

This is a marketing communication. Please refer to the prospectus and KID/KIID for the Fund, which contain detailed information on the Fund's characteristics and objectives, before making any final investment decisions. All data as at above date, unless otherwise stated. Past performance is not a reliable indicator of future results.

### Fund ESG Ratings

MSCI ESG Rating™:



CCC | B | BB | BBB | A | AA | AAA

Produced by MSCI ESG Research as of 26.01.24.

### SFDR Classification

Please see the fund's [Sustainability-related disclosures](#) and [SFDR Pre-contractual Disclosures](#), available on our website, for more information. [Periodic Reports](#) are also available.



### Fund Profile

#### Benchmark

MSCI AC Asia Pacific ex Japan Index

#### Investment Objective

An equity fund investing in companies in the Asia Pacific region or deriving at least 50% of their revenues from the region. The Fund is actively managed and uses the MSCI AC Asia Pacific ex Japan Index as a comparator benchmark only.

#### Investment Case

Focus on profitable companies generating persistently high return on capital over the business cycle. We believe these companies can continue to reinvest cash at these high rates of return, compounding returns over time. Stringent due diligence process to avoid companies that are overhyped or at risk of management or corporate failure.

#### Domicile

Ireland

### Other Documents

#### Corporate Documents

- Responsible Investment Policy
- Stewardship Code Report
- Good Governance Policy

#### Strategy Documents

- Approach to Responsible Investment and ESG

### Fund Approach to Responsible Investment

#### ESG Integration



#### Exclusions<sup>1</sup>



Controversial weapons<sup>2</sup>



Thermal coal<sup>3</sup>



#### Voting



#### Engagement



<sup>1</sup>Further details can be found in our corporate [Exclusion Policy](#), available on our website.

<sup>2</sup>Cluster munitions, landmines, and biological and chemical weapons.

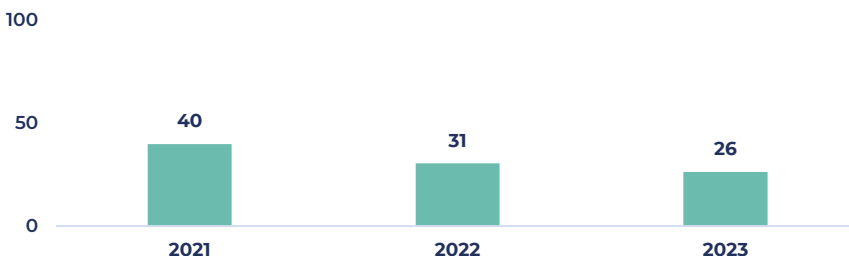
<sup>3</sup>Companies that generate more than 30% of revenues via thermal coal extraction or thermal coal power generation.

### ESG Integration Summary

ESG analysis is incorporated into investment decision-making on an ongoing basis, accompanied by a detailed review of each company. The review considers the Environmental, Social and Governance risks facing the company, the ways in which management mitigates them and their progress in doing so. The company's business is first assessed for the material risks posed by the industry and by the company's operations. The review consists of company-specific analysis of these material and relevant Environmental and Social risks. Regardless of industry, each company is assessed on carbon risk and employee relations, as well as Governance. Further information is available in the investment team's Approach to Responsible Investment and ESG paper, available [here](#).

### Fund Weighted Average Carbon Intensity (WACI)\* in tCO<sub>2</sub>e/\$M revenue

The fund's carbon intensity is measured and reported over time.



Source: Guinness Global Investors, CDP; Coverage: 100% (2021), 96% (2022), 97% (2023).

\*The Weighted Average Carbon Intensity (WACI) metric is calculated by multiplying the carbon intensity (emissions relative to revenue in millions USD) of each fund holding by its portfolio weight (the value of the holding relative to the total value of the portfolio, excluding cash). Carbon intensity is based on Scope 1 and 2 emissions. Scope 1 emissions are direct greenhouse gas emissions from sources that are owned or controlled by the company. Scope 2 emissions are indirect greenhouse gas emissions from the generation of energy purchased by the company (Reference: GHG Protocol). Coverage refers to the percentage of the carbon intensity data available at the date of publication for underlying fund holdings (as a percentage of total assets excluding cash).

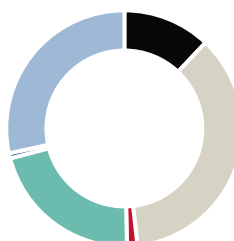
## Stewardship

Stewardship activities are integral to the investment process applied by the team. We believe that resourcing our stewardship activities with the investment team itself, with dedicated assistance as required, is the best way to ensure effective stewardship. The investment team's ESG incorporation approach often informs their proxy voting and engagement activity. In a spirit of transparency, we disclose fund-level voting and engagement statistics and case studies for calendar year 2023 below.

