegan</u> products is on the rise (by 20% last year)* Consumers and businesses want to show <u>environmentally friendly</u> choices. Cool Dog's vegan status is in demand – and not just by vegans.



HOSPITALITY & RETAIL: WE'RE GOOD FOR BUSINESS TOO





The commercial demand:

- Dog-owners are on the rise (there are now over 11 million dogs in the UK). Their <u>dogs influence</u> where they visit and how they spend their money. Cool Dog provides an opportunity to **attract** a sizeable audience and **develop** loyalty.
- Today's venues are looking to increase the <u>sense of experience</u> they offer. Plus, dog owners are <u>quick to praise</u>, post photos and <u>share</u> dog-friendly venues. Cool Dog contributes to a memorable experience > positive reviews & recommendations.



Impulse-driven <u>sales</u> opportunities are sought after from brands that enhance their own. Solutions need to be eco-friendly, require minimal work and <u>sell themselves</u>. Cool Dog is a modern vegan brand with **strong pull-to-purchase** & visual appeal.







Blueberry & Banana – top in taste tests Other flavours available. Both 120ml individual pots & 5ltr scooping tubs.

Supportive POS & sales aides.

READY FOR IT TO GET EVEN COOLER? >





The science behind the health assurances...



To meet the demand for a healthy treat, Cool Dog includes the <u>perfect blend</u> of the best vitamins and minerals:

Calcium & Vitamin D for strong teeth Protein to support energy Potassium to help muscle function Zinc for a healthy coat



100% natural, free from additives, colourings
& packed full of antioxidant superfoods
Recommended by vets and canine health professionals.





BACKED BY THE BEST



Produced by award-winning Granny Gothards:
experienced, discerning & highly respected.
Being produced and backed by this established,
leading artisan ice-cream producer
ensures a smoother, tastier treat,
as well as <u>unrivalled support</u> opportunities.



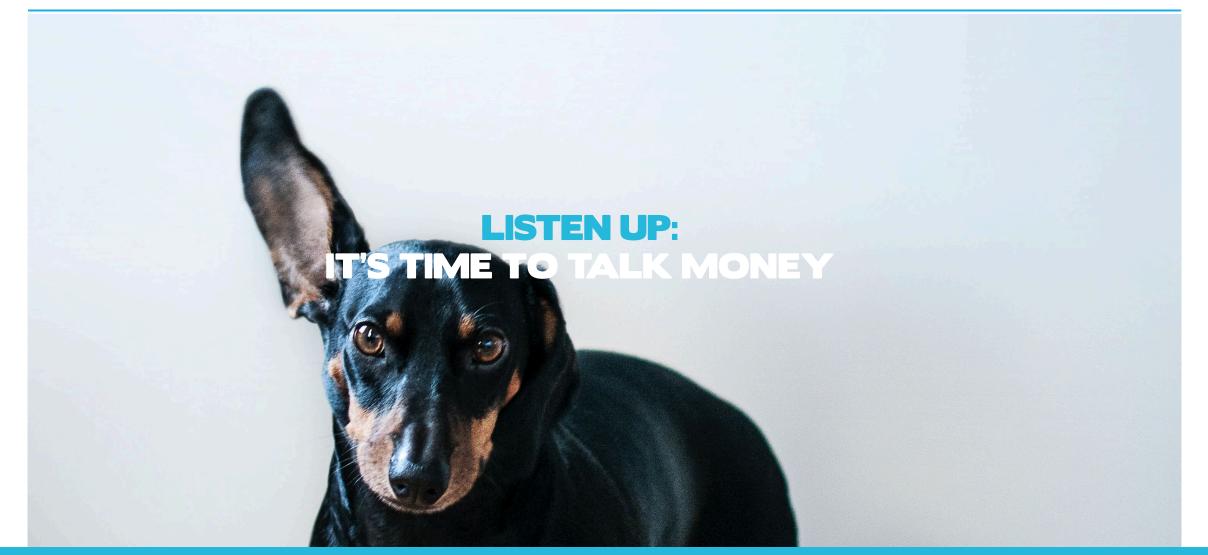


Certificates & credentials provide reassurances from top of chain > the dog. Cool Dog is the **only FSA approved dog ice-cream**: a trusted stamp of quality.



Trading Standards has approved the treat as being 'ice-cream' (rather than 'frozen treat')! Cool Dog's product description is therefore **more relatable and marketable**.







A PRETTY COOL PROFIT





Example:Individual potsCase size:12 x 120mlRRP:£2.30 - £2.85 per potWholesale price:For wholesale prices and likely
profit margins, please contact us.

Shelf life:

12 months minimum

Added value:

Positive <u>brand association</u> Increased brand <u>loyalty</u> Improved <u>recall</u> & <u>return</u> visits <u>Reviews</u> & <u>recommendations</u>



A PRETTY COOL PROFIT



Example:

Case size:

Benefits:

Scooping tubs

1 x 5Ltr

Even greater profit potential.Control your own serving size.Offer bowl or cone options.Upsell a dog biscuit flake!

Wholesale price:

Prices upon request. 12 months minimum

Shelf life:

Added value:

Positive <u>brand association.</u> Increased brand <u>loyalty.</u> Improved <u>recall</u> & <u>return</u> visits. <u>Reviews</u> & <u>recommendations.</u>





MARKETING READY-TO-GO





Branded POS examples:

Window stickers Water bowls Pavement signs





Marketing support:

'How-to' sales aides Social media graphics Cool Dog loyalty cards







BETTER BELIEVE IT



Positive customer research & testimonials aplenty!



Award-winning by association; Granny Gothards' reassurance.



Investment & distribution enquiries from foodservice to independents



Fast-growing database & following. Media interest & sponsor approaches.







Contact Don Thaw (yep, fated to frozen!) 07973 954015 info@cooldogicecream.co.uk

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