

Quality Outdoor Building Products from...



*We're more than just lumber. What project can we help you with?*

## OFFERING

-  Milling Services / Special Programs
-  Composite Decking
-  Hardwood Decking
-  Redwood / Cedar Decking
-  Patio Covers
-  Siding / Roofing / Trim
-  Fencing
-  Landscaping / Garden



# Contents

## Attention Contractors & Preferred Customers...



### Outdoor Building Products

#### Our Preferred Program

- First to receive our specials and new product notifications.
- Yearly purchase reports available.
- Access to use our store to meet with your customers.
- Networking opportunities to grow your business!

#### Convenience

- Custom Load building will-call and delivery!
- Call/ Fax or email us your order and it will be ready for you!
- Easiest in and out shopping experience! Load it, Pay and go! Speed of checkout, all your info on your number.
- Custom Milling Services Corbels, Knee Braces, Re-saw, Patterns all cut to your specs!

#### Savings and Perks

- Great Everyday Pricing!
- Preferred only specials!
- Special Events!
- Credit Accounts Available - In house credit!

*Must qualify; terms and conditions apply*

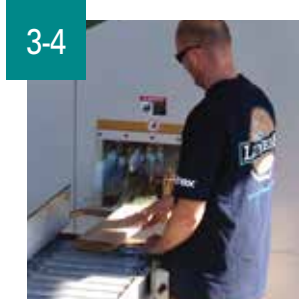
### Install Program

The J&W Install Program is designed to connect J&W Homeowners with J&W Preferred Contractors. Sign Up today and start getting referrals.



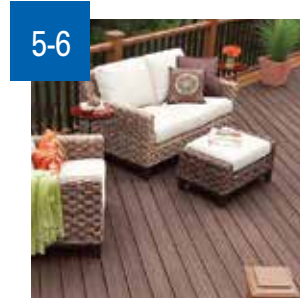
2

*Our History*



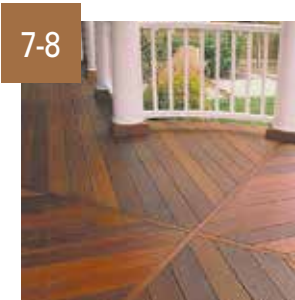
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*Milling Services  
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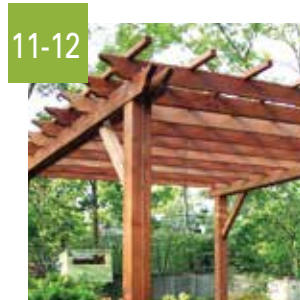
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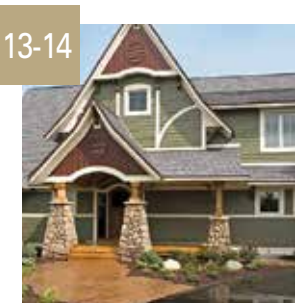
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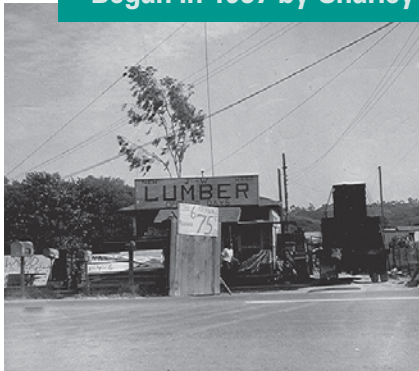
J&W Lumber was established in Mission Valley in 1957 on the corner of Texas St and Interstate 8, with a truck load of used lumber. Charley Jennings started his business by purchasing used building materials from John Woolman, a close friend and business mentor, thus the "W" in J&W Lumber. In 1958, the City of San Diego, the rightful owners of the property, forced Charley to move his business. Fortunately, having saved enough money, he was able to start a new operation on Twain Ave in Grantville.

## Our History

In the early days of J&W Lumber, Charley's workforce consisted of mostly family, which included his sister and nephews. Charley and his wife Zuma had six of their nine kids at that time and they, too, were part of the work force during holidays and summer vacations.

In 1961, Jess Grijalva, at the age of 19, began a 50-year career with J&W Lumber. Jess started out pulling nails and stacking lumber and later became Charley's right-hand man. Charley had great vision and Jess added the detail. In 1962, due to poor service and selection from a local lumberyard, Charley decided to discontinue selling used lumber and get into the redwood business. In 1966, the name was changed to J&W Redwood. In 1969, Charley purchased a larger piece of property on Marshall Ave. in El Cajon, and in January of the following year the new lumberyard was opened for business. Jess ran the Grantville location and Charley, the El Cajon location.