## Voting

The investment team make their own voting decisions based on their own research, supported by proxy voting research from Glass Lewis. All voting is undertaken by the investment team, with oversight provided by our Responsible Investment Committee. In order to vote, some markets require shares to be temporarily immobilised from trading until after the shareholder meeting has taken place (referred to as 'share blocking'). Some other markets require a local representative to be hired, under a Power-of-Attorney (POA), to attend the meeting and vote on our behalf. In such instances, it may sometimes be in clients' best interests to refrain from voting. But in all other circumstances we endeavour to exercise our voting responsibilities on clients' behalf. For more information, please see our Voting Policy, available on our website.

Voting Overview*	
Number of available proposals	374
% voted	100%
% did not vote	0%
% votes in line with management	80%
% votes against management	20%



Votes against management by topic (%)\*\*

<span style="color: black;">●</span> Audit/Financials	8%
<span style="color: grey;">●</span> Board Related	37%
<span style="color: red;">●</span> Capital allocation	13%
<span style="color: green;">●</span> Compensation	28%
<span style="color: blue;">●</span> Shareholder proposals	3%
<span style="color: darkblue;">●</span> Other	11%

\*1st January 2023 to 31st December 2023

Source: Glass Lewis; Guinness Global Investors (31.01.24)

\*\*May not sum to 100% due to rounding.

## Voting Case Studies



**Applied Materials** is a supplier of semiconductor wafer fabrication equipment. In March 2023, we voted against the election of Thomas J Iannotti to the board as he had an 18-year tenure and was also serving as Chair of the Compensation Committee. We would prefer a candidate with a shorter tenure be made Chair of the Committee. We also voted against the Advisory Vote on Executive Compensation due to what we consider poor disclosure. We encourage full disclosure of incentive plans to help shareholders understand how remuneration is calculated, however performance targets were not disclosed in the short-term incentive and long-term incentive plans.

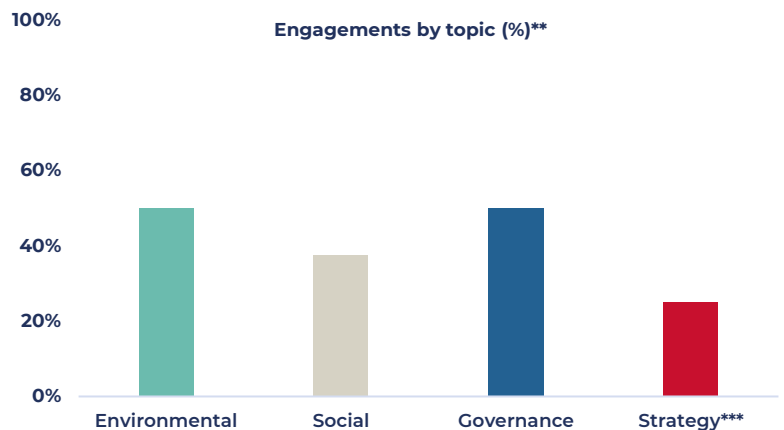


**Bajaj Auto** is an Indian manufacturer and seller of two- and three-wheel vehicles. In July 2023, we voted against election of Niraj Bajaj due to his membership of both the nomination and remuneration committees. We believe this leads to insufficient independence between the two committees, as required by the Securities and Exchange Board of India. We also voted against the election of Sanjiv Bajaj due to overboarding concerns. Alongside his directorship at Bajaj Auto, he held two other executive positions and chaired two other businesses, calling into question whether he could devote sufficient time to meet his responsibilities as a director.

## Engagement

The investment team focused their engagements in 2023 around seeking improved ESG disclosures from portfolio companies.

Engagement Overview*	
Number of company interactions	9
Number of engagements	8
Engagements by topic	
Environment	50%
Social	38%
Governance	50%
Strategy***	25%



Source (table/graph): Glass Lewis; Guinness Global Investors (31.01.24)

\*1st January 2023 to 31st December 2023

\*\*In some cases, multiple topics are covered in a single meeting and the totals do not add up to 100%.

\*\*\*Strategy includes disclosures, opportunities in sustainable products, positive impact, and regulation.

### Engagement Case Studies



**DBS Group** is a banking and financial services business. Its core operations are based in Singapore, and it is expanding across South East Asia. During 2023, we visited the company at their Singaporean headquarters. We raised our concerns around the financing of palm oil companies, which forms around 2% of revenues. The company indicated they had been directly engaging the relevant companies, but we felt that significant improvements should be made to its credit approval ESG framework, and we will engage on the topic in 2024.



**China Medical System ("CMS")** is a Chinese healthcare company which deals primarily in the marketing and sales of domestic pharmaceutical products. During 2023, we visited CMS in China, and suggested they improve disclosures on their human capital management practices, use a 10% limit when issuing shares without pre-emptive rights, and provide a maximum discount rate when issuing repurchased shares. We await the publication of CMS's next ESG report, and plan on contacting management ahead of a scheduled trip to China in 2024.

