

## How To Deliver Cost Effective and Flexible SAP Training in a Public School District



### K12 Public School

As one of the thirty largest K12 school districts in the United States, Polk County Public Schools (PCPS) runs SAP software as the engine to drive the business side of education.

PCPS is a made up of over 150 schools. It serves 106,000 students from Pre-K through 12th grade, and employs over 12,000 teachers, administrators and staff. SAP software helps administration, staff, and teachers meet their promise of delivering students a high-quality education experience.

With travel restricted for safety reasons, PCPS needed a cost effective and flexible way to deliver SAP training to key staff. Meridian Partners introduced SAP Learning Hub to PCPS. SAP Learning Hub is a digital learning solution that supports learners to build and maintain SAP software skills. It provides online, collaborative, hands-on, and expert-led training across the SAP solution portfolio.

“ Meridian Partners introduced Polk County Public Schools to SAP Learning Hub because our SAP programming team was in need of technical training.

*This subscription has provided the team with access to a multitude of self-paced, online courses and e-books (and so much more) and is deepening the skills of the team, all at an extremely cost-effective price. Our partnership with Meridian has truly been successful.* ”

**Diane Rivera**

Director, Software Development  
Polk County Public Schools



*How can the leadership of PCPS provide budget friendly SAP software training and certification and ensure staff has the tools and skills to support important strategic initiatives?*



### Business Goals for the Modern Training Solution

- Every dollar counts, so any training solution must be budget friendly
- Meet individual learning abilities, schedules, and goals today and tomorrow
- Offer flexible and on-demand learning programs
- Provide access to a comprehensive catalog of learning topics and courses
- Support staff and reinforce mastery beyond initial training

*To meet the challenge PCPS selected SAP Learning Hub as a comprehensive SAP training platform.*



## Approach

### The Right Fit

After meeting with key stakeholders to understand goals, requirements, abilities, and budget, a demonstration of Learning Hub was provided. The demonstration illustrated a Learning Journey that provided a self-guided path to SAP skill mastery through a series of eLearning courses, eBooks, and other resources.

### Roll Out

The purchase and roll out were simple. After purchase, PCPS assigned individual licenses and PCPS staff members were immediately off and running.

### Individualized Learning Paths

Each PCPS staff member has personalized access provided to a variety of learning resources that they can work on at their pace. These include Learning Journey guides, self-paced learning content, SAP Learning Rooms, and the option for hands-on learning with the SAP Live Access environment. Learning Hub provides access to a catalog of thousands of eBooks, eLearning courses, Live Access examples, assessments, and much more.



## Results

### Cost Savings

SAP Learning Hub provided access to thousands of learning resources for a fixed annual subscription that was less than the total cost of a traditional course.

### Flexible

SAP Learning Hub supports the unique schedules and needs of new and experienced SAP staff at PCPS.

### Comprehensive

SAP Learning Hub provided immediate access to an individualized training solution that guides proficiency and mastery. It also offers a collaborative platform for answers when questions come up.

Meridian Partners (“Meridian”) is certified services partner and reseller of many leading enterprise solutions including, SAP software. Supported by two decades of experience, Meridian Partners has helped many Commercial, Higher Education, Public Sector K-12, Government, and Non-Government institutions maximize and support their investments in Enterprise Resource Planning (ERP) and Analytics solutions.



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