

**PARTNER BRIEF**

# IBM and Fortinet

## Together, we help modernize security in a cloud-powered world

Valued and trusted partners since 2008, Fortinet continues its investment in the IBM relationship to support IBM Consulting services, IBM Cloud solutions, and software integrations that benefit our broad base of mutual customers. Together, we deliver enterprise-ready cybersecurity solutions that help business leaders protect their digital assets anywhere.

### Why IBM Partners with Fortinet:



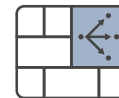
Wrap services around the industry's most cost-effective security solution to accelerate customer digital transformation.



Consistent and straightforward central monitoring and management deliver cost-efficient operations.



Fortinet's leading network and security solutions compliment IBM security software and services to reduce cost and complexity for customers.



A Leader in three Gartner® Magic Quadrant™ Reports for [SD-WAN](#), [Enterprise Wired and Wireless LAN Infrastructure](#) and [Network Firewalls](#).

### IBM Cloud Workloads Protected by Fortinet

Fortinet's ongoing strategy has been to provide a secure edge for all IBM Cloud customers. Unlike many security solutions, we work across public clouds to simplify and unify security for hybrid cloud strategies. All workloads, from SAP to VMware, can be protected on IBM Cloud and beyond with Fortinet.

#### With Fortinet, IBM Cloud customers can:

- Create consistency by bringing on-premises security policies into IBM Cloud.
- Maintain network application availability with robust enterprise network firewalls across private and public clouds.
- Grow and evolve the cloud data center without service degradation or compromised security.
- Pay for what they use with monthly subscription model options.

### Fortinet at-a-Glance

- IBM partnership since 2008
- Global IBM Security Alliance Partner
- Tier 1 security provider for IBM Cloud for [Financial Services Ecosystem](#)
- IBM is a Fortinet Fabric-Ready Technology Alliance Partner
- Aligned across key verticals including aerospace and defense, auto, banking and finance, consumer goods, education, energy, government, healthcare, retail, and telecommunications





## IBM Consulting Cybersecurity Services and Fortinet

Fortinet is a Global IBM Security Alliance Partner with managed security services, consulting services, and technology solutions that offer comprehensive and unparalleled security protection. Many of the security challenges enterprises face can be addressed with the portfolio of Fortinet solutions.

Benefits of IBM Consulting + Fortinet include:

- Broad ecosystem of supported partners through the Fortinet Security Fabric means solutions complement existing enterprise investments and integrate into larger intelligence and management systems.
- Comprehensive choice for securing workloads on any combination of public and private cloud infrastructures.
- Enhanced support for OT and IoT puts Fortinet at the forefront of protecting unique branch, field, and manufacturing locations along with the rest of the IT infrastructure.

IBM Consulting Cybersecurity Services deliver managed and consulting services and technology solutions for comprehensive, unparalleled security protection.

## IBM Software and Fortinet

The IBM and Fortinet partnership includes a Fortinet Security Fabric Alliance with several IBM product integrations focused on enhancing network performance, threat visibility and process automation to improve the efficiency and effectiveness of these critical IT operations teams. With IBM you get:

- Visibility into traffic and system events, emerging threats, and performance statistics
- Top contributors to threats and traffic visibility
- Offense and event statistics for the system, network, VPN users, and performance details

The Fortinet Security Fabric enables automated protection, detection, and response along with consolidated visibility across both Fortinet solutions and a broad ecosystem of over 500 third-party solutions. IBM is a Fortinet Fabric-Ready Technology Alliance Partner.

Read about our [Security Fabric Technology Alliances](#).

### Learn More

To learn more about our partnership, please visit our [partner solution page](#).

For more information, please visit [fortinet.com](https://fortinet.com).

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Gartner, Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure, By Tim Zimmerman, Christian Canales, Nauman Raja, Mike Leibovitz, 6 March 2024

Gartner, Magic Quadrant for Network Firewalls, Rajpreet Kaur, Adam Hills, Thomas Lintemuth, 19 December 2022

Gartner, Magic Quadrant for SD-WAN, Jonathan Forest, Naresh Singh, Andrew Lerner, Karen Brown, 27 September 2023.

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