### Collaborative engagement



We are a member of **CDP**, which allows us access to environmental data for all companies that report to CDP. Through our membership, we participate in collaborative engagements, such as the **CDP Non-Disclosure Campaign (NDC)**. The NDC aims to drive further corporate transparency around climate change, deforestation and water security, by encouraging companies to respond to CDP's disclosure requests. In 2023, we joined the **CDP Science-Based Targets (SBT) Campaign**, to encourage portfolio companies to commit to and set 1.5°C-aligned science-based targets.

## Initiatives

We participate in relevant industry initiatives to promote the proper functioning of markets, responsible investing, and the management of market-wide and systemic risk. Where appropriate, members of the investment team will use initiatives to engage collaboratively with portfolio companies.

### External company ratings

Signatory of:



We became signatories to the United Nations Principles for Responsible Investment (UN PRI) in 2019, which provides external assurance on our stewardship approach broken down by activity.

In our latest Assessment Report, published in 2023, we received the following scores:



**Policy Governance and Strategy**



**Direct - Listed Equity - Active Fundamental**



**Confidence Building Measures**

## Industry Initiatives



**CFA UK's** mission is to build a better investment profession by serving the public interest by educating investment professionals, by promoting and enforcing ethical and professional standards and by explaining what is happening in the profession to regulators, policymakers, and the media. A member of the investment team at Guinness is part of the Sustainability Community Champions group.



As the trade body for the UK investment management industry, the **Investment Association (IA)** seeks to represent the industry interests, improve the investment landscape through thematic initiatives, which highlight topics such as diversity and inclusion, and by improving standards and best practice.



The **Independent Investment Management Initiative (IIMI)** aims to contribute effective financial regulation and promote client-centred models of investment management. Our CEO, Edward Guinness sits on the board of IIMI.



We are public supporters of the **Task Force on Climate-Related Financial Disclosures (TCFD)**, and we seek to improve climate-related financial disclosure that is consistent, comparable, reliable, and clear to enhance our investment processes.



The **UK Stewardship Code 2020** sets high stewardship standards for those investing money on behalf of UK savers and pensioners. It comprises a set of 12 'apply and explain' Principles for asset managers and asset owners to demonstrate their stewardship role and performance.



The **UK Sustainable Investment and Finance Association (UKSIF)** aims to support its members to grow sustainable and responsible finance in the UK. It also seeks to influence policymaking that promotes the growth of sustainable finance. Our Responsible Investment Lead is a member of the Industry Development Committee, and another member of investment team serves on the Membership Committee.

# Guinness Global Equity Income

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**Documentation** The documentation needed to make an investment, including the Prospectus, the Key Information Documents (KIDs), Key Investor Information Document (KIIDs) and the Application Form, is available in English from [www.guinnessgi.com](http://www.guinnessgi.com) or free of charge from: - the Manager: Waystone Management Company (IE) 4th Floor 35 Shelbourne Road, Ballsbridge, Dublin DO4 A4E, Ireland; or the Promoter and Investment Manager: Guinness Asset Management Ltd, 18 Smith Square, London SW1P 3HZ. Waystone Management Company (IE) as UCITS Man Co, has the right to terminate the arrangements made for the marketing of funds in accordance with the UCITS Directive.

**Investor Rights** A summary of investor rights in English is available here:

<https://www.waystone.com/waystonepolicies/>

**Residency** In countries where the Fund is not registered for sale or in any other circumstances where its distribution is not authorised or is unlawful, the Fund should not be distributed to resident Retail Clients.

**NOTE: THIS INVESTMENT IS NOT FOR SALE TO U.S. PERSONS.**

**Structure & regulation** The Fund is a sub-fund of Guinness Asset Management Funds PLC (the "Company"), an open-ended umbrella-type investment company, incorporated in Ireland and authorised and supervised by the Central Bank of Ireland, which operates under EU legislation. If you are in any doubt about the suitability of investing in this Fund, please consult your investment or other professional adviser.

**Switzerland** This is an advertising document. The prospectus and KIID for Switzerland, the articles of association, and the annual and semi-annual reports can be obtained free of charge from the representative in Switzerland, Reyl & Cie S.A., Rue du Rhône 4, 1204 Geneva, Switzerland. The paying agent is Banque Cantonale de Genève, 17 Quai de l'Île, 1204 Geneva, Switzerland.

**Singapore** The Fund is not authorised or recognised by the Monetary Authority of Singapore ("MAS") and shares are not allowed to be offered to the retail public. The Fund is registered with the MAS as a Restricted Foreign Scheme. Shares of the Fund may only be offered to institutional and accredited investors (as defined in the Securities and Futures Act (Cap.289)) ("SFA") and this material is limited to the investors in those categories.

Telephone calls will be recorded and monitored.