



PAKISTAN INSTITUTE OF MANAGEMENT
Ministry of Industries and Production, Government of Pakistan

MANAGEMENT TRAINING & DEVELOPMENT PROGRAM

JULY TO DECEMBER 2024



FOR DETAILS AND REGISTRATION

KARACHI HEAD OFFICE

Management House, Adjacent to Park Towers,
Shahrah-e-Iran, Clifton, Karachi-75600.
Telephones Voice Dir : (+9221) 99251718 & 99251680
EPABX: (+9221) 9925 1711-14
Call & WhatsApp No (+92) 333 3143 609
(+92) 347 2209091
Fax: (+9221) 9925 1715-16
E-Mail: program@pim.com.pk,
pimmarketing@pim.com.pk

LAHORE BRANCH OFFICE

Management House, 70-B/2, Gulberg-III,
Lahore-54760.
EPABX: (+9242) 9926 3133-35
Voice Dir: (+9242) 9926 3137
Call & WhatsApp No : 0332-4353820
Fax: (+9242) 9926 3138
E-mail: pimlhe@pim.com.pk, hamza@pim.com.pk

ISLAMABAD BRANCH OFFICE

Plot No. 12-K, Sitara Market,
Sector G-7 Markaz, Islamabad-44000.
EPABX: (+9251) 9252651, 9252652
Call & WhatsApp No : 0340-5118080
Fax: (+9251) 9252653
E-mail: pimisb@pim.com.pk, pimislamabad@gmail.com

