

## 2005-06 Operations, Information & Technology Seminars

### Spring 2006

Date	Speaker	Title
Apr 5	<b>Paul Zipkin</b> Duke University	Analysis and Comparison of Queues with Different Levels of Delay Information
Apr 19	<b>Aleda Roth</b> Arizona State University	Through the Service Operations Looking Glass: An Empirical Model of B2B e-Marketplace Failures
Apr 26	<b>Ravi Anupindi</b> University of Michigan	Capacity Investment under Postponement Strategies, Market Competition and Demand Uncertainty
May 10	<b>Rhonda Righter</b> UC Berkeley	The Effect of Service Time Variability on Maximum Queue Lengths in M <sup>g</sup> /G/1 Queues
May 17	<b>Marshall Fisher</b> Wharton School, University of Pennsylvania	Rocket Science Retailing

### Winter 2006

Date	Speaker	Title
Jan 11	<b>Ramandeep Randhawa</b> GSB	Operational Benefits of Subscription Services
Jan 13	<b>John Cavallaro</b> MS&E	Managing Innovation Risk in Pharmaceutical R&D: Using Discrete Event Simulation to Study the Effect of R&D Strategy on Firm Value
Jan 18	<b>Tomer Yahalom</b> GSB	Designing and Pricing Incentive Compatible Grades of Service in Queueing
Jan 25	<b>Pierce Chuang</b> GSB	Inventory Control with Setup Cost under Multi-channel Marketing
Feb 1	<b>Qiong Wu</b> GSB	The Role of Internet File-Sharing on Copyright Protection Policy of Digital Goods
Feb 15	<b>Guillaume Roels</b> MIT	Regret in the Newsvendor Model with Partial Information
Feb 22	<b>Owen Wu</b> University of British Columbia	Optimal Control and Competitive Equilibrium of Production-Inventory Systems with Application to the Petroleum Refining Industry
Mar 1	<b>Karan Girotra</b> Wharton School, University of Pennsylvania	How Do Pipeline Properties Contribute to Financial Value? A Study of Phase III Failures in the Pharmaceutical Industry
Mar 8	<b>Yaozhong Wu</b> INSEAD	The Effect of Social Preferences on Supply Chain Performance
Mar 15	<b>Sanmay Das</b> MIT	A Learning Market-Maker in the Glosten-Milgrom Model

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Mar 22

**Haipeng Shen**  
University of North Carolina at Chapel Hill

Call Center Operational Data Analysis and Forecasting  
Analysis of Call Center Arrival Data Using Singular Value  
Decomposition  
Forecasting Arrivals to a Telephone Call Center

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## Fall 2005

Date	Speaker	Title
Oct 12	<b>Bobby Kleinberg</b> UC Berkeley	The Value of Knowing a Demand Curve: Bounds on Regret for Online Posted-Price Auctions
Oct 26	<b>Robert Freund</b> MIT	Randomized Methods for (Continuous) Deterministic Optimization and Associated Complexity Analysis
Nov 1	<b>Costis Maglaras</b> Columbia	Dynamic Pricing and Leadtime Quotation for a Multi-class Make-to-order Queue
Nov 30	<b>Chris Lee</b> Ph.d Candidate, Computational & Mathematical Engineering	Optimizing Dialysis Initiation Strategies
Dec 2	<b>Sridhar Seshadri</b> NYU	Intermediation and Value Creation in an Incomplete Market: Implications for Securitization
Dec 7	<b>Terrence August</b> GSB	

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