### Began in 1957 by Charley Jennings



In 1973, Charley opened CJ Wholesale Lumber Company and sold the Grantville operation. "CJ" became a wholesale distribution-yard, selling redwood to other lumberyards and manufacturers. In 1976 CJ purchased Simonson Lumber Company of Smith River, California and went on to become the largest redwood wholesaler in San Diego. All nine of Charley's kids - Claudia, Clyde, Corinne, Charlynn, Clay, Charmaine, Craig, Cara and Carlton - worked for the companies during the 70's and early 80's. Charley had a strong work ethic, which he passed on to his children. In 1976 Charley, Jess, Claudia, Charmaine, and Clay moved to CJ while Charley's son, Clyde, took over the J&W operations. In a ten-year span, J&W opened four more locations - Sorrento Valley in '81, San Marcos in '83, Escondido in '86, and Murrieta in '91. In 1992, Clyde became Vice President and head of operations for both J&W and CJ, and began expanding the product line with pressure treated lumber, Western Red Cedar, and full-sawn Douglas Fir. J&W was the first to bring in and stock Trex composite decking. Later, TimberTech and Fiberon were inventoried, making J&W the largest stocking dealer of composite decking in Southern California.

In 2002 Charley Jennings passed away, leaving behind a great legacy in the lumber industry, especially in Southern and Northern California, and a story of what you can do if you put your mind to it. One of Charley's many sayings was "work as if everything depended on you, and pray as if everything depended on God, and you'll be all right".

In 2003 J&W opened its 6th location in Chula Vista. In 2006, with continued growth of its product line, J&W Redwood changed its name back to the original name of J&W Lumber.

# J&W Services

*J&W Lumber Operates  
One of the Largest Lumber  
Mills in San Diego*



**We can custom mill whatever you need:**

Saw Sizing | Corbels | Knee Braces | Molding  
Siding Patterns | and More!



**Trex CustomCurve**

We can curve  
Composite  
Decking  
and  
Railing  
so you can truly  
customize your  
deck project.



# Special Programs...

*At J&W our staff works hard to ensure you get exactly what you need by being knowledgeable, efficient and partner for your projects*

## Preferred Customers...

First to receive our specials and new product notifications | Yearly purchase reports available  
Access to use our store to meet with your customers | Networking opportunities to grow your business  
Online access to review invoices and orders

### 3D FREE Deck Design



3D Deck Plan

Start a deck project with a 3D design plan before you start.

**Save TIME...**  
**Save MONEY...**  
**Save FRUSTRATION**  
for both you and your customer.



Final Deck

### The J&W Install Program



#### ***Need Installation Help?***

Our referral program can connect our qualified contractors with homeowners in need of services. We help every step of the way and best of all its FREE!

## Ask About Our Special Retail Financing Program...

We offer 3 different options that will fit your budget\*.

## Other Services...

Delivery | On-Site Sales | Reload Services | Online Sales

*\* For qualified customers. Restrictions apply.*



# Composite Decking

*We have the entire line of TREX Decking, Railing, Lighting and Understructure IN-STOCK!*



In addition to stocking the entire TREX line we also sell the following...





## Deck Lighting

Don't forget to add ambience on your deck with built-in lighting. J&W stocks and special orders powered and solar lighting options that can set any mood at any budget.



## Railing Options

All brands of Composite Rails, Redwood and Cedar Railing. Decorative Post Caps and Balusters. Atlantis Stainless Steel Cable Rail. RDI Iron Railing. Duramax Vinyl, Glass Railing and Glass Pickets.



## Hidden Fasteners available for all lines





# Hardwood Decking

*J&W Lumber offers IPE, Mangaris Diamond and Mangaris Red hardwoods. We can get more exotic hardwoods by request*



## Fastening Products...

Hidden Fastener System for Mangaris and IPE.



Strong-Tie Stainless Steel Deck Screws



Stainless Steel Deck Screws with Colored Coated Heads



## Hardwood Stain Line-Up...

J&W is proud to offer some of the best hardwood finishes on the market.

**Penofin | Sikkens | Cabot**



## Understructure and Design Options...



All of J&W Lumber's Pressure Treated material come with a .40 treatment that allows for ground contact. It is also backed by a limited Lifetime Warranty!



**Stronger, Straighter, Smarter...  
TREX Elevations**

## Trex CustomCurve



We can curve Composite Decking and Railing so you can truly customize your deck project.