TRAINING IN KARACHI

| S. NO. | DATE | COURSE TITLE | FACILITATOR | FEE (Rs) |
|--------|--------------|---|------------------|----------|
| 1 | Jul 08-09 | EFFECTIVE PURCHASE MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 2 | Jul 08-10 | FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES | M. Syed Ul Haque | 41,000 |
| 3 | Jul 18-19 | ENTERPRISE RISK MANAGEMENT | Muhammad Ovais | 31,000 |
| 4 | Jul 22-23 | LEARN HOW BUSINESS ETIQUETTE LEADS TO BUSINESS SUCCESS (NEW) | Asiyeh Kashany | 31,000 |
| 5 | Aug 01-02 | ACCIDENT INVESTIGATION AND REPORTING | Muhammad Ovais | 31,000 |
| 6 | Aug 05-06 | STRATEGY FORMULATION | M. Syed Ul Haque | 31,000 |
| 7 | Aug 05-07 | ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS | Munir Ahmed | 41,000 |
| 8 | Aug 05-07 | EFFECTIVE COMMUNICATION SKILLS | Asmat Batool | 41,000 |
| 9 | Aug 08-09 | STRESS MANAGEMENT | Asmat Batool | 31,000 |
| 10 | Aug 12-13 | MS PROJECT | Aleem Habib | 31,000 |
| 11 | Aug 19-20 | MANAGING WITH POWER AND INFLUENCE | Dr. Adeel Zeerak | 31,000 |
| 12 | Aug 19-21 | PROBLEM SOLVING AND DECISION MAKING SKILLS | Khalid Hussain | 41,000 |
| 13 | Aug 22-23 | MAINTENANCE MANAGEMENT WITH TPM | Muhammad Ovais | 31,000 |
| 14 | Aug 26-27 | DEVELOPING MANAGERIAL COMPETENCIES | Khalid Hussain | 31,000 |
| 15 | Aug 26-27 | WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND TECHNIQUES (NEW) | Ghulam Mustafa | 31,000 |
| 16 | Aug 26-28 | LATERAL CREATIVE SOLUTION AND ANALYTICAL SKILLS (NEW) | Amrit Amjad | 41,000 |
| 17 | Sep 02-03 | STRATEGIC MANAGEMENT | M. Syed Ul Haque | 33,000 |
| 18 | Sep 02-04 | DEVELOPMENT COURSE FOR SUPERVISORS | Aleem Habib | 33,000 |
| 19 | Sep 02-05 | ENGLISH SPEAK UP, STAND OUT: MASTER THE ART OF STORYTELLING FOR PUBLIC SPEAKING (NEW) | Visiting Faculty | 41,000 |
| 20 | Sep 03-04 | INTERNATIONAL TRADE MANAGEMENT: IMPORT-EXPORT PROCEDURES WITH DOCUMENTATION (NEW) | Visiting Faculty | 31,000 |
| 21 | Sep 09-10 | ENHANCING LEADERSHIP SKILLS | Laiq Ur Rahman | 31,000 |
| 22 | Sep 09-11 | ADVANCED MS OFFICE | Aleem Habib | 31,000 |
| 23 | Sep 09-13 | CERTIFIED LEAN SIX SIGMA: GREEN BELT | Visiting Faculty | 50,000 |
| 24 | Sep 10-11 | INTRODUCTION OF SOCIAL MEDIA MARKETING (NEW) | Visiting Faculty | 31,000 |
| 25 | Sep 18-20 | TAXATION LAWS OF PAKISTAN | Visiting Faculty | 41,000 |
| 26 | Sep 18-20 | TRAINING TECHNIQUES FOR TRAINERS | Khalid Hussain | 41,000 |
| 27 | Sep 19-20 | PROJECT MONITORING, EVALUATION AND CONTROL | Laiq Ur Rahman | 31,000 |
| 28 | Sep 23-24 | SUPPLY CHAIN MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 29 | Sep 23-24 | COST AND MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVES | M. Syed Ul Haque | 31,000 |
| 30 | Sep 23-25 | TEAMWORK: GETTING PEOPLE TO WORK TOGETHER | Aleem Habib | 41,000 |
| 31 | Sep 26-27 | EVENT MANAGEMENT SKILLS | Muhammad Ovais | 31,000 |
| 32 | Sep 30-Oct 1 | ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS | Aleem Habib | 31,000 |
| 33 | Sep 30-Oct 2 | HUMAN RESOURCE MANAGEMENT | Asmat Batool | 41,000 |
| 34 | Oct 02-03 | SKILLS IN ADMINISTRATION | Aleem Habib | 31,000 |
| 35 | Oct 03-04 | EFFECTIVE PRESENTATION SKILLS | Asmat Batool | 31,000 |
| 36 | Oct 07-08 | CONFLICT MANAGEMENT | Shehla Yasmeen | 31,000 |
| 37 | Oct 07-08 | UNDERSTANDING PPRA RULES | Dr. Adeel Zeerak | 31,000 |
| 38 | Oct 07-09 | IMPROVING PERSONAL EFFECTIVENESS | Khalid Hussain | 41,000 |
| 39 | Oct 07-09 | WORKSHOP ON PROJECT MANAGEMENT | Laiq Ur Rahman | 41,000 |
| 40 | Oct 07-11 | MANAGEMENT COURSE FOR JUNIOR EXECUTIVES | Muhammad Ovais | 43,000 |
| 41 | Oct 14-15 | WIN CUSTOMERS OVER: THE ART OF CUSTOMER SERVICES (NEW) | Asiyeh Kashany | 31,000 |
| 42 | Oct 14-15 | HABITS OF SUCCESSFUL PROFESSIONALS | Laiq Ur Rahman | 31,000 |
| 43 | Oct 14-16 | ADVANCED MS EXCEL | Aleem Habib | 31,000 |
| 44 | Oct 14-16 | PRINCIPLES OF GOOD MANAGEMENT | Asmat Batool | 41,000 |
| 45 | Oct 14-16 | PRODUCTION OPERATIONS MANAGEMENT | Dr. Adeel Zeerak | 41,000 |
| 46 | Oct 21-22 | IMPLEMENTING STRATEGY FOR ACHIEVING COMPETITIVE OBJECTIVES | M. Syed Ul Haque | 31,000 |
| 47 | Oct 21-23 | DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING | Khalid Hussain | 41,000 |
| 48 | Oct 24-25 | CRITICAL THINKING AND ANALYTICAL SKILLS | Muhammad Ovais | 31,000 |
| 49 | Oct 28-29 | CREATING ORGANIZATIONAL EXCELLENCE | Khalid Hussain | 31,000 |
| 50 | Oct 28-29 | CONTRACT MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 51 | Oct 28-29 | MANAGING MULTIPLE PROJECTS | Laiq Ur Rahman | 31,000 |
| 52 | Nov 04-06 | EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS | Asmat Batool | 31,000 |
| 53 | Nov 04-06 | SKILLS IN GOAL SETTING AND WORK PLANNING | Khalid Hussain | 41,000 |
| 54 | Nov 05-07 | INTRODUCTION TO DEVOPS (NEW) | Saqib Ullah | 41,000 |
| 55 | Nov 07-08 | MODERN SECRETARIAL PRACTICES | Asmat Batool | 31,000 |
| 56 | Nov 11-12 | HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES | Khalid Hussain | 31,000 |
| 57 | Nov 11-12 | HANDLING DIFFICULT PEOPLE | Asmat Batool | 31,000 |
| 58 | Nov 12-14 | INTRODUCTION TO CLOUD COMPUTING (NEW) | Saqib Ullah | 41,000 |
| 59 | Nov 13-14 | ASSERTIVENESS SKILLS | Asmat Batool | 31,000 |
| 60 | Nov 18-19 | INVENTORY MANAGEMENT AND WAREHOUSING | Dr. Adeel Zeerak | 31,000 |
| 61 | Nov 18-20 | FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES | M. Syed Ul Haque | 41,000 |
| 62 | Nov 18-20 | PROJECTS PORTFOLIO MANAGEMENT (PFMP®) | Atique Ur Rehman | 41,000 |
| 63 | Nov 25-26 | DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL | Aleem Habib | 31,000 |
| 64 | Nov 25-26 | FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE | Visiting Faculty | 33,000 |
| 65 | Nov 25-26 | SKILLS IN SUPERVISION | Laiq Ur Rahman | 31,000 |
| 66 | Nov 27-29 | TAXATION LAWS OF PAKISTAN | Visiting Faculty | 41,000 |
| 67 | Dec 02-03 | MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER | M. Syed Ul Haque | 33,000 |
| 68 | Dec 02-04 | ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS | Munir Ahmed | 41,000 |
| 69 | Dec 09-10 | DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM | Shehla Yasmeen | 31,000 |
| 70 | Dec 09-10 | UNWIND-LIVE AND IMPROVE LIFE FOR THE BETTER | Asiyeh Kashany | 31,000 |
| 71 | Dec 11-12 | NEGOTIATION SKILLS | Shehla Yasmeen | 31,000 |
| 72 | Dec 12-13 | E-LEADERSHIP | Muhammad Ovais | 31,000 |
| 73 | Dec 16-18 | NEURO LINGUISTIC PROGRAMMING PRACTITIONER'S (NEW) | Amrit Amjad | 45,000 |
| 74 | Dec 23-24 | AI (ARTIFICIAL INTELLIGENCE) FOR BUSINESS LEADERS (NEW) | Aleem Habib | 31,000 |
| 75 | Dec 23-24 | WORKSHOP ON STRATEGIC PLANNING | M. Syed Ul Haque | 31,000 |