# Redwood & Cedar Decking

J&W Lumber has always been known as the place to come for Redwood Decking. What isn't as well known is the large selection of Redwood and Cedar grades of decking that J&W has in stock every day. We stock three grades of Redwood 2x6 Decking, two grades of 2x6 Cedar, and 5/4 Knotty Western Red Decking.



Redwood. Beautiful.



Cedar. Long Lasting.

We stock some of the best options for fastening down softwoods





# Redwood



Construction  
Common



B Grade



C & Better

# Western Red Cedar

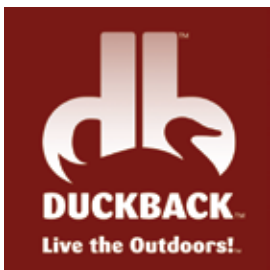


Tight  
Knotty

Clear, C & Better and Tight Knotty



## Wood prep and restoration products



Transparent  
Stain  
(1901-1912)



Wood Stripper  
(1460)



Wood Cleaner  
(1440)



Wood Brightener  
(1458)

# Patio Covers



*Affordable Patio Cover  
DIY Kits with all materials -  
Lumber, Milling and  
Hardware*



**Western Red Cedar | Redwood | Doug Fir**

We do all of our own custom milling in-house so we can customize your project. Save time on the job; let us corbel, re-saw or make knee braces for your patio cover project.



**12' shade cloth fabric by...**



## Gas and Electric Outdoor Heaters

Full line of Sunpak Gas heaters and Infratech Electric heaters and controllers available.



## Patio Shade Covers



Featuring the Aluma-Shield<sup>SM</sup> paint system with TEFLON<sup>®</sup> surface protector. Enjoy the beauty of a richly textured wood grain finish - with a fraction of the maintenance and up keep.

*Available in Lattice or Solid*

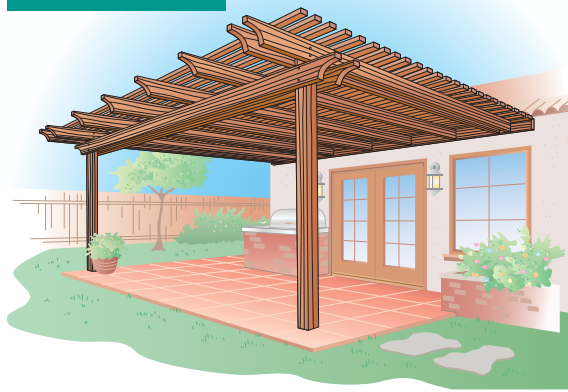




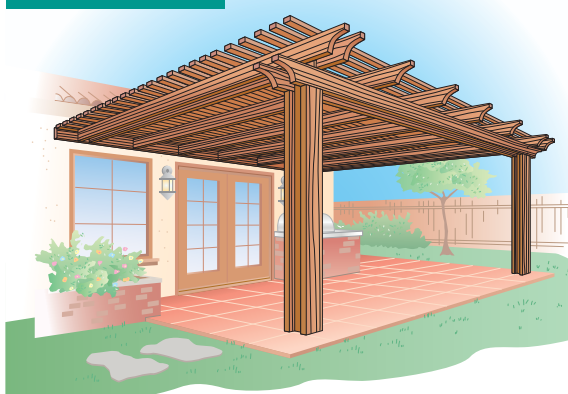
# Customizable Patio Cover Packages

## The California Collection

**the coronado**



**the catalina**



**the capistrano**



Available in Redwood Cedar and Rough Doug Fir in four popular sizes 10x12, 10x16, 12x16 and 12x20. Your J&W Lumber professional can quote on additional sizes or help you design a custom patio cover.

### the coronado

With 4x4 posts and 2x6 beams the Coronado offers a light open style cover while providing ample shade.

### the catalina

4x4 posts with larger main beams are further enhanced with 2x6 fascia. These subtle additions help to define a more substantial, finished look to our #1 selling cover.

### the capistrano

This all timber patio cover features a solid beam design. Heavy beams and rafters add a distinguished architectural flare to your backyard environment.

#### Choosing Corbel and Braces\*

The patio covers and trellises illustrated may be mixed and matched with the corbel and/or knee brace pattern of your choice. Choices that help make your backyard dream a reality.

Corbel Cut Options	Knee Brace Options

\*There is an additional charge for corbel and knee brace milling.

We stock some of the best fasteners and connectors to complete your patio cover project right!