TRAINING IN LAHORE

| S. NO. | DATE | COURSE TITLE | FACILITATOR | FEE (Rs) |
|--------|--------------|---|------------------|----------|
| 1 | Jul 03-05 | FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES | M. Syed Ul Haque | 41,000 |
| 2 | Jul 11-12 | PERFORMANCE BASED MANAGEMENT | Shehla Yasmeen | 31,000 |
| 3 | Jul 25-26 | CRITICAL THINKING AND ANALYTICAL SKILLS | Muhammad Ovais | 31,000 |
| 4 | Jul 29-30 | CONTRACT MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 5 | Jul 29-30 | ASSERTIVENESS SKILLS | Asmat Batool | 31,000 |
| 6 | Jul 29-31 | ADVANCED MS OFFICE | Aleem Habib | 31,000 |
| 7 | Jul 31-Aug 1 | MANAGING WITH POWER AND INFLUENCE | Dr. Adeel Zeerak | 31,000 |
| 8 | Aug 01-02 | AI (ARTIFICIAL INTELLIGENCE) FOR BUSINESS LEADERS (NEW) | Aleem Habib | 31,000 |
| 9 | Aug 01-02 | HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES | Khalid Hussain | 31,000 |
| 10 | Aug 08-09 | CONFLICT MANAGEMENT | Shehla Yasmeen | 31,000 |
| 11 | Aug 15-16 | CREATING ORGANIZATIONAL EXCELLENCE | Khalid Hussain | 31,000 |
| 12 | Aug 15-16 | QUALITY ASSURANCE AND MANAGEMENT | Visiting Faculty | 31,000 |
| 13 | Aug 19-20 | HR ANALYTICS | Shehla Yasmeen | 31,000 |
| 14 | Aug 22-23 | HABITS OF SUCCESSFUL PROFESSIONALS | Laiq Ur Rahman | 31,000 |
| 15 | Aug 26-27 | EFFECTIVE PURCHASE MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 16 | Aug 27-28 | BEHAVIOUR BASED SAFETY | Muhammad Ovais | 31,000 |
| 17 | Aug 29-30 | RESILIENCE AND PERSEVERANCE | Muhammad Ovais | 31,000 |
| 18 | Sep 02-03 | TALENT MANAGEMENT | Shehla Yasmeen | 31,000 |
| 19 | Sep 02-03 | LEARN HOW BUSINESS ETIQUETTE LEADS TO BUSINESS SUCCESS (NEW) | Asiyeh Kashany | 31,000 |
| 20 | Sep 04-06 | DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING | Khalid Hussain | 41,000 |
| 21 | Sep 04-06 | WORKSHOP ON PROJECT MANAGEMENT | Laiq Ur Rahman | 41,000 |
| 22 | Sep 09-10 | INVENTORY MANAGEMENT AND WAREHOUSING | Dr. Adeel Zeerak | 31,000 |
| 23 | Sep 09-10 | DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES | Shehla Yasmeen | 31,000 |
| 24 | Sep 10-11 | MANAGERIAL PSYCHOLOGY | Muhammad Ovais | 31,000 |
| 25 | Sep 09-11 | MIND OPENER FOR MANAGERS | Visiting Faculty | 41,000 |
| 26 | Sep 12-13 | E-LEADERSHIP | Muhammad Ovais | 31,000 |
| 27 | Sep 18-20 | DEVELOPMENT COURSE FOR SUPERVISORS | Aleem Habib | 33,000 |
| 28 | Sep 23-24 | WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND TECHNIQUES (NEW) | Ghulam Mustafa | 31,000 |
| 29 | Sep 23-25 | EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS | Asmat Batool | 31,000 |
| 30 | Sep 26-27 | STRESS MANAGEMENT | Asmat Batool | 31,000 |
| 31 | Sep 30-Oct 1 | INCLUSIVITY AT THE WORKPLACE (NEW) | Visiting Faculty | 31,000 |
| 32 | Oct 02-04 | SKILLS IN GOAL SETTING AND WORK PLANNING | Khalid Hussain | 41,000 |
| 33 | Oct 07-09 | FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES | M. Syed Ul Haque | 41,000 |
| 34 | Oct 08-09 | INTERNATIONAL TRADE MANAGEMENT: IMPORT-EXPORT PROCEDURES WITH DOCUMENTATION (NEW) | M. Idrees Asghar | 31,000 |
| 35 | Oct 15-16 | DESIGN THINKING FOR INNOVATION | Muhammad Ovais | 31,000 |
| 36 | Oct 17-18 | MAINTENANCE MANAGEMENT WITH TPM | Muhammad Ovais | 31,000 |
| 37 | Oct 21-22 | DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM | Shehla Yasmeen | 31,000 |
| 38 | Oct 21-25 | CERTIFIED LEAN SIX SIGMA: GREEN BELT | Amir Qureshi | 50,000 |
| 39 | Oct 28-29 | EFFECTIVE PRESENTATION SKILLS | Asmat Batool | 31,000 |
| 40 | Oct 28-29 | NEGOTIATION SKILLS | Shehla Yasmeen | 31,000 |
| 41 | Oct 28-29 | MANAGING AND LEADING ORGANIZATIONAL CHANGE | Visiting Faculty | 31,000 |
| 42 | Oct 30-31 | HANDLING DIFFICULT PEOPLE | Asmat Batool | 31,000 |
| 43 | Nov 04-05 | STRATEGIC MANAGEMENT | M. Syed Ul Haque | 33,000 |
| 44 | Nov 04-05 | ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS | Aleem Habib | 31,000 |
| 45 | Nov 04-06 | ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS | Munir Ahmed | 41,000 |
| 46 | Nov 06-08 | TEAMWORK: GETTING PEOPLE TO WORK TOGETHER | Aleem Habib | 41,000 |
| 47 | Nov 07-08 | SKILLS IN SUPERVISION | Laiq Ur Rahman | 31,000 |
| 48 | Nov 11-12 | SUPPLY CHAIN MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 49 | Nov 14-15 | HOW TO IMPROVE MORALE, MOTIVATION AND COMMITMENT | Shehla Yasmeen | 31,000 |
| 50 | Nov 18-20 | ADVANCED MS EXCEL | Aleem Habib | 31,000 |
| 51 | Nov 25-26 | EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION | Shehla Yasmeen | 31,000 |
| 52 | Nov 25-26 | WIN CUSTOMERS OVER: THE ART OF CUSTOMER SERVICES (NEW) | Asiyeh Kashany | 31,000 |
| 53 | Nov 25-27 | PRINCIPLES OF GOOD MANAGEMENT | Asmat Batool | 41,000 |
| 54 | Nov 27-29 | PROBLEM SOLVING AND DECISION MAKING SKILLS | Khalid Hussain | 41,000 |
| 55 | Dec 02-04 | EFFECTIVE COMMUNICATION SKILLS | Asmat Batool | 41,000 |
| 56 | Dec 02-04 | TRAINING TECHNIQUES FOR TRAINERS | Khalid Hussain | 41,000 |
| 57 | Dec 03-04 | MANAGING MULTIPLE PROJECTS | Laiq Ur Rahman | 31,000 |
| 58 | Dec 05-06 | ENHANCING LEADERSHIP SKILLS | Laiq Ur Rahman | 31,000 |
| 59 | Dec 05-06 | DEVELOPING MANAGERIAL COMPETENCIES | Khalid Hussain | 31,000 |
| 60 | Dec 09-10 | EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS | Visiting Faculty | 31,000 |
| 61 | Dec 11-13 | IMPROVING PERSONAL EFFECTIVENESS | Khalid Hussain | 41,000 |
| 62 | Dec 12-13 | UNDERSTANDING PPRA RULES | Dr. Adeel Zeerak | 31,000 |
| 63 | Dec 16-17 | DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL | Aleem Habib | 31,000 |
| 64 | Dec 16-20 | MANAGEMENT COURSE FOR JUNIOR EXECUTIVES | Muhammad Ovais | 43,000 |
| 65 | Dec 18-19 | SKILLS IN ADMINISTRATION | Aleem Habib | 31,000 |
| 66 | Dec 18-20 | PROJECTS PORTFOLIO MANAGEMENT (PFMP®) | Atique Ur Rehman | 41,000 |
| 67 | Dec 19-20 | PROJECT MONITORING, EVALUATION & CONTROL | Laiq Ur Rahman | 31,000 |
| 68 | Dec 24-25 | POSITIVE WORK ATTITUDES | Muhammad Ovais | 31,000 |
| 69 | Dec 26-27 | EVENT MANAGEMENT SKILLS | Muhammad Ovais | 31,000 |
| 70 | Dec 30-Jan 1 | PRODUCTION OPERATIONS MANAGEMENT | Dr. Adeel Zeerak | 41,000 |

- Course timings: 9:00 am to 4:00 pm (Full Day) 9:00 am to 1:00 pm (Half Day).
- Courses can also be arranged in-house to meet our clients' specialized needs. These courses can be conducted at PIM or any other location.
- PIM reserves the right to make any changes required as per circumstances.
- PIM offers complimentary participation and fee discounts in courses to various categories of PIM memberships.
- Fee is exclusive of all applicable taxes.

TRAINING IN ISLAMABAD

| S. NO. | DATE | COURSE TITLE | FACILITATOR | FEE (Rs) |
|--------|--------------|--|----------------------|----------|
| 1 | Jul 08-09 | QUALITY ASSURANCE AND MANAGEMENT | Dr. Waqar Haider | 31,000 |
| 2 | Jul 08-10 | SPOKEN ENGLISH PROGRAM | Dr. Zunairah Saqib | 35,000 |
| 3 | Jul 11-12 | ENHANCING LEADERSHIP SKILLS | Laiq Ur Rehman | 31,000 |
| 4 | Jul 11-12 | ESSENTIALS OF GUEST SERVICES | Ali Imran | 31,000 |
| 5 | Jul 11-12 | ENTREPRENEURSHIP AND INNOVATION FOR EARLY-STAGE PROFESSIONALS | Dr. Zunairah Saqib | 31,000 |
| 6 | Jul 18-19 | HR ANALYTICS | Shehla Yasmeen | 31,000 |
| 7 | Jul 22-23 | SUPPLY CHAIN MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 8 | Jul 23-24 | COST AND MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVES | M. Syed Ul Haque | 31,000 |
| 9 | Jul 25-26 | PERFORMANCE BASED MANAGEMENT | Shehla Yasmeen | 31,000 |
| 10 | Jul 29-30 | IFRS AND IAS STANDARDS | Mian Ahmed Ferhan | 31,000 |
| 11 | Jul 29-30 | RISK MANAGEMENT AND INTERNAL CONTROL | Asim Nazir | 31,000 |
| 12 | Jul 29-31 | PROJECTS PORTFOLIO MANAGEMENT (PFMP®) | Atique Ur Rehman | 41,000 |
| 13 | Aug 05-06 | SKILLS IN ADMINISTRATION | Aleem Habib | 31,000 |
| 14 | Aug 07-08 | DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL | Aleem Habib | 31,000 |
| 15 | Aug 07-09 | WORKSHOP ON PROJECT MANAGEMENT | Laiq Ur Rahman | 41,000 |
| 16 | Aug 08-09 | SELLING COMPETENCEIS | Khalid Hussain | 31,000 |
| 17 | Aug 08-09 | EFFECTIVE PURCHASE MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 18 | Aug 12-13 | HANDLING DIFFICULT PEOPLE | Asmat Batool | 31,000 |
| 19 | Aug 12-13 | NEGOTIATION SKILLS | Shehla Yasmeen | 31,000 |
| 20 | Aug 12-13 | BEHAVIOUR BASED SAFETY | Muhammad Ovais | 31,000 |
| 21 | Aug 15-16 | CRITICAL THINKING AND ANALYTICAL SKILLS | Muhammad Ovais | 31,000 |
| 22 | Aug 19-20 | EFFECTIVE PRESENTATION SKILLS | Asmat Batool | 31,000 |
| 23 | Aug 19-21 | TEAMWORK: GETTING PEOPLE TO WORK TOGETHER | Aleem Habib | 41,000 |
| 24 | Aug 19-21 | FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES | M. Syed Ul Haque | 41,000 |
| 25 | Aug 22-23 | ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS | Aleem Habib | 31,000 |
| 26 | Aug 26-27 | EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION | Shehla Yasmeen | 31,000 |
| 27 | Aug 26-28 | ADVANCED MS EXCEL | Aleem Habib | 31,000 |
| 28 | Aug 26-28 | ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS | Munir Ahmed | 41,000 |
| 29 | Sep 02-03 | EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS | Kashif Suhail | 31,000 |
| 30 | Sep 02-04 | HUMAN RESOURCE MANAGEMENT | Asmat Batool | 41,000 |
| 31 | Sep 02-04 | NEURO LINGUISTIC PROGRAMMING PRACTITIONER'S - NLP (NEW) | Amrit Amjad | 45,000 |
| 32 | Sep 09-11 | FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES | M. Syed Ul Haque | 44,000 |
| 33 | Sep 09-11 | PRINCIPLES OF GOOD MANAGEMENT | Asmat Batool | 41,000 |