No more pre-drilling

# Siding, Roofing & Trim



*We carry a full line of James Hardie Siding and Trim*



**Siding | Weather Barrier  
Flashing**



**HardieWrap®**

**HARDIE:**  
9x100'  
In-stock



**TYVEC:** 3x100' and 9x100'  
In-stock



**Versetta Stone**



**Panelized Stone Veneer**

**Redwood and  
Cedar Siding**



**SHAKERTOWN®**  
CEDAR SHINGLES SIMPLIFIED

**Cedar Shingles**

**Hardwood Siding Panels**



IPE, Mangaris & Other

E i S i  
xot c nes

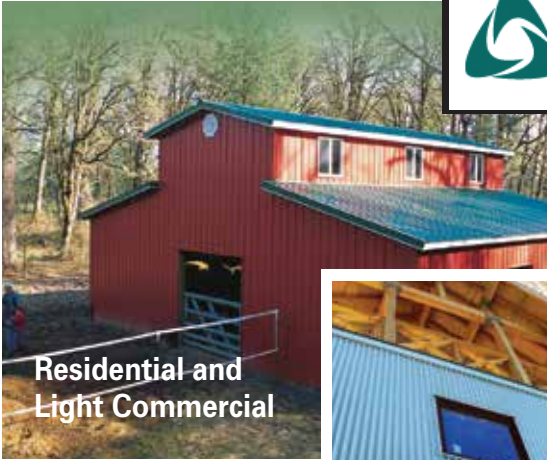


**VENGERSTONE**





# A full variety of Roofing, Trim and other Architectural Details



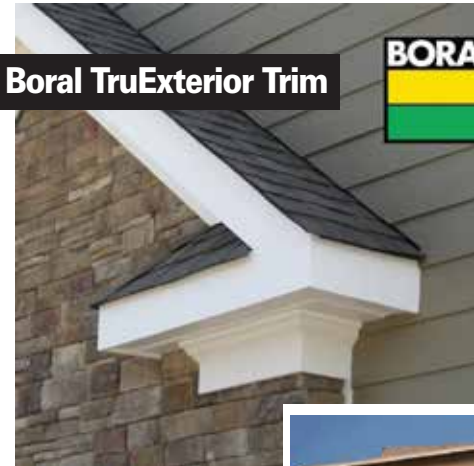
Residential and Light Commercial

## Metal Roofing & Wall Panels



MAXITILE Tile Roofing

Cost effective and long lasting



Boral TruExterior Trim



Wood Composite Trim



Cellular PVC



Fiberglass Columns



*Also available:* Foam Architectural Details, Columns, Balustrades and Trim with hundreds of styles to choose from.

## Custom Milling



Want custom cuts for your project? Trying to match an existing pattern for your restoration? *We can help!*

# Fencing



*Pre-Built  
and Custom  
Western Cedar  
Gates*



*We can supply a gate for virtually any application...*

**Pedestrian | Garden | Driveways**

*And Decorative or  
Basic Hardware...*



**Abbey Old Style Decorative Hardware and Hinges**

*We offer  
FREE  
design help  
with Your  
gate or  
fence  
project.*



**Gate and  
Barn Door  
Hardware**



**Solid bronze hardware in  
rustic old world designs**



**For Gates  
and  
Fencing**





*We Stock Everything You Need to Complete Your Fencing Project!*



**ZPost INC.** Steel Posts

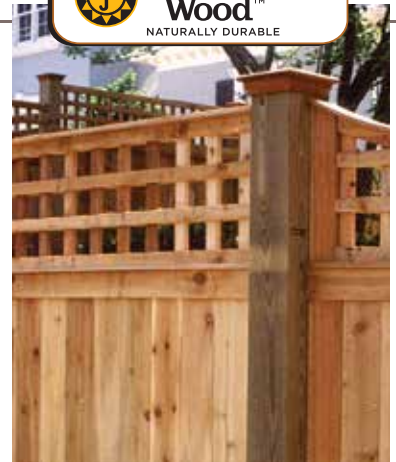


Easy to Install



**MASTER HALCO**

**Allweather Wood™**  
NATURALLY DURABLE



Pressure Treated Posts and Rails



**DURAMAX**  
Vinyl Fencing

Composite Posts and Railings

*Full line of Duramax Vinyl Fencing:*

Corral, Picket and Privacy options in multiple colors.



We can get any Quikrete product to complete your project.