| 34 | Sep 11-13 | PROBLEM SOLVING AND DECISION MAKING SKILLS | Khalid Hussain | 41,000 |
| 35 | Sep 12-13 | MANAGEMENT SKILLS FOR MID CAREER PROFESSIONALS | Asad Farooq | 31,000 |
| 36 | Sep 19-20 | CONTRACT MANAGEMENT | Dr. Adeel Zeerak | 31,000 |
| 37 | Sep 19-20 | CONFLICT MANAGEMENT | Shehla Yasmeen | 31,000 |
| 38 | Sep 19-20 | CLOUD COMPUTING INFRASTRUCTURE | Ayesha Bukhari | 31,000 |
| 39 | Sep 23-24 | WIN CUSTOMERS OVER: THE ART OF CUSTOMER SERVICES (NEW) | Asiyeh Kashany | 31,000 |
| 40 | Sep 23-25 | DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING | Khalid Hussain | 41,000 |
| 41 | Sep 26-27 | HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES | Khalid Hussain | 31,000 |
| 42 | Sep 26-27 | MANAGING MULTIPLE PROJECTS | Laiq Ur Rahman | 31,000 |
| 43 | Sep 26-27 | TECHNIQUES FOR CAPITAL BUDGETING AND FORECASTING | Dr. Mohammad Awais | 31,000 |
| 44 | Sep 30-Oct 1 | DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM | Shehla Yasmeen | 31,000 |
| 45 | Sep 30-Oct 2 | INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001 | Waseem Syed | 41,000 |
| 46 | Oct 03-04 | MIND OPENER FOR MANAGERS | Asad Farooq | 31,000 |
| 47 | Oct 07-08 | AI (ARTIFICIAL INTELLIGENCE) FOR BUSINESS LEADERS (NEW) | Aleem Habib | 31,000 |
| 48 | Oct 07-09 | ADVANCED MS OFFICE | Aleem Habib | 31,000 |
| 49 | Oct 07-09 | EFFECTIVE COMMUNICATION SKILLS | Asmat Batool | 41,000 |
| 50 | Oct 14-16 | TRAINING TECHNIQUES FOR TRAINERS | Khalid Hussain | 41,000 |
| 51 | Oct 14-16 | TAXATION LAWS OF PAKISTAN | Sharif-ud-Din Khilji | 41,000 |
| 52 | Oct 17-18 | HEALTH SAFETY AT WORKPLACE | Main Tariq Mahmood | 31,000 |
| 53 | Oct 17-18 | DEVELOPING MANAGERIAL COMPETENCIES | Khalid Hussain | 31,000 |
| 54 | Oct 21-23 | EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS | Asmat Batool | 31,000 |
| 55 | Oct 21-23 | DEVELOPMENT COURSE FOR SUPERVISORS | Aleem Habib | 33,000 |
| 56 | Oct 22-23 | PROJECT MONITORING, EVALUATION & CONTROL | Laiq Ur Rahman | 31,000 |
| 57 | Oct 24-25 | SKILLS IN SUPERVISION | Laiq Ur Rahman | 31,000 |
| 58 | Oct 24-25 | TOTAL QUALITY CONTROL | Dr. Numair Sulahri | 31,000 |
| 59 | Oct 28-29 | DIRECT SALES STRATEGY | Dr. Numair Sulahri | 31,000 |
| 60 | Oct 31-Nov 1 | ENVIRONMENTAL & SOCIAL COMPLIANCE REQUIREMENTS FOR ENERGY PROJECTS | Abrar Ahmed | 31,000 |
| 61 | Nov 04-05 | UNDERSTANDING PPRA RULES | Dr. Adeel Zeerak | 31,000 |
| 62 | Nov 04-08 | MANAGEMENT COURSE FOR JUNIOR EXECUTIVES | Muhammad Ovais | 43,000 |
| 63 | Nov 07-08 | DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES | Shehla Yasmeen | 31,000 |
| 64 | Nov 11-13 | LATERAL CREATIVE SOLUTION AND ANALYTICAL SKILLS (NEW) | Amrit Amjad | 41,000 |
| 65 | Nov 11-12 | COMMUNICATION MANNERISM:THE ART OF TECHNICAL WRITING | Osama Javed | 31,000 |
| 66 | Nov 13-15 | PARTICIPATORY GROWTH PLANNING AND MANAGEMENT | Osama Javed | 41,000 |
| 67 | Nov 14-15 | LEARN HOW BUSINESS ETIQUETTE LEADS TO BUSINESS SUCCESS (NEW) | Asiyeh Kashany | 31,000 |
| 68 | Nov 18-22 | CERTIFIED LEAN SIX SIGMA: GREEN BELT | Waseem Syed | 50,000 |
| 69 | Nov 20-22 | IMPROVING PERSONAL EFFECTIVENESS | Khalid Hussain | 41,000 |
| 70 | Nov 21-22 | HABITS OF SUCCESSFUL PROFESSIONALS | Laiq Ur Rahman | 31,000 |
| 71 | Nov 25-26 | ENERGY MANAGEMENT AND TRANSITION | Abrar Ahmed | 31,000 |

| S. NO. | DATE | COURSE TITLE | FACILITATOR | FEE (Rs) |
|--------|-----------|---|--------------------|----------|
| 72 | Nov 26-27 | POSITIVE WORK ATTITUDES | Muhammad Ovais | 31,000 |
| 73 | Nov 28-29 | ENTERPRISE RISK MANAGEMENT | Muhammad Ovais | 31,000 |
| 74 | Dec 02-03 | ISO 9001 AND 15001 QMS (NEW) | Dr. Waqar Hashmi | 31,000 |
| 75 | Dec 02-03 | MARKETING AND MANAGEMENT SYSTEM FOR SCHOOL (NEW) | Dr. Atta Ur Rehman | 31,000 |
| 76 | Dec 05-06 | INVENTORY MANAGEMENT AND WAREHOUSING | Dr. Adeel Zeerak | 31,000 |
| 77 | Dec 09-10 | MANAGEMENT IN THE AGE OF ARTIFICIAL INTELLIGENCE | Kashif Suhail | 31,000 |
| 78 | Dec 09-11 | ADVANCED MS EXCEL | Aleem Habib | 31,000 |
| 79 | Dec 11-12 | INTERNATIONAL TRADE MANAGEMENT: IMPORT-EXPORT PROCEDURES WITH DOCUMENTATION (NEW) | Faheem Akhtar | 31,000 |
| 80 | Dec 12-13 | SCRUM MASTER | Aleem Habib | 31,000 |
| 81 | Dec 12-13 | STRESS MANAGEMENT | Asmat Batool | 31,000 |
| 82 | Dec 16-18 | SKILLS IN GOAL SETTING AND WORK PLANNING | Khalid Hussain | 41,000 |
| 83 | Dec 16-17 | ESSENTIAL OF EMERGING LEADERS | Kashif Suhail | 31,000 |
| 84 | Dec 16-17 | COMBATTING MONEY- LAUNDERING AND CRIMINAL FINANCING TERRORISM | Malik Dilawar | 31,000 |
| 85 | Dec 19-20 | CREATING ORGANIZATIONAL EXCELLENCE | Khalid Hussain | 31,000 |
| 86 | Dec 23-24 | TALENT MANAGEMENT | Shehla Yasmeen | 31,000 |
| 87 | Dec 23-24 | MANAGING AND LEADING ORGANIZATIONAL CHANGE | Dr. Ali Hamza | 31,000 |

CATEGORY WISE COURSES

JULY TO DECEMBER 2024

| COMMUNICATION | DATE | CITY | FEE (Rs) | GENERAL MANAGEMENT | DATE | CITY | FEE (Rs) |
|---|-------------------------------------|-------------------|----------|---|-------------------------------------|-------------------|----------|
| COMMUNICATION MANNERISM: THE ART OF TECHNICAL WRITING | Nov 11-12 | ISB | 31,000 | EVENT MANAGEMENT SKILLS | Sep 26-27 Dec 26-27 | KHI LHR | 31,000 |
| EFFECTIVE COMMUNICATION SKILLS | Aug 05-07 Oct 07-09 Dec 02-04 | KHI ISB LHR | 41,000 | HABITS OF SUCCESSFUL PROFESSIONALS | Aug 22-23 Oct 14-15 Nov 21-22 | LHR KHI ISB | 31,000 |
| EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS | Sep 23-25 Oct 21-23 Nov 04-06 | LHR ISB KHI | 31,000 | HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES | Aug 01-02 Sep 26-27 Nov 11-12 | LHR ISB KHI | 31,000 |
| EFFECTIVE PRESENTATION SKILLS | Aug 19-20 Oct 03-04 Oct 28-29 | ISB KHI LHR | 31,000 | HOW TO IMPROVE MORALE, MOTIVATION AND COMMITMENT | Nov 14-15 | LHR | 31,000 |
| ENGLISH SPEAK UP, STAND OUT: MASTER THE ART OF STORYTELLING FOR PUBLIC SPEAKING (NEW) | Sep 02-05 | KHI | 41,000 | LEARN HOW BUSINESS ETIQUETTE LEAD TO BUSINESS SUCCESS (NEW) | Jul 22-23 Sep 02-03 Nov 14-15 | KHI LHR ISB | 31,000 |
| SPOKEN ENGLISH PROGRAM | Jul 08-10 | ISB | 35,000 | MIND OPENERS FOR MANAGERS | Sep 09-11 Oct 03-04 | LHR ISB | 41,000 |
| FINANCE AND AUDITING | | | | | | | |
| COST AND MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVE | Jul 23-24 Sep 23-24 | ISB KHI | 31,000 | MANAGEMENT COURSE FOR JUNIOR EXECUTIVES | Oct 07-11 Nov 04-08 Dec 16-20 | KHI ISB LHR | 43,000 |
| COMBATTING MONEY-LAUDERING AND CRIMINAL FINANCING TERRORISM | Dec 16-17 | ISB | 31,000 | MANAGING AND LEADING ORGANIZATIONAL CHANGE | Oct 28-29 Dec 23-24 | LHR ISB | 31,000 |
| FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES | Jul 08-10 Sep 09-11 Oct 07-09 | KHI ISB LHR | 41,000 | MANAGEMENT IN THE AGE OF ARTIFICIAL INTELLIGENCE | Dec 09-10 | ISB | 31,000 |
| FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES | Jul 03-05 | LHR | 41,000 | MANAGEMENT SKILLS FOR MID CAREER PROFESSIONALS | Sep 12-13 | ISB | 31,000 |
| | Aug 19-21 | ISB | | MANAGING WITH POWER AND INFLUENCE | Jul 31-Aug 1 Aug 19-20 | LHR KHI | 31,000 |
| | Nov 18-20 | KHI | | MODERN SECRETARIAL PRACTICES | Nov 07-08 | KHI | 31,000 |
| FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE | Nov 25-26 | KHI | 33,000 | NEURO LINGUISTIC PROGRAMMING PRACTITIONER'S (NEW) | Sep 02-04 Dec 16-18 | ISB KHI | 45,000 |
| IFRS AND IAS STANDARDS | Jul 29-30 | ISB | 31,000 | PROBLEM SOLVING AND DECISION MAKING SKILLS | Sep 11-13 Aug 19-21 Nov 27-29 | ISB KHI LHR | 41,000 |
| TECHNIQUES FOR CAPITAL, BUDGETING AND FORECASTING | Sep 26-27 | ISB | 31,000 | PRINCIPLES OF GOOD MANAGEMENT | Sep 09-11 Oct 14-16 Nov 25-27 | ISB KHI LHR | 41,000 |
| GENERAL MANAGEMENT | | | | | | | |
| AI (ARTIFICIAL INTELLIGENCE) FOR BUSINESS LEADERS (NEW) | Aug 01-02 Oct 07-08 Dec 23-24 | LHR ISB KHI | 31,000 | PERFORMANCE BASED MANAGEMENT | Jul 11-12 Jul 25-26 | LHR ISB | 31,000 |
| ADMINISTRATIVE PROCEDURE FOR GOVERNMENT OFFICIALS | Aug 05-07 | KHI | 41,000 | SKILLS IN ADMINISTRATION | Aug 05-06 Oct 02-03 Dec 18-19 | ISB KHI LHR | 31,000 |
| | Aug 26-28 | ISB | | PARTICIPATORY GROWTH PLANNING AND MANAGEMENT | Nov 13-15 | ISB | 41,000 |
| | Nov 04-06 | LHR | | ENERGY MANAGEMENT AND TRANSITION | Nov 25-26 | ISB | 31,000 |
| DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING | Sep 04-06 Sep 23-25 Oct 21-23 | LHR ISB KHI | 41,000 | SKILLS IN GOAL SETTING AND WORK PLANNING | Oct 02-04 Nov 04-06 Dec 16-18 | LHR KHI ISB | 41,000 |
| DESIGN THINKING FOR INNOVATION | Oct 15-16 | LHR | 31,000 | SKILLS IN SUPERVISION | Oct 24-25 Nov 07-08 Nov 25-26 | ISB LHR KHI | 31,000 |
| DEVELOPING MANAGERIAL COMPETENCIES | Aug 26-27 Oct 17-18 Dec 05-06 | KHI ISB LHR | 31,000 | WORKPLACE PRODUCTIVITY WITH DIGITAL TOOLS AND TECHNIQUES (NEW) | Aug 26-27 Sep 23-24 | KHI LHR | 31,000 |
| DEVELOPMENT COURSE FOR SUPERVISORS | Sep 02-04 Sep 18-20 Oct 21-23 | KHI LHR ISB | 33,000 | INCLUSIVITY AT THE WORKPLACE (NEW) | Sep 30-Oct 1 | LHR | 31,000 |
| E-LEADERSHIP | Sep 12-13 Dec 12-13 | LHR KHI | 31,000 | INTERNATIONAL TRADE MANAGEMENT: IMPORT-EXPORT PROCEDURES WITH DOCUMENTATION (NEW) | Sep 03-04 Oct 08-09 Dec 11-12 | KHI LHR ISB | 31,000 |
| EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS | Sep 02-03 Dec 09-10 | ISB LHR | 31,000 | TEAMWORK: GETTING PEOPLE TO WORK TOGETHER | Aug 19-21 Sep 23-25 Nov 06-08 | ISB KHI LHR | 41,000 |
| ESSENTIALS OF GUEST SERVICES | Jul 11-12 | ISB | 31,000 | | | | |