**Cedar | Redwood | Lodge Pole | Cedar Split Rail...**



# Landscaping and Garden

*Attractive  
Natural Redwood  
Raised Garden Boxes*



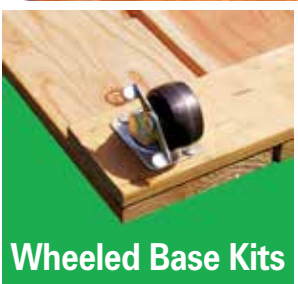
**GroGreen Box**

Available in: 2x4 | 2x6 | 4x4 | 4x6 | 4x8



**Raised Leg Kits**

Available for 4x4, 4x6  
and 4x8 Sizes



**Wheeled Base Kits**

Available for 2x4  
and 2x6 Sizes

*Rough & Rustic  
Redwood  
Garden Boxes*

Economical garden boxes comes with  
Gopher Wire to keep pests out.



Available in: 4x6 | 4x8



# Redwood Picnic Tables and Bridges will Spruce Up Any Yard

## 6' Redwood Picnic Tables



Attached or Detached Benches



## Landscape Bridges

Available in 3'x6' Size



Beautiful Natural Redwood | Easy to Assemble Kits

## We Carry a Variety of Landscaping Products

### Garden Trellis



Pre-Designed and Custom Kits Available

### Lattice Panels



### Railroad Ties

### Ask About Our...

Bender Board | Peeler Logs | Treated Doweled Logs | Power Poles | Telephone Poles

## LOCATIONS

### Chula Vista

3817 Main St.  
Chula Vista, CA 91911  
619-585-3620  
Fax: 619-585-4746  
chulavista@jwlumber.com

### Escondido

1179 W. Washington Ave  
Escondido, CA 92025  
Phone: 760-745-6800  
Fax: 760-747-1787  
escondido@jwlumber.com

### San Marcos

2709 S. Santa Fe Ave.  
San Marcos, CA 92069  
Phone: 760-727-1510  
Fax: 760-727-3557  
sanmarcos@jwlumber.com

### El Cajon

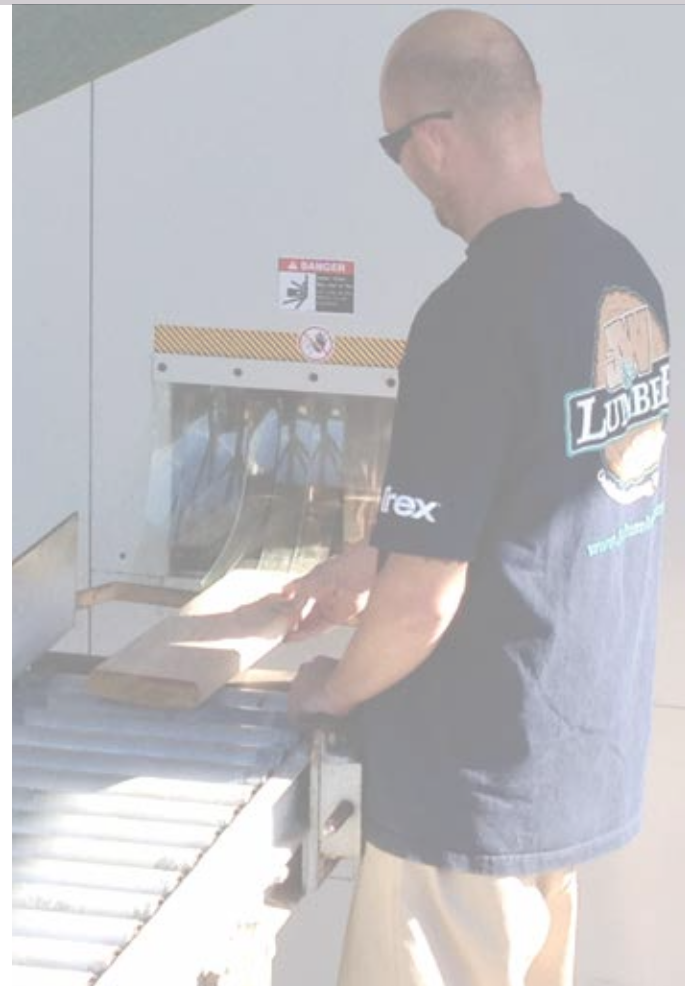
430 S. Marshall Ave.  
El Cajon, CA 92020  
Phone: 619-442-0658  
Fax: 619-442-8749  
elcajon@jwlumber.com

### Murrieta

25217 Jefferson Ave  
Murrieta, CA 92562  
Phone: 951-698-0215  
Fax: 951-677-7687  
murrieta@jwlumber.com

### Sorrento Valley

11135 Sorrento Valley Rd.  
San Diego, CA 92121  
Phone: 858-452-0520  
Fax: 858-452-0506  
sorrento@jwlumber.com



OUTDOOR BUILDING PRODUCTS

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