CATEGORY WISE COURSES

JULY TO DECEMBER 2024

| HUMAN RESOURCE MANAGEMENT | | | | PROJECT MANAGEMENT | | | |
|--|--|--------------------------|----------|--|-------------------------------------|-------------------|----------|
| | DATE | CITY | FEE (Rs) | | DATE | CITY | FEE (Rs) |
| DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM | Sep 30-Oct 1 Oct 21-22 Dec 09-10 | ISB LHR KHI | 31,000 | MANAGING MULTIPLE PROJECTS | Sep 26-27 Oct 28-29 Dec 03-04 | ISB KHI LHR | 31,000 |
| DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURERS | Sep 09-10 Nov 07-08 | LHR ISB | 31,000 | MS PROJECT | Aug 12-13 | KHI | 31,000 |
| EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION | Aug 26-27 Nov 25-26 | ISB LHR | 31,000 | PROJECT MONITORING, EVALUATION AND CONTROL | Sep 19-20 Oct 22-23 Dec 19-20 | KHI ISB LHR | 31,000 |
| HR ANALYTICS | Jul 18-19 Aug 19-20 | ISB LHR | 31,000 | WORKSHOP ON PROJECT MANAGEMENT | Aug 07-09 Sep 04-06 Oct 07-09 | ISB LHR KHI | 41,000 |
| HUMAN RESOURCE MANAGEMENT | Sep 02-04 Sep 30-Oct 2 | ISB KHI | 41,000 | SAFETY AND SECURITY | | | |
| TALENT MANAGEMENT | Sep 02-03 Dec 23-24 | LHR ISB | 31,000 | ACCIDENT INVESTIGATION AND REPORTING | Aug 01-02 | KHI | 31,000 |
| TRAINING TECHNIQUES FOR TRAINERS | Sep 18-20 Oct 14-16 Dec 02-04 | KHI ISB LHR | 41,000 | BEHAVIOUR BASED SAFETY | Aug 12-13 Aug 27-28 | ISB LHR | 31,000 |
| INFORMATION TECHNOLOGY | | | | HEALTH SAFETY AT WORKPLACE | Oct 17-18 | ISB | 31,000 |
| | | | | ENVIRONMENTAL AND SOCIAL COMPLIANCE REQUIREMENTS FOR ENERGY PROJECTS | Oct 31-Nov 1 | ISB | 31,000 |
| ADVANCED MS EXCEL | Aug 26-28 Oct 14-16 Nov 18-20 Dec 09-11 | ISB KHI LHR ISB | 31,000 | RISK MANAGEMENT | | | |
| ADVANCED MS OFFICE | Jul 29-31 Sep 09-11 Oct 07-09 | LHR KHI ISB | 31,000 | ENTERPRISE RISK MANAGEMENT | July 18-19 Nov 28-29 | KHI ISB | 31,000 |
| ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS | Aug 22-23 Sep 30-Oct 1 Nov 04-05 | ISB KHI LHR | 31,000 | RISK MANAGEMENT AND INTERNAL CONTROL | Jul 29-30 | ISB | 31,000 |
| DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL | Aug 07-08 Nov 25-26 Dec 16-17 | ISB KHI LHR | 31,000 | SOFT SKILLS | | | |
| CLOUD COMPUTING INFRASTRUCTURE | Sep 19-20 | ISB | 31,000 | ASSERTIVENESS SKILLS | Jul 29-30 Nov 13-14 | LHR KHI | 31,000 |
| SCRUM MASTER | Dec 12-13 | ISB | 31,000 | CONFLICT MANAGEMENT | Aug 08-09 Sep 19-20 Oct 07-08 | LHR ISB KHI | 31,000 |
| INTRODUCTION TO DEVOPS (NEW) | Nov 05-07 | KHI | 41,000 | CRITICAL THINKING AND ANALYTICAL SKILLS | Jul 25-26 Aug 15-16 Oct 24-25 | LHR ISB KHI | 31,000 |
| INTRODUCTION TO CLOUD COMPUTING (NEW) | Nov 12-14 | KHI | 41,000 | HANDLING DIFFICULT PEOPLE | Aug 12-13 Oct 30-31 Nov 11-12 | ISB LHR KHI | 31,000 |
| LAWS AND TAXATION | | | | LATERAL CREATIVE SOLUTION AND ANALYTICAL SKILLS (NEW) | Aug 26-28 Nov 11-13 | KHI ISB | 41,000 |
| TAXATION LAWS OF PAKISTAN | Sep 18-20 Oct 14-16 Nov 27-29 | KHI ISB KHI | 41,000 | IMPROVING PERSONAL EFFECTIVENESS | Oct 07-09 Nov 20-22 Dec 11-13 | KHI ISB LHR | 41,000 |
| UNDERSTANDING PPRA RULES | Oct 07-08 Nov 04-05 Dec 12-13 | KHI ISB LHR | 31,000 | MANAGERIAL PSYCHOLOGY | Sep 10-11 | LHR | 31,000 |
| LEADERSHIP AND STRATEGIC MANAGEMENT | | | | NEGOTIATION SKILLS | Aug 12-13 Oct 28-29 Dec 11-12 | ISB LHR KHI | 31,000 |
| CREATING ORGANIZATIONAL EXCELLENCE | Aug 15-16 Oct 28-29 Dec 19-20 | LHR KHI ISB | 31,000 | POSITIVE WORK ATTITUDES | Nov 26-27 Dec 24-25 | ISB LHR | 31,000 |
| ESSENTIAL OF EMERGING LEADERS | Dec 16-17 | ISB | 31,000 | RESILIENCE AND PERSERVERANCE | Aug 29-30 | LHR | 31,000 |
| IMPLEMENTING STRATEGY FOR ACHIEVING COMPETITIVE OBJECTIVES | Oct 21-22 | KHI | 31,000 | STRESS MANAGEMENT | Aug 08-09 Sep 26-27 Dec 12-13 | KHI LHR ISB | 31,000 |
| ENHANCING LEADERSHIP SKILLS | Jul 11-12 Sep 09-10 Dec 05-06 | ISB KHI LHR | 31,000 | UNWIND-LIVE AND IMPROVE LIFE FOR THE BETTER | Dec 09-10 | KHI | 31,000 |
| MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER | Dec 02-03 | KHI | 33,000 | SUPPLY CHAIN, OPERATIONS AND QUALITY MANAGEMENT | | | |
| STRATEGIC MANAGEMENT | Sep 02-03 Nov 04-05 | KHI LHR | 33,000 | CERTIFIED LEAN SIX SIGMA GREEN BELT | Sep 09-13 Oct 21-25 Nov 18-22 | KHI LHR ISB | 50,000 |
| STRATEGY FORMULATION | Aug 05-06 | KHI | 31,000 | EFFECTIVE PURCHASE MANAGEMENT | Jul 08-09 Aug 08-09 Aug 26-27 | KHI ISB LHR | 31,000 |
| WORKSHOP ON STRATEGIC PLANNING | Dec 23-24 | KHI | 31,000 | ISO 9001 AND 15001 QMS | Dec 02-03 | ISB | 31,000 |
| MARKETING & SALES MANAGEMENT | | | | INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001 | Sep 30-Oct 2 | ISB | 41,000 |
| SELLING COMPETENCIES | Aug 08-09 | ISB | 31,000 | INVENTORY MANAGEMENT AND WAREHOUSING | Sep 09-10 Nov 18-19 Dec 05-06 | LHR KHI ISB | 31,000 |
| DIRECT SALES STRATEGY | Oct 28-29 | ISB | 31,000 | MAINTENANCE MANAGEMENT WITH TPM | Aug 22-23 Oct 17-18 | KHI LHR | 31,000 |
| INTRODUCTION OF SOCIAL MEDIA MARKETING (NEW) | Sep 10-11 | KHI | 31,000 | PRODUCTION OPERATIONS MANAGEMENT | Oct 14-16 Dec 30-Jan 1 | KHI LHR | 41,000 |
| MARKETING AND MANAGEMENT SYSTEM FOR SCHOOL (NEW) | Dec 02-03 | ISB | 31,000 | QUALITY ASSURANCE AND MANAGEMENT | Jul 08-09 Aug 15-16 | ISB LHR | 31,000 |
| WIN CUSTOMERS OVER: THE ART OF CUSTOMER SERVICES (NEW) | Sep 23-24 Oct 14-15 Nov 25-26 | ISB KHI LHR | 31,000 | SUPPLY CHAIN MANAGEMENT | Jul 22-23 Sep 23-24 Nov 11-12 | ISB KHI LHR | 31,000 |
| PROJECT MANAGEMENT | | | | TOTAL QUALITY CONTROL | Oct 24-25 | ISB | 31,000 |
| PROJECTS PORTFOLIO MANAGEMENT (PFMP®) | Jul 29-31 Sep 18-20 Nov 18-20 | ISB LHR KHI | 41,000 | | | | |
| CONTRACT MANAGEMENT | Jul 29-30 Sep 19-20 Oct 28-29 | LHR ISB KHI | 31,000 | | | | |